



# DEPARTMENT OF VERMONT HEALTH ACCESS BUDGET RECOMMENDATION STATE FISCAL YEAR 2019



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#### **CHAPTER ONE: INTRODUCTION TO DVHA**

#### **DVHA COMMISSIONER'S MESSAGE**

I am honored once again to submit the Department of Vermont Health Access (DVHA) budget



recommendation on behalf of Governor Scott, Secretary Gobeille; and our entire team. As a department within the Agency of Human Services, we hold common core values of integrity, transparency, and service that guide our work and decision making. DVHA's commitment is to serve all Vermonters by providing access to care for those utilizing our programs and acting as a careful steward of public dollars on behalf of Vermont taxpayers. Many people and organizations across the State and in our region, are working hard to make our health care system better. We here at DVHA recognize that we need to work

with everyone to achieve the Governor's vision of a high-quality healthcare system that protects our most vulnerable while improving affordability for Vermonters. DVHA's budget recommendation is aligned with that vision.

The past year has been one of evaluation and prioritization at DVHA. In assessing the landscape of our responsibilities and execution, we are determined to focus on three key areas:

- 1. Adoption of Value Based Payments
- 2. Management of Information Technology Projects
- 3. Improve Operational Performance

Our department will approach these priorities and the complex issue of health care with simple and timeless Vermont values. We aim to work hard, be transparent, not overpromise, and above all, to be accountable to Vermonters. We strive to partner with Vermont's hospitals, doctors, and nurses rather than impose a government first solution. We seek to evaluate and manage ourselves with the rigorous scrutiny that we apply to our partners in the health care system. We seek to do better.

We continue to test a voluntary pilot program that prioritizes paying for the quality of care for each Vermonter rather than the quantity of services delivered. The value-based model is focused on prevention, empowering primary care providers, and coordinating care. The goal is to improve health while moderating health care costs, which are a barrier to affordability. Over 5,000 providers, including most of Vermont's hospitals, have decided to partner with us through the program in 2018. We look forward to evaluating the program on its merits to determine whether it meets our goals of better health, high quality care, and predictable and sustainable health care costs.

DVHA must execute information technology projects better in the future. We will marry our business processes with available technical options through a modular approach. This means we will not be pursuing a single end-all, be-all solution, but rather we will strive for incremental continuous

improvement in functionality. This deliberate approach will minimize risk, drive immediate and visible business value, and ensure Vermonters have an IT system that is sustainable over time.

While considering the future, we keep our eye focused on the challenges that present themselves today. The performance and management of Vermont Health Connect is looking up. The number of Vermonters on Medicaid is down. Proper management and stewardship of Medicaid, along with a focus on growing Vermont's economy, will help restore confidence in Vermont's public health care programs and result in savings for our budget and for taxpayers.

This budget book is designed to clearly depict the functional areas of responsibility within DVHA, to provide the public with the status of the initiatives which the teams are working to accomplish, and to ultimately portray our budgetary needs for the coming year. On behalf of the DVHA team, I thank you for your service to our state and look forward to working with you as we responsibly manage and improve the programs that touch the lives of Vermonters.

#### **ACCOMPLISHMENTS**

While we recognize how much work we have yet to do, it is important to acknowledge the hard work of the past year. Below, is a partial list of DVHA accomplishments since the start of the Scott Administration. DVHA's team does important and impactful work every day and as such, no list could be comprehensive. These highlights are not meant to diminish the everyday successes of our team.

#### Adoption of Value-Based Payments

**Vermont Medicaid Next Generation (VMNG) Accountable Care Organization (ACO) Program:** DVHA implemented the nation's first Medicaid Next Generation ACO program. VMNG is designed to empower the provider community by giving health care providers the opportunity and incentive to take leadership for cost containment and quality. The pilot is now in ten hospital service areas and includes over 5,000 providers and approximately 42,000 Medicaid members. In 2018, the program is testing whether program and payment alignment matters, as the ACO OneCare Vermont included Medicare and commercial payer programs on 1/1/18, as part of Vermont's All-Payer Model. This is a first step in potentially moderating Medicaid spending in the future by pushing risk down onto providers. This is DVHA's key effort to promote value-based payments, continuing DVHA's move away from a Fee for Service payment model and towards payment arrangements based on quality, risk, and accountability. Initial data appears promising.

**CMS** Recognition of Seven Non-Fee for Service Payment Models: Vermont's Global Commitment to Health Medicaid 1115 waiver requires Agency of Human Services (AHS) to submit non-fee-for-service payment models to the Centers for Medicare & Medicaid Services (CMS) for approval prior to implementation. AHS identified seven existing non-FFS payment models for future review and approval by CMS:

- 1. Vermont Medicaid Next Generation ACO
- 2. Blueprint for Health Patient-Centered Medical Home

- 3. Blueprint for Health Community Health Teams
- 4. Blueprint for Health Women's Health Initiative
- 5. Dental Incentive Payment
- 6. Children's Integrated Services
- 7. Integrating Family Services

DVHA's Policy Unit played an integral role in ensuring that these seven payment models were approved by CMS, allowing Vermont to continue these programs, which are customized to meet the needs of Vermonters.

Invested in Vermont's Health Centers: DVHA concluded a multi-year project to evaluate the way it pays health centers, both Federally Qualified Health Centers (FQHC) and Rural Health Centers (RHC). The project achieved several key goals: (1) it brought DVHA into compliance with Federal law related to health center reimbursement, (2) it invested \$2.4 million in health centers, (3) it aligned DVHA's payment methodology for health centers with DVHA's overall payment reform goals, including the All-Payer Model, and (4) it ended longstanding confusion and disagreement between DVHA and health centers regarding reimbursement policy.

**Delivery System Reform (DSR) Investments:** DVHA submitted and received Federal approval for the first ever DSR investments, which are a pathway to draw down Federal funds for activities in support of Medicaid's participation in the Vermont All-Payer ACO Model. Specifically, these investments support enhanced care coordination and information technology by an ACO to care for Vermont Medicaid members.

**Restored Primary Care Parity with Medicare:** Recognizing the importance of primary care, DVHA restored equity between Medicare and Medicaid for primary care payment rates, effective August 1, 2017. This increase was achieved by using a special conversion factor, which was formerly called an Enhanced Primary Care Payment (EPCP). For more information on this accomplishment, review DVHA's Vermont Medicaid Payment Alignment Report, Act 85 of 2017.

New Women's Health Initiative Expanded Psychosocial Screening and Treatment, and Comprehensive Family Planning Services for Healthier Women and Families: The Women's Health Initiative launched in January 2017 and already engages more than half of Vermont's women's health provider practices, in addition to 15 Patient Centered Medical Homes in:

- Expanding screenings for a range of psychosocial risk factors,
- Connecting patients who screen positive with brief intervention and referral to treatment,
- Offering same-day access to Long Acting Reversible Contraception (LARC) for patients who
  choose that highly-effective form of birth control, and
- Formally linking community organizations and practices with referral protocols that give patients the comprehensive family planning counseling they want, as soon as they want it.

Piloting Payment for Multi-Disciplinary Team Based Care: In 2017, the Blueprint team worked with OneCare Vermont to pilot new care management software and a complex-care management payment model in five Health Service Areas. The payment model rewards multi-disciplinary care for

people with especially complex needs. Under this model, a lead care manager is identified based on the best fit for the patient and is paid for their time whether they come from a traditional health care organization or a social, economic, or community-service provider. The lead care manager maintains the care plan and facilitates communication across participating organizations and agencies, making sure care is always directed towards the patient's goals and is safe, effective, and non-duplicative.

#### Management of Information Technology Projects

CMS Certification of the Pharmacy Benefit Management System: The Pharmacy Unit completed the long and intensive process of pursuing CMS Certification of the Pharmacy Benefit Management Systems (PBMS). This was the culmination of three years of substantial effort by the Pharmacy Unit and others, including the Certification Team, the Design, Development, and Implementation (DDI) team, Vendor management, and Independent Verification, Validation (IV&V) resources. This collective effort required the successful implementation by the vendor of nearly all PBM programs, the completion of many contract deliverables, and completion of the Pharmacy Checklist and the five "common checklists" to satisfy CMS' requirements. As the final step in pursuing certification of the PBM system, the DVHA completed a site visit by CMS from 11/28/17 through 11/30/17. By achieving certification, DVHA can claim 75% Federal financial participation (FFP) for maintenance and operations (M&O) costs. Prior to certification, a state is only eligible for a lessor Federal medical assistance percentage (FMAP) matching funds for such costs. While the formal certification approval letter is still pending, CMS summarized the review as thorough, informative and successful. We anticipate an official notification from CMS by the end of January.

Electronic Asset Verification System: DVHA implemented an Electronic Asset Verification System (eAVS), which is used to verify resources for Vermonters applying for Medicaid for the Aged, Blind, and Disabled (MABD) and Long-Term Care Medicaid (LTC) Programs. eAVS electronically requests and receives financial institution data from US banks and credit unions. eAVS automation significantly reduces the verification documentation burden for clients and eligibility workers. eAVS provides a more complete and accurate financial picture on which to base a decision. The implementation of the eAVS solution was required under a mitigation plan between the State of Vermont and CMS.

**Presumptive Eligibility:** DVHA implemented Presumptive Eligibility (PE) processes, part of the CMS Mitigation Plan, allows participating hospitals to presume that someone is eligible for Medicaid based upon four simple questions (around U.S. citizenship, VT residency, size of household, and income level). This new streamlined eligibility process will ensure that eligible Vermonters can get quicker access to services and treatment. This will also benefit participating hospitals as they will get claims paid for delivered services.

#### **Improving Operational Performance**

Established Scorecards to Track Key Performance Indicators: DVHA's Quality Unit worked with all units within DVHA to establish scorecards to measure performance on key functions. These

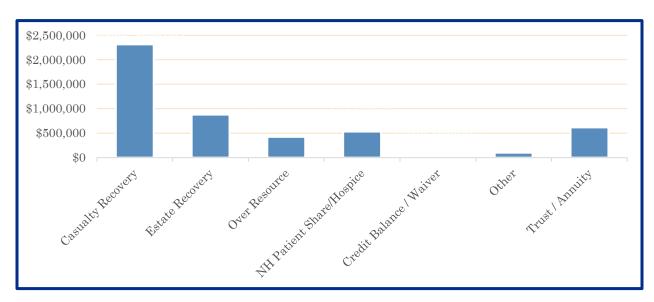
scorecards will be the primary way DVHA measures performance for each unit and demonstrates improvement over time. All units now have, and are able to use, these scorecards.

**Medicaid Audit & Compliance Unit:** The Medicaid Audit & Compliance Unit (MACU) is responsible for Medicaid Provider fraud, waste and abuse investigations, False Claims Act Compliance, and proactive support of policy and procedural compliance implementation. Calendar year 2017 accomplishments include recoveries valued at \$4,088,508 and cost avoidance valued at \$954,101 for a collective financial impact of \$5,042,609.

Oversight & Monitoring: The Oversight & Monitoring (O&M) unit is responsible for external audit facilitation, Corrective Action Plan (CAP) submission and follow-through, CMS Reporting requirements submission and monitoring of internal business procedures. Calendar year 2017 accomplishments include audit facilitation of the Comprehensive Annual Financial Report (CAFR) and the Single State Audit and a reduction of five repeat findings to two.

Beneficiary Healthcare Fraud Investigative Unit: The Beneficiary Healthcare Fraud Investigative Unit is responsible for Beneficiary Healthcare Eligibility and Enrollment Fraud investigations. The Program Integrity Unit fully staffed this new unit in April 2017, established procedures, templates, and a temporary tracking tool, received 165 new referrals, and established working relationships with the Office of Inspector General (OIG) for Federal/State joint investigations, the Drug Enforcement Administration (DEA) for drug related offenses, and the Department of Children and Families (DCF) Beneficiary Fraud Unit.

**Coordination of Benefits Recovery Unit Saved Taxpayers Money:** The Coordination of Benefits (COB) Unit achieved \$4,874,710 in recoveries in State Fiscal Year 2017:



Resolved Dartmouth Hitchcock Medical Center Reimbursement Litigation: The State of Vermont and Dartmouth Hitchcock Medical Center (DHMC) came to an agreement to end longstanding litigation regarding reimbursements. The State of Vermont committed to creating parity between rates paid to DHMC and Vermont's in-state academic medical center. These changes were

effective January 1, 2018. It is our hope that the resolution of this lawsuit can renew collaboration on health care reform.

**Focused on Financial Forecasting:** DVHA revamped its reporting of Medicaid caseload and utilization spending, commonly known as the 52 Points of Light. The changes were intended to help DVHA, the AHS Central Office, Department of Finance and Management, and the Legislative Joint Fiscal Office gain better insight into Medicaid spending.

**Created an Administrative Services Unit:** DVHA aligned and integrated its administrative functions to streamline and improve processes and procedures for the department.

Adopted Delinquent Provider Tax Standard Operating Procedures: DVHA collects nearly \$200 million in health care related taxes. DVHA continues to improve this operation, this year developing and implementing standard operating procedures that make clear the process for providers that fall behind on their tax obligations.

Healthcare Eligibility Policy and Operations (HEPO) Implementation: In 2017, the DVHA policy director, health care director, and HAEEU worked together to institute a process to track the implementation status of policy related to eligibility and enrollment. Though still in its early stages, the HEPO process allows DVHA to quantify the level of effort for implementing rules and regulations and to assess related compliance issues.

Completed 2018 QHP Design and Certification: DVHA manages the annual certification process for qualified health plans (QHP). The process includes publishing the certification timeline and plan design guidance, convening a stakeholder advisory group, formally certifying plans, and entering plan year agreements with QHP issuers. In 2017, DVHA completed each of these milestones in a timely manner and, as a result, Vermonters had access to a strong selection of QHP for 2018 enrollment.

**Internal Process Improvements:** DVHA created a process and standard operating procedures around payroll, hiring, and department wide policies that brought DVHA into compliance with the Internal Control Audits.

**Brattleboro Retreat Pilot:** DVHA partnered with the Brattleboro Retreat to initiate a pilot project that allows five days initial authorization in an effort to streamline discharge planning.

Implemented New Transportation Contract: DVHA executed the new Non-Emergency Transportation Contract and worked in partnership to make sure it was implemented well for our members. DVHA conducted five "Road Show" presentations to the Vermont Public Transportation Agency (VPTA) subcontractors who are delivering transportation to our members. The Road Shows outlined expectations, rules of the program, and addressed good customer service. This ensures our members are getting the rides they need to medical appointment

Implemented the CMS Covered Outpatient Drugs Final Rule: The DVHA Pharmacy Unit successfully implemented the CMS Covered Outpatient Drugs Final Rule (CMS-2345FC) published

on February 2, 2016, on time, on April 1, 2017. This was a major rule impacting all Medicaid pharmacy programs nationally. We were directed by CMS to adopt pharmacy payment policies designed to pay pharmacies for the actual acquisition cost of drugs plus a reasonable professional dispensing fee. DVHA Pharmacy unit with the New England States Consortium Systems Organization (NESCSO), conducted a pharmacy cost of dispensing survey, to analyze the cost of dispensing prescription medications to Vermont Medicaid members. In addition, the Pharmacy unit and its PBM conducted extensive analysis to determine the ingredient cost benchmarks needed to more accurately reflect actual pharmacy acquisition cost for ingredient cost reimbursement. A "lower-of" methodology utilizing the benchmark of National Average Drug Acquisition Cost (NADAC) was created. Once we determined the methodology, we implemented that in the Point of Sale (POS) Pharmacy system and performed multiple outreach activities and education to pharmacies. Because of our considerable efforts, there was very little disruption or negative feedback from our pharmacy provider network and no member impact.

**Reimbursement Re-basing:** DVHA re-based its Outpatient Prospective Payment System (OPPS), Disproportionate Share Hospital (DSH) payment methodology, and fee schedule for Durable Medical Equipment Prosthetics, Orthotics, and Supplies. (DMEPOS).

Engaging Almost all Primary Care Practices in Vermont: In previous years, the Blueprint had reported it was approaching a saturation point, where the program had recruited most of the available primary care practices. The team was surprised by a new influx of practices in 2017, representing most of the remaining primary care practices with more than one provider that are known to the Blueprint. The net gain in recognized Patient-Centered Medical Homes in Vermont was seven practices in 2017.

SASH Participants Experience Measurable Difference in End-of-Life Planning and Chronic Disease Management: Regarding end-of-life planning, Support and Services at Home (SASH) staff worked with program participants to develop advance directives, increasing the percentage of participants with a documented end-of-life plan in place from 59% to 66% in 2017, well above the national average of 26% of adults with advance directives. Regarding chronic disease management, SASH staff helped increase the rate of participants with diagnosed hypertension and documented blood pressure readings classified as "in control" by the National Quality Forum (NQF) from 77% in 2016 to 87% in 2017.

Helping Vermonters Help Themselves: In 2017, 1,263 Vermonters completed a Blueprint sponsored Self-Management workshop, on one of the following topics: smoking cessation, diabetes management, diabetes prevention, chronic condition management, chronic pain, and emotional wellness. These workshops are offered in all parts of the state.

Getting More Vermonters with Opioid Use Disorder into Lifesaving Treatment Sooner: In 2017, the Hub and Spoke program was recognized by the White House's Director of National Drug Control Policy as "unique" and an "incredible, valuable national model." State leadership and the people who work in Hubs and Spokes have not stopped there – they are continuously working to expand access. The enrollment in Hubs and Spokes continued to increase throughout 2017 to just

over 6,000. At the same time, the number of providers actively offering Medication Assisted Treatment in Spoke settings increased from 187 to 213. Local Blueprint leaders and staff participated in triage teams, helping people who ask for help with opioid use disorder get to the right level of treatment as soon as possible, whether in the regional Hub or a local Spoke.

#### **OUR CORE VALUES**

#### **Our Mission**

DVHA is committed to;

Improving health and well-being of Vermonters by providing access to quality healthcare, cost effectively.

#### **Our Members**

In State Fiscal Year 2017, DVHA offered health care assistance to 206,955 Vermonters. This included 57.69% of Vermont's children; a total of 68,468 kids under age 19. The Vermont Health Connect Marketplace put Qualified Health Insurance plans within reach for 28,009 people.

#### **Our Providers**

Members of DVHA's direct coverage programs have access to a network of 18,133 enrolled providers as of this publication. In SFY 2017, over 7.1 million claims were processed.

#### Collaboration

The Department's initiatives require strong working relationships with other state agencies, federal and local governments, and community partners.

#### Focus on Vermonters

DVHA's priority is to its member and provider communities. Outreach and education teams work from locations throughout Vermont to ensure that those in need of coverage or access to care have the assistance they need. DVHA works diligently to promote an adequate network of providers to meet the health care needs of Vermonters. Our internal champions lead cultural change by identifying specific processes and policies that can become more person-centered. The Department's leadership team continues to model, drive and support the integration of person-centered principles into our organizational culture.

#### **Future Vision**

In Vermont, we are focused on the future of health care in alignment with the triple aim of improving patient experience of care, improving population health, and reducing per capita cost growth. DVHA is committed to continuous improvement by focusing on 1) adoption of value-based payments, 2) effective management of information technology projects, and 3) improving operational performance.

DVHA has made a policy choice to focus on paying for value, not volume. This is consistent with the trend nationally. For example, the Federal government continues to move away from fee-for-service (FFS) under the Medicare Access and CHIP Reauthorization Act of 2005 (MACRA) and via other innovation programs. Overall, DVHA continues to move away from FFS payment models and toward payment arrangements based on quality, risk and accountability. For example, the ACO model is an opportunity to move a larger portion of spending away from Medicaid FFS arrangements and towards more predictable payment models that focus on providing members with the care needed to support their mental and physical well-being, focusing on preventing high cost hospital visits and curbing substance use disorder.

Leadership at DVHA is committed to ensuring that supportive, cost-effective, health information technology systems are in place to provide tools and resources designed to improve the health of Medicaid members. We continue to pursue modern Medicaid and integrated eligibility systems changes in small, manageable modules to minimize risk and provide immediate business value. The SFY 2018 Information Technology (IT) procurements are focused on improving and streamlining the customer experience for the Medicaid member and the provider community. The procurements purposely start small to allow the State to execute an agile approach to procurement and delivery successfully before increasing project complexity. Development and implementation of these initiatives will continue over several years. The SFY 2019 procurement cycle will be focused on repairing and/or replacing legacy infrastructure. Moving into the SFY 2020 plan, we will focus on the operational and technical changes impacting the staff experience. The focus on 2021 and beyond will be on technological and operational optimization.

Throughout this transformation, DVHA recognizes that effective collaboration and coordination needs to exist across State stakeholders and the federal government and is critical to our success. DVHA has implemented formal steering committees that include representatives from the business, Economic Services Division (ESD) and DVHA, finance, legal, policy, and Agency of Digital Services (ADS). We have completed a three month "Plan the Business" effort to prioritize programs for inclusion in the development roadmap. We have also brought in specialized expertise to assist us in implementing a modular, agile procurement strategy. Evaluating performance constantly and consistently through results-based accountability and key performance indicators (KPIs), a core tenet of the agile development process, will empower DVHA to measure success and adapt as needed.

DVHA will continue to focus on operational improvements. DVHA now uses scorecards to determine what drives success in our business and measure performance in these functions over time.

The SFY 2019 budget request benefitted from increased collaboration and financial transparency in all areas of Medicaid. DVHA strives to continue to improve in order to provide and empower the State of Vermont with more predictable Medicaid budgeting and forecasting, and to constantly reach for better health outcomes for Vermonters.



# **CHAPTER TWO: MEMBER EXPERIENCE**



# **OUTREACH AND EDUCATION**

DVHA's Health Access Eligibility and Enrollment Unit (HAEEU) serves as the doorway for Vermonters to access the Department's programs and services. HAEEU's Outreach and Education team has two broad audiences:

- Vermonters who need health coverage,
- Members who are already enrolled in one of DVHA's health plans.

#### Connecting with Vermonters who need health coverage

DVHA connects with community partners, including hospitals, clinics, agricultural organizations, libraries, pharmacies, and other stakeholders to participate in public events and conduct targeted outreach. Outreach seeks to help Vermonters understand health insurance terms and how to interact with the state's health insurance marketplace, Vermont Health Connect (VHC). Targeted outreach focuses on groups of Vermonters likely to lack access to health insurance, including farmers. justice-involved individuals, new Vermont residents, and those in the 26-34 age group.

- ❖ Vermont's uninsured rate fell to 2.7% in 2015.¹
- ❖ Vermont cut its 18-64 uninsured rate by more than half from 2014 to 2015. ¹
- ❖ Vermont achieved the second lowest uninsured rate in the nation after Massachusetts. ¹
- ❖ Vermont had the lowest childhood rate in the nation. ²
- ❖ Vermont had a less than 2% uninsured rate for children in all income brackets. ²
- <sup>1</sup> National Center for Health Statistics
- <sup>2</sup> State Health Access Data Assistance Center

National studies point to Vermont's success in enrolling its citizens and improving health access. The most recent estimate of Vermont's uninsured rate fell to 2.7% in 2015. Vermont cut its 18-64-year-old uninsured rate by more than half from 2014 to 2015 and achieved the second lowest uninsured rate in the nation (after Massachusetts). Additionally, Vermont has the lowest childhood uninsured rate in the nation, and the state has made major gains, especially in terms of insuring low-income and middle-income children. A family's income no longer determines whether a child is covered in

Vermont, as low, middle, and high-income children all have less than a two percent uninsured rate.

Vermont continues to chip away at the remaining uninsured population. DVHA's public communication sought to ensure that young people and other Vermonters were aware of the increased federal fee for not

Vermont ranked first in the nation in terms of health access and affordability in SFY 2017.<sup>3</sup>

<sup>3</sup> Commonwealth Fund

having health insurance under the Affordable Care Act. Social media and other outreach focused on the fact that most uninsured Vermonters would qualify for enough financial help that it would be cheaper to buy a health insurance plan than to go uninsured and pay the federal fee. At the time of the last Vermont Household Health Insurance Survey in 2014, young people were more than twice as likely as any other age group to be uninsured. This group is now enrolling in health coverage at a much higher rate. In 2017, one in four (25%) new enrollees in a QHP through VHC were in the 26-34 age group, compared to just one in eight (12%) renewing QHP members.

#### Helping members maintain the best coverage for their needs and budget

HAEEU's outreach with existing members focuses on helping them get the most out of their health plans, reminding them to respond to Medicaid renewal notices, and offering information.

- ❖ In 2014, people between the ages of 26-34 were more than twice as likely to be uninsured than any other age group. ⁴
- ❖ In 2017, one in four (25%) new enrollees in a Qualified Health Plan (QHP) through VHC were in this age group, compared to the one in eight (12%) renewing members.
- Federal changes to individual mandates may increase the uninsured rate for this population.

<sup>4</sup>Vermont Household Health Insurance Survey

In SFY 2017, DVHA offered "Health Insurance 101" events and webinars. These events were promoted to existing members, and largely focused on VHC's online Plan Comparison Tool. The Tool is a resource for helping Vermonters better understand their subsidies and assess how various plan designs and out-of-pocket costs could impact their total health care costs. The Tool was created by the non-profit Consumers' Checkbook and was named the nation's best plan

selection tool by the Robert Wood Johnson Foundation<sup>5</sup>. The tool was used nearly 60,000 times in SFY 2017 and was lauded as a key resource for QHP members, especially those transitioning out of Medicaid, or those new to healthcare plan comparison.

 $^{5} \quad \underline{\text{https://www.rwjf.org/en/library/articles-and-news/2015/03/apps-to-use-when-shopping-for-health-insurance-winnational-comp.html}$ 

#### **ELIGIBILITY**

Once Vermonters decide that they want to apply for health coverage, they can take one of three possible paths to enrollment: 1) they can apply online at VermontHealthConnect.gov, 2) they can call the Customer Support Center and apply by phone, or 3) they can meet with an Assister who will help them fill out the application in-person.

Regardless of the path the applicant takes, DVHA aims to promptly process the application and verify information so that they can be enrolled in appropriate programs. This section covers:

- Applying Online
- Applying by Phone
- Applying with an In-person Assister
- Application Processing and Verification

How to Apply							
Online	http://info.healthconnect.vermont.gov/						
By Phone	1-855-899-9600 (Toll Free)						
Find an In-Person Assister	http://info.healthconnect.vermont.gov/						

Vermonters on Medicare because of age (65 or older), blindness, or a disability must fill out a paper application, but can access help doing so through the Customer Support Center or through local help.

#### **Applying Online**

The percentage of Vermonters applying for coverage online more than doubled in SFY 2017, increasing from 16% of VHC applications in June 2016 to 37% in June 2017. The online option has the potential for an improved customer experience as Vermonters can log in at their convenience. It can also save the State money through automation. The goal is for a continual increase in self-service adoption at a rate of at least 10% growth year-over-year.

Vermonters applying for coverage online jumped from 16% in June 2016 to 37% in June 2017.

The goal is for a continual increase in self-service adoption at a rate of at least 10% growth year-over-year.



#### Applying by Phone

In SFY 2017, the experience for callers to VHC's Customer Support Center was initially difficult but finished strong. After difficulty handling call volume related to Medicaid renewals in the summer of 2016, the State worked with its contractor Maximus to ensure adequate staffing through an overflow call center. As a result, the Customer Support Center exceeded performance targets in eight of the last nine months of the fiscal year. DVHA aims to continue this performance.

#### **In-Person Assisters**

The In-Person Assister (IPA) Program serves as a cornerstone of DVHA's five-year effort to help Vermonters understand and enroll in the health coverage that best meets their families' needs and budget. The program fosters collaboration between the State's health insurance marketplace and community organizations, helping Vermont dramatically reduce its uninsured rate. Paired with the Customer Support Center and online tools, the IPA Program provides an additional option of support to Vermonters who may have encountered barriers to enrollment in healthcare coverage.

Due to both financial constraints and growing recognition of the far-reaching value of in-person assistance, the IPA Program has changed significantly over the course of its existence. In SFY 2014

and SFY 2015, it consisted primarily of grant-funded Navigators who helped tens of thousands of Vermonters enroll in Vermont Health Connect for the first time. By SFY 2016, Federal funding ended, and the program consisted of a combination of State-funded Navigators and community partner-funded Certified Application Counselors (CAC), who serve the clients of their provider or organization. These organizations benefit from ensuring that their members have health coverage and can pay for services.

50% increase in Assisters since SFY 2015.

By the end of SFY 2017, the IPA program was stronger than ever, featuring more than 150 CAC and Navigators throughout Vermont. With an increase of over 50% more Assisters than two years earlier, the IPA Program is well-positioned to serve Vermonters who experience the greatest barriers to coverage. In addition, collaboration with other healthcare stakeholders will provide an array of options for those seeking assistance. DVHA-HAEEU worked with DCF-ESD to develop a back-up option for MABD applicants who wanted in-person assistance. In addition, the Area Agencies on Aging (AAA) and Senior Health Insurance Program (SHIP) offices continue to assist Vermonters who are submitting paper applications, or who may need assistance with Medicare.

#### **Assistant Operations Unit**

The Assistant Operations unit (AOPS) is responsible for the creation and maintenance of Standard Operating Procedures for Health Care Eligibility and Enrollment and serves as the primary link between policy and operations. Staff are subject matter experts for health care project/development initiatives and ensure that technical design meets policy specifications. The unit also provides day to day support for operations by aiding in the resolution of escalated cases and providing subject matter expertise to the training department.

#### ENROLLMENT INTEGRATION AND RECONCILIATION

DVHA's eligibility system is the system of record for QHP and dental plan enrollment, while the insurance carriers' systems (along with DVHA's MMIS on the Medicaid side) ensure that providers and pharmacies can see coverage and bill for services. In order to deliver a smooth customer experience, changes that are made to customers' accounts must promptly be integrated across all the applicable systems and errors that occur must be resolved in a timely manner.

DVHA has made significant progress improving performance, processing requests in an increasingly timely manner, and resolving errors for customers. By the end of SFY 2017 errors had fallen 80% from March 2016 levels. Integration errors were also cut 80%.

#### **Enrollment Integration**

For calendar year 2017, DVHA-HAEEU set a primary goal of having less than one-tenth of one percent of cases sit in error status between the VHC and carrier systems for more than ten days. With more than 31,000 subscriber cases across all three carriers, that goal would leave 31 or fewer error

statuses open beyond ten days. The idea behind this goal was that while error rate and total error inventories are important, the length of time that errors are open is a more accurate indicator of potential member impact.

After just missing the target in February and March 2017, DVHA-HAEEU exceeded the primary goal in each of the last three months of SFY 2017. At the end of SFY 2016, 185 cases were in error status for over 10 days. At the end of SFY 2017, not a single case was in error status for over 10 days.

# DVHA-HAEEU 2017 GOAL Have less than .10% of cases remain in error status for more than 10 days. At the end of SFY 2017, there were no cases in error status over 10 days.

DVHA-HAEEU also set six secondary goals related to the error rates, the overall number of open errors, and the length of time it takes cases to be confirmed across systems. As of the end of SFY 2017, DVHA-HAEEU was meeting all six secondary targets.

#### **Enrollment Reconciliation**

The ability to perform ongoing monthly reconciliation between DVHA's eligibility system and those of the three insurance carriers is essential to maintaining data integrity, ensuring a positive customer experience, and limiting financial liabilities. If discrepancies can be identified and the vast majority of those discrepancies addressed within the month, DVHA-HAEEU will be in a strong position to avoid the various issues caused by cases left in error status.

Effective January 2017, DVHA and the three insurance carriers established a new process for conducting monthly reconciliation and set a primary goal of addressing at least 90% of those discrepancies within the month. The reconciliation team met this goal in each of the following months in SFY 2017 and successfully completed work on 100% of the June 2017 discrepancies within 30 days.

DVHA also utilized control reports and an ongoing reconciliation process to resolve discrepancies between VHC's case management system and the legacy ACCESS system.

## MEMBER ACCOUNT MAINTENANCE

Once Vermonters are enrolled in benefit programs, DVHA-HAEEU aims to ensure both that they have the opportunity to get the maximum health benefits available to them and that they adhere to program rules. Members are required to promptly report changes to their household or income so that DVHA-HAEEU can determine whether they still qualify for the same benefits. Medicaid

members are required to report changes within ten days, while QHP members have 30 days to report. In addition to these ongoing changes, most benefit programs require members to go through an annual redetermination process. This process for QHP members takes place during VHC Open Enrollment, which in SFY 2017 ran from November 1, 2016 through January 31, 2017. Redetermination for Medicaid benefits is on a rolling basis throughout the year, twelve months after a household's prior renewal.

This section will provide greater detail on:

- Enrollment in PC Plus
- Ongoing Changes
- Medicaid Renewals
- QHP Renewals

#### **Enrollment in Primary Care**

Having a health insurance card doesn't necessarily produce better health outcomes. Connecting with a primary care provider is a key step in the right direction. DVHA's Customer Support Center, managed by Maximus, provides enrollment functions for the State's primary care case management program for Medicaid members, Primary Care Plus (PC Plus). These functions include: outreach to eligible enrollees identified by the State, entering enrollments received via phone or mail, sending enrollment reminder and confirmation notices, and providing unbiased information to educate members of their enrollment options and program benefits. In addition, the Customer Support Center solicits the choice of a dental provider for PC Plus enrollees between age one and seventeen.

Enrollment forms that contain complete and accurate information are entered into the State's enrollment system within two business days of receipt. When the form received is incomplete, the Customer Support Center calls members to obtain the missing information. If they are unable to reach the consumer by telephone, the original enrollment form is mailed to the member along with a detailed description of the additional information required to complete the transaction. In SFY 2017, the Customer Support Center mailed more than 72,000 PC Plus enrollment notices and more than 43,000 handbooks.

#### **Ongoing Changes**

In a typical month, DVHA-HAEEU receives more than 10,000 member requests, over half of which involve reported changes. Most of these requests are made by phone to the Customer Support Center.

All Vermonters who are served by DVHA-HAEEU should expect that their requests will be addressed promptly. However, during the first few years of VHC, many requests took several weeks or months to complete. In the first quarter of 2016, fewer than 60% of requests were completed within

DVHA-HAEEU receives more than 10,000 member requests per month.

ten business days. For SFY 2017, HAEEU set a goal of completing 75% of customer requests within ten business days by October 2016 and 85% by June 2017.

The improvements described in the Integration section above had a major impact on the ability of

# DVHA-HAEEU SFY 2017 Goal:

Complete 75% of customer requests within 10 business days by October 2016 and 85% by June 2017.

DVHA-HAEEU staff to promptly process changes. The results were clearly visible by early SFY 2017. In October 2016, HAEEU surpassed its June 2017 goal of completing 85% of member requests within ten days. Over the following months, performance continued to improve. With the 2017 QHP Open Enrollment and Renewal Period's successful completion, system integration improved over prior years and errors fell. As a result, customer requests were promptly completed on a more consistent basis.

The second week of March 2017 marked the first time that 95% of VHC requests were completed in ten days. Every subsequent week through the end of SFY 2017 surpassed that mark. Green Mountain Care (GMC) requests through the State's legacy ACCESS system didn't have the same level of consistently strong performance as VHC requests, yet the combined average for each of the last three months of SFY 2017 was at least 95%.

Early in SFY 2017, DVHA opened self-service functionality on the VHC system; allowing Vermonters to report changes online, as well as, pay bills, access tax documents, and other actions. Self-service can lead to an improved customer experience as Vermonters are able to log in at their convenience. It also has the potential to save the State money through automation. As of June 2017, three percent of change requests – far behind the number of initial applications (37%) – are submitted online. Stated in another way, making changes on the web lags behind the use of the web for submitting initial applications. DVHA-HAEEU has set a goal for a continual increase in self-service adoption at

In October 2016, HAEEU surpassed the June 2017 goal and continued to improve in the following months reaching 95% for the first time in March 2017.

a rate of at least 10% growth year-over-year. DVHA-HAEEU promotes the self-service option using bill stuffers, call center staff and partner organizations, and social media.

Members who receive MABD and other non-MAGI benefit programs are served by the State's legacy ACCESS system and are unable to utilize self-service options at this time.

#### **Medicaid Renewals**

Annual Medicaid redeterminations are an important piece of DVHA's work that were put on hold in 2014 due to the system and resource challenges associated with the implementation of the Affordable Care Act (ACA) and Vermont's Health Insurance Marketplace. Redeterminations for MABD beneficiaries re-started in late 2015, utilizing the State's legacy case management system, ACCESS.

Medicaid for Children & Adults (MCA) redeterminations re-started in January 2016 and initially focused on verifying and transitioning members who were still in ACCESS into the new system to be joined with members who had applied through VHC. DVHA then focused on renewing Medicaid members who were already in the VHC system.

In spring 2017, after all groups had completed their first annual redetermination cycle, DVHA deployed functionality that increased the number of MCA members who could be passively renewed – meaning the member's eligibility could be verified and their coverage renewed without any action on their part. More than two-thirds (68%) of MCA members in the last batch of SFY 2017 were able to be renewed in this manner, resulting in less burden on Vermonters, lower paper and mailing costs, and less processing work for DVHA-HAEEU staff. DVHA-HAEEU helped achieve the high success rate by prescreening relevant cases, identifying potential data issues, and working to clean the data in the weeks prior to the renewal.

DVHA-HAEEU promptly processed the remaining incoming applications, ending SFY 2017 with fewer than 150 open MCA applications (five that were older than 45 days) and fewer than 300 open MABD applications (none older than 45 days).

#### **QHP** Renewals

DVHA kicks off a series of preparatory meetings at the beginning of every summer for the coming Open Enrollment with its insurance carrier partners and the Health Care Advocate to prepare for system testing, business, and transactional planning activities. QHP renewals have presented major challenges for VHC in past years, including the 2016 Open Enrollment which was the first year with automated renewal functionality and was complicated by a significant contractor going out of business at the start of Open Enrollment. In SFY 2017, the State of Vermont and its partners successfully completed three major steps on, or ahead of, schedule to ensure a successful 2017 renewal effort.

The first step in the renewal effort involves determining eligibility for the coming year's State and Federal subsidies and enrolling members in new comparable versions of their health and/or dental plans. In SFY 2017, this step was operated with a single, clean automated run that took care of 91.5%

of eligible cases. The remaining cases were processed the same week using the staff renewal form; allowing all members to have updated accounts and 2017 information prior to the start of Open Enrollment. This meant that they could log onto their online accounts on the first day of Open Enrollment, see their benefits and net premiums for the coming year, and select a new plan if they wanted to do so. They could call the Customer Support Center or meet with an In-Person Assister and go

In SFY 2017, 91.5% of eligible renewals were handled through a single, clean automated process.

through the same steps if they didn't want or were unable to use the online option.

The second step involves sending these files to the payment and premium processor, Wex Health, and the insurance carriers to ensure appropriate billing and effectuation. In SFY 2017, this initial

integration run was completed with 99% accuracy in mid-November. DVHA and its partners collaborated to clean up and re-send the remaining cases well in advance of the new year.

The third step consists of a year-end business process that allows changes to be made on cases, if the member reports changes in household or income information. In SFY 2017 this process ran with a 100% success rate, meaning all cases were ready to accept change requests starting on January 1st.

Altogether, performance on these three steps made the 2017 QHP renewal experience markedly different than the prior year -- when the renewal process was not complete until the end of March – and left DVHA staff both optimistic and well-positioned to tackle other challenges.

#### **COVERAGE, BENEFITS, AND PREMIUMS**

Vermont Health Connect (VHC) is Vermont's health insurance marketplace, created because of the federal Affordable Care Act and Vermont Act 48. VHC integrates Medicaid and private health insurance eligibility, enrollment, and case management.

VHC coordinates a range of quality health plans available to individuals, families, small businesses and, for many individuals and families, access to



financial help to pay for coverage. Every plan offered through Vermont Health Connect must offer basic services that include checkups, emergency care, mental health services, and prescriptions. VHC serves as a place for Vermonters to determine whether they qualify for MCA or private health insurance with financial help, such as Federal Advanced Premium Tax Credits (APTC), Vermont Premium Assistance (VPA), and State and Federal cost-sharing reductions (CSR). Vermonters can find information they need online, and those who are uncomfortable with the internet or who want personal assistance selecting a health plan can call the toll-free Customer Support Center or contact a local Assister for in-person assistance.

#### **Vermont Medicaid Programs**

Medicaid programs provide low-cost or free coverage for low-income parents, children, childless adults, pregnant individuals, caretaker relatives, people who are blind or disabled, and those ages 65 or older. Eligibility is based on various factors including income, and - in certain cases - resources (e.g., cash, bank accounts, etc.).

Medicaid programs cover most physical and mental health care services such as doctor's visits, hospital care, prescription medications, vision care, dental care, long-term care, physical therapy, medically-necessary transportation and more. Services such as dentures or eyeglasses are not covered, and other services may have limitations.

Vermont provides prescription assistance programs to help Vermonters pay for prescription medications based on income, disability status, and age. There is a monthly premium based on income and co-pays based on the cost of the prescription.

Vermont Pharmacy Program (VPharm) assists Vermonters enrolled in Medicare Part D with paying for prescription medications. Those eligible include people age 65 and older, and Vermonters of all ages with disabilities with household incomes up to 225% Federal Poverty Level (FPL).

Healthy Vermonters provides a discount on prescription medications for individuals not eligible for other pharmacy assistance programs with household incomes up to 350% and 400% FPL if they are aged or disabled. There is no cost to the state for this program.

Individuals with household income over 138% of FPL can choose to enroll in qualified health plans purchased on Vermont Health Connect, Vermont's health benefit exchange. These plans have varying cost sharing and premium levels. There are Federal tax credits to make premiums more affordable for people with incomes less than 400% of FPL and Federal subsidies to make out of pocket expenses more affordable for people with incomes below 250% FPL. Despite these Federal tax credits and cost sharing subsidies provided by the Affordable Care Act, coverage through these qualified health plans (QHP) will be less affordable than Vermonters had previously experienced under Vermont Health Access Plan (VHAP) and Catamount. The State of Vermont further subsidizes premiums and cost sharing for enrollees whose income is < 300% of FPL to address this affordability challenge.

Income calculation are based on Gross Monthly Income minus deductions. The following programs are determined using Modified Adjusted Gross Income (MAGI): QHP, APTC, CSR, MCA, VPA, and VCSR. The following table provides the January 2018 FPL information as an example of household income levels.

Monthly										
Household Size	100%	133%	138%	150%	200%	225%	250%	275%	300%	400%
1	\$1,012	\$1,346	\$1,396	\$1,518	\$2,023	\$2,276	\$2,529	\$2,782	\$3,035	\$4,047
2	\$1,372	\$1,824	\$1,893	\$2,058	\$2,743	\$3,086	\$3,429	\$3,772	\$4,115	\$5,487
3	\$1,732	\$2,303	\$2,390	\$2,598	\$3,463	\$3,896	\$4,329	\$4,762	\$5,195	\$6,927
4	\$2,092	\$2,782	\$2,887	\$3,138	\$4,183	\$4,706	\$5,229	\$5,752	\$6,275	\$8,367
5	\$2,452	\$3,261	\$3,383	\$3,678	\$4,903	\$5,516	\$6,129	\$6,742	\$7,355	\$9,807
6	\$2,812	\$3,740	\$3,880	\$4,218	\$5,623	\$6,326	\$7,029	\$7,732	\$8,435	\$11,24
7	\$3,172	\$4,218	\$4,377	\$4,758	\$6,343	\$7,136	\$7,929	\$8,722	\$9,515	\$12,68
8	\$3,532	\$4,697	\$4,874	\$5,298	\$7,063	\$7,946	\$8,829	\$9,712	\$10,595	\$14,12
Annually										
lousehold Size	100%	133%	138%	150%	200%	225%	250%	275%	300%	400%
1	\$12,140	\$16,146	\$16,753	\$18,210	\$24,280	\$27,315	\$30,350	\$33,385	\$36,420	\$48,56
2	\$16,460	\$21,892	\$22,715	\$24,690	\$32,920	\$37,035	\$41,150	\$45,265	\$49,380	\$65,84
3	\$20,780	\$27,637	\$28,676	\$31,170	\$41,560	\$46,755	\$51,950	\$57,145	\$62,340	\$83,12
4	\$25,100	\$33,383	\$34,638	\$37,650	\$50,200	\$56,475	\$62,750	\$69,025	\$75,300	\$100,40
5	\$29,420	\$39,129	\$40,600	\$44,130	\$58,840	\$66,195	\$73,550	\$80,905	\$88,260	\$117,68
6	\$33,740	\$44,874	\$46,561	\$50,610	\$67,480	\$75,915	\$84,350	\$92,785	\$101,220	\$134,96
7	\$38,060	\$50,620	\$52,523	\$57,090	\$76,120	\$85,635	\$95,150	\$104,665	\$114,180	\$152,24
8	\$42,380	\$56,365	\$58,484	\$63,570	\$84,760	\$95,355	\$105,950	\$116,545	\$127,140	\$169,52

# Medicaid Mandatory/Optional Services

States are required to cover mandatory specific services and may opt to cover additional optional services. In general, benefits must be equivalent in amount, duration, and scope for all members. The covered services must be uniform across the state and members must have freedom of choice among health care providers participating in Medicaid.

Children under age 21 are covered under the Early, Periodic, Screening, Diagnostic, and Treatment (EPSDT) benefit. This requires states to provide all services described in the Medicaid statute necessary for physical or mental conditions found by a screening, regardless of whether that treatment is part of the state's traditional Medicaid benefit package. This includes treatment for any vision and hearing problems, as well as eyeglasses and hearing aids. In addition, regular preventive dental care and treatment to relieve pain and infections, restore teeth, and maintain dental health, as well as some orthodontia, is covered.

#### **Mandatory Benefits Optional Benefits** Inpatient hospital services Prescription Drugs Outpatient hospital services Clinic Services EPSDT: Early and Periodic Physical therapy Screening, Diagnostic, and Occupational therapy Treatment Services Speech, hearing and language disorder services Nursing Facility Services Respiratory care services Home Health Services Other diagnostic, screening, preventative and Physician Services rehabilitative services Rural health clinic services Podiatry services Federally qualified health center Optometry services services Dental services Laboratory and X-ray services Dentures Family Planning Services Prosthetics Nurse Midwife services Eyeglasses Certified Pediatric and Family Chiropractic services Nurse Practitioner services Other practitioner services Freestanding Birth Center Private duty nursing services Services (when licensed or Personal care otherwise recognized by the state) Hospice Transportation to medical care Case Management Tobacco cessation counseling for Service for Individuals Age 65 or Older in an pregnant persons Institute for Mental Disease (IMD) Services in an intermediate care facility for individuals with intellectual Disability State Plan Home and Community Based Services-1915(i) Self-Directed Personal Assistance Services-1915 (j) Community First Choice Option-1915 (k) TB Related Services Inpatient psychiatric services for individuals under age 21 Other services approved by the Secretary Health home for Enrollees with Chronic Conditions-Section 1945

Under EPSDT, children up to age 21 are entitled to all medically necessary Medicaid services, including optional services, even if the state does not cover them for adults. The following table depicts the differences across states on providing optional services to their Medicaid populations.<sup>6</sup>

<sup>&</sup>lt;sup>6</sup> http://kff.org/health-reform/issue-brief/medicaid-moving-forward/

Medicaid Optional Services New England + NY	VT	СТ	MA	ME	NH	NY	RI
Physical Therapy	Yes	Yes	Yes	Yes	Yes	Yes	No
Occupational Therapy	Yes	No	Yes	Yes	Yes	Yes	No
Speech, hearing and language disorder services	Yes	Yes	Yes	Yes	Yes	Yes	No
Podiatry services	Yes	Yes	Yes	Yes	Yes	No	Yes
Dentures	No	Yes	Yes	Yes	No	Yes	Yes
Eyeglasses	No	Yes	Yes	Yes	Yes	Yes	Yes
Chiropractic Services	Yes	Yes	Yes	Yes	No	No	No
Private duty nursing services	Yes	No	Yes	Yes	Yes	Yes	No
Personal Care	Yes	No	Yes	Yes	Yes	Yes	Yes
Hospice	Yes	No	No	Yes	No	No	No
Self-Directed Personal Assistance Services- 1915(j)	Yes	No	No	No	No	Data N/A	No
Tuberculosis (TB) Related Services	No	No	No	No	No	Data N/A	Yes
Health Homes for Enrollees with Chronic Conditions – Nursing services, Home health aides and medical supplies/equipment	Yes	No	No	Yes	No	Yes	Yes

#### Premiums and Co-Pays

States can impose copayments most Medicaid-covered benefits, both inpatient and outpatient services and States can assess premium requirements for eligibility.

Co-pays cannot be imposed for emergency services, family planning services, pregnancy-related services, or preventive services for children. Because Medicaid covers particularly low-income and often very sick patients, services cannot be withheld for failure to pay, but members may be held liable for unpaid copayments. The total cost sharing (out-of-pocket) cost may not be exceed 5 percent of the family's household income.

If a Vermonter is determined eligible for a program that has a monthly premium, they pay that premium to effectuate coverage and must continue to pay their bill on a timely basis to maintain their benefits. DVHA-HAEEU's enrollment team monitors the integrity, accuracy, and timeliness of transactions between the VHC case management system, our billing system with Wex Health, as well as the Medicaid ACCESS and private insurance carriers' systems. The team works closely with Wex, the systems integrator Optum, the DVHA Business Office, and each of the insurance carriers, to ensure sound performance in both system integration and reconciliation.

The table below illustrates the benefit programs and any cost sharing requirements that may exist.

Program	Who is Eligible?	Benefits & Cost Sharing
MABD Medicaid	Age ≥ 65, blind, disabled At or below the PIL Resource limits:  Individual: \$2000 Couple: \$3000	<ul> <li>Physical and mental health</li> <li>Chiropractic (limited)</li> <li>Transportation (limited)</li> <li>Dental (\$510 cap/yr, no dentures)</li> <li>Prescriptions</li> <li>\$1/\$2/\$3 prescription co-pay if no Medicare Part D coverage</li> <li>\$3.35-\$8.35 co-pays with Medicare Part D coverage</li> <li>\$3 dental co-pay</li> <li>\$3 outpatient hospital visit co-pay (over 21 yrs of age)</li> </ul>
Katie Beckett Medicaid	Up to age 19 Only disabled child's income/resources used to meet MABD limits	No monthly premium No co-pays Same benefits as Dr. Dynasaur
Medicaid Working Disabled	≤ 250% FPL  Meet working criteria  Resource Limits:  Individual: \$10,000  Couple: \$15,000	<ul> <li>Physical and mental health</li> <li>Chiropractic (limited)</li> <li>Transportation (limited)</li> <li>Dental (\$510 cap/yr, no dentures)</li> <li>Prescriptions</li> <li>\$1/\$2/\$3 prescription co-pay if no Medicare Part D coverage</li> <li>\$3.35-\$8.35 co-pays with Medicare Part D coverage</li> <li>\$3 dental co-pay</li> <li>\$3 outpatient hospital visit co-pay (over 21 yrs of age)</li> </ul>
MCA (Expanded Medicaid – New Adults)	≤ 138% of FPL  Not eligible for Medicare  And either: Parent or caretaker relative of a dependent child;  or ≥ 21 years of age, ≤ 65 years of age	<ul> <li>Physical and mental health</li> <li>Chiropractic (limited)</li> <li>Transportation (limited)</li> <li>Dental (\$510 cap/yr, no dentures)</li> <li>Prescriptions</li> <li>\$1/\$2/\$3 prescription co-pay if no Medicare Part D coverage</li> <li>\$3.35-\$8.35 co-pays with Medicare Part D coverage</li> <li>\$3 dental co-pay</li> <li>\$3 outpatient hospital visit co-pay (over 21 yrs of age)</li> </ul>

		• Come or Medical days				
	CHIL 1 40 11 24724	Same as Medicaid plus:				
	Children under age 19 at or below 317% FPL	o Eyeglasses				
		o Full Dental Benefits				
		• Up to 195% FPL: no premium				
Dr. Dynasaur	Pregnant persons at or below 213% FPL	• Up to 237% FPL: \$15/family/month				
		• Up to 317% FPL: \$20/family/month, (\$60/family/mo. w/out other insurance)				
		No co-pays				
		No co-pays for pregnant or post-partum persons, or persons in LTC facility				
		VPharm1 (after primary LIS reductions):				
	Eligible and enrolled in Medicare PDP or MAPD	o Medicare Part D cost-sharing				
	VPharm1:	o Excluded classes of Part D meds				
	≤ 150% FPL	o Diabetic supplies				
	Must apply for LIS	o Eye exams				
	VPharm2:	• VPharm 2&3:				
	150.01% - 175% FPL	o Maintenance meds				
VPharm1, 2, & 3	VPharm3:	o Diabetic supplies				
	175.01% - 225% FPL					
		Monthly premium per person:				
		o VPharm1: \$15				
		o VPharm2: \$20				
		o VPharm3: \$50				
		• \$1/\$2 prescription co-pays				
		No retroactive payments				
	≥ age 65, blind, or disabled	QMB covers Medicare Part B (and A if not free) premiums; Medicare A & B cost-sharing				
	Active Medicare beneficiaries	SLMB and QI-1 cover Medicare Part B premiums only				
Medicare Savings	QMB: ≤ 100% FPL	No monthly premium				
Programs	SLMB 100.01 - 120% FPL	QMB may still have to pay Medicare co-pay, and not eligible for retroactive payments				
	QI-1 120.01 - 135% FPL	• 3 months retroactive payments are possible for SLMB and QI-1				
	QI-1 Not eligible for Medicaid					
	350% FPL if uninsured	Medicaid prescription pricing				
Healthy Vermonters	400% FPL if ≥ age 65, blind, or disabled	• If enrolled in Medicare Part D, excluded classes of prescriptions are priced at Medicaid rate				
Program		No monthly premium				
		No retroactive payments				
	Vermont Residents who do not have Medicare	Choice of Eligible QHPs on (VHC)				
Qualified Health Plan (QHP)	and the first field of the field of the first field of the first field of the first field of the first field of the					
Tiali (QTIF)		Full QHP cost sharing unless reduced by tax credits, or employer share				
	100-400% FPL	Tax credit received yearly as a lump sum, or monthly toward QHP				
Federal Advance Premium Tax	No Medicaid	premium  • Full QHP cost sharing minus tax credit				
Credits (APTC)		- Fun Qi ii Cost shamig minus tax credit				
	Enrolled in any level (Bronze, Silver, Gold) QHP					

	≤ 250% FPL	Reduces co-pays, co-insurance, deductibles, etc.				
Federal Cost- Sharing Reduction	No affordable Minimum Essential Coverage (MEC)	Full QHP cost sharing with reduction in co-pays, co-insurance, deductibles, etc.				
(CSR)	Meets APTC					
	Enrolled in Silver Plan QHP					
	≤ 300% FPL	Covers all or part of QHP premium				
Vermont Premium Assistance (VPA)	No affordable MEC	Covers all or part of QHP premium				
	Meets APTC					
Vermont Cost	200-300% FPL	Reduces co-pays, co-insurance, deductibles, etc.				
Sharing Reductions (VCSR)	Enrolled in Silver Plan QHP	Full QHP cost sharing with reduction in co-pays, co-insurance, deductibles, etc.				

#### LONG TERM CARE

Vermont's Long-Term Care (LTC) Medicaid Program includes Choices for Care (CFC), Developmental Disability Services (DDS), Developmental Disability Home and Community Based Services (DD HCBS), Traumatic Brain Injury (TBI), and Enhanced Family Treatment (EFT); which is for children with mental illness. Vermont's LTC staff assist eligible Vermonters with accessing services in their chosen setting. This could be in the client's home, an approved residential care home, assisted living facility, or an approved nursing home. In calendar year 2017, there were 2,571 LTC applications processed by DVHA LTC staff.

There are two parts to determining Vermont LTC eligibility:

- 1) Most clinical eligibility is performed by the Department of Disabilities, Aging and Independent Living (DAIL); and
- 2) Financial eligibility is performed by the workers in the Department for Vermont Health Access (DVHA).

The LTC application is usually submitted to DVHA and a copy is forwarded to DAIL for the CFC clinical assessment. DD HCBS, TBI, and EFT have the clinical assessment completed prior to applying for LTC Medicaid. Upon receipt of the LTC application, DVHA workers begin the financial eligibility determination process. Many applicants have complex financial histories and have hired elder law attorneys to assist them with planning and sheltering their assets. The more complicated applications take a significant amount of staff time to analyze before making a final financial eligibility determination.

DVHA-LTC workers must evaluate income and resources, as well as review financial statements for a five year "Look Back" period. Transfers made within the 60 months prior to the month of application must be carefully reviewed to determine if a penalty period must be applied. There are complicated rules which address client assets and what types of transfers are allowed.

DVHA-LTC financial eligibility processing times improved in calendar year 2017. DVHA-LTC reduced application processing times from an average of 55 days for the first six months of 2017, down to an average of 51 days for the last six months of 2017. After adjusting the average processing

times for delays related to client extensions and clinical placements, DVHA-LTC processing times were reduced from an average of 47 days for the first six months of 2017, down to an average of 33 days for the last six months of 2017.

The DVHA-LTC staff work closely with clients, families, nursing facilities, case managers, and authorized representatives to ensure eligible Vermonters can access needed LTC services in a timely manner. One of the challenges for the LTC program is the client's ability to gather and submit verification documents in a timely manner. DVHA-LTC works collaboratively with applicants who are trying to provide needed documentation while also ensuring applications are processed within the 45-day Federal timeliness standard. Unlike many other states, Vermont does not deny applicants who are trying to provide verification documents but cannot do so within the initial verification period. Instead of denying those applications, Vermont LTC gives cooperating applicants additional verification deadlines and extensions of time for extenuating circumstances.

The LTC program monitors cases to help ensure that cases only age beyond the 45-day Federal timeliness standard because of delays beyond the control of the LTC worker (e.g., client needs additional time to provide verification documents). Federal audit rules allow exceptions to the timeliness standard in those cases.

In January 2018, Vermont Medicaid is launching the new CMS-mandated electronic asset verification system (eAVS). DVHA expects eAVS will provide electronic verification of many of the applicant's financial accounts. However, based on the experiences of other states who are using eAVS, Vermont recognizes that eAVS will not eliminate the need for some clients to provide paper verification documents. DVHA has made the time to process these applications a Key Performance Indicator (KPI).



#### **CASELOAD AND UTILIZATION**

Green Mountain Care is the branded name of the state-sponsored low-cost and free health coverage programs available to uninsured Vermonters. The Green Mountain Care programs offer access to quality, comprehensive healthcare coverage with limited cost sharing.

This section will provide caseload, utilization, and expenditure trends as well as SFY 2019 projections for these different programs.

#### Green Mountain Care Adult Medicaid Long-Term Care Dr. Dynasaur Prescription Healthy Assistance Vermonters · Vermont's Long-•Low-cost or free Provides low-cost health coverage Term Care or free health Vermont offers • This program coverage for Medicaid program provides a pharmacy for adults prescription children, teenagers helps eligible discount to eligible assistance to Vermonters, helping under age 19 and Vermonters pay for uninsured members purchase long-term care pregnant persons. Vermonters and prescription drugs services in the Medicaid & CHIP those enrolled in necessary to setting of their populations Medicare. maintain their health choice. Eligibility is based and prevent unnecessary health on income, disability status problems. and age.

#### Redetermination Impact to Caseload

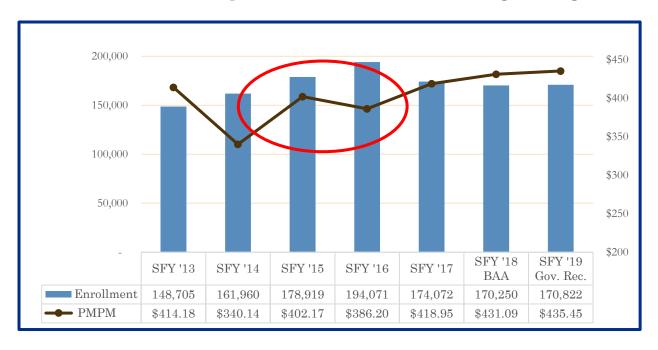
The State was unable to re-determine eligibility beginning in April of 2014. In accordance with a CMS waiver and mitigation plan, DVHA is now on regular cycles of re-determinations.

- Medicaid for the Aged, Blind, and Disabled (MABD) renewals restarted in October 2015 with the first annual cycle completed in October 2016 and the population has since been on a regular cycle of re-determinations.
- Medicaid for Children and Adults (MCA) renewals re-started in January 2016 with the first annual cycle completed in January 2017, and the population has since been on a regular cycle of redeterminations.

Resuming redeterminations led to drops in each of our eligibility groups caseload counts. DVHA also found an increase in the number of retroactive eligibility segments as there is an opportunity for 90 days retroactive coverage which means those responding within three months can avoid a gap in coverage. Additional eligibility responses trickled in throughout the year, often when members needed to use coverage. This contributed to uncertainty in the caseload forecast process. In addition, the PMPMs were artificially held down when caseload was at its peak. The reason for this was that there were people eligible for Medicaid that no longer needed the benefit, and analysis of spending trends finds that new applicants tend to be more medically needy and, thus, costlier than people who have had coverage for more than four continuous months.

The following graph illustrates the enrollment trend for full benefit members and the corresponding PMPMs for the period before the implementation of the Affordable Care Act and after the completion of the redetermination. Full benefit members include ABD Adults, Dual Eligibles, General Adults, New Adults, Children's Medicaid and CHIP, Choices for Care (CFC), and the refugee population. In SFY 2013 and 2014 the VHAP population is also counted.

### Enrollment and PMPM Impacts for Full Benefit Enrollees including Dual Eligibles



Certain eligibility groups were more impacted by the re-determinations such as the ABD Adult and the BD children groups. Changes made to eligibility standards (increased federal poverty level) allow Vermonters to qualify for Medicaid without the additional effort of qualifying under the Aged, Blind, Disabled rules.

#### Aged, Blind, or Disabled (ABD) and/or Medically Needy Adults

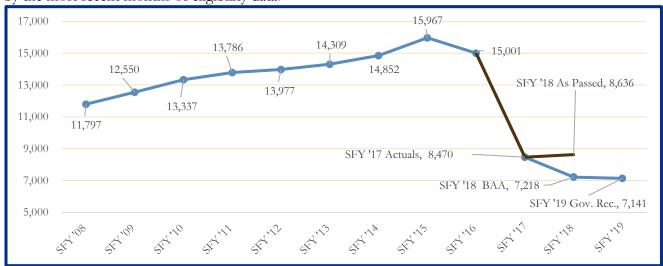
The eligibility requirements for the aged, blind, or disabled (ABD) and/or Medically Needy Adults are: age 19 and older; determined ABD but ineligible for Medicare; generally includes Supplemental Security Income (SSI) cash assistance recipients, working disabled, hospice patients, Breast and Cervical Cancer Treatment (BCCT) participants, or Medicaid/Qualified Medicare Beneficiaries (QMB); and medically needy (i.e., eligible because their income is greater than the cash assistance level but less than the protected income level (PIL). Medically needy adults may be ABD or the parents/caretaker relatives of minor children. The following table illustrates the caseload and expenditure actual and estimated information.

ABD Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

Aged, Blind, & Disabled (ABD) and/or Medically Needy Adults										
	DVHA Only					All AHS and AOE				
SFY	Caseload	Ex	penditures	penditures PMPM			penditures	PMPM		
SFY 2015 Actual	15,967	\$	102,508,327	\$	\$ 535.01		185,718,082	\$ 969.31		
SFY 2016 Actual	15,001	\$	99,308,972	\$	551.69	\$	182,970,086	\$ 1,016.46		
SFY 2017 Actual	8,470	\$	68,865,433	\$	677.58	\$	150,586,971	\$ 1,481.66		
SFY 2018 As Passed	8,636	\$	73,762,355	\$	711.73	\$	166,989,598	\$ 1,611.29		
SFY 2018 BAA	7,218	\$	65,698,848	\$	758.46	\$	154,861,622	\$ 1,787.81		
SFY 2019 Gov. Rec.	7,141	\$	65,601,177	\$	765.55	\$	157,939,052	\$ 1,843.10		

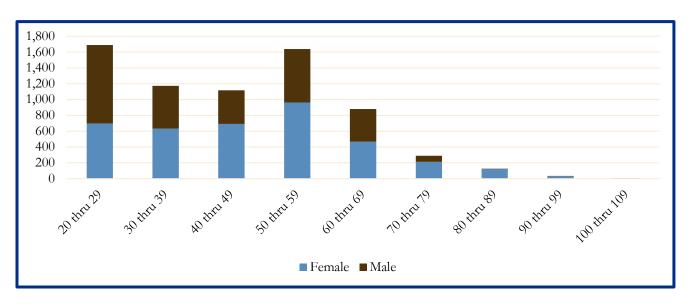
#### ABD Caseload Comparison by State Fiscal Year

As stated above, redetermination for this population heavily impacted the enrollment trends beginning in SFY 2016. DVHA anticipates that the caseload is entering a more stable period as demonstrated by the most recent months of eligibility data.



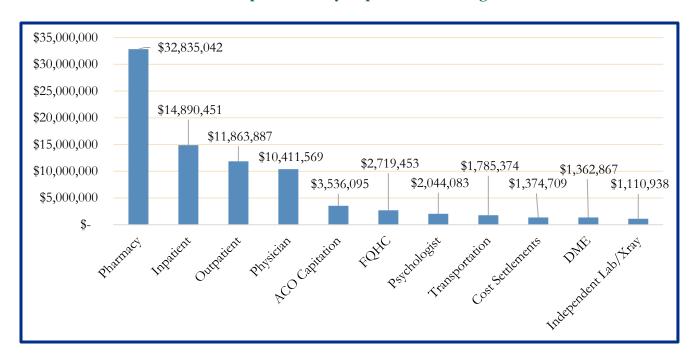
The eligibility and enrollment redetermination activities have resulted in higher PMPM expectations for SFY 2018 as the remaining population tends to have more health care needs.

ABD Adult SFY 2017 Average Enrollment Breakout by Age and Gender



For adults with disabilities, pharmacy, outpatient, inpatient, and professional services accounted for the majority of the \$68,865,433 DVHA expenditure for ABD Adults.

ABD DVHA Expenditures by Top 10 Service Categories



# **Dual Eligible**

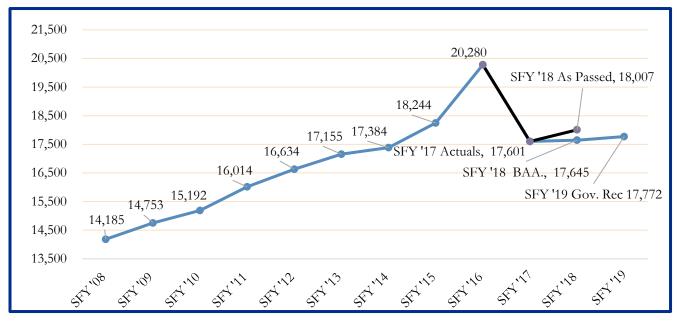
Dual Eligible members are enrolled in both Medicare and Medicaid. Medicare eligibility is based on being at least 65 years of age or determined blind or disabled. Medicaid is responsible for the copayments, co-insurance and deductibles for this population. The benefit also makes non-Medicare covered services such as routine hearing, dental, and transportation available to dually eligible members. The following table illustrates the caseload and expenditure actual and estimated information.

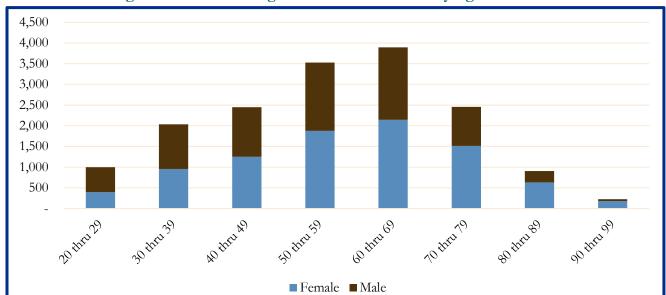
Dual Eligible Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

	Aged, E	Blind, &	& Disabled (A	(BD)	Dual El	igibles	3		
			DVHA C	nly		All AHS and AOE			
SFY	Caseload	Expenditures		PMPM		Expenditures		PMPM	
SFY 2015 Actual	18,244	\$	53,518,538	\$	244.46	\$	216,083,619	\$ 987.00	
SFY 2016 Actual	20,280	\$	55,523,042	\$	228.15	\$	243,884,642	\$ 1,002.14	
SFY 2017 Actual	17,601	\$	52,597,445	\$	249.02	\$	214,721,288	\$ 1,016.60	
SFY 2018 As Passed	18,007	\$	59,347,069	\$	274.64	\$	239,475,604	\$ 1,108.23	
SFY 2018 BAA	17,645	\$	54,637,311	\$	258.04	\$	226,912,702	\$ 1,071.65	
SFY 2019 Gov. Rec.	17,772	\$	53,560,746	\$	251.15	\$	231,970,892	\$ 1,087.72	

Dual Eligible Caseload Comparison by State Budget Cycle

The re-determination effort stabilized the trend line to a line more consistent with the period prior to the halt of redeterminations.

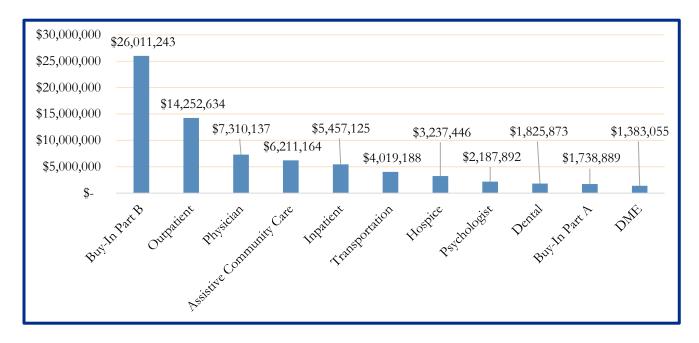




Dual Eligible SFY 2017 Average Enrollment Breakout by Age and Gender

# Dual Eligible DVHA Expenditures by Top 10 Service Categories

For the Dual Eligible population, outpatient, assistive community supports, inpatient, and professional services accounted for the majority of the \$52,597,445 DVHA spend in SFY 2017. This population is covered by Medicare as the primary insurer, and Medicaid pays for co-insurance and deductibles, as well as wrapping certain services not covered by Medicare.



#### **General Adults**

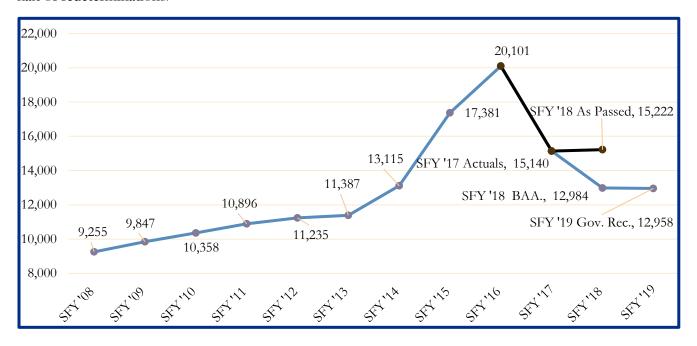
The general eligibility requirements for General Adults are: parent/caretaker, relatives of minor children (including cash assistance recipients), and those receiving transitional Medicaid after the receipt of cash assistance, whose income is below the PIL. The following table illustrates the caseload and expenditure actual and estimated information.

General Adults Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

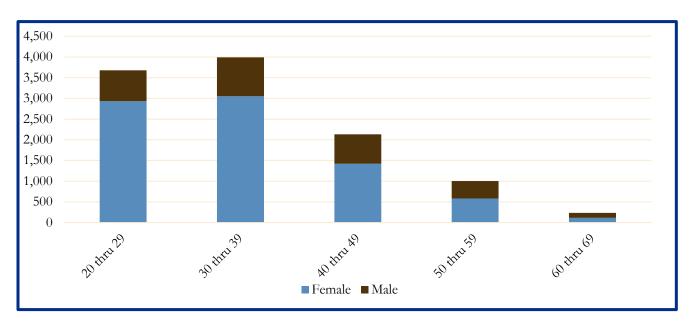
	General Adults										
		DVHA Only				All AHS and AOE					
SFY	Caseload	Expenditures			PMPM		Expenditures		MPM		
SFY 2015 Actual	17,381	\$	88,383,933	\$	423.75	\$	98,968,224	\$	474.49		
SFY 2016 Actual	20,101	\$	92,641,465	\$	384.07	\$	105,326,128	\$	436.66		
SFY 2017 Actual	15,140	\$	77,460,396	\$	426.37	\$	89,853,697	\$	494.58		
SFY 2018 As Passed	15,222	\$	84,987,048	\$	465.27	\$	98,756,688	\$	540.66		
SFY 2018 BAA	12,984	\$	76,353,007	\$	490.03	\$	89,522,326	\$	574.55		
SFY 2019 Gov. Rec.	12,958	\$	71,955,447	\$	462.75	\$	85,593,729	\$	550.46		

# General Adults Caseload Comparison by State Budget Cycle

As with the Dual population, this eligibility group looks to have stabilized to the period before the halt of redeterminations.

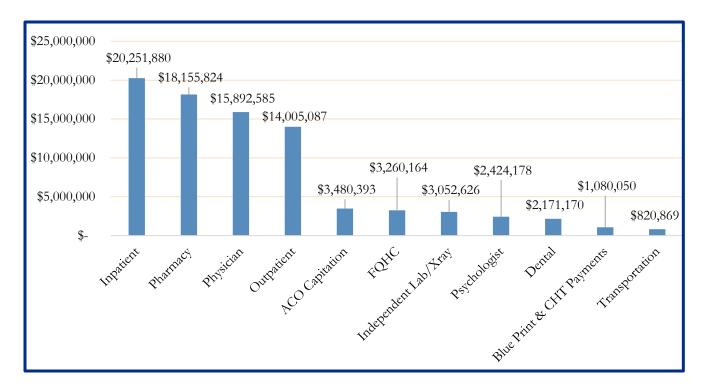


General Adults SFY 2017 Average Enrollment Breakout by Age and Gender



General Adults DVHA Expenditures by Top 10 Service Categories

Inpatient, physician, outpatient, and pharmacy accounted for the majority of the \$77,460,396 SFY 2017 DVHA spend.



## **New Adults**

Adults who are at or below 138% of the FPL qualify for expanded Medicaid. This population includes members who both are childless and those who have children. The Federal government reimburses services for new adults without children in the household at a higher percentage rate.

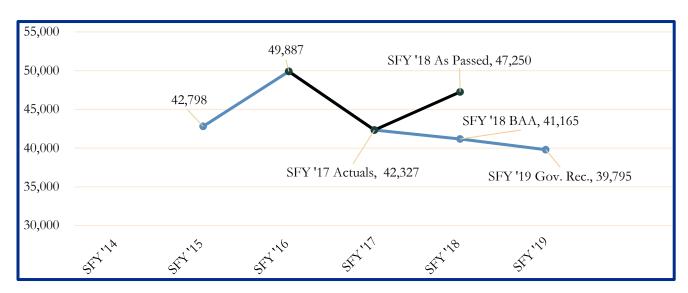
The following tables illustrates the caseload and expenditure actual and estimated information. Since the new adult population without children receives a higher federal participation rate, we have organized the information by adults without children and adults with children.

New Adult – Without Children Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

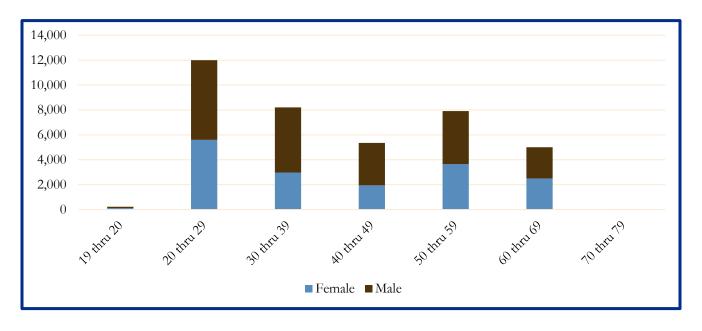
	New Adult Childless										
	DVHA Only				All AHS and AOE						
SFY	Caseload	Ex	penditures	PMPM		Expenditures		PMPM			
SFY 2015 Actual	42,798	\$	192,120,214	\$	374.08	\$	211,513,441	\$	411.84		
SFY 2016 Actual	49,887	\$	210,571,135	\$	351.74	\$	234,059,775	\$	390.98		
SFY 2017 Actual	42,327	\$	194,062,032	\$	382.07	\$	215,734,379	\$	424.74		
SFY 2018 As Passed	47,250	\$	219,128,094	\$	386.47	\$	245,344,195	\$	432.71		
SFY 2018 BAA	41,165	\$	194,734,970	\$	394.22	\$	220,374,288	\$	446.12		
SFY 2019 Gov. Rec.	39,795	\$	194,889,542	\$	408.11	\$	221,441,880	\$	463.71		

# New Adults - Without Children Caseload Comparison by State Budget Cycle

The New Adults without children group is projected to decline slightly between SFY 2018 and 2019.

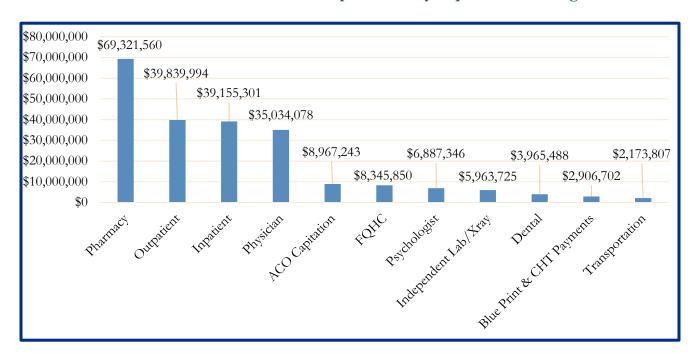


New Adult – Without Children SFY 2017 Average Enrollment Breakout by Age and Gender



Outpatient, inpatient, pharmacy (net drug rebate), and professional services accounted for the majority of the \$194,062,032 New Adult – Without Children DVHA spend. Utilization of lab services is higher in the New Adult populations in part because of the prevalence of opioid dependency within this population.

New Adults - Without Children DVHA Expenditures by Top 10 Service Categories

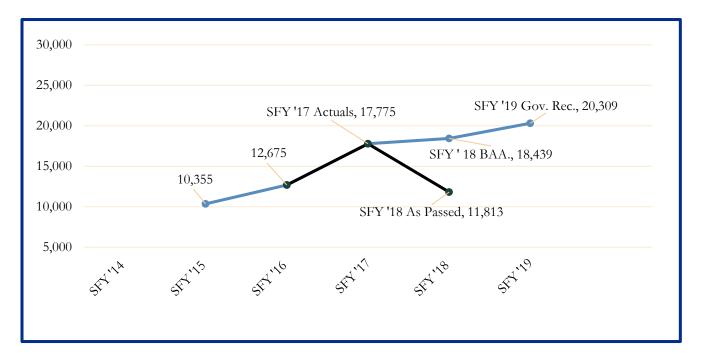


New Adult – With Child Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

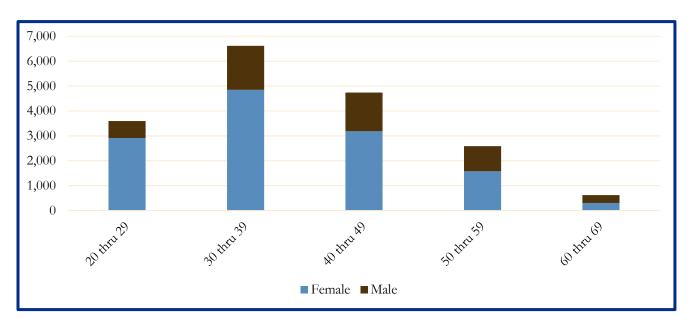
		N	New Adult wit	h Ch	ild				
			DVHA C	nly		All AHS and AOE			
SFY	Caseload	Ex	penditures	PMPM		Expenditures		PMPM	
SFY 2015 Actual	10,355	\$	32,191,328	\$	259.07	\$	35,440,824	\$	285.22
SFY 2016 Actual	12,675	\$	38,150,227	\$	250.83	\$	42,405,781	\$	278.81
SFY 2017 Actual	17,775	\$	70,043,265	\$	328.38	\$	77,865,517	\$	365.05
SFY 2018 As Passed	11,813	\$	54,782,023	\$	386.47	\$	61,336,049	\$	432.71
SFY 2018 BAA	18,439	\$	73,864,372	\$	333.82	\$	79,566,486	\$	359.59
SFY 2019 Gov. Rec.	20,309	\$	84,063,247	\$	344.93	\$	89,968,415	\$	369.16

# New Adults - With Child Caseload Comparison by State Budget Cycle

The New Adult with Child(ren) is one of the few eligibility groups that is experiencing growth. We are seeing some shift from other eligibility groups such as ABD adult and General Adult into this aid category, presumably due to the changes the Affordable Care Act instituted.

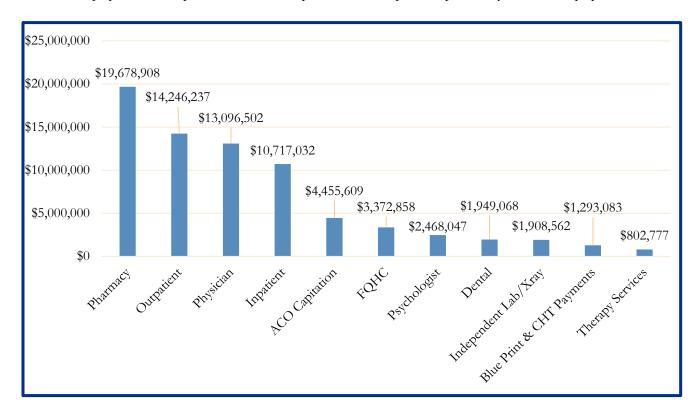


New Adult – With Child SFY 2017 Average Enrollment Breakout by Age and Gender



New Adults - With Child DVHA Expenditures by Top 10 Service Categories

Outpatient, inpatient, pharmacy (net drug rebate), and professional services accounted for the majority of the \$70,043,265 New Adult – with Child DVHA spend. Utilization of lab services is higher in the New Adult populations in part because of the prevalence of opioid dependency within this population.



# Pharmacy Only Programs - Prescription Assistance

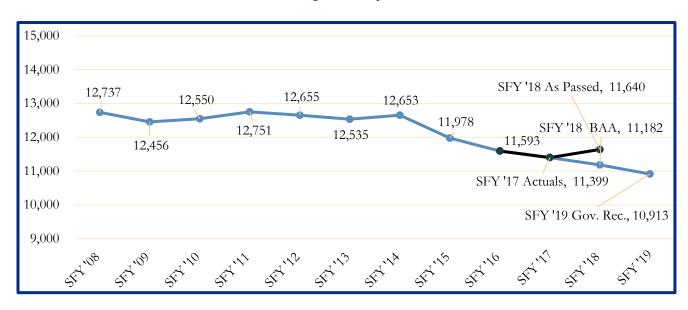
Vermont provides prescription assistance programs to help Vermonters pay for prescription medicines based on income, disability status, and age. There are monthly premiums based on income and co-pays based on the cost of the prescription.

VPharm assists Vermonters enrolled in Medicare Part D with paying for prescription medicines as well as their Medicare Part D premiums. Eligibility requirements include current Medicare Part D eligibility and household income up to 225% FPL. Medicare is available to those age 65 and older and of any age with a disability. The following table illustrates the caseload and expenditure actual and estimated information.

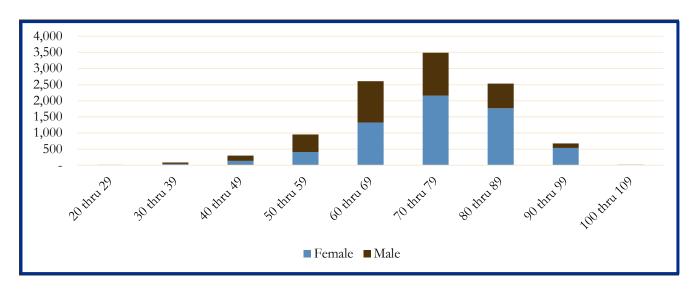
VPharm Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

Pharmacy Only Programs										
		DVHA Only				All AHS and AOE				
SFY	Caseload	Exp	enditures	PI	MPM	Exp	enditures	PMPM		
SFY 2015 Actual	11,978	\$	4,914,695	\$	34.19	\$	4,914,695	\$	34.19	
SFY 2016 Actual	11,593	\$	2,302,437	\$	16.55	\$	2,302,437	\$	16.55	
SFY 2017 Actual	11,399	\$	3,155,724	\$	23.07	\$	3,155,724	\$	23.07	
SFY 2018 As Passed	11,640	\$	6,375,171	\$	45.64	\$	6,375,171	\$	45.64	
SFY 2018 BAA	11,182	\$	4,678,042	\$	34.86	\$	4,678,042	\$	34.86	
SFY 2019 Gov. Rec.	10,913	\$	6,134,624	\$	46.84	\$	6,134,624	\$	46.84	

# VPharm Caseload Comparison by State Fiscal Year



SFY 2017 Average VPharm Enrollment Breakout by Age and Gender



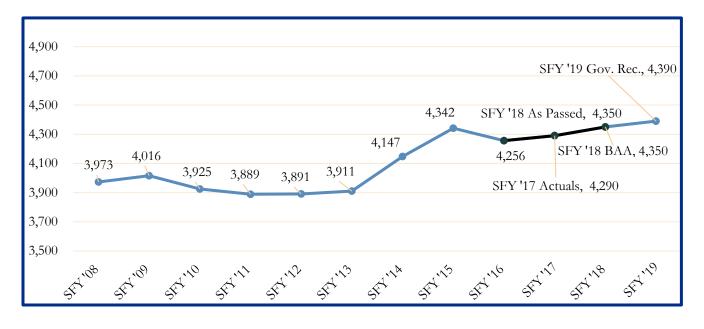
# Choices for Care Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

The general eligibility requirements for this subset are: Vermonters in nursing homes, home-based settings under home and community-based services (HCBS) waiver programs and enhanced residential care (ERC).

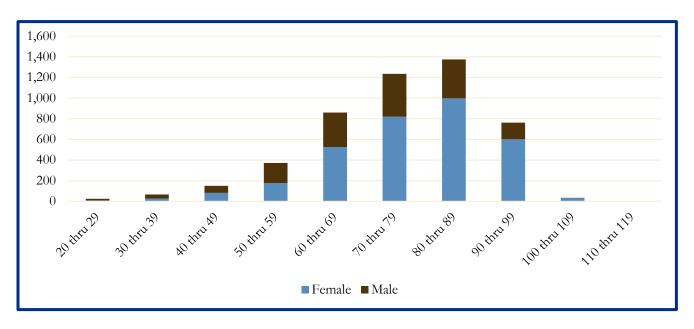
The following table illustrates the caseload and expenditure actual and estimated information.

		Choices for	Care				
		DVHA C	Only	All AHS and AOE			
SFY	Caseload	Expenditures	PMPM	Expenditures	PMPM		
SFY 2015 Actual	4,342	\$ 208,149,276	\$ 3,995.26	\$ 208,149,276	\$ 3,995.26		
SFY 2016 Actual	4,256	\$ 213,115,112	\$ 4,172.59	\$ 218,544,540	\$ 4,278.89		
SFY 2017 Actual	4,290	\$ 222,772,830	\$ 4,327.20	\$ 225,042,484	\$ 4,371.28		
SFY 2018 As Passed	4,350	\$ 225,842,140	\$ 4,326.35	\$ 225,842,140	\$ 4,326.35		
SFY 2018 BAA	4,350	\$ 225,368,260	\$ 4,317.40	\$ 225,368,260	\$ 4,317.40		
SFY 2019 Gov. Rec.	4,390	\$ 231,193,211	\$ 4,388.63	\$ 231,193,211	\$ 4,388.63		

# Choices for Care Caseload Comparison by State Budget Cycle

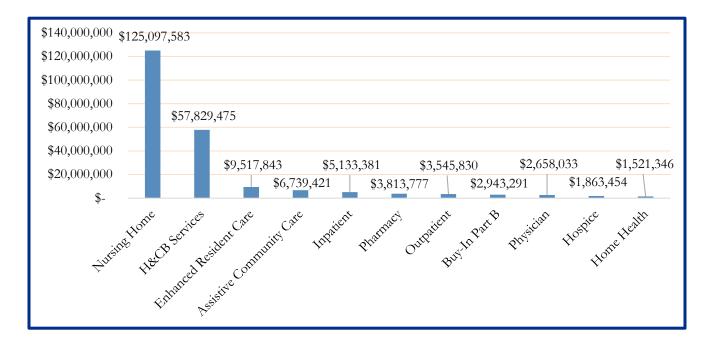


Choices for Care SFY 2017 Average Enrollment Breakout by Age and Gender



DVHA Expenditures by Top 10 Service Categories: Choices for Care

This population receives Choices for Care Services – Nursing Home, Enhanced Residential Care, and Home and Community Based Services - as well as acute services such as Inpatient, Pharmacy, and Outpatient Services. The Department of DAIL manages the Choices for Care (CFC) Program Benefit while DVHA manages the CFC appropriation and the acute services.



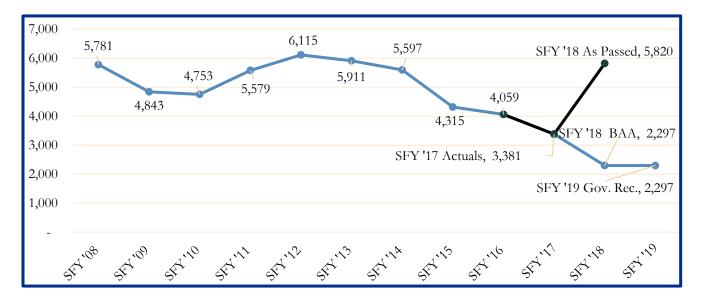
# **Healthy Vermonters**

Healthy Vermonters provides a discount on prescription medicines for individuals not eligible for other pharmacy assistance programs with household incomes up to 350% and 400% FPL if they are aged or disabled. There is no cost to the state for this program. The following table illustrates the caseload and expenditure actual and estimated information.

Healthy Vermonters Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

	He	althy Vermo	nters Pro	ogram			
		DV	THA Only	7	All AHS and AOE		
SFY	Caseload	Expendi	tures	PMPM	Expendit	tures	PMPM
SFY 2015 Actual	4,315	\$	1	n/a	\$	-	n/a
SFY 2016 Actual	4,059	\$	1	n/a	\$	-	n/a
SFY 2017 Actual	3,381	\$	_	n/a	\$	-	n/a
SFY 2018 As Passed	5,820	\$	1	n/a	\$	-	n/a
SFY 2018 BAA	2,297	\$	-	n/a	\$	-	n/a
SFY 2019 Gov. Rec.	2,297	\$	-	n/a	\$	-	n/a

Healthy Vermonters Caseload Comparison by State Budget Cycle



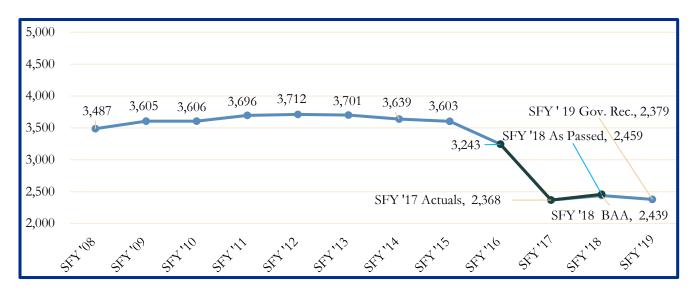
# Blind or Disabled (BD) and/or Medically Needy Children

Eligibility requirements for BD and/or Medically Needy Children include an age cap of 21 years, and blind or disabled status as determined by the federal Social Security Administration, or the State, and the population can also include Supplemental Security Income (SSI) cash assistance recipients, hospice patients, those eligible under "Katie Beckett" rules, and medically needy Vermonters – i.e., those children whose household income is greater than the cash assistance level but less than the PIL. Medically needy children may or may not be blind or disabled. The following table illustrates the caseload and expenditure actual and estimated information.

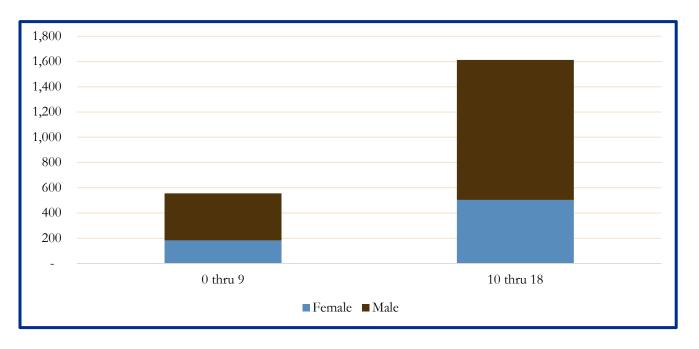
Blind or Disabled and/or Medically Needy Children Caseload, Expenditure, and PMPM
Comparison by State Fiscal Year

Bl	Blind or Disabled (ABD) and/or Medically Needy Children										
		DVHA Only				All AHS and AOE					
SFY	Caseload	Ex	penditures	PMPM		Expenditures		PMPM			
SFY 2015 Actual	3,603	\$	30,889,676	\$	714.53	\$	87,051,488	\$ 2,013.64			
SFY 2016 Actual	3,243	\$	27,174,573	\$	698.22	\$	82,411,072	\$ 2,117.45			
SFY 2017 Actual	2,368	\$	23,032,607	\$	810.47	\$	71,540,812	\$ 2,517.36			
SFY 2018 As Passed	2,459	\$	24,864,632	\$	842.64	\$	78,759,924	\$ 2,669.10			
SFY 2018 BAA	2,439	\$	24,090,018	\$	822.99	\$	75,635,614	\$ 2,583.94			
SFY 2019 Gov. Rec.	2,379	\$	24,357,410	\$	853.21	\$	77,738,553	\$ 2,723.08			

Blind or Disabled Children Caseload Comparison by State Budget Cycle

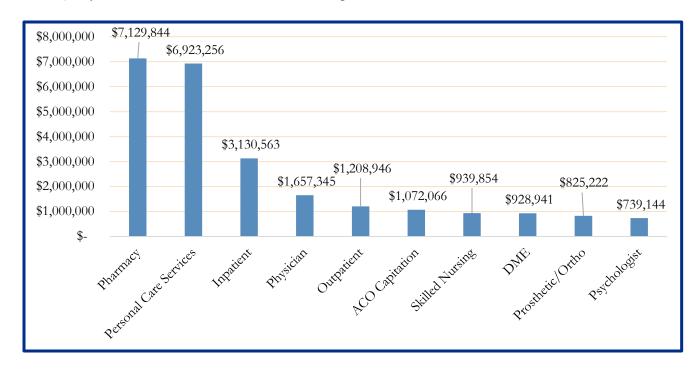


BD Child SFY 2017 Average Enrollment Breakout by Age and Gender



DVHA Expenditures by Top 10 Service Categories: BD Child

Personal Care Services, inpatient, pharmacy (net drug rebate), and professional services accounted for the majority of the \$23,032,607 SFY 2017 DVHA spend.



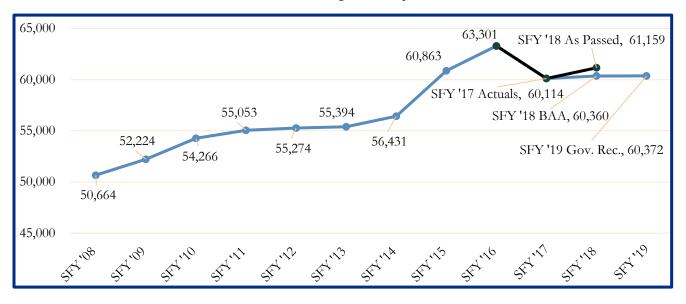
#### **General Children**

The general eligibility requirements for General Children are: under age 19 and below the PIL, categorized as those eligible for cash assistance including Reach Up (Title V) and foster care payments (Title IV-E). The following table illustrates the caseload and expenditure actual and estimated information.

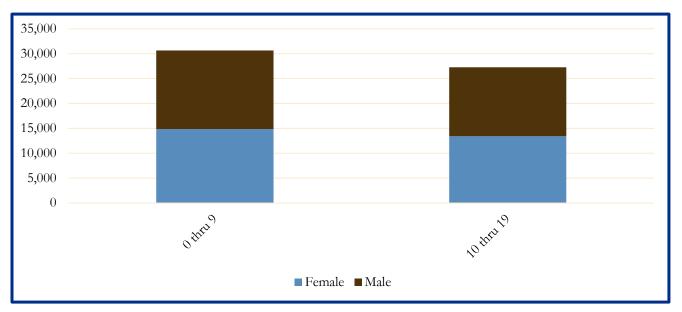
General Children Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

	General Children										
			DVHA C	nly		All AHS and AOE					
SFY	Caseload	Expenditures			PMPM		Expenditures		MPM		
SFY 2015 Actual	60,863	\$	144,338,098	\$	197.63	\$	267,623,445	\$	366.43		
SFY 2016 Actual	63,301	\$	151,736,910	\$	199.75	\$	286,746,415	\$	377.49		
SFY 2017 Actual	60,114	\$	153,917,906	\$	213.37	\$	295,676,075	\$	409.88		
SFY 2018 As Passed	61,159	\$	155,903,794	\$	212.43	\$	313,404,942	\$	427.04		
SFY 2018 BAA	60,360	\$	153,061,657	\$	211.32	\$	303,696,157	\$	419.29		
SFY 2019 Gov. Rec.	60,372	\$	154,108,565	\$	212.72	\$	310,107,184	\$	428.05		

# General Children Caseload Comparison by State Fiscal Year

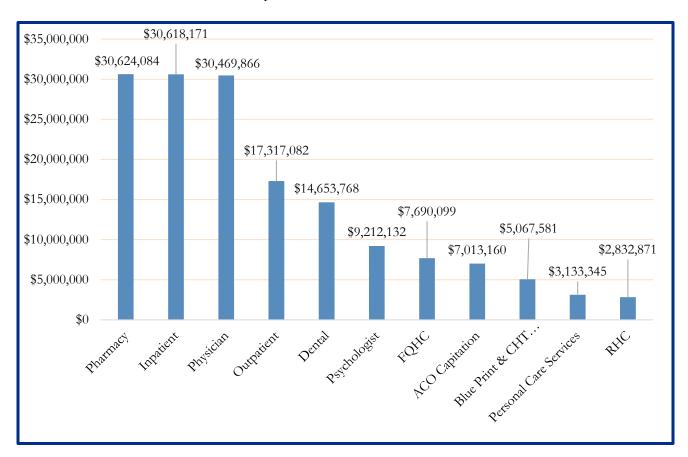


# General Child SFY 2017 Average Enrollment Breakout by Age and Gender



DVHA Expenditures by Top 10 Service Categories: General Child

Professional services, inpatient, outpatient, and pharmacy (net drug rebate) accounted for the majority of the \$153,917,906 SFY 2017 DVHA spend.



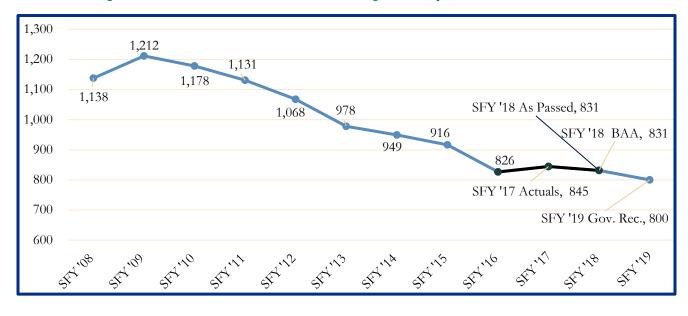
# Optional Benefit Children

The general eligibility requirements for Underinsured Children are: up to age 19 and up to 312% FPL. This program was designed as part of the original 1115 Waiver to Title XIX of the Social Security Act to provide healthcare coverage for children who would otherwise be underinsured. The following table illustrates the caseload and expenditure actual and estimated information.

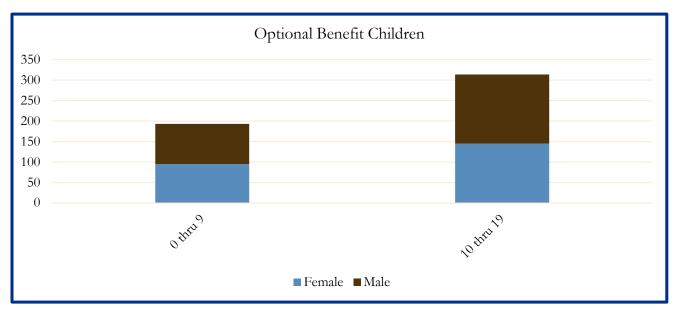
Optional Benefit Children Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

		Opt	tional Benefit	Chil	ldren				
		DVHA Only				All AHS and AOE			
SFY	Caseload	Ex	penditures	PMPM		Expenditures		PMPM	
SFY 2015 Actual	916	\$	1,253,421	\$	113.98	\$	2,962,429	\$	269.39
SFY 2016 Actual	826	\$	1,186,527	\$	119.66	\$	2,329,302	\$	234.90
SFY 2017 Actual	845	\$	1,095,901	\$	108.14	\$	2,440,929	\$	240.87
SFY 2018 As Passed	831	\$	1,224,168	\$	122.72	\$	2,718,568	\$	272.52
SFY 2018 BAA	831	\$	1,171,707	\$	117.46	\$	2,600,955	\$	260.73
SFY 2019 Gov. Rec.	800	\$	1,130,307	\$	117.74	\$	2,610,450	\$	271.92

# Optional Benefit Children Caseload Comparison by State Fiscal Year



Optional Benefit Children SFY 2017 Average Enrollment Breakout by Age and Gender



DVHA Expenditures by Top 10 Service Categories: Optional Benefit Child

Inpatient, dental, personal care services, and professional services accounted for the majority of the \$1,095,901 SFY 2017 DVHA spend.



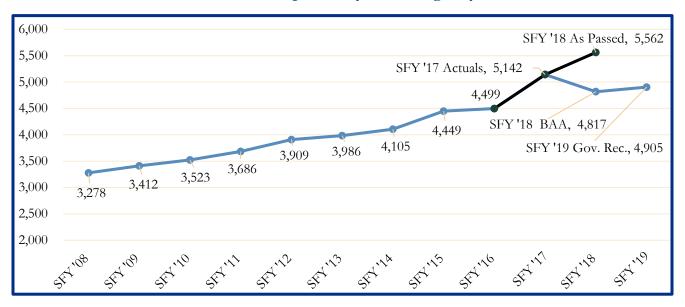
# Children's Health Insurance Program (CHIP)

The general eligibility requirements for the CHIP are: up to age 19, uninsured, and up to 312% FPL. As of January 1, 2014, CHIP is operated as a Medicaid Expansion with enhanced federal funding from Title XXI of the Social Security Act. The following table illustrates the caseload and expenditure actual and estimated information.

CHIP Caseload, Expenditure, and PMPM Comparison by State Fiscal Year

	CHIP (Uninsured)										
			DVHA C	nly		All AHS and AOE					
SFY	Caseload	Ex	penditures	PMPM		Expenditures		PMPM			
SFY 2015 Actual	4,449	\$	7,471,592	\$	139.95	\$	8,775,083	\$	164.36		
SFY 2016 Actual	4,499	\$	7,025,792	\$	130.15	\$	9,755,883	\$	180.72		
SFY 2017 Actual	5,142	\$	7,893,710	\$	127.94	\$	11,615,325	\$	188.25		
SFY 2018 As Passed	5,562	\$	9,286,093	\$	139.13	\$	13,007,708	\$	194.89		
SFY 2018 BAA	4,817	\$	8,314,607	\$	143.84	\$	12,036,223	\$	208.23		
SFY 2019 Gov. Rec.	4,905	\$	8,295,782	\$	140.94	\$	12,017,397	\$	204.17		

CHIP Caseload Comparison by State Budget Cycle



3,000

2,500

1,500

1,000

500

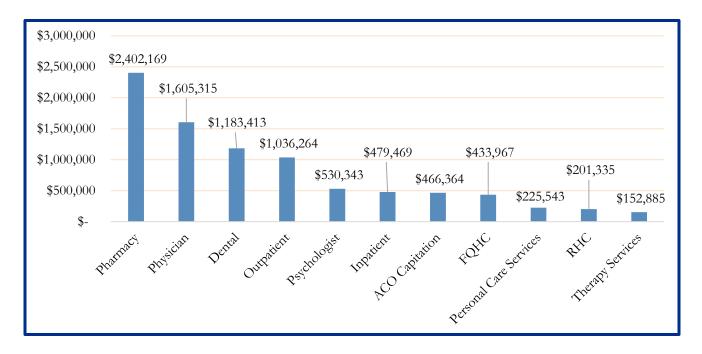
0 thru 9

10 thru 19

CHIP SFY 2017 Average Enrollment Breakout by Age and Gender

DVHA Expenditures by Top 10 Service Categories: CHIP

Professional services, outpatient, inpatient, and dental accounted for the majority of the \$7,893,710 SFY 2017 DVHA spend.



# Premium Assistance and Cost Sharing

Individuals with household income over 138% of FPL can choose to enroll in qualified health plans purchased on Vermont Health Connect, Vermont's health benefit exchange. These plans have varying cost sharing and premium levels. There are Federal tax credits to make premiums more affordable for people with incomes less than 400% of FPL and Federal subsidies to make out of pocket expenses

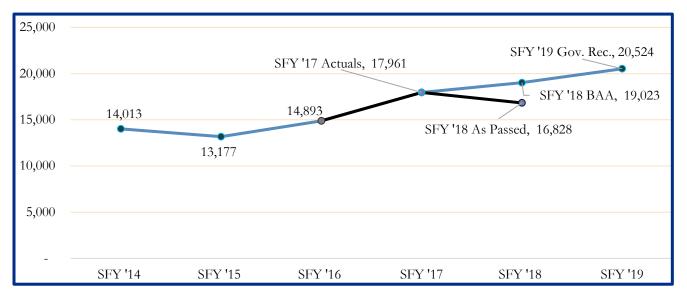
more affordable for people with incomes below 250% FPL. Despite these Federal tax credits and cost sharing subsidies provided by the Affordable Care Act, coverage through these QHP will be less affordable than Vermonters had previously experienced under VHAP and Catamount. The State of Vermont further subsidizes premiums and cost sharing for enrollees whose income is < 300% of FPL to address this affordability challenge. The following tables depict the caseload and expenditure information by SFY, including the Governor's Recommendation for SFY 2019 for the elimination of Vermont CSR effective January 1<sup>st</sup> 2019.

The following table illustrates the caseload and expenditure actual and estimated information.

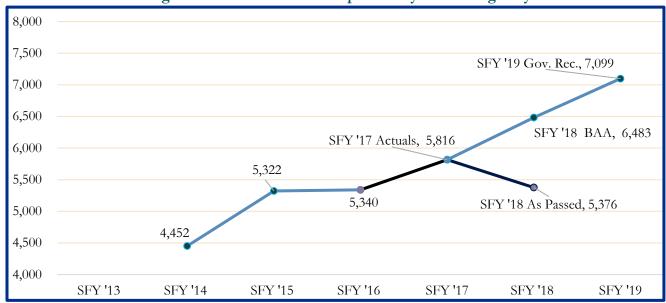
	Premium Assistance for Exchange Enrollees < 300%										
			DVHA C	nly		All AHS and AOE					
SFY	Caseload	Expenditures PMPM			Ex <sub>1</sub>	penditures	PN	IPM			
SFY 2015 Actual	13,177	\$	5,611,465	\$	35.49	\$	5,611,465	\$	35.49		
SFY 2016 Actual	14,893	\$	5,266,242	\$	29.47	\$	5,266,242	\$	29.47		
SFY 2017 Actual	17,961	\$	6,100,378	\$	28.30	\$	6,100,378	\$	28.30		
SFY 2018 As Passed	16,828	\$	5,706,135	\$	28.26	\$	5,706,135	\$	28.26		
SFY 2018 BAA	19,023	\$	6,649,761	\$	29.13	\$	6,649,761	\$	29.13		
SFY 2019 Gov. Rec.	20,524	\$	7,112,797	\$	28.88	\$	7,112,797	\$	28.88		

Cost Sharing for Exchange Enrollees < 300%										
	DVHA Only				All AHS and AOE					
SFY	Caseload	Ex	penditures	PI	MPM	Exp	penditures	PMPM		
SFY 2015 Actual	5,322	\$	1,138,775	\$	17.83	\$	1,138,775	\$	17.83	
SFY 2016 Actual	5,340	\$	1,186,720	\$	18.52	\$	1,186,720	\$	18.52	
SFY 2017 Actual	5,816	\$	1,355,318	\$	19.42	\$	1,355,318	\$	19.42	
SFY 2018 As Passed	5,376	\$	1,232,289	\$	19.10	\$	1,232,289	\$	19.10	
SFY 2018 BAA	6,483	\$	2,640,929	\$	33.95	\$	2,640,929	\$	33.95	
SFY 2019 Gov. Rec.	7,099	\$	827,175	\$	9.71	\$	827,175	\$	9.71	

Premium Assistance Caseload Comparison by State Budget Cycle



Cost Sharing Reduction Caseload Comparison by State Budget Cycle



# **Operations Support Team**

The DVHA Operations Support team provides hands-on training, reporting, workflow, administrative support, and business process support for the Healthcare Eligibility and Enrollment Unit. This team ensures that the appropriate tools, training, and infrastructure are in place to ensure that staff can successfully assess Vermonters' eligibility for healthcare assistance programs and enroll them in the correct coverage. The Operations Support team provides support for enrollment functions, including invoicing, premium processing, and data integration which is the electronic transfer of benefit information to the qualified health plans. The team monitors these transactions, remediating errors and performing monthly enrollment reconciliation functions.

## **GRIEVANCES AND FAIR HEARINGS**

Vermonters have a right to file grievances and fair hearing requests – two forms of validation and contestation for eligibility determinations with which they disagree. That disagreement can come in the form of concern a mistake was made or a disagreement with the relevant policy as written. When dealing with multiple systems, complex State and Federal policies, over three hundred staff, and more than 200,000 members, it is inevitable that there will be mistakes, disagreements, and other problems. DVHA aims to both minimize the occurrence of these problems and to provide clear, formal, and informal paths for members to seek resolution

Staff at DVHA's Customer Support Center are permitted to work on member cases up until the point that a formal grievance or appeal is filed. If a mistake was made, they work to correct it or escalate it to DVHA-HAEEU's escalated case team. If, on the other hand, the system worked properly, and procedures were followed, then the customer support representatives and escalated case team may not be able to take further action. If a member disagrees with State or Federal laws or policies, then policymakers (not operational staff) are positioned to take action.

Health Care Appeals 2017 Goal:

Resolve half of appealed cases without going to the Human Services Board.

More than 7 out of 10 appealed cases were resolved without HSB involvement.



If a member files a formal grievance or appeal, only appeals staff from DVHA's Health Care Appeals Team are permitted to discuss the case with a member.

If the case is referred from the Health Care Appeals Team to the Human Services Board (HSB), only the Assistant Attorney General (AAG) will communicate directly with the member – although appeals staff will testify at the HSB hearing.

In order to provide strong customer service and to save the State's resources, the appeals staff work to identify cases that can be resolved in the customer's favor prior to referring cases to the HSB and engaging in the resource-intensive formal Fair Hearing process. This process benefits Vermonters by providing expeditious and favorable resolution to their eligibility appeals wherever possible.

In SFY 2017, the Health Care Appeals Team set a goal of resolving at least half of appealed cases in this manner per

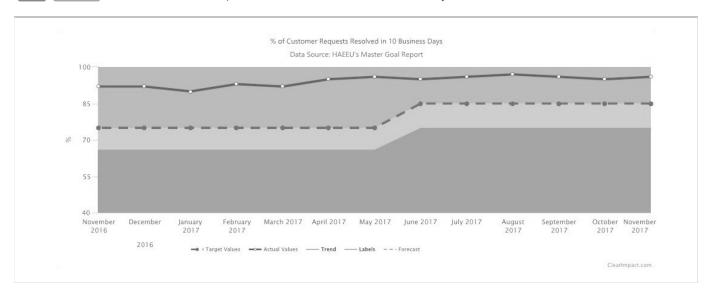
month. The unit exceeded this goal in all twelve months. For the year, more than seven out of ten appealed cases were resolved without having to go to the HSB.

Key Performance Indicators for DVHA-HAEEU are set forth on the next page.



# P Healthcare Access, Eligibility & Enrollment Unit (HAEEU) and 1 more...

# PM HAEEU % of Customer Requests Resolved in 10 Business Days



#### Story Behind the Curve

This metric measures the speed at which customer requests are processed. It includes requests related to Qualified Health Plan (QHP) and MAGI-Medicaid members in the Vermont Health Connect (VHC) system as well as those related to Medicaid for the Aged, Blind and Disabled (MABD) members in Green Mountain Care (GMC) programs in the State's legacy ACCESS system.

All Vermonters who are served by DVHA-HAEEU should expect that their requests will be addressed promptly. And yet, for the first few years of VHC, many requests took several weeks or months to complete. In the first quarter of 2016, fewer than 60% of requests were completed within ten business days. That spring HAEEU set a goal of completing 75% of customer requests within ten business days by October 2016 and 85% by June 2017.

In March 2016, the State of Vermont and VHC Systems Integrator Optum deployed their final major release to enable the processing of Medicaid renewals. With the completion of major system development work, the teams no longer had to manage continual cycles of major code changes. Instead they could focus on identifying and remediating defects and making process improvements within a stable system. This effort came to be known as the Maintenance and Operations (M&O) Surge. The M&O Surge began in March 2016 and continued into the summer of 2016.

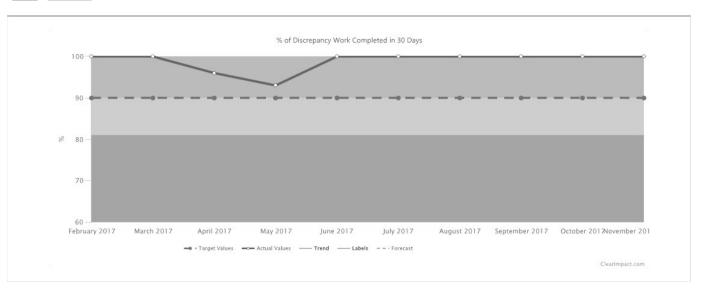
The results of the M&O Surge were clearly visible by late spring 2016. Escalated case inventories fell 80% from March levels. Integration errors were also cut 80%. Customer requests were processed in an increasingly timely manner.

In June 2016, HAEEU surpassed its October goal of completing 75% of requests in ten business days. In October 2016, they surpassed their June 2017 goal of 85%. Over the following months, performance continued to improve. With the 2017 QHP Open Enrollment and Renewal Period's successful completion, system integration improved over prior years and errors fell. As a result, customer requests were promptly completed on a more consistent basis.

The second week of March 2017 marked the first time that 95% of VHC requests were completed in ten days. Every subsequent week through the time of this writing (November 2017) then surpassed that mark. GMC requests have not had quite the same level of consistently strong performance as VHC requests over that time, yet the combined average for every month since April 2017 has been at least 95%.

# P Healthcare Access, Eligibility & Enrollment Unit (HAEEU)

PM HAEEU % of Discrepancy Work Completed in 30 Days



#### Partners

DVHA-HAEEU partners with its three carrier partners (BlueCross BlueShield of Vermont, MVP Healthcare, and Northeast Delta Dental) as well as its premium processing contractor (Wex Health).

#### Story Behind the Curve

This metric looks at the number of discrepancies between the State's system and the systems of its carrier partners that are identified and should be worked within 30 days, then evaluates how many of those items actually are worked within the month.

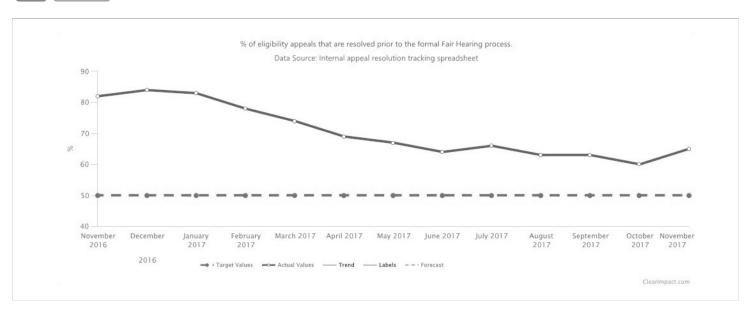
The ability to perform ongoing monthly reconciliation between the State's system and the systems of its carrier partners is essential to maintaining data integrity, ensuring a positive customer experience, and limiting financial liabilities. If the State and its partners can identify discrepancies that arise and address the vast majority (>90%) of those discrepancies within the month, they will be in a strong position to avoid lingering inventories and the accompanying risks.

False positives and items related to the timing of reports are screened out. MVP Health Care needs to improve the quality of its reports in order to enable reconciliation, which is a priority for 2018 now that MVP has a new integration vendor in place as of November 2017.

In November 2017, the reconciliation team reported that it had completed 100% of October discrepancy work -- all with the Blue Cross Blue Shield of Vermont and Northeast Delta Dental systems -- within 30 days, surpassing the 90% goal for the ninth straight month.

# Appeals Unit

Appeals % of eligibility appeals that are resolved prior to the formal Fair Hearing process.



#### Partners

- Office of the Attorney General
- DVHA Health Access Eligibility & Enrollment Unit

# Story Behind the Curve

This metric tracks the percentage of eligibility appeal requests received during a month that are resolved prior to a formal fair hearing. Because internal resolution may take longer than one month, the data points for previous months may be updated retrospectively.

This process benefits Vermonters by providing expeditious and favorable resolution to their eligibility appeals wherever possible. The appeals staff work to identify cases that can be resolved in the customer's favor prior to expending resources on the formal Fair Hearing process before the Human Services Board. The goal has been to resolve more than 50% in this manner. Given that the unit consistently surpassed this goal in SFY17, DVHA is increasing the goal to 65% for 2018.

Author: Appeals Unit

Last updated: 12/15/17

# **CHAPTER THREE: PROVIDER NETWORK MANAGEMENT**

# PROVIDER DEMOGRAPHICS

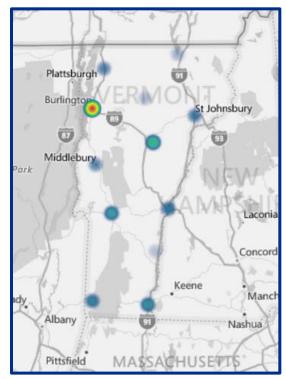
DVHA strives to ensure that the provider network is sufficient to deliver the right care; at the right time to prevent Vermonters from traveling too far and to maximize member choice of provider. This is true for members within the Accountable Care Organization and the remaining managed Medicaid population. Vermonters have a variety of health care needs and require an adequate network of providers that can address all of those needs and deliver all of the covered services.

Specifically, DVHA recognizes that regularly visiting a primary care provider (PCP) is beneficial for

health and wellness, management of chronic disease and the reduction of overall health care costs.

The maps below demonstrate (1) the number of primary care practitioners within Vermont and across the border and (2) Medicaid members by county.

In addition to ensuring that its provider network meets State and Federal requirements, DVHA must act as a gate keeper to safeguard vulnerable Vermonter and mitigate financial risk of fraud and abuse. Additionally, DVHA conducts training and outreach to help providers understand how to bill properly so that they can get paid promptly. Training and outreach also helps members and providers stay up-to-date with changes to programs. The Provider and Member Relations (PMR) unit conducts these crucial functions and oversees a vendor responsible for provider enrollment, credentialing and phone support.



There are 18,133 providers enrolled in DVHA's network. The following table lists the number of providers by type.

# Enrolled Providers by Type of Provider

PHYSICIAN	10,043	PERSONAL CARE AIDE/ASSISTANT	23
MASTERS LVL			
PSYCHOLOGIST/COUNSELOR	1,508	RURAL HEALTH CLINIC	20
NURSE PRACTITIONER	1,493	MR CLINIC	16
PHYSICIAN ASSISTANT	692	MR WAIVER	16
LIC THERAPIST OR ANES		NONPROFIT TRANSPORTATION	
ASSISTANT	680	AGENCY	16
DENTIST	505	SRS	16
GENERAL HOSPITAL	399	LICENSED MIDWIVES (LAYPERSON)	15
PHARMACY	332	MH/NF WAIVER, NFI, BAIRD	15
PSYCHOLOGIST - DOCTORATE	308	ADULT DAY CARE	13
OTHER	209	COUNTY HEALTH DEPARTMENT	13
CHIROPRACTOR	192	DDMHS CASE RATE	12
DME SUPPLIER	172	DIALYSIS FACILITIES	12
NON-MEDICAL RESIDENTIAL			
FACILITY	151	HOSPICE	12
AGED/DISABLED WAIVER	141	LICENSED NURSE	10
LICENSED ALCOHOL DRUG			
COUNSELOR	135	MH/DS CLINIC - VHAP	10
OPTOMETRIST	131	FREESTANDING PSYCHIATRIC HOSPITAL	8
OF TOMETRIST	131	NURSING HOME - NON-MEDICARE	0
AMBULANCE	123	PARTICI	7
INDEPENDENT LAB	112	CASE MANAGER/SOCIAL WORKER	6
NATUROPATHIC PHYSICIAN	73	PROSTHETICS/ORTHOTICS	4
DEPARTMENT OF EDUCATION	65	AMBULATORY SURGICAL CENTER	3
AUDIOLOGIST	60	CLINIC	3
NURSING HOME - MEDICARE			
PARTICIPATI	56	LICENSED THERAPY ASSISTANT	3
FEDERALLY QUALIFIED HEALTH			
CENTER	53	OPTICIAN	3
PODIATRIST	47	INDEPENDENT RADIOLOGY	2
MH CLINIC	42	PSYCHIATRIC RESIDENTIAL TREATMENT C	2
CHILDREN'S MEDICAL SERVICES	32	ACO DEVELOPMENTAL DISABILITY	1
OADAP FACILITY	31	AGENCY (VD	1
INDEPEND. BILLING HIGH TECH			
NURSES	28	ICF-MR PRIVATE FACILITY	1
HOME HEALTH AGENCY	27	SOLE SOURCE EYEGLASS LAB	1
VOCATIONAL REHAB AGENCY	27	TARGETED CASE MANAGEMENT	1
		WAIVER CASE MANAGER-AGING AND	
		ADULT	1

# ENROLLMENT AND CREDENTIALING

As stated in the introduction to this section, the DVHA PMR ensures members have access to appropriate healthcare for their medical, dental, and mental health needs. The unit monitors the adequacy of the Green Mountain Care (GMC) network of providers and ensures that members are served in accordance with managed care requirements.

The PMR unit, beyond other responsibilities as set forth above, has responsibilities relating to providers including: provider enrollment, screening, revalidation screening and monitoring of the network to help prevent Medicaid fraud and abuse. Federal rules, specifically Title 42 Code of Federal Regulations (CFR) §§455.410 and §455.450 require all participating providers to be screened upon initial enrollment and revalidation of enrollment. Health care providers are categorized by screening levels established by the CMS and utilized by DVHA. The defined risk levels of limited, moderate and

high are based on an assessment of potential fraud, waste and abuse for each provider/supplier type. DVHA then screens providers according to their risk level. DVHA may increase risk level assignments at any time and the new risk level will apply to all enrollment-related transactions.

PMR works closely with its fiscal agent, DXC, to screen and enroll providers. There are 18,133 providers actively enrolled with Vermont Medicaid at this time. These providers are not solely practicing in Vermont as some members received care out

Number of Active Providers Enrolled in Vermont Medicaid:

18,133

of state. On average, DVHA enrolls about 300 new providers a month and terminates about 25 a month from participation with Vermont Medicaid. Providers terminate with Vermont Medicaid for various reasons including, but not limited to: not wanting to accept Medicaid rates, not submitting claims in the past 36 months, moving or retirement. Due to access issues with certain provider types, such as dental providers, the PMR team often contacts the provider when they indicate that they wish to no longer participate with Vermont Medicaid.

Vermont Medicaid's current enrollment process is paper-based, manual, and cumbersome for DVHA and its providers. First, providers must submit a 10 to 50-page paper application. Then DXC manually screens the provider, frequently taking up to 120 days to complete. The enrollment process is manual and time-intensive. DVHA is committed to improving this process and is working collaboratively with providers and DXC to develop short-term and long-term solutions. The PMR unit has worked closely with DVHA management to solicit an online tool to assist providers in enrolling with Vermont Medicaid. A new tool has been identified and the PMR unit along with DXC and a dedicated DVHA staff will work to implement a new Provider Management Module (PMM) in the next 12-18 months.

PMR conducts site visits for a subset of providers upon enrollment and every five years thereafter. Specifically, this subset of providers includes: ambulance service suppliers, community mental health centers (CMHC), comprehensive outpatient rehabilitation facilities (CORF), hospice organizations, independent clinical laboratories, independent diagnostic testing facilities (IDTF), physical therapists enrolling as individuals or group practices, portable x-ray suppliers (PXRS), revalidating home health agencies (HHA) and revalidating DMEPOS suppliers. In addition, newly-enrolling DMEPOS and newly-enrolling HHAs must have a site visit performed to be in compliance of 42 CFR §455.432.



Network Adequacy of the GMC Network evaluation is completed every six months. The PMR unit works with a variety of associations and societies to solicit providers to participate with Vermont Medicaid to meet the needs of its members.

# **TRAINING**

The PMR unit is responsible for outreach and communication to both members and providers. On an annual basis PMR oversees the publishing of a member newsletter. This newsletter is a collaborative effort with many units within DVHA. In addition, the PMR unit is responsible for the Green Mountain Care website as well as many other communications to the member community.

The PMR unit works closely with members to address their issues. The Green Mountain Care Member Support Center contractor is the point of initial contact for members' questions and concerns. If questions or concerns exist after taking with Member Support the call may come to PMR for additional research. The goal within the PMR unit is to address member issues in a timely manner and ensure the member is satisfied with the answers received. Member issues come from many different avenues, including but not limited to the Governor's office, Legislators, Vermont Legal Aid, and the provider community. The PMR unit always strives to ensure all parties are informed of the outcome of issues.

PMR has oversight of the DVHA website. In 2018, PMR will collaborate with the Vermont Agency of Digital Services to launch a new and improved DVHA website which will host information on budget, legislative rules, information on clinical resources, and more information for providers and members.

In addition to the DVHA website, PMR is responsible for the provider manual as well as the provider newsletter that goes out six times a year to enrolled providers.

For the provider community, the PMR ensures that the Vermont Medicaid provider portal, VTMedicaid.com, is kept up-to-date with fee schedules, provider billing manuals, and fee schedules.

This houses information on billing and allows providers to request assistance. The PMR unit reviews and approves DXC's provider training plan on a quarterly basis.

# SUPPORT SERVICES FOR PROVIDERS

# **Provider and Member Relations**

The PMR staff strives to resolve members' out-of-network emergency care billing issues while remaining mindful of enrollment and claims processing rules and regulations. The team works to ensure that members are not held responsible for emergency or post stabilization medical services when out-of-network.

There are times when members need medical services that are not available in Vermont. These services are provided by out-of-state providers after receiving authorization by DVHA's clinical staff. PMR staff, in conjunction with DXC's enrollment and claims processing staff, utilize a process that streamlines one-time enrollment requirements through timely and detailed outreach resulting in greater out-of-network provider participation and claims submission. Vermont Medicaid, through the work of dedicated PMR staff, has received praise from CMS staff for continuing to focus on such needs.

PMR oversees and monitors Non-Emergency Transportation (NEMT), issuing policies and procedures to coincide with changing circumstances and federal and state directives. PMR is also responsible for approving various trips and exceptions, including authorizing trips outside of a 60-mile radius from a member's home and outof-state trips. As the contracted Vermont NEMT administrator, VPTA subcontracts with a network of public transportation providers to ensure statewide access to transportation services for eligible members. VPTA must ensure that these subcontractors screen for eligibility, schedule the leastcostly mode of transportation to medical

# Challenge

VPTA will be losing the subcontractor for Windham and southern Windsor Counties effective January 2018.

## Solution

VPTA created a centralized call center and a new diverse transportation network (Shared Transportation Services) that will continue to serve the area.



appointments/services, and submit claims to DXC for processing.

PMR has worked with VPTA and its subcontractors to conduct roadshows, ensure rules and expectations are followed, and respond to changes that arise. For example, in 2017, a subcontractor

in southeastern Vermont announced that it would no longer provide demand response transit service in their jurisdiction. VPTA responded by creating a centralized call center and a new diverse transportation network, called "Shared Transportation Services". This new program will continue to serve all eligible Medicaid Beneficiaries in Windham and southern Windsor Counties. In addition, "Shared Transportation Services" will strive to consistently meet or exceed the Medicaid Performance Standards around customer service, safety, timeliness, efficiency and associated reporting requirements.

# Reimbursement

The DVHA Medicaid Reimbursement Unit oversees rate setting, pricing, implementation of the National Correct Coding Initiative Program, quarterly code changes, provider payments, and reimbursement methodologies for a large array of services provided under Vermont Medicaid. The unit works with Medicaid providers and other stakeholders to support equitable, transparent, and predictable payment policy to ensure efficient and appropriate use of Medicaid resources. The Reimbursement Unit is primarily responsible for implementing and managing prospective payment reimbursement methodologies developed to align with CMS Medicare methodologies for outpatient, inpatient and professional fee services. This work is crucial because outpatient, inpatient and professional services combine to account for a majority of total payments overseen by Medicaid Reimbursement.

In addition, the Reimbursement Unit oversees a complementary set of specialty fee schedules including, but not limited to: durable medical equipment, ambulance and transportation, clinical laboratory, blood, physician administered drugs, dental, and home health. The unit also manages the FQHC and RHC payment process as well as supplemental payment administration such as the DSH program. The unit is involved with addressing the individual and special circumstantial needs of members by working closely with clinical staff from within DVHA and partner agencies to ensure that needed services are provided in an efficient and timely manner.

The Reimbursement Unit works closely and collaboratively on reimbursement policies for specialized programs with AHS sister departments, including DAIL, the Vermont Department of Health (VDH), the Vermont Department of Mental Health (DMH), DCF.

# Highlights from Calendar Year 2017 Prospective Payment Systems(PPS), Fee Schedule and Other Payment Updates

Reimbursement Calendar Year 2017 Goal:

Increase payments for E&M and VA services to be closer to Medicare payments and discounting policies.

Each year, the Reimbursement Unit updates prospective payment systems and fee schedules for inpatient, outpatient, and professional services. In calendar year 2017, in addition to continuing this update the unit worked with primary care stakeholders to increase payments for Evaluation and Management (E&M) and certain Vaccine Administration (VA) services. The program known as Enhanced Primary Care Payments (EPCP) was introduced as part of the Affordable Care Act and began paying higher rates for E&M and VA services provided on or after January 1, 2013.

The EPCP program promotes early diagnosis of serious medical conditions by primary care

professionals, thereby keeping our Vermont residents healthy and helping to prevent more expensive medical treatments down the road. The goal for calendar year 2017 was to increase payments for these essential services to be closer to Medicare payments for similar services and to more closely align with Medicare discounting policies. To accomplish this the unit made program changes that aligned with Federal law to the EPCP program that included a site of service policy and revised the list of eligible services to exclude observation and emergency room visits from receiving increased payments. In consultation with

On August 1, 2017, Vermont Medicaid began reimbursing at 100% of the Medicare rate for Primary Care Services.



primary care stakeholders, savings of \$1.6 million from these policy changes were reinvested in increased payments for E&M and VA services along with an additional \$1.6 million of legislatively directed funds.

DVHA Medicaid Reimbursement has also been working with stakeholders for FQHC and RHC to introduce a new Vermont Medicaid prospective payment system to align more fully with the Federal Benefits Improvement and Protection Act (BIPA) initially introduced in 2000. BIPA requires reimbursement of covered services to FQHC and RHC to be reimbursed based on a prospective payment system, while allowing for an alternative payment model (APM) during the time that the details of the new PPS were being developed. The new Vermont PPS will invest an additional \$2.4 million for covered FQHC/RHC services and is slated for a January 1, 2018 implementation, with providers having a choice of the new PPS rates or APM rates for calendar year 2018.

As required by BIPA, DVHA will use the applicable Medicare Economic Index factor (MEI) for calendar year 2019 to update calendar year 2018 PPS rates. The update will also incorporate any changes to the base rate due to eligible changes in scopes and reasonable cost adjustment. In Calendar Year 2019, DVHA will eliminate the APM option while allowing FQHC and RHC providers to

voluntarily participate in the Vermont Medicaid Next Generation Accountable Care Organization program, where payment would be made by the ACO based on ACO rates for the attributed populations.

DVHA Reimbursement also worked with multiple stakeholders, including hospital representatives and the hospital association, to update the outpatient PPS for an October 1, 2017 implementation. Changes included a new peer group for in-state and border academic teaching hospitals and finalizing

policy changes for billing services provided at off site hospital owned clinics.

The unit and its stakeholders are developing a new payment methodology for the reimbursement of durable medical equipment (DME) to align with the new Medicare Cures act. The DME fee schedule will be updated on an annual basis following initial implementation in early 2018.

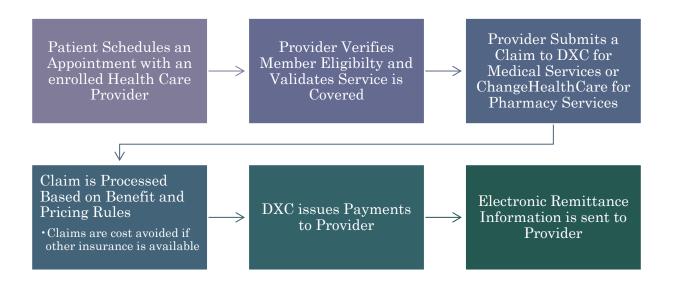
DVHA Reimbursement Unit is developing a new payment methodology for DME services, that will align with the new Medicare Cures act.

During the most recent legislative session the unit was tasked with the following projects:

- Adjusting rates upwards by 2% for home health services provided by home health agencies, hospice and high-tech services provided on or after July 1, 2017.
- Reduce DSH payments for uncompensated costs in providing services by \$10 million for SFY 2018.
- Adjust the methodology used in calculating provider tax assessments due from home health agencies for SFY 2018.

The unit also updated and implemented new electronic processes for timely filing and reconsideration requests that will better serve the needs of providers with better tracking capabilities resulting in decisions being made in a timelier manner.

## **CHAPTER FOUR: CLAIMS SERVICES**



Claim processing and payment are functions of the Medicaid Fiscal Agent, the Clinical Unit, the Accountable Care Organization, Pharmacy Benefit Manager, and Pharmacy Unit.

## **CLINICAL REVIEW AND OPERATIONS**

The Clinical Operations Unit (COU) is a vital link between providers, DVHA, and the Agency of Human Services (AHS). The clinical perspective ensures that the decisions made by the department and the agency are based on solid, evidence-based medical information. Providers are supported by the COU to provide collaborative, outcome driven, comprehensive member-focused care.

The COU provides guidance via real-time telephonic support, meetings with provider groups, on-site in-services, and listening sessions. Clinical guidelines and information related to prior authorization (PA) is posted on the DVHA website for providers to access.

## **Timely Reviews**

The COU performs timely, thorough, and consistent reviews of medical necessity. The COU staff determines the medical necessity of a service or product provided to its members using the prior authorization (PA) process. Medical necessity determinations are made using evidence-based clinical guidelines. PA decisions must be made within time frames specified in the Medicaid Rules and in Federal regulations. The COU has a three-day goal for decisions to be rendered based

## DVHA Goal:

Finalize prior authorization decisions within three days based on Medicaid regulations.

on these regulations. Reaching this goal is heavily dependent on having adequate staffing, made challenging by vacancies.

The COU can also provide post-provision oversight of services, to ensure that fair, efficacious, outcomes-driven services have been provided. This can include outcomes comparisons between payment methodologies.

### **Access to Codes**

As per National Correct Coding, providers must use the appropriate and correct codes for services that are provided to members. The use of correct codes allows for appropriate reimbursement for services provided to members. All CPT, HCPCS, and ICD-10 codes released each year are implemented in the Medicaid Management Information System (MMIS) by specific deadlines so that providers may submit timely claims for reimbursement. The bulk of the codes are released at the end of each year, with some new codes released quarterly. Intensive review is performed on each code before implementation in the MMIS to determine:

- Coverage, if service is permissible under state plan/rule;
- Effectiveness of service;
- FDA approval;
- Number of units allowed; and
- Edits and audits.

## **Other COU Functions**

- Review utilization claims reports from the Accountable Care Organization (ACO),
- Works with the Chief Medical Officer and DVHA senior management regarding specific highly complex unique cases; and
- Develops service requests log for advanced planning documents for fiscal agent services within the areas of clinical expertise.

### Successes

The COU had three significant achievements in SFY 2017, including:

1. Providing Clinical Expertise to the Policy Unit

The COU has worked closely with the Policy Unit to ensure that all policy updates are grounded in the most current medical research and perspectives. This process improvement initiative will ensure that policy changes do not have unexpected consequences for our members, our providers, and for our stakeholders.

## 2. Near-completion of the Rent to Purchase project

Medicare and many regional State Medicaid programs utilize a Rent to Purchase or a capped rental payment system for specific durable medical equipment (DME). Medicare's capped rental program is designed to pay for a piece of DME for 13 months. After 13 months of rental the beneficiary owns the DME item. Medicare pays for reasonable and necessary maintenance and servicing of the item, i.e., parts and labor not covered by a supplier's or manufacturer's warranty.

The COU partnered with the Reimbursement and Program Integrity Units to implement a Rent to Purchase payment system for Vermont Medicaid. The Vermont Rent to Purchase program will pay for specific DME for ten months and the item will then be considered fully purchased. This payment method will save VT Medicaid money because the rental payments will be included in the purchase price, which is not the current practice. The rental reimbursement for the item is

DVHA has implemented a Rent to Purchase payment system for Vermont Medicaid.

based on the maximum allowed for the DME. Charges beyond the ten-month rental will be denied. The multi-unit team is working with DXC to implement necessary systems enhancements before the start of program. DME vendors were informed of the Rent to Purchase payment policy at a meeting held at DVHA in November 2017. The start date for this program is January 1, 2018. Unlike Medicare's program, DVHA remains the owner of all purchased DME. This allows DVHA to recycle equipment, resulting in additional savings.

### 3. Healthcare Advancements

The COU constantly seeks out research regarding the ongoing changes in medical technology and procedures that are changing the landscape of the healthcare industry. The COU ensures that decisions made by DVHA are based on the most current, well supported, peer reviewed medical literature at least annually. COU also uses data analysis to create initiatives and to track progress. The unit utilizes targeted data pulls to ensure that Medicaid funds are spent wisely and fairly.

### **Future State**

The Clinical Operations Unit has identified four increasingly important areas of future work, including:

## 1. Clinical Criteria Development for Genetic Tests and Procedures

Genetic testing is a relatively new science and can be performed to confirm a suspected diagnosis, predict future illness, detect when an individual might pass a genetic mutation to his or her children, screen newborns, and predict response to therapy. Many of the laboratories developing new genetic tests, and many of the existing tests, are not regulated by the Food and Drug Administration or any other entity. The scientists developing this new field of medicine are focused on its expansion and not necessarily the costs. The cost of a single test can range into hundreds of dollars.

To make clinically sound, medically appropriate, and cost-effective decisions, we need evidence-based guidelines. Due to limited staff resources and the time it takes to develop credible guidelines, the COU has only developed about a dozen guidelines. Commercial genetic test guidelines do not clearly demonstrate the clinical utility for most genetic tests in order to support our decisions.

## 2. Incontinence Supplies

After a competitive bidding process, our goal is to establish a single source contract with a company that can provide high quality incontinence products and related supplies to Vermont Medicaid members in a cost-effective and customer-friendly manner, utilizing economies of scale. The goal is to:

- Increase member access to special size and types of incontinence supplies.
- Increase product quality.
- Reduce the cost of Medicaid incontinence supplies.

## 3. Adult Outpatient Therapy Services:

COU would like to focus on ensuring that adult outpatient therapy services are being provided in a way that is most efficient and most demonstrates best practice, while also adhering to Medicaid Rule. With no increase in staff, this can be done with post-provision review for selected practices that appear to demonstrate over- or under-utilization of services. With additional support, a higher level of oversight and guidance could be provided, including pre-provision review. Providers prefer pre-provision review because it is focused on provider education, rather than the far more painful post-provision recoupment.

## 4. Post Payment Reviews of Inpatient Admissions:

The COU plans to implement the following studies to obtain a thorough understanding of providing the most efficacious care for Medicaid members:

- Review a percentage of cases from each facility to verify the medical necessity of admission, intensity of services, appropriate level of care, length of stay, and effective discharge planning.
- Review rehospitalization rates, including the issues that have led to rehospitalization. This study
  includes the rehospitalization diagnosis, the length of time post discharge for admission by
  a home health agency, and the length of time before medically necessary equipment is
  received, for individuals who are re-hospitalized.

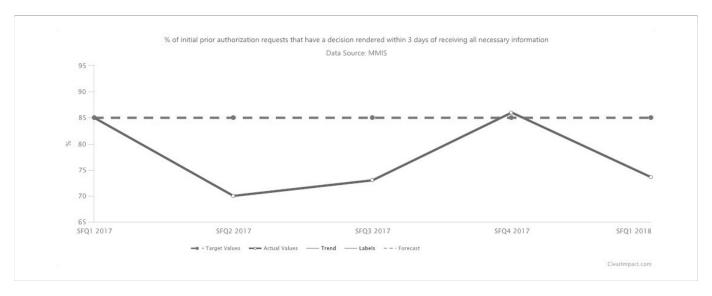
The Key Performance Indicators for the Clinical Review and Operations Unit are set forth on the next page.

## P Clinical Operations Unit



COU

% of initial prior authorization requests that have a decision rendered within 3 days of receiving all necessary information



#### Partners

- DXC contract staff
- Part time physician support
- Chief Medical Officer (CMO)

#### Story Behind the Curve

The Clinical Operations Unit (COU) staff determine the medical necessity of a service or product provided to its members using the prior authorization (PA) process. Medical necessity determinations are made using evidence-based clinical guidelines. PA decisions must be made within time frames specified in the Medicaid Rules and in Federal regulations.

The 3 day goal for a decision to be rendered is based on CMS rule. Reaching this goal is heavily dependent on having adequate staffing. The COU has had extended review time due to vacancies:

- Nurse out for 6 weeks due to injuries
- Chief Medical Officer position being vacant with only part time coverage
- Administrative vacancy

### This performance measure is important because it shows:

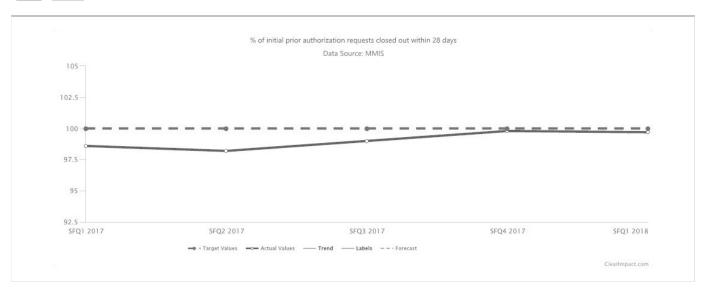
- Timely access to treatment/services for members.
- Compliance with State and Federal Regulations.
- The PA turnaround times are reported to the External Quality Review Board (EQRO) and to KPMG, an auditing service that monitors the COU's regulatory compliance.

Last updated: 10/31/17

Author: Clinical Operations Unit

## P Clinical Operations Unit

% of initial prior authorization requests closed out within 28 days



- Part time physician support
- Chief Medical Officer (CMO)
- DXC contract staff
- DXC Provider Relations
- DVHA Provider Member Relations Unit
- DVHA Data Unit
- DVHA enrolled providers and vendors

## Story Behind the Curve

The Clinical Operations Unit (COU) staff determine the medical necessity of a service or product provided to its members using the prior authorization (PA) process. Medical necessity determinations are made using evidence-based clinical guidelines. PA decisions must be made within time frames specified in the Medicaid Rules and in Federal regulations.

There is variation in this data that is out of the control of the COU. This data heavily relies on Medicaid providers sending sufficient clinical information so a complete clinical review and decision can be rendered.

The COU has had extended review time due to vacancies:

- Nurse out for 6 weeks due to injuries
- Chief Medical Officer position being vacant with only part time coverage.

This performance measure is important because it shows:

- Timely access to treatment/services for members
- Compliance with State and Federal Regulations
- The PA turnaround times are reported to the External Quality Review Board (EQRO) and to KPMG, an auditing service that monitors the COU's regulatory compliance

Last updated: 11/14/17

Author: Clinical Operations Unit

## **CLAIMS UTILIZATION AND PAYMENT**

DXC Technologies, formerly known as Hewlett Packard Enterprise (HPE), provides DVHA with Medicaid fiscal agent services that include claims processing and payment, financial services, provider enrollment, and system maintenance and operation. This system is referred to as the fiscal agent/claims processing component of the MMIS.

DXC processes over seven million claims a year for the State through the MMIS. DXC has provided Medicaid fiscal agent services to DVHA since 1981. The fiscal agent accepts claims and mail in the mailroom, scans the mail into micro media data, enters the claims (paper and electronic), processes the claims, mails checks or EFT payments to the providers, enrolls providers, answers help desk calls from providers, performs coordination of benefit services, and supports data analytics activities. MMIS activities include:

Member Identification Card Production and Distribution	Financial Services			
Claims Processing and Payment	Coordination of Benefits			
Management Reporting, Data Analytics	Security			
Provider Education and Relations	System Maintenance and Operation			
Provider Enrollment	System Modification and Enhancement			

The system is certified by CMS and CMS provides for 75% of the cost of operating the DXC MMIS. The graphic below depicts the SFY 2017 claims processing statistics and highlights the advantage to providers if they submit claims electronically.







## PHARMACY UNIT

The Pharmacy Benefit Management programs ensure that our members receive medically necessary medications in the most efficient and cost-effective manner possible. The DVHA Pharmacy Unit is responsible for managing all aspects of Vermont's publicly funded pharmacy benefits program. Responsibilities include but are not limited to: processing pharmacy claims; making drug coverage determinations; assisting with drug appeals and exception requests; overseeing federal, state, and supplemental drug rebate programs and the manufacturer fee program; resolving drug-related pharmacy and medical provider issues; overseeing and managing the Drug Utilization Review (DUR) Board; managing of the Preferred Drug List (PDL); and assuring compliance with state and federal pharmacy and pharmacy benefits regulations. The Pharmacy Unit is responsible for seeing that members receive high-quality, clinically appropriate, evidence-based medications in the most efficient and cost-effective manner possible. In addition, the unit focused on improving health information exchange and reducing provider burden through e-prescribing, automating prior authorizations, and other efforts related to administrative simplification for DVHA and its providers.

## **Pharmacy Benefit Programs Summary**

Benefit Plans	Pharmacy Coverage	Co-Pays
Medicaid	Coverage of all CMS covered outpatient drug,	\$1
Dr. Dynasaur	rebate participating manufacturers. Also, limited list of OTC, Rx, Vitamins, cough and cold	\$2
GA	preparations	\$3
Healthy Vermonters	Passes through to the patient the Medicaid Pharmacy Reimbursement rate. DVHA does not reimburse for services.	100% Co-Pay
VPharm	SPAP "wrap-around" Medicare drug benefit, pays Part C/D cost-share	\$1 \$2
VMAP (managed at VDH)	HIV/AIDS and related medications	\$1, \$2, \$3
Dual Eligible (including CFC)	Non-Part C/D covered drugs only	\$1, \$2, \$3

### Successes

The Pharmacy Unit realized four areas of achievement:

## 1. Strong Clinical and Cost Management

The Pharmacy Unit processed over 2.1 million claims through the contracted Pharmacy Benefit Manager, Change Healthcare, and managed nearly \$191 million in gross drug spending in SFY 2017, a decrease of \$17 million from SFY 2016. Over half of this reduction is attributed to decreases in Medicaid enrollment, while approximately \$4 million is attributed to improved pharmacy management and cost control programs such as optimizing our preferred drug list, rebates, and maximum allowable cost programs. Gross drug spending reflects what DVHA paid to both in-state and out-of-state pharmacies enrolled in our network.

SFY 2017 Pharmacy Spend

SFY 2017	No. of Claims	Amount Paid	Cost Per Claim
Medicaid and Duals	1,755,455	\$185,419,175	\$105.62
VPharm	355,249	\$5,892,685	\$16.59
All Programs	2,110,704	\$191,311,860	\$90.64

Change Healthcare (CHC) has employed physicians who provide additional support to DVHA and the drug benefit program by attending and presenting clinical drug information at our Drug Utilization Review Board Meeting, acting as a clinical resource to the pharmacy team, providing peer to peer consults and supporting DVHA's medical director as needed, and supporting DVHA's drug appeals and fair hearings. This has provided a higher level of clinical support and credibility to our programs.

## 2. Improved Customer Service

Beginning in January 2015, pharmacies and prescribers now have a Vermont-based Help Desk in South Burlington servicing DVHA providers and staffed by Vermont pharmacists and pharmacy technicians. This call center assists pharmacies with drug coverage questions, claims processing issues, and processes all the prior authorization requests from prescribers for Medicaid members. The Help Desk is the first point of contact for pharmacy and medical providers with questions, concerns, and complaints. The Help Desk software tracks contacts and problem resolution through a technical call management application, to facilitate logging, tracking, and resolution of all calls and issues in addition to performance monitoring.

## 3. Improved Automation and Administrative Simplification for Providers

The Pharmacy Unit continues to make strides toward reducing the burden of manual prior authorizations. One notable achievement in SFY 2017 was the launch of an automated prior authorization (PA) program. This program has allowed the automation of many edits in the system that alleviate the need for a prescriber to fax a paper form to DVHA. As a result, less than 5% of claims require a manual PA.

## Monthly Prior Authorization Summary

		Au	Manual PA's				
<u>PA</u>	<u>Paid</u>	<u>Paid</u>	<u>Paid</u>	Paid with	Paid due to	Paid with	<u>Total</u>
<b>Statistics</b>	without	with with	with	Emergency	grandfathered	<b>Clinical</b>	<u>Claim</u>
	<u>PA</u>	Auto-	<u>online</u>	PA (Auto)	<u>GPI</u>	<u><b>PA</b></u>	<u>Count</u>
		<u>PA</u>	<u>override</u>			(Manual)	
Claim	141,479	22,697	190	106	3,291	8,168	175,931
Counts							
% of Total	80.42%	12.90%	.11%	0.06%	1.87%	4.64%	100.00%
Claims							

A new provider portal called eWEBS will launch in February 2018. The portal is being developed by our Pharmacy Benefits Manager Change Healthcare®, and is designed for use by prescribers, pharmacies, and program administrators. It provides a secure way for registered users to look up member eligibility, member drug history, and PDL information. In addition, providers can electronically submit PA requests, and track the progress of PA requests online. Prescribers are guided through preferred or non-preferred selections, as well as potential step therapy, dose limits or other PDL criteria giving them the ability to make informed drug choices.

In addition, in February 2018, DVHA will implement e-prescribing interface which will enable Medicaid-enrolled prescribers with EHR systems to utilize the Surescripts® network and system platform to view Vermont Medicaid members' drug history and the State's preferred drug list to make informed prescribing decisions.

## 4. CMS Certification of the Pharmacy Benefit Management System (PBMS)

As the final step in pursuing certification of the PBM system, DVHA completed a site visit by CMS in November 2017. Presentations were given to CMS and MITRE by both state staff and Change Healthcare staff on PBM system access, basic navigation, and all components and functionality within

the PBMS. Presentations also included demonstrations of how the PBMS meets the criteria with in the following CMS certification checklists: Pharmacy Module, Information Architecture, Standards and Conditions for Medicaid IT, Technical Architecture (TA) Access & Delivery, TA Intermediary & Interface, and TA Integration & Utility which constitute the five "Common Checklists."

This certification effort evaluated the solution and associated documentation to ensure adherence to federal regulations and industry standards. By achieving certification, DVHA can claim 75% federal financial participation (FFP) for maintenance and operations (M&O) costs; until a solution is certified, a state is only eligible for 50%. While the formal certification approval letter is still pending, CMS summarized the review as thorough, informative, and successful.

## Challenges and the Future

The Pharmacy Unit has identified two significant future challenges:

1. Increasing Expenditures on Specialty Drugs

Although there is no standard industry definition, a specialty drug is generally defined as:

- The cost of the medication exceeds \$5,000 per month.
- The medication is used in the treatment of a complex, chronic condition. This may include, but is not limited to drugs which require administration, infusion, or injection by a health care professional.
- The manufacturer or FDA requires exclusive, restricted, or limited distribution. This
  includes medications which have Risk Evaluation and Mitigation Strategies (REMS)
  requirements requiring training, certifications, or ongoing monitoring for the drug to be
  distributed.
- The medication requires specialized handling, storage, or inventory reporting requirements.

In SFY 2017, the average cost of prescription drugs was about \$106, and the average cost of a specialty prescription drug was over \$7,000.

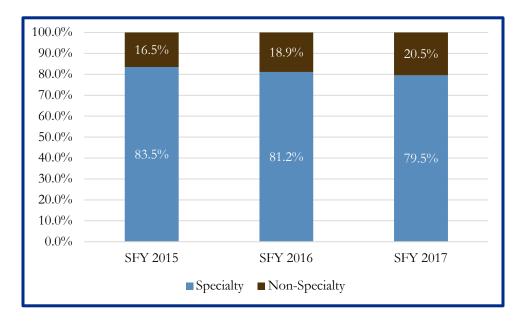
Specialty medications include, but are not limited to, drugs used in the treatment of the following conditions: Cancer, Cystic Fibrosis, Endocrine Disorders, Enzyme Deficiencies, Hemophilia, Hepatitis C, Hereditary Angioedema, Immune Deficiency, Inflammatory Conditions such as Crohn's Disease, Ulcerative Colitis, Rheumatoid Arthritis, Psoriatic Arthritis, Ankylosing Spondylitis, and Psoriasis, Multiple Sclerosis, Pulmonary Arterial Hypertension, and Respiratory Syncytial Virus (RSV).

In SFY 2017, specialty drugs represented 20.5% of DVHA's overall drug spend. This was a 1.6%

increase over SFY 2016, when specialty drugs represented 18.9% of DVHA's drug spend. While the average cost per prescription of drugs dispensed by DVHA was about \$106 dollars, the average cost of a specialty drug prescription was over \$7,000 dollars. Specialty drugs will continue to put financial strain on the Medicaid program, especially some of the newer targeted and gene therapies; which can cost more than \$500,000 per patient per year. DVHA will be laser-focused on monitoring the pipeline of new drugs, the prevalence of the diseases they treat in Vermont, and analyzing their potential overall impact to DVHA's budget.

In SFY 2017, specialty drugs were 20.5% of DVHA's drug spend, which was a 1.6% increase when compared to SFY 2016.

## Clinical and Fiscal Challenges: Specialty Drugs as a Percent of Total Drug Cost



Value-Based Contracting as it Impacts Specialty Drugs: During the past decade, payment models for the delivery of health care have undergone a dramatic shift from focusing on volume to focusing on value. This shift began with the Affordable Care Act and was reinforced by the Medicare Access and CHIP Reauthorization Act of 2015 (MACRA), which increased the emphasis on payment for delivery of quality care. Today, value-based care is a primary strategy for improving patient care while managing costs.

Pharmaceutical value-based contracts (VBC) have emerged as a mechanism that payers may use to better align their contracting structures with broader changes in the healthcare system. Pharmaceuticals are one of the fastest-growing segments of the healthcare marketplace and increasing drug costs necessitate the flexibility to contract in new ways based on the value of these products.

Increasingly, reimbursement decisions for drugs will be based on their demonstrated impact on patient outcomes.

Although not all drugs are appropriate for these types of contracts, VBC could be a part of the solution to address increasing drug prices and overall drug spending. Under value-based pricing agreements, payers and pharmaceutical companies agree to link payment for a medicine to value achieved, rather than volume. DVHA is carefully monitoring opportunities to participate in VBC's through its membership in the Sovereign States Drug Consortium (SSDC), which is now the largest and only independent state-owned rebate pool in the country. Vermont was one of the three founding members of the SSDC, which now boasts twelve member-states.

## 2. Pharmacist-Based Medication Management Services

we move toward a healthcare system focused less "fee-for-service" on payments and more focused on payments for improved health outcomes, DVHA's Pharmacy Unit is exploring pharmacist payments improved medication Medication management. management services performed by pharmacists are distinct from medication dispensing and focus on a patient-centered, rather than



an individual product-centered process of care. The key goals of a medication management program include providing quality services to patients, enhancing therapeutic outcomes, and maximizing cost-effectiveness. Medication management services encompass the assessment and evaluation of the patient's complete medication therapy regimen, rather than focusing on an individual medication product. The type of care provided through medication management may include the pharmacist checking in regularly with the patient to ensure he or she is taking medications as prescribed, verify the patient is following health and wellness guidelines, and checking into any related problems such as adverse reactions to medications. Various medication management programs are demonstrating positive clinical, economic, and health outcomes.

## DATA MANAGEMENT AND ANALYSIS UNIT

The Data Management and Analysis Unit provides data analysis, distribution of Medicaid data extracts, reporting to state agencies, the legislature, and other stakeholders and vendors. It also delivers mandatory Federal reporting to the Centers for Medicare and Medicaid Services (CMS), develops the annual Healthcare Effectiveness Data and Information Sets (HEDIS) for reporting, and provides ad hoc data analysis for internal DVHA divisions and other AHS departments and state agencies.

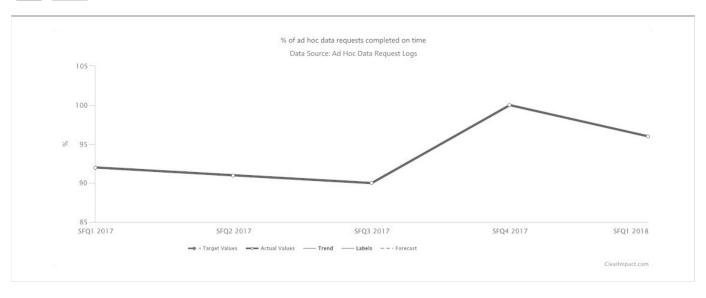
AHS and DVHA initiatives around performance measures, performance improvement projects, and pay-for-performance initiatives are supported by the unit. DVHA has successfully implemented hybrid measures for the three last HEDIS seasons. The unit continues to support the AHS Central Office monitoring of the DAs by running the annual DA Master Grant Performance Measures and providing AHS with a multi-year span of results for nine measures to track progress and monitor continued improvements. The unit is actively engaged in Performance Improvements Projects (PIP) aimed at improving three HEDIS measures: Breast Cancer Screening (BCS), Initiation and Engagement of Alcohol and Other Drug Dependence Treatment (IET), and Follow-Up After Hospitalization for Mental Illness (FUH). Analysts working on these projects analyze claims records while designing, developing, and implementing change processes to encourage beneficiary and provider coordination and cooperation.

In collaboration with the Payment Reform Team, the unit provides monthly detailed data runs, which are the basis for algorithms to attribute Medicaid beneficiaries into Accountable Care Organization (ACO) groups.

Key Performance Indicators for the Data Team are set forth on the next page.

## Data Management & Integrity Unit

DATA % of ad hoc data requests completed on time



- Agency of Human Services Central Office
- Vermont Department of Health Alcohol & Drug Abuse Program
- Vermont Department of Health Oral Health Program
- Green Mountain Care Board
- OneCare Vermont
- Joint Fiscal Office
- Clinical Utilization Review Board
- DVHA Business Office
- DVHA Clinical Operations Unit
- DVHA Coordination of Benefits Unit
- DVHA Policy Unit
- DVHA Provider & Member Relations Unit
- DVHA Payments Reform Unit
- DVHA Quality Unit
- Vermont Health Connect

## Story Behind the Curve

Percent of ad hoc data requests completed on time by the Data Unit.

As a support entity within the department responsible for the development of information resources required for effective policy making, planning, regulation and evaluation for the state's Medicaid program it is important to know how often the Data Unit is asked and relied on to provide data analysis to support ongoing policy development and implementation of Medicaid programs.

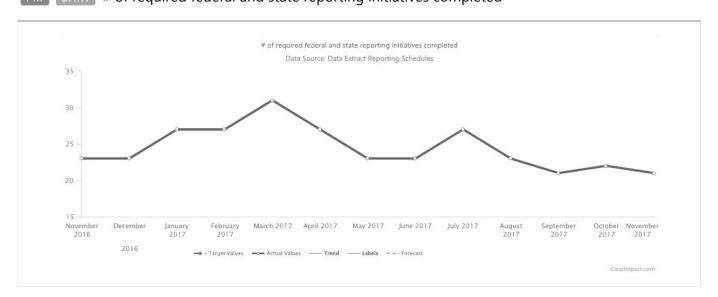
Requests come into the Data Unit from various program staff in DVHA and sister departments in the Agency on any given day. ASAP requests are assigned a 2 business day turn around time. As an example, if an ASAP request comes in on Monday, it is assigned a due date of Wednesday. Other requests that are not ASAP are assigned a 10 business day turn around time.

Last updated: 10/31/17

Author: Data Management & Integrity Unit

## P Data Management & Integrity Unit

# PM DATA # of required federal and state reporting initiatives completed



#### Partner:

- Agency of Human Services Central Office
- Burns & Associates
- Centers for Medicare & Medicaid Services
- DVHA Business Office
- eQ Health Systems
- Onpoint Health
- OneCare Vermont

## Story Behind the Curve

Number of data extracts/required reporting deliverables completed by the Data Unit.

As a support entity within the department responsible for the development of information resources required for effective policy making, planning, regulation and evaluation for the state's Medicaid program it is important to know how often the Data Unit is asked and relied on to provide data analysis to support ongoing policy development and implementation of Medicaid programs.

The Data Unit routinely completes ad hoc data requests, receives and provides data extracts (files) to and from contracted business partners to support department initiatives and complementary data systems, and regularly provides mandated reporting to state and federal entities.

Last updated: 12/15/17

Author: Data Management & Integrity Unit

## **HEALTH INFORMATION TECHNOLOGY**

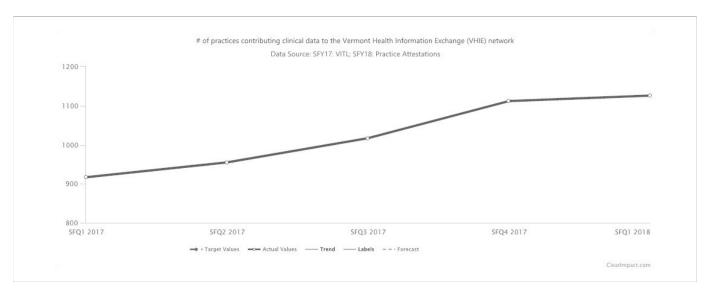
DVHA's Health Information Technology (HIT) program exists to put high quality health data in the hands of those who need it, whether their focus is caring for individual patients or working to improve the health of Vermont's population through health analytics. Health information informs our decisions and allows us to see opportunities and progress made with regards to controlling healthcare costs and improving Vermonters' health and well-being. The HIT program initiatives are federally, and state funded to support a variety of dependent HIT efforts such as Vermont's Health Information Exchange (VHIE), the Blueprint for Health's Clinical Registry, and the Department of Health's Immunization Registry. The HIT program continues to mature as state policy evolves as a tool to understand, coordinate and support the healthcare landscape.

Beginning in SFY 2018, DVHA's HIT plan includes support for development of a care coordination platform as part of the State's all-payer accountable care model and improved connectivity with the Vermont Care Network's behavioral health repository.

Key Performance Indicators for the HIT unit are set forth on the next page.

## P Health Information Technology (HIT) & Health Information Exchange (HIE) Unit

# HIE/HIT # of practices contributing clinical data to the Vermont Health Information Exchange (VHIE) network



#### Notes on Methodology

• VITL's goal for SFY18 is to establish 120 new interfaces. The state has contracted with VITL to remediate or create up to 85 interfaces.

#### Partners

- Vermont Information Technology Leaders (VITL)
- Medical Practices

#### Story Behind the Curve

The Vermont Health Information Exchange (VHIE) exists to aggregate clinical data to support providers at the point of care and those measuring the population's health and the cost of health care. The mechanism for obtaining the clinical data is an interface (technical connection) between an electronic health record system and the VHIE. Since 2009, the state has funded VITL to develop these interfaces and the VHIE to aggregate the clinical data documented in medical records.

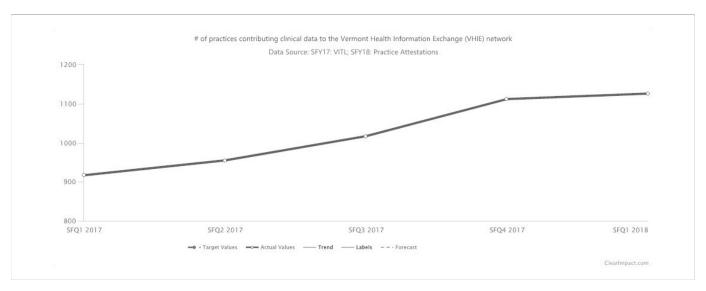
The sharing of clinical data is essential to improving health care quality, making care more efficient, reducing administrative burden, engaging patients in their care, and supporting the health and well-being of the Vermont community. As more practices contribute to exchange data, the better able providers are to care for patients.

Last updated: 10/31/17

Author: HIE-HIT Unit

## P Health Information Technology (HIT) & Health Information Exchange (HIE) Unit

нв/нг # of practices contributing clinical data to the Vermont Health Information Exchange (VHIE) network



#### Notes on Methodology

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Last updated: 10/31/17

Author: HIE-HIT Unit

## **PAYMENT REFORM**

The Payment Reform Unit seeks to transition Vermont Medicaid's healthcare revenue model from Fee-for-Service payments to Value-Based payments. In support of this goal, the Payment Reform Unit partners with internal and external stakeholders in taking incremental steps toward the integrated healthcare system envisioned by the Vermont All-Payer Accountable Care Organization Model agreement with the Centers for Medicare and Medicaid Services. The Payment Reform Unit also works with providers and provider organizations in testing models, and ensures the models encourage higher quality of care and are supported by robust monitoring and evaluation plans.

The Payment Reform Unit is available as a resource to DVHA and to other departments within the Agency of Human Services in the consideration of potential payment reform options. The unit is also responsible for the implementation and oversight of the VMNG Accountable Care Organization (ACO) program, a financial model designed to support and empower the clinical and operational capabilities of the ACO provider network in support of the Triple Aim of better care, better health and lower costs.

During the next year, the Medicaid Payment Reform team will continue to oversee the implementation, evaluation and evolution of the VMNG program, and will provide support to Departmental and Agency leadership in the consideration of and planning for any additional value-based payment reform models to support continued advancement toward an integrated healthcare system in Vermont.

### **Accountable Care**

In 2017, DVHA began to test a voluntary pilot program, the VMNG Accountable Care Organization (ACO) program, which prioritizes paying for the quality of care for each Vermonter rather than the quantity of services delivered. The model is focused on prevention, empowering primary care providers and coordinating care. It does so through ACOs, which are provider-led and -governed organizations, with a substantial regional clinical leadership role, that have agreed to assume

accountability for the quality, cost, and experience of care. The goal of the pilot is to improve health while moderating healthcare costs which are a barrier to affordability. The VMNG ACO program pursues this goal by taking the next step in transitioning the healthcare revenue model from Feefor-Service payments to Value-Based payments. One ACO, OneCare Vermont, is currently working with the State to participate in this model. In its first year (2017), OneCare's Medicaid pilot included four hospital communities made up of approximately 2,000 providers and around 29,000 attributed Medicaid members. In calendar year 2018, ten communities

In OneCare Vermont's 2017 Medicaid pilot there were four hospital communities with approximately 2,000 providers and 29,000 Medicaid members.

will participate, including more than 5,000 unique providers and approximately 42,000 attributed Medicaid members.

Through the VMNG, DVHA (through DXC Technologies) pays OneCare a monthly fixed prospective payment (FPP) for services provided by hospitals (and hospital-owned practices) participating with the ACO. This is a monthly, per member payment made in advance of the services being performed. Medicaid fee-for-service payments continue for all other non-hospital providers in the ACO, for all providers who are not a part of the ACO, and for all services that are not included in the fixed prospective payment. As OneCare providers are still required to submit claims for all services, zero-paid "shadow claims" are used to calculate the cost of services delivered (according to the Medicaid fee-for-service fee schedule) that were covered by the prospective payment from DVHA to OneCare. In addition, OneCare has agreed to a risk-based spending target for the full attributed population during the performance year. If the ACO exceeds its spending target for the performance year, it is liable for expenses up to 103% of the target; if the ACO spends less than its target, it may retain savings to 97% of the target. This arrangement provides an incentive to use resources efficiently. Because the ACO is responsible for both the cost and quality of care for each attributed member, OneCare will also withhold some of the payment to providers up front—0.5% in 2017—to support a quality incentive program. The providers in the ACO can earn this money back through high quality performance on targeted quality measures. This type of payment incentive is provided to encourage high quality care and is expected to grow over time.

Though the fixed prospective payment gives providers and DVHA certainty and predictability regarding revenue for a pre-identified population of Vermonters, claims lag makes it difficult to gauge actual financial performance of the program with certainty until a period of claims run-out has been allowed. The program is designed to consider 180 days as a sufficient period of time for claims to have been completed, after which time DVHA will conduct a year-end financial reconciliation exercise for the 2017 performance year. Caution must be exercised before drawing conclusions based on financial reporting during the performance year.

The 2017 pilot year has served as a baseline year and valuable learning experience both internally at DVHA, and externally in its partnership with OneCare. Though the Payment Reform Unit is the designated contract monitor for the ACO program, coordination across the department in a number of functional areas is crucial to the program's success. Subject matter experts throughout DVHA review required reports from the ACO which



monitor its quality improvement, clinical, financial, provider/member communications, and care management data, to ensure alignment with the department's goals of high-quality care for its members. Externally, DVHA and OneCare have developed a collaborative partnership in support of program implementation and oversight. Regular meetings between DVHA and OneCare operational teams have ensured that a continuous feedback mechanism is in place, giving staff the ability to make operational adjustments as needed. As a result, VMNG program operations have become further streamlined over the course of the year. Ongoing coordination between DVHA and OneCare will be required to maintain and optimize operations in a second performance year.

As the program continues into a second performance year, more data will be available to support meaningful evaluation of both quality and financial performance. DVHA will continue to analyze the financial, clinical, and quality performance of the program to determine its efficacy and to determine whether the ACO program generally, and the fixed prospective payments to hospitals specifically, are contributing to an overall moderation in DVHA healthcare spending.

Table A shows monthly changes in attribution of Medicaid members in the 2017 VMNG Program.

Table A. Medicaid Members Attributed to OneCare for the 2017 VMNG Program

Attributed Medicaid	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Members*												
% of 29,102	100.00%	99.72%	98.54%	97.04%	93.17%	92.11%	91.07%	89.29%	86.58%	84.67%	83.61%	82.60%
Total	29,102	29,021	28,676	28,240	27,115	26,806	26,503	25,985	25,197	24,642	24,332	24,038
Aged, Blind, Disabled	1,910	1,907	1,906	1,878	1,819	1,808	1,790	1,791	1,773	1,764	1,755	1,742
General Adult	12,987	12,933	12,754	12,525	11,980	11,845	11,646	11,331	10,764	10,512	10,326	10,164
General Child	14,205	14,181	14,016	13,837	13,316	13,153	13,067	12,863	12,660	12,366	12,251	12,132

<sup>\*</sup>Defined after February 1, 2017 as number of individuals for whom a monthly prospective payment was made.

Attribution of Medicaid members to the ACO occurs prospectively, at the start of the program year. In this way, the ACO is aware of the full population for which it is accountable at the program's outset and can use that information to identify and engage members most effectively. Although no members can be added during the course of a program year, some of the prospectively attributed members may become ineligible for attribution during the course of the program year. Members may become ineligible for attribution due to:

- Becoming ineligible for Medicaid coverage<sup>7</sup>
- Switching to a limited Medicaid benefits package (e.g. pharmacy-only benefits)
- Gaining additional sources of insurance coverage (e.g. commercial or Medicare)
- Death

A member may also become ineligible for attribution if the primary care practice through which they were attributed terminates its contract with the ACO in the middle of the year. Effective May 1, 2017, a practice of four primary care providers seeing approximately 500 of the prospectively attributed Medicaid members terminated its contract with OneCare Vermont for the 2017 performance year because it was acquired by an organization that is not a part of OneCare's 2017 VMNG network. As

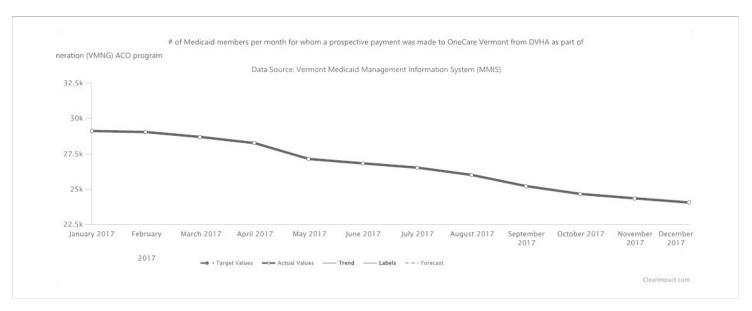
a result, the table below shows a more pronounced drop in attribution from April to May than any of the preceding or following months.

<sup>7</sup>If a member has lost Medicaid coverage but later becomes eligible for Medicaid again during the performance year, they may also become eligible for attribution again at the time.

Key Performance Indicators for the Payment reform unit are set forth on the next page.

## Payment Reform Unit

PM Payment Reform # of Medicaid members per month for whom a prospective payment was made to OneCare Vermont from DVHA as part of the Vermont Medicaid Next Generation (VMNG) ACO program



## Notes on Methodology

100 March 186 100	100000000000000000000000000000000000000	100	100	0.5	Total No.	100
Report Period	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17
% of 29,102	91.1%	89.3%	86.6%	84.5%	83.6%	82.6%
Total #	26,503	25,985	25,197	24,642	24,332	24,038
ABD#	1,790	1,791	1,773	1,764	1,755	1,742
ABD %	6.8%	6.9%	7.0%	7.2%	7.2%	7.2%
Gen Adult #	11,646	11,331	10,764	10,512	10,326	10,164
Gen Adult %	43.9%	43.6%	42.7%	42.7%	42.4%	42.3%
Gen Child #	13,067	12,863	12,660	12,366	12,251	12,132
Gen Child %	49.3%	49.5%	50.2%	50.2%	50.4%	50.5%

## Story Behind the Curve

This measure shows ACO Attribution. It is broken down by Medicaid Eligibility Group (MEG) and shows what percentage of each MEG makes up the reported total.

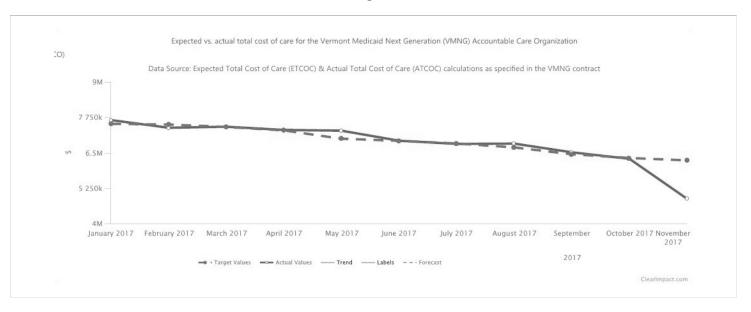
#### This measure is a useful indicator of:

- How many actively attributed members the ACO has in a given month (which helps quantify the program's scale)
- Any fluctuation in attribution on a month-to-month basis, overall and by MEG (which helps quantify population dynamism and the effects of changing Medicaid eligibility on prospective ACO attribution).

Member attribution to the VMNG ACO program is set prospectively (at the beginning of a performance year), and no new members are added to the population during a performance year. However, prospectively attributed members may be considered ineligible for attribution in a given month due to a number of factors, including eligibility changes (e.g. loss of Medicaid coverage); evidence of an additional source of insurance coverage or ageing into Medicare eligibility; death; or termination of a contractual relationship between an attributing provider practice and the ACO (at which time all members that had been attributed through that practice are no longer considered attributed to the ACO). Some members may subsequently become eligible for attribution again after losing eligibility in an earlier point in the year, but a 1-1.5% decrease in the number of PMPM payments made is expected month-to-month in a given program year. The more significant decrease (4%) in the number of members for whom payments were made between April and May highlights an instance in which an entire practice's membership was removed from the ACO-attributed population due to termination of a contractual relationship between that practice and the ACO (OneCare Vermont).

## P Payment Reform Unit

PM Payment Reform Expected vs. actual total cost of care for the Vermont Medicaid Next Generation (VMNG) Accountable Care Organization (ACO)



### Notes on Methodology

# \*\*Please note in the chart above that the solid trend line shows the actual total cost of care (ATCOC) and the dotted trend line shows the expected total cost of care (ETCOC)

ETCOC & ATCOC for the Vermont Medicaid Next Generation Accountable Care Organization											
Report Period	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17
ETCOC	\$7,522,630	\$7,498,277	\$7,413,414	\$7,292,219	\$6,997,783	\$6,923,243	\$6,829,556	\$6,691,562	\$6,449,538	\$6,318,547	\$6,231,854
ATCOC*	\$7,655,673	\$7,385,142	\$7,422,600	\$7,308,814	\$7,282,379	\$6,927,519	\$6,814,790	\$6,825,712	\$6,517,342	\$6,288,614	\$4,877,553
Over/(Under)*	\$133,043	(\$113,135)	\$9,186	\$16,595	\$284,596	\$4,276	(\$14,766)	\$134,150	\$67,804	(\$29,933)	(\$1,354,301)

\*Please note that data for ATCOC and the over/(under) will be updated for all historical months on a monthly basis as additional claims are processed. Expected values will remain constant.

#### Story Behind the Curve

The Accountable Care Organization's (ACO's) expected total cost of care (ETCOC) is derived based on actuarial projections of the cost of care in 2017 for the population of prospectively attributed Medicaid members, using 2015 claims for the attributed members as a baseline and trending it forward to 2017.

The ACO's actual total cost of care (ATCOC) is the sum of the Fixed Prospective Payment (FPP) paid to the ACO and the total actual Fee-For-Service expenditures paid by DVHA on behalf of the ACO to its providers for services not covered by the FPP.

The ACO has agreed to a risk-based spending target for the full attributed population during the performance year. If the ACO exceeds its spending target for the Performance Year, it is liable for expenses up to 103% of the target; if the ACO spends less than its target, it may retain savings to 97% of the target. This arrangement provides an incentive to use resources efficiently. If the ETCOC and ATCOC are equal, then the ACO's actual spending is on consistent with its projected spending for the performance year, and a minimal amount of financial reconciliation will occur between the ACO and DVHA during the final financial reconciliation. If the ETCOC is greater than the ATCOC, the ACO's spending has been less than the financial target, and the ACO would be eligible to retain a portion of the dollars saved relative to the target. Conversely, if the ATCOC is higher than the ETCOC, the ACO's spending has exceeded its financial target, and the ACO would be liable for a portion of the dollars spent in excess of the target.

Caution should be exercised when using this information to evaluate financial performance during the performance year, as claims lag has a significant impact on financial data, and the data does not factor in claims or payments that will need to be reconciled after the program year. At this time, the ACO's overall expenditure for January through June of 2017 is higher than the expected total cost of care for the corresponding months.

Budget Recommendation – State Fiscal Year 2019

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## CHAPTER FIVE: DVHA'S COMMITMENT TO QUALITY AND IMPROVEMENT

## **VERMONT CHRONIC CARE INITIATIVE**

The Vermont Chronic Care Initiative (VCCI) is a healthcare reform strategy to support Medicaid members with chronic health conditions and/or high utilization of medical services to access clinically appropriate healthcare information and services; coordinate the efficient delivery of healthcare to these members by addressing barriers to care, gaps in evidence-based treatment and duplication of services; and to educate and empower members to eventually self-manage their conditions. Management of behavioral health conditions including depression and substance use continue to be focus areas for the VCCI population, as there is high prevalence of these conditions along with other chronic diseases among members who account for the highest cost of care; and supporting members in depression management is indicated prior to addressing other chronic healthcare conditions.

VCCI also offers case management for at-risk pregnant persons (Medicaid Obstetrical and Maternal

Supports (MOMS)), including people with substance use and mental health disorders; and those with a prior history of premature delivery. Studies have suggested that these conditions in pregnancy put the pregnant person and infant at greater risk and generate higher associated cost of delivery and Neonatal Intensive Care Unit costs (NICU). These risks and costs may be positively impacted by proactive care management by VCCI field-based staff during pregnancy.



VCCI has had success caring for Vermonters; however, DVHA is seeking to align its healthcare reform vision, goals, and resources. Accordingly, DVHA will re-evaluate VCCI's work to determine the best use of these resources, including how VCCI coordinates with partners like the Blueprint for Health. The rest of this section will discuss current practice.

The VCCI works with the most vulnerable Medicaid members – those with highest risk, cost and utilization of services - to support timely and appropriate access to health care services; health education and coaching on their chronic health conditions to improve health literacy; and the advocacy and tools required to support effective and ongoing self-management of their chronic health conditions.

A core component of VCCI case management and care coordination of complex Medicaid members is concurrently addressing the medical, behavioral, and psychosocial needs of these high risk/high cost members to help them make sustainable change that improves not only their health but reduces health care costs. National research indicates that individuals with complex health

Individuals with complex health care needs account for 5% of the population, but 50% of medical expenses.

needs account for 5% of the overall population and these individuals account for 50% of medical expenses. A significant percent of the complex need population has high frequency of emergency department (ED) visits (47%) and stress related to insecurity in food, housing, transportation (62%), as compared to those without complex health needs. The attributes of the VCCI target population are similar.

#### Member Identification and Outreach

A typical VCCI member has multiple chronic medical and/or behavioral health conditions, complex pharmacy needs, and patterns of high use of hospital emergency and inpatient resources; indicating poor management of their health condition. Members enrolled by the VCCI are often overweight, obese, or morbidly obese, and thus at increased risk for multiple chronic conditions and their sequela, including diabetes, heart disease, hypertension and hyperlipidemia. Targeted members may have gaps in or poor adherence to evidence-based treatment including pharmacy, either due to limited health literacy or other socio-economic barriers to care such as insecurity in finances, housing, food, and/or transportation for preventive or urgent health care needs.

For member identification, the VCCI utilizes the component MMIS Care Management system, eQHealth, to trend the high risk and the 'rising risk' members who will benefit most from case management. The vendor applies the Johns Hopkins predictive analytical tool to member claims history for identification of eligible members in the top 10% who are anticipated to remain high cost in the future. In addition, the VCCI receives direct referrals from medical and behavioral health providers, hospital case managers, community health team colleagues, AHS field directors and sister departments, and internal DVHA units performing concurrent hospital review for substance use and mental health care. These referrals support the real time need of members at a point when they may be most ready to engage in supportive services.

The VCCI staff outreach and engage members using the predictive modeling outputs for the target population and direct collaboration with their primary care provider. Staff are embedded in several high-risk practices to meet with members at the time of the primary care appointment, or more ideally, in advance of their needed/scheduled visit to prepare for the visit and maximize the provider-patient interaction. Staff also function as liaisons to hospitals, work with case management staff for identification of VCCI currently enrolled members or those eligible for services, support the post

hospitalization transition in care, including medication reconciliation, health education and coaching, and the post discharge primary care or behavioral health provider follow-up.

The member's readiness to change is a significant factor in the VCCI case manager-Medicaid member relationship and the staff employ motivational interviewing skills to engage members, starting with the member identified need, while concurrently providing supportive education and coaching on linkages between assessed behavior and health, and future health and life goals. Using a holistic and strength-based approach, the VCCI case manager, member, and provider jointly develop the Plan of Care goals for short term, intensive case management, and care coordination support.

## VCCI CORE PROGAM GOAL

Secure access to a medical home and formation of a trusting relationship between the member and their primary care provider for improved health management and decreased acute care service utilization.

### **Intervention Services**

The statewide, licensed VCCI staff perform outreach and case management services for members in the target population. They carry a case load of roughly 20-25 members at a time, performing short term, intensive case management services of high risk members with complex medical and psychosocial needs. Staff are co-located within AHS district offices, hospitals and/or provider locations to meet and support members where they may already engage with local service providers for assistance. The team works directly with members to perform general and disease specific health assessments which include: socio-economic gaps and barriers to care, knowledge of their medical condition(s), evidence-based care goals, and pharmaceutical treatment; which informs the holistic and member centric care plan.

Face-to-face interactions with members occur in state offices or provider practices and at the member's home to best assess health risks or barriers, assess medication knowledge, perform medication reconciliation and coach on treatment adherence. Members set goals, and in partnership with the case manager and provider, generate a self-management plan and a disease specific action plan. The action plan informs proactive primary care engagement versus emergency department utilization. A core goal of the program is to secure access to a medical home and formation of a trusting relationship between the member and their primary care provider, as a requisite for improved health management and decreased acute care service utilization.

Research (Commonwealth Fund) indicates that individuals with complex health care needs, multiple providers, hospital admissions and polypharmacy have less confidence in their providers, and more errors in care management, including medication prescribing that may be complicated, duplicative and/or contraindicated. Subsequently, the VCCI team focuses on the members medication knowledge, reconciliation, adherence, and communication among service providers and prescribers, to promote medication management in an environment of specialists. The VCCI clinical team works

with members to assure coordination of care among their service providers and recommends and refers to specialty services as appropriate, in collaboration with the PCP as indicated. The team prepares members for appointments and difficult discussions with the medical team; and accompany them to medical appointments to help create an environment of safety and personal empowerment for the individual member and their treatment team.

Cases are typically open for 3-6 months for 'intensive' case management, based on progressive improvement toward plan of care goals, followed by a transition back to the medical home care team, in support of sustainable change over time.

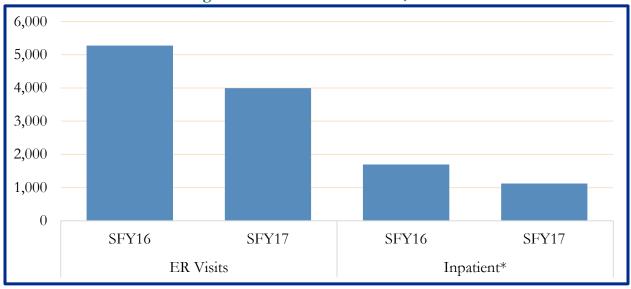
### Successes

The VCCI works at both the individual and population level to implement change and monitor improvement.

Impact to Emergency Department (ED) utilization: An analysis of VCCI target population usage of the ED for SFY 2016 and 2017 demonstrates a decline in usage; a more detailed analysis of an intervened population before, during, and 6 months post VCCI case management demonstrates a similar drop in ED usage among intervened members.

Time Frame	ED Visits	ED Visits/1000
Before Jan - Jun 2016	1,153	1,579
During July - Dec 2016	1,157	1,585
After Jan - Jun 2017	902	1,236

VCCI Target Utilization Measures: n=1,896 Members



## Impacts to Vermonters: Case Studies

<u>Case highlight</u>: A member with substance use issues, known to the Department of Corrections. Lost employment due to injury and impending loss of residence; and risk of reincarceration due to terms of probation and unemployment. Member referred to VCCI, agreed to connect with substance use treatment (vivitrol). VCCI facilitated securing a loan (Help Fund) working with AHS field director. Member gained employment with two jobs and re-paid Help Fund loan within one week. **Member averted return to jail, remains sober, secure residence, paying taxes, still engaged with VCCI**.

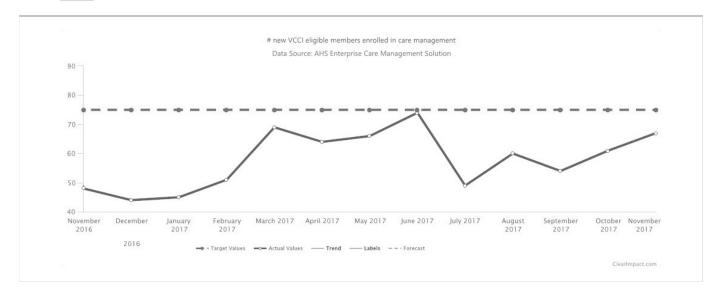
Case highlight: A member with mental health disorder, chronic back pain and history of substance use, and social anxiety, referred to VCCI by local partner. Member was referred for medical and mental health issues, housing instability (evicted and living in a tent) and food insecurity. VCCI facilitated access to medical provider and related medication for stabilization on mental health and anxiety disorder; referred to economic services for 3-Squares, Homeless Prevention resource, and Social Security for disability. Learned during the process that the member was a veteran who had been court marshaled and felt he was not eligible for benefits, however, VCCI was able to refer to Supportive Services for Veterans and member qualified for assistance. He has subsequently also secured housing.

These are just two examples of how our efforts directly impact vulnerable Vermonters.

Key Performance Indicators for the Vermont Chronic Care Initiative unit are set forth on the next page.

## P Medicaid's Vermont Chronic Care Initiative (VCCI) and 1 more...

## vcci # new VCCI eligible members enrolled in care management



#### Partners

- Medicaid Medical Director
- Medicaid Providers
- Community Health Teams
- MMIS & Care Management vendors

## Story Behind the Curve

The Vermont Chronic Care Initiative (VCCI) eligible cohort is established based on criteria including high risk/cost members that are Medicaid primary and receive no other waiver services (CRT, Choices for Care). This measure represents the total number of **new enrollments** during the reporting month and directly impacts the VCCI ability to meet clinical and financial outcome measures among the target population. This measure captures new cases only, not the total case load. Staff case loads average 20- 25 members per month for "short term, intensive case management, prior to transition to a lower level of case management within the medical home".

The VCCI implemented a new Care Management system for member identification and case management documentation during SFYs 2016 & 2017; in 2018 there are continued deployments of new functionality and related user acceptance testing by and training requirements for end users. In January 2017, the VCCI lost the ability to enroll members assigned to the ACO. This prompted a related transfer of active members and a drop in both the eligible population and provider referrals in these communities.

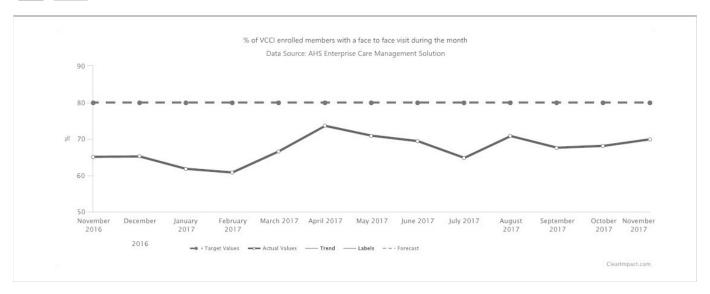
The VCCI turn over in SFY 2017 (6 FTE's) and SFY to date 2018 (3 FTE's) due to career advancement, retirement and out-of-state relocation has adversely impacted VCCI enrollment. The required recruitment, orientation, training and case load development for new staff hired in the past 6 months, pushes down our team's case load capacity. Concurrently, the VCCI new target population identification methodology and testing, necessitated by the next generation ACO pilot efforts, were manually being implemented by field staff, pending the deployment of new logic into production; and, the new ACO population exclusion rules, which are currently in development, also generates a manual workaround by professional staff performing outreach to our target population. Summer vacations and staff out on FMLA further confound performance in the last 2 measurement months. A continued drop in VCCI enrollment over desired levels may continue to be a risk in the near term, as the final deployment of the care management system (originally targeted for 12/31/17) will require significant end user testing and pre-deployment training, prior to the final scheduled deployment. As the MMIS/Care Management project slows in 2018 and the business stabilizes the operating system, VCCI will continue PDSAs toward increasing member engagement.

Last updated: 12/15/17

Author: Vermont Chronic Care Initiative

## P Medicaid's Vermont Chronic Care Initiative (VCCI) and 1 more...

## PM VCCI % of VCCI enrolled members with a face to face visit during the month



#### Partners

- Medicaid Beneficiaries
- Medicaid Providers
- Community Health Teams
- Housing Coalitions
- AHS Field Directors
- Probation & Parole
- Others who support intensive case management of high risk/cost members and opportunities for face to face visiting in the safest environment

## Story Behind the Curve

One of the important and differentiating elements of the Vermont Chronic Care Initiative (VCCI) model is member face to face meetings as a measure of member engagement and trust, to support effective self-management and sustainable change. This measure is calculated as the percent of all members enrolled during the reporting month that received at least one face to face visit.

Face to face visits are a component of short term, intensive case management and a factor in overall assessment of need and relationship building. Both are required to generate effective self-management and sustainable change.

The VCCI continues to work on staffing goals and standardized documentation and reporting in the new MMIS/Care Management system. While measurement is based on the month activity, there may be new enrollments for a partial month, members lost to contact (phone/home address change), member 'no shows' and/or case closures during the enrollment month, thus impacting face to face visit calculation in the measurement period. Staff goals are set toward improvement using PDSA cycles and to better evaluate baseline and 'stretch' goals.

While face to face visits have increased over prior months, the overall percentage of VCCI enrolled members with visits is under goal. This may be related to general issues of member no show rates, being lost to follow up or incarcerated or inpatient; as well as the method for calculation. For example, staff close a case after 3 unsuccessful attempts to reach a member, which could result in a member on their monthly case load with no face to face visits or successful interventions, as they are 'lost to follow-up' during the reporting period, although still on the active case load. Staff re-education related to timing of cases is in process to facilitate the case closure timeline (i.e. on 10/30 vs. on 11/6, thus showing no activity for the month of November)

Last updated: 12/15/17

Author: Vermont Chronic Care Initiative

## **BLUEPRINT**

The Vermont Blueprint for Health (the Blueprint) is a state-led, nationally-recognized health reform program located in the Department of Vermont Health Access. The state supports a network of Practice Facilitators and Project Managers, who work with Patient-Centered Medical Homes (PCMHs), Community Health Teams (CHTs), and local health and human services leaders. This network allows for rapid response to Vermont's health priorities through statewide implementation of new initiatives.

Blueprint performs comprehensive evaluations of health care quality and outcomes at the practice, community, and state levels. As the care delivery system and payment model evolve, the Blueprint's aim is constant: connecting Vermonters with whole-person health care that is evidence-based, patient-and family-centered, and cost-effective.

## **Supporting Primary Care Practices and Providers**

The Blueprint uses national standards as a benchmark to drive improvements in primary care delivery and payment. The program helps primary care providers transform their practices into National Committee for Quality Assurance (NCQA)-certified Patient Centered Medical Homes. Most of Vermont's primary care practices participate in the Blueprint. The Blueprint supports each participating practice with a quality-improvement coach, called a Practice Facilitator. Practice Facilitators bring Blueprint generated all-payer data about practice performance (Blueprint Practice Profiles, Blueprint Community Health Profiles) and their own training and expertise in process improvement methodologies (like clinical microsystems, the Plan-Do-Study-Act (PDSA) cycle, and Lean process improvement). They initially help launch patient-centered practices and secure NCQA-Patient Centered Medical Home recognition, then return regularly to help with quality improvement and workflow efficiency. Providers and practice teams value Practice Facilitators' knowledge, expertise, and habit of making meaningful change accessible to busy primary care offices.

At the end of the 3<sup>rd</sup> Quarter of 2017, 139 Vermont practices were operating at Patient Centered Medical Homes, thanks to the commitment of providers and staff and the technical assistance of Practice Facilitators. The Blueprint currently estimates that there are about 151 total primary care practices that employ more than one provider operating in the state.

## **Supporting Primary Care Patients**

What difference does being a Patient Centered Medical Home make to patients? When a practice first achieves recognition as a Patient Centered Medical Home, its patients may notice certain improvements in accessibility, outreach, and information sharing.

• Patients may notice that their provider's office is open outside of the traditional 9-5 Monday-Friday hours, making it easier to balance work and wellbeing, or they may be surprised to get

- a sick-appointment right away when they or their loved one needs care, or get connected to a nurse on-call when an urgent concern arises in the middle of the night.
- Patients with a chronic illness, like Diabetes or Hypertension, may receive a check-in call if
  they haven't been in to the office recently, encouraging them to make an appointment to have
  critical health indicators (like HbA1c for Diabetes, or blood pressure for Hypertension) tested
  and their ongoing management plan updated as needed according to the findings.
- Providers can offer patients resources for improving their wellbeing, like referrals to the Community Health Team for condition education, health coaching, care management, brief counseling and connections with longer-term treatment options.
- Patients may also receive referrals from their primary care provider to a Blueprint self-management workshop, such as Tobacco Cessation, Diabetes Prevention, Diabetes Prevention, Chronic Pain Management, Wellness Recovery Action Plan (WRAP) or general Chronic Condition Management.

Patient Centered Medical Homes build in evidence-based care, age and gender appropriate prevention services, and chronic condition management and patient- and family-friendly access and communication, then work over time to maintain and improve quality.

## Community Health Teams Connect Providers, Patients, and Community Services

The Blueprint Community Health Teams are groups of multi-disciplinary health and human services providers that supplement the services available in Patient Centered Medical Homes and link patients with the social and economic services that make healthy living possible for all Vermonters. These teams are funded by all Vermont insurers, public and commercial, and operate in all areas of the state. Having a Community Health Team, including members embedded in the practices or linked through mutually agreed-upon workflows, gives primary care providers the confidence to dig deep with patients to uncover the basis of health problems that have a psychosocial component, problems managing chronic conditions, or simply opportunities for improved wellness. Providers are more confident doing full screenings because they have a team of professionals ready to jump in and help the patient move from screening to brief interventions and then connect them with treatment, either through the Community Health Team itself or with community partners.

Community Health Teams provide patients with referrals and warm hand-offs to a wide range of services, including long-term mental health counseling, substance use disorder treatment services, financial support to afford prescriptions and healthy food, or any other support the patient might need to stay well. For patients, this is the difference between their physician not asking about depression (for example) or asking and then providing the patient a list of names and phone numbers of counselors to call (many of whom may not be accepting new patients). Instead, with a Community Health Team in place, the patient gets a warm hand-off to a trained staff member (possibly even located in the same office and available the same day) who can help the patient further explore their

risk factors, needs, and personal goals and then make a referral to counselor with availability for longer term treatment.

In addition to these brief intervention and referral services, Community Health Team providers can provide some complete interventions in-house. These interventions include condition education, for instance helping a patient newly-diagnosed with Diabetes understand their condition and how to manage it day-to-day, or health coaching for a patient who is looking for support eating better, or exercising more, or managing a recurring condition.

## Community Health Teams Partner for Complex Care

The Community Health Teams support patients at all levels of acuity, whether they need a little information and coaching to maximize their wellness, or wraparound health and social services to maintain safety and basic functioning. Regardless of the level of need, the Community Health Team helps put patient motivations first. The Blueprint Community Health Teams have partnered with the Vermont Department of Health, OneCare Vermont, and numerous community organizations to train multi-disciplinary community teams in patient-centered community care management. This model was initially introduced through a Learning Collaborative. In 2017, Blueprint staff, including local leadership, worked with OneCare Vermont to pilot new care management software and payment models in five health service areas. The payment model requires the team and patient to identify a lead care manager, based on the best fit for the patient, and funds their time. The lead care manager maintains the care plan and communications across participating organizations and agencies, to make sure care is always directed towards the patient's goals, and is safe, effective, and non-duplicative.

## Self-Management Workshops Help People with Chronic Conditions Thrive

For people living with one or more of the most common chronic health conditions, and for Vermonters who appreciate learning alongside their peers, the Blueprint offers a series of Self-Management Workshops. In 2017, 1,263 Vermonters completed one of these workshops, which focus on the topics of Smoking Cessation, Diabetes Management, Diabetes Prevention, Chronic Condition Management generally, Chronic Pain, and Emotional Wellness and are offered in all parts of the state. Some participants say the experience is life-changing even small improvements in habits can make a big health difference over the long term (a national study showed the Diabetes Prevention workshop model that is also used in Vermont helped participants exercise more, track their food intake, and lose weight, with a resulting \$2,650 estimated reduction in Medicare spending per participant over a 15-month period).

### Designing New Initiatives to Meet Vermonters' Health Needs

The Blueprint is also a design resource, which leaders in the Department of Vermont Health Access, Agency of Human Services, Governor's Office and Legislature call on to research national and international best practices for addressing priority population health needs. With direction from

Agency of Human Services and DVHA Leadership, the Blueprint has led multi-stakeholder processes to inform, conceive, prototype, and implement interventions that benefit the health of Vermonters while slowing the growth of health care costs. Hub & Spoke and the Women's Health Initiative are two recent examples of this process and its benefits for Vermonters.

## Hub & Spoke Helps Providers Treat Opioid Use Disorder

The Blueprint administers the Spoke part of the Hub & Spoke program providing Medication Assisted Treatment for people in recovery from opioid use disorder. It links regional opioid treatment programs for complex addictions, called "Hubs," with lower-intensity treatment options closer to home, in places like primary care offices, women's health clinics, pain clinics, and other office-based opioid treatment services, called "Spokes." The program pays for Spoke care teams, including one nurse and one licensed mental health or addictions counselor per 100 patients. The Blueprint also offers Learning Collaboratives with expert-led and peer-supported training in providing effective Medication Assisted Treatment. For many physicians, nurse practitioners, and physicians' assistants, this specialized staffing and ongoing training opportunities provide the support and confidence they need to accept the challenge of treating opioid use disorder. For patients, these staff members become a critical part of their team, working together week-by-week and month-by-month towards long-term recovery. Capacity for Spoke-based Medication Assisted Treatment has grown, and more than 2,500 people with Medicaid insurance are currently in 80 different Spoke settings.

### Women's Health Initiative offers Enhanced Preventative Care

Like Hub & Spoke, the Women's Health Initiative began as a challenge from state leadership, then became a design project for the Blueprint, in partnership with the Vermont Department of Health and other key policy-makers, providers, and experts, then a statewide intervention that helps the people of Vermont access the latest evidence-based care. The Women's Health Initiative puts special emphasis on connecting community organizations and Women's Health Providers. The initiative requires participating practices to make plans with community organizations to accept referrals within a week. When a woman working with a participating community organization, for instance a Parent Child Center, indicates that she is interested in family planning or contraceptive services, that community organization helps her get an appointment right away. When she visits the participating Women's Health provider, she (and all other new patients) will receive a screening for a range of psychosocial risk factors, including substance use disorder, depression, partner violence, and more. If she screens positive, she will have the option to work with a Women's Health Initiative – specific Community Health Team member who can help her access the services she needs for total wellness. At her Women's Health provider visit, she will also have access to comprehensive, evidence-based family planning counseling. If she chooses the most effective form of birth control, LARC, she will be able to begin using this method that same day. This is made possible by a Medicaid payment to practices, which helps them launch all aspects of the Women's Health Initiative including stocking enough LARC to provide same-day access for all patients who choose that method. This is a service

Women's Health providers had wanted to provide before, but many were limited by the reimbursement structure and had to ask patients to return a week or more later. Technical support from Blueprint Practice Facilitators and training through Learning Collaboratives help these practices develop the skills and workflows to make full psychosocial screening and follow-up part of daily practice, and comprehensive family planning counseling and same-day access to LARC a routine.

# Challenges

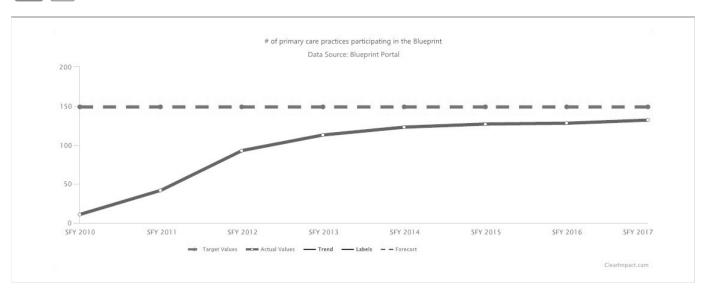
The Blueprint's Patient Centered Medical Homes and Community Health Teams each support providers and patients through the funding of all Vermont insurers: Medicare, Medicaid, and the major commercial insurers. This all-payer participation is part of what makes these programs effective and sustainable. The newer Blueprint service models of Hub and Spoke and the Women's Health Initiative do not currently have all-payer support. Hub and Spoke staffing and the Women's Health Initiative are all funded by Medicaid only. In both cases, the reality of service provision is that providers do not to limit their offerings to only those patients with the appropriate insurance, but rather spread the resources they are provided by any insurer over all patients. This may result in fewer resources (usually in the form of staff time) being devoted to any given patient within the target population of the intervention. Additionally, while underfunding an initiative may not prevent a provider from extending services to everybody, it may limit the services they are able to offer. For instance, a Women's Health Initiative – funded Community Health Team member may be able to offer health coaching and brief counseling, but not complex care management (or vice versa) because resources meant to provide all those services for a select population are being stretched to cover the full practice population regardless of insurer. In the year ahead, the Blueprint team plans to continue investigating opportunities to engage Medicare and major commercial insurers in paying for Hub & Spoke, an evidence-based, cost-effective approach to care for people with opioid use disorder. Likewise, the Blueprint will continue working closely with Vermont's major commercial insurers to demonstrate the value of the Women's Health Initiative through the wellbeing of Vermonters and their families, improved care quality, and immediate or modeled impacts on health care expenditures, to encourage their participation in fully funding the Women's Health Initiative.

Key Performance Indicators for the Blueprint unit are set forth on the next page.

# Blueprint for Health

РМ

**BP** # of primary care practices participating in the Blueprint



### Notes on Methodology

- The number of participating practices per quarter is generated from data stored in the Blueprint portal (https://blueprintforhealthport...). The Blueprint Data Analyst manages information stored in the Blueprint portal.
- The goal figure for this measure was obtained by identifying all primary care practices in the AHEC survey database and immunization registry database, validating these primary care practices with our Blueprint project managers, and eliminating from the count practices with 1 FTE or less of a provider.

## Story Behind the Curve

These are practices who meet the NCQA standard of a patient-centered medical home (PCMH) and participate in Blueprint initiatives. This measure is fundamental in assessing the reach of the Blueprint program. As larger numbers of practices are qualified as PCMHs and supported by Blueprint payments, increasing numbers of Vermonters should have access to high quality primary care.

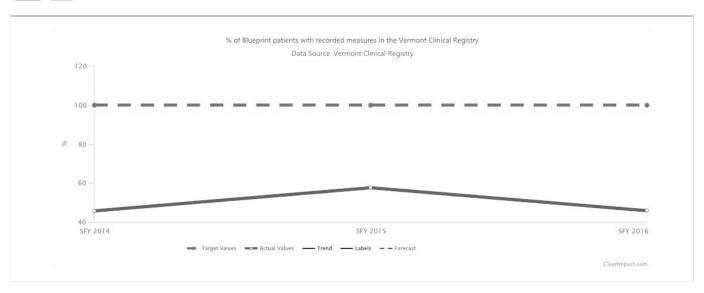
The trend line above clearly highlights the rapid increase in practice participation in the Blueprint as NCQA-recognized Patient-Centered Medical Homes (PCMHs) in 2011. This rapid increase is the result of a coordinated effort by the Blueprint team to comply with the enactment of Act 128 in May 2010 by the Vermont General Assembly. The Act mandated the statewide expansion of the Blueprint, including practice recognition as PCMHs. Evidence of this expansion required a minimum of two primary care practices in each health service area (HSA) becoming PCMHs by July 2011. The Act additionally required the involvement of all willing primary care providers in Vermont by October 2013 (full statewide spread). A significant achievement in 2010 that paved the way towards compliance with Act 128 was the Blueprint's successful application for the Centers for Medicare & Medicaid Services' Multi-Payer Advanced Primary Care Practice (MAPCP) Demonstration Project. In mid-July, Medicare joined all other major insurers in Vermont in contributing to the financial payments to PCMHs.

Since the mandate that all willing primary care providers in Vermont be involved as a PCMH in the Blueprint by October 2013, Blueprint practice facilitators have continued to engage providers across the State to encourage and inspire participation. Practice facilitators, highly skilled and intensively trained clinical and process coaches, work with primary care practices throughout the state and guide them as they make quality improvement changes on the path towards becoming PCMHs. When practices achieve NCQA certification as a PCMH with the assistance of the Blueprint practice facilitators, they demonstrate adherence with important characteristics of high quality healthcare and well-coordinated health services. The practices find the NCQA PCMH standards and Blueprint program as value-adds to their practice, as since the inception of the Blueprint program, only one PCMH has dropped out of the Blueprint (pending an upcoming move out of state).

The Blueprint has approached a saturation point where the program has recruited most of the available primary care practices in the state, and the rate of onboarding of new practices has generally plateaued. Program expansion is continuing due to the outreach efforts of the Blueprint practice facilitators, who are making a coordinated effort to reach primary care practices in their communities that have not participated in the Blueprint as a patient-centered medical home in the past. Generally, the practices that are continuing to join the Blueprint are independent and naturopathic practices.

# Blueprint for Health

BP % of Blueprint patients with recorded measures in the Vermont Clinical Registry



- The denominator is the number of Blueprint patients in the Vermont Clinical Registry who could be linked to claims data in VHCURES.
- The statewide average percentage of linked Blueprint patients with recorded measures in the Clinical Registry is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset (APCD). Onpoint links claims in the APCD to clinical records stored by Capitol Health Associates in the Clinical Registry. Onpoint updates this percentage every six months, accounting for the next 6 month time period.
- The goal figure for this measure is 100%, as the Blueprint is aiming to have all Blueprint patients in the Vermont Clinical Registry who could be linked to claims data in VHCURES to also have at least one recorded measure within the Vermont Clinical Registry.

## Story Behind the Curve

This is a measure of the percentage of Blueprint patients that have been identified in claims and linked to the Clinical Registry, who also have key clinical measures recorded in the Clinical Registry.

This measure is an indicator of the effectiveness of the HIE to aggregate data and the effectiveness of the Clinical Registry to populate clinical measures. This measure also reflects the ability of EHR systems to send structured data in Clinical Continuity Documents (CCDs). These data can be used to enhance patient care and inform improvements throughout the system.

The trend line above suggests an opportunity for improvement given that the data is not moving in the right direction. Blueprint practices across the state have been populating the Clinical Registry for over 7 years. The Registry, previously referred to as DocSite, was purchased from Covisit under a perpetual software license and is now managed by Capitol Health Associates, LLC. After analysis of the data in the Clinical Registry for quality and completeness, the data are de-identified and linked at the person level with the corresponding individual's claims records in VHCURES. This linkage is conducted by the Blueprint's analytics vendor, Onpoint Health Analytics, who determines the portion of the population in VHCURES for which clinical data can be associated with claims, and of that population, the percentage that have recorded clinical measures.

In July 2015, a number of practices experienced interruptions in, or terminations to, their clinical data feeds to the VHIE as a result of upgrades made to their EHRs, including: switching to a cloud-based system, EHR vendors releasing updated software, and practices switching EHR vendors.

Last updated: 08/31/17

Author: Blueprint for Health

# **COORDINATION OF BENEFITS**

The Coordination of Benefits (COB) Unit works with providers, beneficiaries, probate courts, attorneys, health and liability insurance companies, employers, and Medicare Parts A, B, C & D plans to ensure that Medicaid is the payer of last resort, through coordination of benefits and collections practices. States are mandated to have a system to identify medical services that are the legal obligation of third parties, such as private health or accident insurers. Third-party resources should be exhausted prior to paying claims with program funds. If a liable third-party is established after a claim is paid, reimbursement from that third party should be sought. Individuals eligible for Medicaid assign their rights to third party payments to the State Medicaid Agency.

Correct information from beneficiaries and data matching efforts with insurance companies ensures that accurate insurance billing information is identified and recorded in Medicaid systems. This decreases Medicaid costs, since the correct insurer pays, leaving Medicaid as payer of last resort identified as Medicaid Cost Avoidance. The Medicaid Third Party Liability (TPL) cost avoidance increased in the past year, in part, due to increased

Medicaid Recoveries Collected in SFY 2017: \$7,971,665

focus on maintaining an updated eligibility system with other health information for Medicaid recipients. Medicaid Recovery totaled nearly \$8 Million dollars in SFY 2017, the result of various recovery and recoupment practices.

The State has various types of TPL sources, with the most common being other insurance, casualty, and estate. Examples of third parties which may be liable to pay for services:

- Self-insured plans
- Managed care organizations
- Pharmacy benefit managers
- Medicare
- Group Health Plans

- Court-ordered health coverage
- Settlements from a liability insurer
- Workers' compensation
- Long-Term Care insurance
- Other State or Federal coverage programs (unless specifically excluded by law)

# Coordination of Benefits (COB)

- Dedicated team specializing in the coordination of Medicare/Medicaid pharmacy issues
- Accesses Federal systems to verify Medicare, Medicare Hospice, Buy-in, Low Income Subsidy.
   and other important programs.
- Specializes in billing issues between Medicaid and all other insurers

- Responsible for ensuring that Medicaid is the "Payer of Last Resort". The unit is responsible
  for recovering payments made by Medicaid as the primary payer, when Medicaid should have
  been the secondary payer.
- Responsible for systems and process changes that will increase efficiencies and decrease incorrect Medicaid payments.

# Medicare and the Medicare Prescription Drug Program (PDP)

The PDP team responds to daily inquiries from member services, the Health Care Advocates office, pharmacists, providers, and other state agencies regarding benefit issues and resolve the case issues. These beneficiaries are covered by both Medicare part C or D and a Vermont secondary program.

The team also works to resolve issues with the Medicare Part A and/or Part B enrollment as enrollment in these programs is a requirement for enrollment in a Medicare Part C or Part D prescription drug plan. The PDP Team will take in an average of 350 referrals a month to assist with enrollment (Medicare/Medicaid), premium cost, and pharmacy/medical cost share.

Aids beneficiary enrollees with their premiums, deductibles and co-insurance, under a Medicare Part D Plan.

# **Casualty Recovery Process**

As a condition of eligibility, applicants are required to assign their rights to medical support and payments for medical care from any third-party payer. Applicants/members are also required to cooperate with the State in the pursuit of any third-party payer, including the establishment of paternity for dependent children. Failure to cooperate may lead to termination of their benefits, unless good cause can be established.

Casualty Recoveries
Collected in SFY 2017:
\$2,313,460

Medicaid providers are required (except as noted below under cost avoidance methods) to apply third party payment resources prior to billing Medicaid. Third party resources include Medicare, private health insurance, accident insurance, or worker's compensation. If Medicaid providers fail to apply third party payment resources prior to billing Medicaid, this could result in a recoupment of amounts paid to the provider (a reduction of the next payment for services rendered).

The Medicaid State Plan (section 4.22-B), requires the State to investigate all casualty cases with a medical expense of \$200 or more that have trauma related diagnosis codes within the MMIS system. If these specified codes are related to an injury, a monthly Accident/Trauma Report is generated by DXC. Letters and insurance/accident questionnaires are sent to members requesting additional information. All cases with no response remain on the Accident/ Trauma report until the proper documentation is received or cases are closed. All returned questionnaires are reviewed to determine

the possibility of third-party liability; whether it is an insurer or a potential legal recovery. If a settlement was obtained by the member, the State would be entitled to recover the amount Medicaid paid for services.

If an injury was motor vehicle related, the COB Unit may access the crash file, as well as obtain the accident report through the Department of Motor Vehicles. Workers Compensation information may be obtained from the employer, if it is a work-related injury claim. The COB Unit also has the authority to review homeowner's insurance policies for potential medical coverage.

State statutes mandate that attorneys and insurance companies must inquire whether their injured clients are Medicaid beneficiaries and whether claims were paid. If claims are potentially recoverable, DVHA places a lien against any possible settlement.

# **Estate Recovery**

The State has the authority to recover all amounts paid under the Medicaid program from a member's estate at the time of death. The State has an agreement with Probate Courts/State Tax Department whereby the State is notified of all estate cases filed.

Estate Recoveries
Collected in SFY 2017:
\$879,247

Each case is researched to determine if the deceased was a Medicaid member 55 or older and had received Long Term Care

(LTC) services. If the deceased is found to be a recipient, a claim for LTC service is sent to the Executor/Administrator of the estate, and a copy is sent to the Probate Court petitioning a claim to be paid from the estate. Once the estate case comes to settlement and payment is received, the case is closed by the staff. Estate recovery staff annually review outstanding estate cases and request up-dates from the executors/executrix, administrators, or attorneys.

## **Over Resource**

When a member/beneficiary has been found LTC eligible and exceeds the income and resource limits set by the program, the excesses are payable to Medicaid and processed by COB staff.

Over Resource Recoveries Collected in SFY 2017:

\$425,903

# Patient Share/ Credit Balance

A long-term care patient's share is determined by Economic Services Division and is payable directly to a LTC provider/facility monthly by the beneficiary, family or administrator.

- When LTC claims are received at DVHA, the patient share amount for the month is deducted prior to Medicaid's payment to the LTC provider.
- A Medicaid Credit Balance exists with the LTC provider when the monthly patient share has not been deducted from a claim.

Patient Share Recoveries Collected in SFY 2017:

\$636,026

A report is generated monthly showing balance due from a LTC provider and provides the basis for DVHA/Coordination of Benefits to seek recovery.

# Trust & Annuity Accounts

A trust is a legal method in which a person can transfer their assets to be held, managed and administered by an appointed trustee for the benefit of the individual. Certain trusts are allowed by Medicaid such as a Special Needs Trust. A Special Needs Trust can be an excluded resource for the Medicaid beneficiary.

Any money remaining in the trust, after the death of the beneficiary must be sent to DVHA as Medicaid recovery.

Trust & Annuity Recoveries Collected in SFY 2017:

\$618,451

# **TPL & Medicare Cost Avoidance**

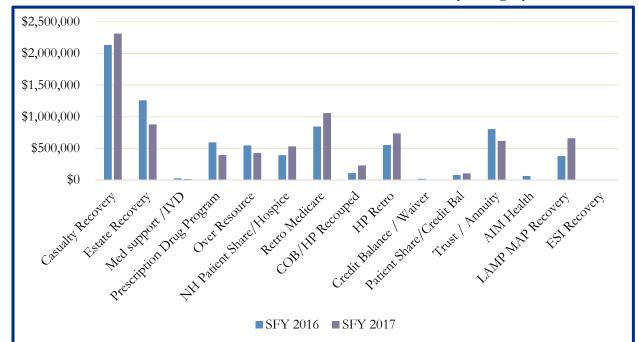
Cost avoidance is the Coordination of Benefits team's main goal. Once other insurance or Medicare information is known to the MMIS or the PBM, the system will begin cost avoiding claims. If the provider sends in a claim without the other insurers payment or an explanation of why there is no payment, the system denies and sends the claim back to the provider with a message that the beneficiary had other insurance or Medicare on the date of service and that claims should be filed with the other insurance first.

TPL Cost Avoided in SFY 2017:

\$130,385,510

Medicare Cost Avoided in SFY 2017

\$514,438,610



# COB Medicaid Recoveries SFY 2016 & SFY 2017 by Category

# Health Insurance Premium Program (HIPP)

When a member is eligible for both Medicaid and a private health insurance, the case is referred to Coordination of Benefits.

The case is reviewed, and a cost-effective determination is performed.

If cost-effective for Medicaid, DVHA will reimburse the household for part of or the entirety of the private health insurance premium. The private insurance makes Medicaid the second payer of services for the Medicaid-Eligible beneficiary, which is a cost savings for Medicaid.

# **COB Successes**

- Strengthened State Statutes to enforce Data Matching with Insurance providers.
- Working towards a successful data match process with BC/BS of Vermont.
- Submitted a legislative statute amendment to enforce and assist in Estate recoveries.

# **COB** Challenges

Coordination of Benefits Casualty and Estate recovery teams are burdened with extensive paper case files and a limited Third-Party Liability data system that provides limited accountability/reconciliation of all transactions. A better system that would allow electronic storage of scanned documents, produce necessary letters, lien notices, and monthly reports would increase worker efficiencies.

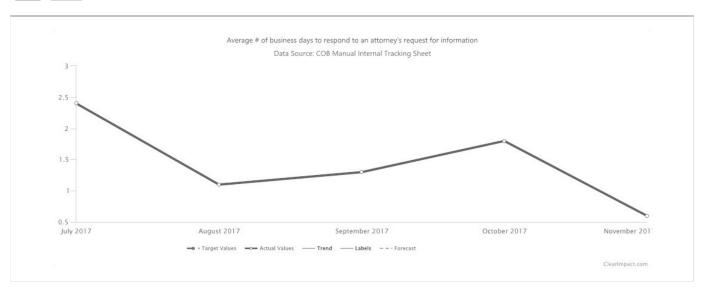
# **Future State**

After completion of BC/BS data matching, COB will work towards implementing a similar process with MVP and CIGNA. Increased data matching will increase DVHA's ability to cost avoid – the Coordination of Benefits goal.

Key Performance Indicators for the Coordination of Benefits unit are set forth on the next page.

# Coordination of Benefits Unit

COB Average # of business days to respond to an attorney's request for information



- Medicaid Beneficiaries
- Attorneys

State of Vermont Legislation passed Title 33 VSA 1910 (amended) which enhances the ability to collect from third party payers by establishing procedures which third party payers must adhere to in the State of Vermont. Attorneys representing clients that are Vermont Medicaid members must follow Vermont Statute 33 V.S.A. § 1910: Liability of third parties; liens: "(c) A recipient who has applied for or has received medical assistance under this subchapter and the recipient's attorney, if any, shall cooperate with the agency by informing the agency in writing within a reasonable period of time after learning that the agency has paid medical expenses for the recipient. The recipient's attorney shall take reasonable steps to discover the existence of the agency's medical assistance."

Attorneys outreach our Coordination of Benefits (COB) Casualty Recovery Team via phone, fax, email and snail mail to verify Medicaid coverage of their client and vice versa. This can begin with the client informing their attorney that they are covered by Medicaid, or by a returned Accident/Questionnaire, which states that the member has retained an attorney after a trauma related injury. Once the COB Unit receives an attorney's request for information, it has 45 days to respond. However, the goal has always been a timely and accurate response to all requests.

July 2017 results were a bit higher due to a couple of cases that had increased turn-around times. Sometime there are difficulties connecting with attorneys. Also, COB will not release information until a copy of an Authorization to Release Information form is received. This can increase the time to case closure.

Last updated: 12/15/17

Author: Coordination of Benefits Unit

## **PROGRAM INTEGRITY**

The Program Integrity Unit is responsible for DVHA programmatic compliance with Federal and State Medicaid regulations and has the responsibility to monitor, detect, prevent and investigate inappropriate use of resources, fraud, waste and abuse.

The team works with providers, beneficiaries, fiscal agents, contractors, the Centers for Medicare & Medicaid (CMS), AHS, DVHA and many other various partners to ensure that federal and state regulatory requirements are met, and that compliance and integrity are fundamental in all aspects of the Vermont Medicaid Program.

The Program Integrity Unit has undergone significant changes in the past year to streamline processes and to create an optimal compliance structure for DVHA. Seven distinct business areas make up this unit and collectively, are responsible for the overall integrity of the Medicaid program.

By ensuring compliance, reducing fraud, waste & abuse and supporting the appropriate spend of Federal and State tax dollars, Vermonters will continue to have access to excellent healthcare by our enrolled Providers.

The following seven distinct business areas within the Program Integrity unit work to meet Federal and State obligations to ensure compliance and to reduce risk to the Medicaid program.

Medicaid Audit & Compliance Unit (MACU)

- Prevent, detect and investigate Provider fraud, waste and abuse.
- Investigate allegations of provider fraud.
- Identify aberrant billing patterns amongst Medicaid providers.

The Medicaid Audit & Compliance Unit works to establish and maintain the integrity of the Medicaid Program by engaging

in activities to prevent, detect and investigate Medicaid provider fraud, waste and abuse. MACU receives referral(s) from all sources and uses data mining and analytics to investigate allegations of fraud, waste and abuse. MACU works with our Vermont Medicaid providers and the various AHS departments to identify payment integrity issues. MACU works with medical professionals to develop appropriate resolutions to the many issues confronting Medicaid. MACU assists other Medicaid program units to facilitate changes in policies, procedures and program logic to ensure the integrity of the programs. In addition, MACU provides education to Medicaid providers when deficiencies and incorrect billing practices are identified. Cases with credible allegations of provider fraud are referred to the Office of the Attorney's General's Medicaid Fraud and Residential Abuse Unit (MFRAU).

Beneficiary Healthcare Fraud Investigative Unit (BFIU)

- Prevent, detect and investigate Beneficiary healthcare eligibility and enrollment fraud.
- Manage the Public Assistance Reporting Information System (PARIS) matches for dual enrollment amongst other states.
- Propose program recommendations for the prevention of Mediaid enrollment fraud.

In July 2015, DVHA became responsible for the Medicaid Health Access Eligibility & Enrollment Unit (HAEEU). As a result of this, beneficiary healthcare eligibility and enrollment fraud also became the responsibility of DVHA. In April 2017, new staff were hired, and the Beneficiary Healthcare Fraud Investigative Unit (BFIU) was formed. The responsibility of this team is to investigate, detect and prevent Vermont Medicaid beneficiary healthcare eligibility and enrollment fraud in the Vermont Medicaid Program. All other programs such as TANIF, 3SQUARESVT, Fuel Assistance, and Reach Up investigations remain the responsibility of the Department for Children and Families (DCF). Collectively, the BFIU team works with DCF to evaluate and investigate allegations received. BFIU works regularly and in collaboration with the DEA, the Office of the Inspector General (OIG) and other State and Federal Agencies.

Oversight & Monitoring (O&M)

- Faciliatate audit discussions and work product between DVHA and external regulators and auditors.
- Monitor audit findings and follow up on any corrective action plans.
- Collaborate with DVHA staff for standardized policies and procedures.

The Oversight & Monitoring (O&M) Unit is responsible for ensuring the effectiveness and efficiency of departmental control environments, operational processes, regulatory compliance, and financial and performance reporting in line with applicable laws and regulations. O&M facilitates communication and collaboration between state staff, leadership, federal and state auditors and independent auditors including but not limited to CMS, OIG, Government Accounting Office (GAO), Internal Revenue Service (IRS), etc. This facilitation helps ensure accurate, consistent, and appropriate communication is made in a succinct, informative, and professional manner. The goal is standardization of efforts across all DVHA resulting in satisfactory audit results and proactive determination of audit issues and their timely resolution through collaboration of the appropriate course of action with program management. O&M oversees the tracking, reporting and escalation of DVHA Medicaid Program findings to DVHA Senior Leadership until properly resolved therefore reducing regulatory exam findings potentially resulting in costly monetary penalties.

DVHA Compliance Officer

- Support DVHA adherance to all State and Federal Requirements.
- Manage DVHA Inter-Governmental Agreements (IGA's) with other AHS Departments.
- Identify and resolve DVHA compliance related issues.

The DVHA Compliance officer (CO) is responsible for ensuring DVHA's adherence to all state and federal Medicaid requirements. The CO manages DVHA's Inter-Governmental Agreements (IGA) with other AHS departments and coordinates audits aimed at evaluating the compliance and quality of Medicaid activities and programs. If a compliance issue is identified, the Compliance Officer, alone, or in collaboration with the AHS Compliance Committee, will create, manage and monitor any corrective action plan.

Each year, the Compliance Officer coordinates a compliance audit, which is conducted by an External Quality Review Organization (EQRO), designated by CMS. As the auditors review insurance plans across the United States, the annual EQRO audit is an opportunity to see how Vermont compares to other systems and to learn about best practices. This audit has helped DVHA programs to improve over the years, resulting in recent audit scores between 97% and 100%. For more information, see the Report Card for Quality Reporting.

The Compliance Officer works closely with the various unit within DVHA to maintain continuity between compliance, education and quality improvement activities.

Medicaid Management Information Systems (MMIS) Compliance (MC)

- Monitor MMIS Fiscal Agent Service Level Agreements (SLRs) and Service Level Credits (SLCs).
- Identify and resolve discrepancies between MMIS and Medicaid policies
- Facilitate and manage System requests for edit and audit changes.

Medicaid Management Information System Compliance is new to the Program Integrity Unit. The primary responsibility of MMIS Compliance is to provide oversight of the DXC contract service level requirements (SLRs), service level credits (SLCs), and incentives. In addition, MMIS Compliance collaborates with DVHA's Fiscal Agent to address process improvements for state requested MMIS changes. The primary goals of this unit are to ensure that Vermont Medicaid is getting quality customer service from our MMIS Fiscal Agent and to prevent unnecessary spending on system changes or solutions that may be accomplished in another, less costly, manner.

HealthCare Quality Control (HCQC)

- Reduce errors in beneficiary enrollment and eligibility determinations through a systemmatic approach.
- Conduct and assist with the Payment Error Rate Measurement (PERM) audit .
- Facilitate Medicaid Eligibility Quality Control (MEQC) examinations.

The HealthCare Quality Control Unit (HCQC) joined Program Integrity in September 2017, in line with the Vermont State Plan, which stipulates the implementation of a quality control system designed to reduce erroneous expenditures by monitoring eligibility determinations, third-party liability activities, and claims processing. HCQC focuses on identifying quality issues, based on adherence to approved processes and policies. HCQC manages the DVHA Quality Control Program which includes internal and external quality control audit efforts. Additional responsibilities include the Payment Error Rate Measurement (PERM) and Medicaid Eligibility Quality Control (MEQC) exams to ensure appropriate decision making and determinations were made regarding Medicaid Beneficiary eligibility and enrollment determinations.

HCQC staff maintain strong, professional relationships with regulators, examiners, auditors and leadership in support of creating an environment of compliance with state and federal regulations and laws governing Health Care assistance programs. The HCQC unit oversees the tracking and reporting of eligibility and enrollment findings to DVHA leadership until properly resolved therefore reducing regulatory exam findings.

DVHA Fiscal Compliance Unit

- Monitor subrecipient compliance with contractual requirements.
- Minimize risks to financial assesst by to subrecipients.
- Work to resolve, reduce and prevent weaknesses with subrecipient contracts/agreements.

The DVHA Fiscal Compliance Unit (DFCU) is a solutions-focused, results-oriented, learning organization established upon the tenets of the COSO (Committee of Sponsoring Organizations) Internal Control Integrated Framework. The DFCU seeks to ensure the fiscal integrity of DVHA and its subrecipients/grantees through proactive, preventative strategies. The primary objective of the unit is to minimize the risk to DVHA's current financial assets by ensuring its compliance, and that of its subrecipients and grantees, to all applicable fiscal/financial regulations. To this end, the DFCU examines the financial records of the Department and its subrecipients noting any compliance exceptions, regulation at risk, cause of the exception, party accountable and the financial exposure to DVHA. DFCU acts as a resource to DHVA programs by providing training and engaging with

managers early on in the process to prevent non-compliance. The Unit provides DVHA leadership with reports showing the results of each review.

# **SUCCESSES**

The Program Integrity Unit has achieved many successes this year. Through an internal reorganization at DVHA, we have successfully aligned and joined together, all business areas that are responsible for the integrity and compliance in the Medicaid program. Placing these functional units together have a further reach to the other departments with Medicaid responsibilities.

The Vermont Program Integrity Unit is regularly regarded, by CMS, as well as other Federal and State partners, as a leading and strong unit. The Program Integrity unit takes pride in ensuring the appropriate use and spending of Medicaid federal and state dollars, which further allows for more flexibility in the budget to consider increased coverage options, increased budgetary appropriations, and potential increased rates.

The Medicaid Audit & Compliance Unit (MACU), in SFY 2017, worked more than 300 provider fraud, waste and abuse allegation cases. Of these cases, MACU successfully recovered and cost-avoided a collective \$6,153,140.

MACU recovered and cost-avoided:

\$6,153,140

The MMIS Compliance Unit, the Beneficiary Healthcare Fraud Investigative Unit, and the Healthcare Quality Control

unit are three completely new units within DVHA. Each of these units required a ground-up approach to structure, organization and planning for successful outcomes. These three functional units are making a solid difference within the Medicaid program and will continue to strengthen and grow in SFY 2018.

The Oversight & Monitoring Unit has a goal to reduce repeat findings from DVHA audits and has dramatically reduced findings and repeat audit findings across the board in each of the audits that have been conducted thus far. This is the result of direct communication and collaboration between the DVHA units, as well as Federal and State regulators. Adherence to, and completion of corrective actions has further strengthened the program.

### **CHALLENGES**

Each year, new legislation for programmatic and policy changes come with tight timeframes for compliance, systematic changes, and defined coverage and funding requirements. These new requirements can sometimes create challenges where conflicts between other existing policies and regulations exist.

It is increasingly difficult to proactively ensure system changes can accurately enroll and re-determine beneficiary and provider eligibility, process claims and make correct payments when the Medicaid enrollment, eligibility, and claims engine systems are outdated. It is becoming apparent and concerning that providers and members are expected to bill and submit appropriate documentation in order to support accurate results since the system is less able to utilize edits and audits and business intelligence software to guide our work.

Federal and State regulations continue to be introduced and evolve. Existing staff are used to evaluate, implement, monitor and enforce these new and changing policies, all while also ensuring that daily work continues.

## **FUTURE STATE**

DVHA just introduced a new asset verification tool that will support the work in the Medicaid Audit & Compliance Unit, the Beneficiary Fraud Investigative Unit and the Healthcare Quality Control Unit.

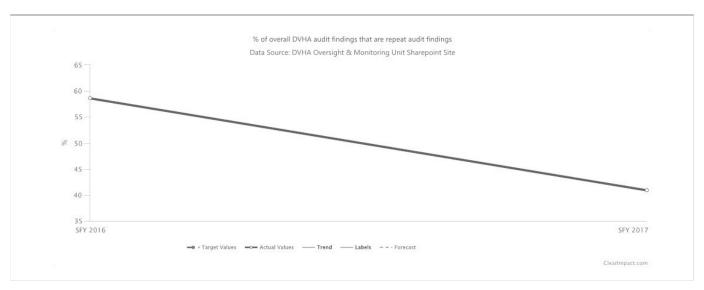
The Beneficiary Fraud Investigative Unit and the Medicaid Audit & Compliance Unit are looking into new tools for enhanced fraud investigations, to support better case tracking and to provide stronger business intelligence.

Early in SFY 2018, DVHA's Compliance Officer will begin a multi-department risk assessment focusing on Prepaid Inpatient Hospital Plan (PIHP) operations, fiscal controls, sub-contractual monitoring and policy/procedure development. The results of the risk assessment will drive a compliance work plan which will be used by the Compliance Committee to organize its work.

Key Performance Indicators for the Program Integrity unit are set forth on the next page.

# P Program Integrity Unit

# PM PIU % of overall DVHA audit findings that are repeat audit findings



### Notes on Methodology

Audit Name		SFY16		SFY17				
	Total #	Repeat	Repeat %	Total #	Repeat	Repeat		
45 CFR VHC	10	0	0.0%	4	1	25.0%		
CAFR	5	5	100.0%	4	4	100.0%		
A133	14	12	85.7%	6	3	50.0%		
CMS PI	N/A	N/A		8	1	12.5%		
Total	29	17	58.6%	22	9	40.9%		

**45 CFR** is an annual audit of the Vermont State Exchange "VHC" by an independent qualified auditing entity which, follows generally accepted governmental auditing standards (GAGAS) to perform an annual independent external financial and programmatic audit and must make such information available to HHS for review by CMS/CCIIO/HHS. The Centers for Medicare & Medicaid Services (CMS) is part of the Department of Health and Human Services (HHS). CMS administers Medicare, Medicaid, the Children's Health Insurance Program (CHIP), and the Health Insurance Marketplace. The Center for Consumer Information and Insurance Oversight (CCIIO) has direct enforcement authority over non-Federal governmental health plans and is charged with ensuring adequate implementation of the provisions of the Affordable Care Act.

**The Comprehensive Annual Financial Report (CAFR)** is a thorough and detailed annual presentation of the state's financial condition. It reports on the state's activities and balances for each fiscal year. The State's external accounting firm works with the State of Vermont to review prepared modified accrual financial statements for compliance with GAAS and GAAP guidelines.

**The A133 Single Audit** is an annual review by the State's external audit firm to ensure a recipient of federal funds is in compliance with the federal program's requirements for how the money can be used. Each federal agency that gives out grants outlines specific items it feels are important for recipients to meet to ensure the successful management of the program and alignment with the legislative intent of the program. These items are laid out in the A-133 Compliance Supplement.

**CMS PI Review** - Every 3 or 4 years, the Centers for Medicare & Medicaid Services (CMS) conduct a focused review to determine the extent of program integrity oversight of the managed care program at the state level.

# Story Behind the Curve

This measure is shows the total number of audit findings in audits that closed during a state fiscal year (SFY) and the % that are repeat findings from previous audits.

DVHA is required to be compliant with all Federal and State policies regarding the administration of the Medicaid Program and the Qualified Health Plans. When DVHA is audited by an external auditor or regulator, and findings are identified, DVHA will correct the issue, in the approved time frames to ensure there are no repeat findings when that auditor or regulator returns.

Federal and State policies define the regulations for which DVHA must follow to be compliant with the administration of the Medicaid

Federal and State policies define the regulations for which DVHA must follow to be compliant with the administration of the Medicaid Program, including the Qualified Health Plans. When repeat findings exist, it brings to light that deficiencies and/or material weaknesses remain and that the programs are not compliant with the requirements. A compliant program will help to strengthen the economy, make Vermont more affordable and protect the most vulnerable.

Tracking of this data is limited, historically, as the Oversight & Monitoring unit has only been in existence for a few years. Historical data is captured, as current audits present, where repeat findings may be brought forward. At present, approximately 2 years of data has been captured so for any audit that happens more than every 2 years (CMS IAG Review is every 3-4 years), the data may need to be captured for the first time, as the beginning of the next review time frame.

The 45 CFR VHC audit that closed in SFY 2016 was the first audit of VHC and resulted in an Adverse Opinion due to the lack of documented Standard Operating Procedures (SOPs). A tremendous undertaking was made by DVHA HAEEU with assistance from Oversight & Monitoring to complete numerous SOPs before the next year's review. As noted in the above table, there was only one repeat finding and an Unqualified Opinion was issued.

In 2016, the Oversight & Monitoring unit was established within Program Integrity to formalize an Oversight & Monitoring Program for the Medicaid Program, including the Vermont Health Connect, in line with the strategic direction of DVHA and Agency Leadership to ensure the effectiveness and efficiency of departmental control environments and operational processes in alignment with applicable laws and regulations. Working closely with DVHA departments, corrective action plans were put in place and actively pursued to ensure a reduction in repeat findings. The result was a reduction from 12 to 3 repeat findings reduction for SFY 2017 Single audit.

**Adverse Opinion** – the State did not comply in all material respects with the federal compliance requirements that could have a direct and material effect on major federal programs.

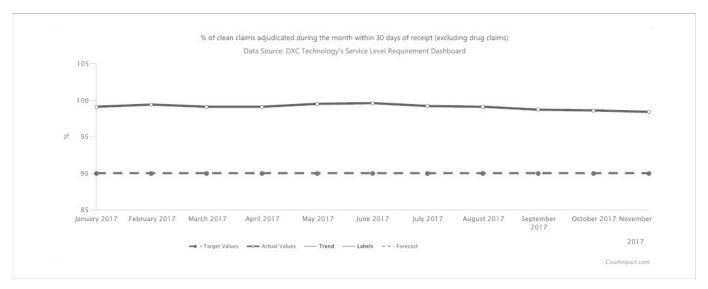
**Unqualified Opinion** – The State compiled in all material respects with federal requirements that could have a direct and material effect on major federal programs.

Last updated: 12/04/17

Author: Program Integrity Oversight & Monitoring Unit

# P Program Integrity Unit

PM PIU % of clean claims adjudicated during the month within 30 days of receipt (excluding drug claims)



### Partners

• DXC Technology Claims Processing Unit

### Story Behind the Curve

In accordance with federal rules for prompt payments (31 U.S Code Chapter 39 – Prompt Payment), any bills or invoices submitted to government must be paid within 30 days. DXC SLR 3.1.8 requires that at least 90% of clean claims (those without missing or invalid information) are adjudicated within 30 calendar days of receipt.

The Vermont Medicaid Provider network relies on timely Medicaid payments to maintain their operations and facilities so that they can continue to serve Vermont Medicaid members.

This requirement has been consistently met and exceeded for many years. The current claims processing system is able to auto-adjudicate a high percentage of claims.

Last updated: 12/15/17

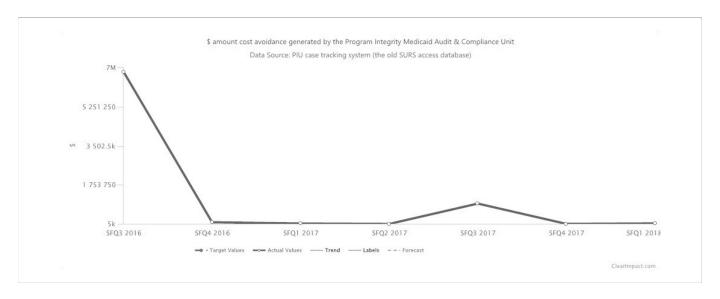
Author: Program Integrity Unit

# P Program Integrity Unit

PM

PIU

# \$ amount cost avoidance generated by the Program Integrity Medicaid Audit & Compliance Unit



## Partners

Other DVHA Units (such as Clinical or Policy) who assist in policy or systems change in support of future "cost avoidance"

### Story Behind the Curve

The Program Integrity / Medicaid Audit & Compliance Unit (MACU) measures cost avoidance or cost saving, when it refers to the projected reduction in future Medicaid expenditures for services/claims being reimbursed improperly. The actual avoidance occurs when edits and/or policy changes occur which support the case closure plan. This measure is time based and projects the potential reduction of expense within the category (claim type). These dollars are used in the system to provide additional services to qualified beneficiaries. Program Integrity cost saving based on the anticipated decrease or avoidance of future Medicaid expenditures related to the issue. Cost saving is projected and counted for a 1year period.

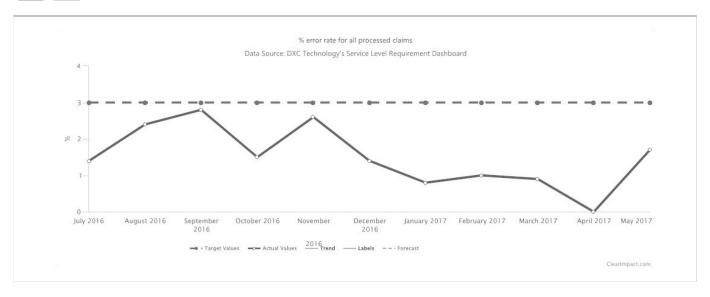
The MACU works to ensure Medicaid federal and state dollars are spent on authorized expenditures and to recover dollars expended on unauthorized expenditures. The goal of the Program Integrity Unit to increase payment integrity by recommending changes to DVHA policies or edits and audits within the MMIS. When these conditions are met, the projected cost avoidance represents future dollars remain available to be further reallocated to other services. This situation of cost avoidance doesn't exist with each case opened with PI.

Last Updated: 11/14/17

Author: Program Integrity / Medicaid Audit & Compliance Unit (MACU)

# **Program Integrity Unit**

# PIU % error rate for all processed claims



• The goal is to have a less than 3% error rate for all claims processed.

# Partners

DXC Technology Claims Processing Unit

# Story Behind the Curve

In accordance with the DXC contract, a quality assurance review is performed on a sample of claims that were adjudicated by the DXC Claims Unit staff. DXC SLR 3.1.12 requires that the error rate for the sample is less than 3%. This is important because Vermont Medicaid and the Vermont Medicaid Provider network rely on DXC to process claims correctly in order to have proper reimbursement.

The claim error rate methodology changed, effective January 2017, with increased criteria for the quality review. Prior to 2017, the quality review comprised of a much smaller sample that was derived for each of the claims processing clerks. The data for this performance measure is supplied by the contractor/fiscal agent, DXC. The 01/01/17 contract re-write for DXC and DVHA was finalized, but the service level requirement (SLR) requirement documents were not fully agreed upon until later. The SLR for this performance measure was finalized on 05/19/17, and DXC began their work to analyze the claims error rate based on the new requirements. The statistical sample size was much larger than the previously used sample size, thus increasing the work involved in determining the error rate. In addition, the new requirements added several new areas of review for each claim. DXC has been working on establishing their internal processes and is gaining momentum in overcoming their backlog. As of 12/20/17, DXC's projected timeline is that they will have the error rate calculated through 2017 in April 2018 & will have 2018 rates up-to-date in June 2018.

Last updated: 12/29/17

Author: Program Integrity Unit

# QUALITY IMPROVEMENT & CLINICAL INTEGRITY UNIT

The Quality Improvement & Clinical Integrity Unit monitors, evaluates, and improves the quality of care for Vermont Medicaid beneficiaries by improving internal processes, identifying performance improvement projects, and performing utilization management. Efforts are aligned across the Agency of Human Services and community providers. The unit is responsible for instilling the principles of quality throughout DVHA and helping everyone in the organization to achieve excellence. The unit's goal is to develop a culture of continuous quality improvement throughout DVHA.

One step in developing that culture is being able to communicate with each other about our performance on the areas of work that are important to running a high-quality health plan. A tool that we use to communicate our Department's goals and the work that goes into achieving those goals is our Results Based Accountability (RBA) Scorecard. Quality Unit staff have taken the lead on developing DVHA's scorecards – some of which are posted on the DVHA website; others are used for internal performance management.

The Quality Unit also annually reports out on Vermont Medicaid's performance on national standard measure sets. These measure sets include both clinical indicators, as well as experience of care, or customer satisfaction, measures. Quality Unit staff lead committees within DVHA that analyze performance on these measures each year. Knowing how Vermont performs compared to other state Medicaid programs (and against ourselves from year to year) helps identify opportunities for improvement.

The Clinical Utilization Review (UR) team is responsible for the utilization management of mental health and substance use disorder services. These services include both promoting the integration of, and coordination of services for, Vermont Medicaid members with substance use disorder and mental health needs. The team works to ensure that members get the right level of care for the appropriate length of time. All reviewers are licensed clinicians dedicated to increased access and positive outcomes for our members. The team performs utilization management activities including concurrent review and authorization of mental health and substance use disorder services.

In SFY 2017, the UR team authorized and performed concurrent reviews for 349 child/adolescent psychiatric inpatient admissions, 468 withdrawal management inpatient admissions, 1,163 adult psychiatric inpatient admissions and 1,838 residential treatment admissions. Single case agreements were authorized to support members in receiving services not available in state. In addition, the Autism Specialist assisted providers in submitting prior authorization requests and receiving payment for applied behavior analysis (ABA) services for 73 members. Outreach to providers to address underutilization of ABA services resulted in ongoing payment reform exploration.

The unit has initiated pilot projects aimed at addressing systemic issues and ensuring continuity of care for members. Specifically, DVHA partnered with the only instate psychiatric facility for children on a pilot project aimed at decreasing extended stays in emergency rooms and supporting thoughtful

discharge planning. Authorizations at the acute rate continue when discharge barriers are attributable to other departments within the state, or forces beyond the control of the provider. Weekly case consultations allow for transparency, a greater understanding of barriers, and exploration of available services. The team has strengthened relationships with external partners through participation in site visits, training, case consultations, and frequent inter- rater reliability checks.

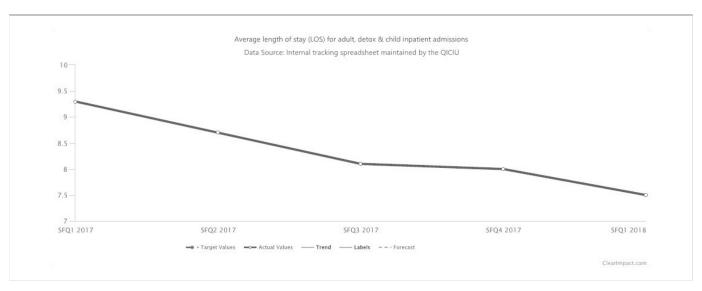
The team has also partnered with the Department of Mental Health, the Department for Children and Families, the Department of Corrections and the Vermont Department of Health's Division of Alcohol and Drug Abuse Program to participate in case consultations and management to support members in receiving needed care while being fiscally responsible. Additionally, the team has developed a system to refer members to the Vermont Chronic Care Initiative (VCCI).

The UR team also administers the Team Care program. This program exists to support members who have a history of drug-seeking behavior or other problematic uses of prescription drugs in accessing appropriate care. Once enrolled the member is "locked in" to a single provider and pharmacy which allows for closer monitoring. The unit has recently reviewed the protocol and is considering modifications to the program. Specifically, the team continues to explore opportunities to identify additional supports for members in lieu of lock-in to better meet members' needs and to enhance coordination with the VCCI in supporting members to move from high ER use to utilizing their primary care.

Key Performance Indicators for the Quality Improvement & Clinical Integrity Unit are set forth on the next page.

# P Quality Improvement & Clinical Integrity Unit

# PM QICIU Average length of stay (LOS) for adult, detox & child inpatient admissions



### Notes on Methodology

Average LOS by Type	SFY17 Q1	SFY17 Q2	SFY17 Q3	SFY17 Q4	SFY18 Q1
Adult	8.3	7.4	6.7	7.0	7.2
Detox	5.5	4.9	5.5	5.1	4.8
Children	19.8	18.0	15.4	14.6	10.8
Total	9.3	8.7	8.1	8.0	7.5

### Partners

- Vermont Medicaid Inpatient Providers
- Department of Children & Families
- Department of Mental Health

# Story Behind the Curve

As a part of DVHA's utilization management program, the Quality Unit impacts and tracks the average length of inpatient psychiatric and detox stays for Vermont Medicaid members over time.

The Utilization Review (UR) Clinicians conduct numerous utilization management and review activities to ensure that quality services, those which increase the likelihood of desired health outcomes and are consistent with prevailing professionally-recognized standards of medical practice, are provided to members and that providers are using the program appropriately, effectively and efficiently. The UR Clinicians utilize clinical criteria for making utilization review decisions that are objective and based on sound medical evidence.

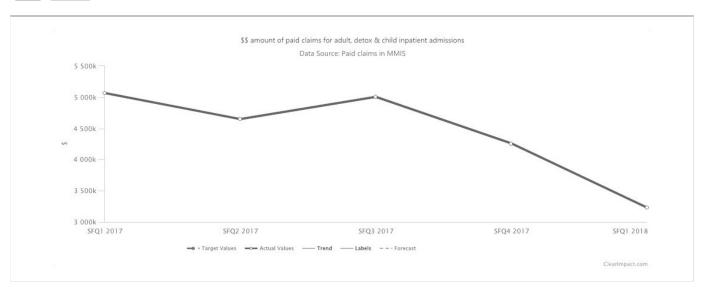
The data in the above trend lines show relatively consistent average lengths of stay for the psychiatric adult and detox populations. In January of 2017, UR Clinicians began participation in weekly status calls for all children placed in the Brattleboro Retreat. In doing so, some disposition issues were addressed. This may have contributed to the decrease in the average length of stay for children.

Last updated: 10/19/17

Author: Quality Improvement & Clinical Integrity Unit

# P Quality Improvement & Clinical Integrity Unit

# PM QICIU \$\$ amount of paid claims for adult, detox & child inpatient admissions



### Notes on Methodology

Paid Claims by Type	SFY17 Q1	SFY17 Q2	SFY17 Q3	SFY17 Q4	SFY18 Q1
Adult	\$2,454,107	\$2,418,881	\$2,571,705	\$2,073,740	\$2,203,703
Detox	\$845,469	\$437,773	\$545,029	\$496,944	\$232,521
Children	\$1,769,510	\$1,793,968	\$1,890,571	\$1,690,421	\$796,255
Total	\$5,069,086	\$4,650,622	\$5,007,305	\$4,261,105	\$3,232,479

### Partners

- Vermont Medicaid Inpatient Providers
- DVHA Business Office
- DXC Technology

### Story Behind the Curve

The Quality Unit reviews paid claims and tracks the costs of inpatient hospitalization for specific populations. The \$ amounts above include all paid claims for the Medicaid members who had an inpatient stay prior authorized by a Quality Unit Utilization Review Clinician. Please note that the SFY18 Q1 data points are low because not all claims for admissions during the quarter for have been billed yet.

The Quality Unit is currently working with the Business Office to review the claims reconciliation process with the goals of ensuring that the appropriate paid claims are being captured in the most efficient way and that DVHA is paying for the approved level of care at the appropriate rate. It is anticipated that process will be complete by the end of SFY18 Q3.

Last updated: 10/19/17

Author: Quality Improvement & Clinical Integrity Unit

# CHAPTER SIX: GOVERNOR'S BUDGET RECOMMENDATION

As compared to the SFY 2018 Budget Post-Rescission, the DVHA SFY 2019 request reflects a decrease of \$22,546,077. The SFY 2019 administration appropriation is \$24,498,260 less, while the program appropriation is \$1,952,183 greater.

The DVHA program budget relates to direct health care services and this change represents less than 0.2% growth year-over-year. The programmatic growth relates to overall decreases to DVHA managed expenditures and an increase in the Choices for Care (CFC) appropriation. The CFC appropriation is housed at DVHA and managed at DAIL.

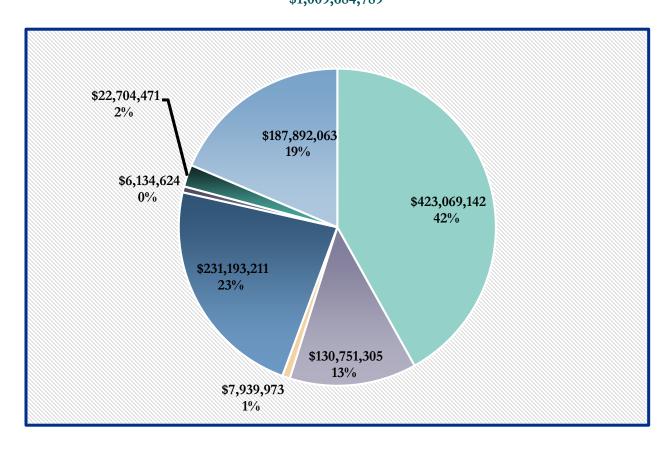
Programmatic adjustments in DVHA's budget reflect updated Medicaid consensus forecasts, and the resolution of longstanding litigation with Dartmouth Hitchcock Medical Center, and other program changes. Program spending is spread across four different appropriations: Global Commitment, Choices for Care, State Only, and Medicaid-Matched Non-Waiver; however, the descriptions of the changes are similar across these appropriations. Accordingly, this budget narrative consolidates these items.

The decrease in DVHA's administrative appropriation is largely due to DVHA's coordinated effort to make IT project budgeting more realistic and align the SFY 19 budget with actual project scope and timeline. DVHA conducted a careful review of projects in planning and development and reevaluated the State funds needed to complete each phase in the current and next fiscal year.

Changes	Program	A	dministration	Total DVHA	G.F. Estimate*
SFY 2018 As					
Passed	\$1,036,331,851		\$190,047,259	\$1,226,379,108	\$543,273,814
2018 Rescission &					
Management					
Savings	\$28,599,243)	$\downarrow$	(\$2,354,980)	\$30,954,223	<b>\$14,707,406</b>
SFY 2018 Post					
Rescission	\$1,007,732,607		\$187,692,279	\$1,195,424,886	\$528,566,408
2019 Changes	<b>\$1,952,183</b>	$\downarrow$	(\$24,498,260)	\$22,546,077)	\$3,796,402)
SFY 2019					
Governor's					
Recommendation	\$1,009,684,790		\$163,194,019	\$1,172,878,808	\$524,770,006

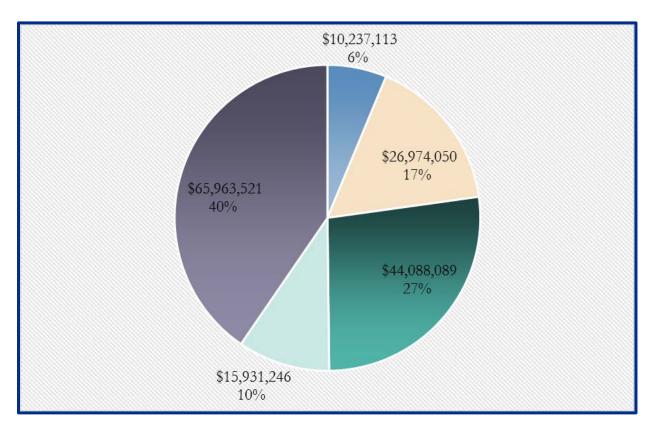
<sup>\*</sup> This estimate converts Global Commitment which is handled at AHS Central Office using a blended Federal Medical Assistance Percentage (FMAP) which may not fully reflect the actual mix of caseload for the New Adults.

SFY 2019 Program Budget Breakout by Medicaid Eligibility Group \$1,009,684,789





SFY 2019 Administration Budget Breakout by Area of Spend \$163,194,019



General Administration	\$10,237,113
Claims Services & Provider Management Systems and Staff	\$26,974,050
Member Enrollment & Eligibility Systems and Staff	\$44,088,089
Quality & Improvement Systems and Staff	\$15,931,246
Design, Development and Implementation Projects	\$65,963,521

# **BUDGET SUMMARY PROGRAM**

					VT Health			ĺ
					Connect (Portion			
	GF	SF	Islant	FF	Funded By SHCRF)	Medicaid GCF	Invmnt GCF	Total
DVHA Global Commitment - As Passed FY18	GF	SF	ldptT	FF	SHCKF)	752,459,668	GCF	752,459,668
other changes:						10_,100,000		. 02, 100,000
Grants:								
FY18 after other changes	0	0	0	0	0		0	0
Total after FY18 other changes	0	0	0	0	0	752,459,668	0	752,459,668
FY18 after other changes Grants:								
BAA FY18 rescission (Caseload and Utilization)						(22,152,087)		(22,152,087)
BAA FY18 rescission (OPP rebase)						(3,525,000)		(3,525,000)
Caseload and Utilization						2,649,001		2,649,001
Primary Care Case Management (PCCM) Fee Elimination						(3,200,634)		(3,200,634)
Transfer to DMH Applied Behavior Analysis (ABA) (AHS net-neutral, BAA item)						(005.404)		(OCE 404)
Dartmouth Hitchcock Medical Center (DHMC) Rate Increase						(965,101) 6,576,707		( <mark>965,101)</mark> 6,576,707
Transfer to DAIL due to High Tech reductions (Unified Service Plans) (AHS						0,070,707		0,010,101
net-neutral)						(450,000)		(450,000)
DME Rate adjustment to be in compliance with Federal regulations						(1,500,000)		(1,500,000)
Cost avoidance due to increased COB and Plactivities						(1,959,716)		(1,959,716)
FY19 Changes	0	0	0	0	0		0	(24,526,830)
FY19 Gov Recommended	0	0	0	0	0	727,932,838	0	727,932,838
DVHA - Med Prog - LTC Waiver-As Passed FY18	753,720			896.280		194,833,201		196,483,201
other changes:	100;120			000,200		10 1,550,201		.00,100,201
Grants:								
FY18 after other changes	0	0	0	0	0	0	0	0
Total after FY18 other changes	753,720	0	0	896,280	0	194,833,201	0	196,483,201
FY18 after other changes Traditional:								0
Statutory Nursing Home inflationary rate increase (from Ratesetting)						3,272,108		3,272,108
Nursing Home Medicaid Bed Day decrease in utilization 1.% - 6,221 days								
@ \$195 per day						(1,213,095)		(1,213,095)
Vermont Veterans Home - Increase Medicaid Rates - Remove Upper								
Payment Limit (statewide net GF savings of \$1,098,847)  Home and Community Based caseload pressure 49 x \$30,100						2,806,903		2,806,903 1,470,000
Home and Community based caseroad pressure 49 x \$30,100						1,470,000		1,470,000
CFC consumers funding changing from Money Follows the Person Grant to								
Global Commitment as demonstration grant has ended net neutral	(753,720)			(896,280)		1,631,076		(18,924)
Sick Leave Legislation Implementation - Choices for Care						250,570		250,570
FY19 Changes	(753,720)	0	0	(896,280)	0		0	6,567,562
FY19 Gov Recommended	0	0	0	0	0	203,050,763	0	203,050,763
DVHA - Medicaid Program - State Only - As Passed FY18	40,507,054						9,668,028	50,175,082
other changes:	40,501,054						3,000,020	30,173,002
Grants:	<b></b>							
FY18 after other changes	0	0	0	0	0	0	0	0
Total after FY18 other changes	40,507,054	0	0	0	0	0	9,668,028	50,175,082
FY18 after other changes Grants:	1							
FY18 rescission (Caseload and Utilization)	(1,712,958)						(409,694)	(2,122,652)
Caseload and Utilization	(704,390)						461,695	(242,695)
Clawback Rate Increase	1,211,632							1,211,632
Cost Share Reduction (CSR) Elimination (1/1/2019)	(827,175)							(827,175)
Technical adjustment to Investment							(838,252)	(838,252)
FY19 Changes	(2,032,891)	0	0	0	0	0	(786,251)	(2,819,142)
FY19 Gov Recommended	38,474,163	0	0	0	0	0	8,881,777	47,355,940
DVHA - Medicaid Matched NON Waiver Expenses - As Passed FY18	13,685,694			23,528,204				37,213,898
other changes:	10,000,004			20,020,204				51,E15,096
Grants:								
FY18 after other changes	0	0	0	0	0	0	0	0
Total after FY18 other changes	13,685,694	0	0	23,528,204	0	0	0	37,213,898
FY18 after other changes Grants:								
FY18 rescission (Caseload and Utilization)	(62,555)			(736,949)				(799,504)
Caseload and Utilization SCHIP	(18,512)			(179,479)				(197,991)
DSH rate reduction	(2,192,364)			(2,551,946)				(4,744,310)
Primary Care Case Management (PCCM) Fee Elimination	(11,857)			(114,988)				(126,845)
								0
FY19 Changes	(2,285,288)	0	0	(3,583,362)	0	0	0	(5,868,650)
FY19 Gov Recommended	11,400,406	0	0	19,944,842	0	0	0	31,345,248
FY19 Gov Recommended Program	49,874,569	0	0	19,944,842	0	930,983,601	8.881 777	1,009,684,789
	.0,0. 4,000	0	0	.0,0 14,042	0		0,001,111	.,500,054,105

# **BUDGET SUMMARY ADMINISTRATION**

	GF	SF	ldptT	FF	VT Health Connect (Portion Funded By SHCRF)	Medicaid GCF	Invmnt GCF	Total
DVHA Administration - As Passed FY18	31,518,780	3,577,938	7,482,609	139,552,196			7,915,736	190,047,259
other changes:								
Grants:								
FY18 after other changes	0	0	0	0	0	0	0	0
Total after FY18 other changes	31,518,780	3,577,938	7,482,609	139,552,196	0	0	7,915,736	190,047,259
FY18 after other changes								
Personal Services:								
Management savings reduction COB and PI funding (no new positions) (BAA item)	(303,574)							(303,574)
Management savings reduction ADS contract values (BAA item)	(570,623)			(1,356,315)	(121,474)			(2,048,412)
Payact Salary and Fringe	962			962				1,924
Workers Compensation Allocation (BAA Management savings reduction)	(144)							(144)
Workers Compensation Allocation FY 19 Change	1,924			1,924				3,848
Decrease Salary and Benefits for IT Positions (1) to ADS	(56,117)			(56,117)				(112,234)
Position Transfer AHS to DVHA: Policy Unit; 8 FTE (AHS net-neutral)	402,227			402,227				804,454
Position Transfer AHS to DVHA: General Counsel; 1 FTE (AHS net-neutral)	74.661			74,661				149.322
Delay Hiring Actons for 30 Days - Increase Vacancy Savings	(358,047)			(358,047)				(716,094)
Realignment of Care Coordination Activities	(650,000)			(1,176,928)				(1,826,928)
Increase in M&O Contracts, MMIS, PBM, Misc	1,649,096			2,468,465				4,117,561
Swap in Match based on OAPD Contracts	(1,794,906)			1,794,906				0
End Premium Processing Contract	(979,923)			(1,029,699)	(126,683)			(2,136,305)
Changes on Contracts Based on DDI Efforts	(2,422,856)	(160,312)	12,537	(23,216,785)				(25,787,416)
Delivery System Reform GC Investment Funded							1.875.000	1.875.000
Delivery System Reform IAPD Funded		75.000		675.000	***************************************			750.000
HIT Investment Phasedown, Reduction in HIT Contracts, and Partial Swap to HIT Fund		29.959		1.005.060			(2.995.647)	(1.960.628)
Technical correction between IE and VHC Operation			(2,558,849)		2,558,849			0
Swaps SHCRF for ldptT Fund			2,310,692		(2,310,692)			0
Operating Expenses:								0
DHR Allocation FY 19 change	10,088			10,088				20,176
General Liability Allocation FY19 Change	11,752	***************************************		11,752				23,504
AoA Commercial Policy Allocation FY 19 Change	550			550				1,100
Fee For Space Allocation FY 19 Change	29,179			29,179				58,358
VISION Development Allocation FY 19 Change	5,208			5,208				10,416
VISION Allocation (BAA Management savings reduction)	(134)							(134)
VISION Allocation FY19 Change	52,557			60,891				113,448
Management savings reduction Travel (BAA item)	(2,716)							(2,716)
Decrease Operating Expenses for IT Positions to ADS	(1,000)			(1,000)				(2,000)
Decrease Internal Service Funds for IT Positions to ADS	(745)			(746)				(1,491)
Increase for ADS Billed Services	57,862			57,863				115,725
FY19 Changes	(4,844,719)	(55,353)	(,,	(20,596,901)	0	0	( ) - / - /	(26,853,240)
FY19 Gov Recommended Admin	26,674,061	3,522,585	, -,	118,955,295	0	0	6,795,089	163,194,019
FY19 Gov Recommended Program	49,874,569	0	0	19,944,842	0	930,983,601	8,881,777	1,009,684,789
FY19 Gov Recommended DVHA	76,548,630	3,522,585	7,246,989	138,900,137	0	930,983,601	15,676,866	1,172,878,808

# **BUDGET CONSIDERATIONS PROGRAM**

### **Rescission Items**

(\$28,599,243) gross / (\$13,830,215) state

# Caseload and Utilization Revisions

(\$25,074,243) gross (\$12,201,312) state

DVHA, in partnership with the Agency of Human Services Central Office, the Department of Finance and Management, and the Joint Fiscal Office forecasts Medicaid enrollment and expenditures. Program spending is based on projected enrollment, utilization of services, and price. DVHA's budget features several reductions in program spending with the first. Two factors affected previous enrollment estimates and led to the August rescission forecast.

First, the State was unable to re-determine eligibility beginning in April of 2014. In accordance with a CMS waiver and mitigation plan, DVHA is now on regular cycles of re-determinations.

- Medicaid for the Aged, Blind, and Disabled (MABD) renewals re-started in October 2015
  - Monthly batches of 600-2,000 households
  - First annual cycle completed in October 2016
  - Now proceeding with normal, ongoing renewal schedule
  - Most members respond promptly, though some net migration to MCA
- Medicaid for Children and Adults (MCA) renewals re-started in January 2016.
  - Monthly batches of 3,000-9,000 households
  - First annual cycle completed in January 2017
  - Now proceeding with normal, ongoing renewal schedule
  - Nearly nine out of ten (88.4%) responding households still eligible for Medicaid, but fewer than half of renewing members respond before receiving closure notice
    - Opportunity for 90 days retroactive coverage means those responding within three months can avoid gap in coverage
    - O Additional responses trickle in throughout the year, often when member need to use coverage
    - New applicants tend to be more medically needy than non-responding members.

Global Commitment Appropriation State Only Appropriation Non-Waiver Appropriation (\$22,152,087) gross (\$10,236,479) state (\$2,122,652) gross (\$1,902,278) state (\$799,504) gross (\$62,555) state

# Hospital Outpatient Prospective Payment System

(\$3,525,000) gross(\$1,628,903) state

DVHA made changes to its outpatient payment methodology (OPPS) to hospitals to re-set the payment baseline so that it fully eliminated provider-based billing.

Global Commitment Appropriation Only

## Caseload and Utilization Revisions

**\$2,208,315 gross** *\$714,551 state* 

Due to system functionality issues at the Vermont Health Connect (VHC), CMS approved a waiver of re-determinations for Medicaid enrollees until January 2016. DVHA is now current with re-determinations and is presenting an adjustment of caseload that is aligned to November 2017 enrollment data which demonstrates a stabilization of member enrollment overall. The consensus process predicts modest caseload growth within the Global Commitment Medicaid eligibility groups and near level growth within the remainder of the groups.

Global Commitment Appropriation State Only Appropriation Non-Waiver Appropriation **\$2,649,001** gross *\$1,224,104* state (\$242,695) gross *(\$491,041)* state (\$197,991) gross *(\$18,512)* state

Primary Care Case Management (PCCM) Fee Elimination

(\$3,327,479) gross (\$1,490,870) state

PCCM was intended as a payment incentive for providers to coordinate services and compensate them for any extra support needed for complex cases. Vermont put it in place under the original VHAP program; however, the payment is not aligned with DVHA's focus on value-based payments. Specifically, the payment is not tied to a specific program or activity. Its impact cannot be assessed. It's designed poorly, being commingled with a provider's regular Medicaid remittance. Given scarce resources, DVHA proposes the elimination of PCCM to hold base primary care payment rates, which are equal to 100% of Medicare rates, constant.

Global Commitment Appropriation
Non-Waiver Appropriation

(\$3,200,634) gross (\$1,479,013) state (\$126,845) gross (\$11,857) state

Transfer to DMH: ABA Services

(\$965,101) gross (445,973) state

DVHA has State Plan approval to offer applied behavior analysis (ABA) services to individuals with autism in order to address a service delivery gap. This is a revenue neutral transfer to DMH to support ABA expansion in the NCSS IFS bundle.

Global Commitment Appropriation Only

# Dartmouth Hitchcock Medical Center Rate Increase

**\$6,576,707** gross *\$3,039,096* state

AHS reached a settlement agreement with Dartmouth Hitchcock Medical Center (DHMC) regarding DVHA's rate setting policies. DVHA will reimburse DHMC on par with the in-state academic medical center. This rate increase is prospective and began January 1st, 2018.

Global Commitment Appropriation Only

# Transfer to DAIL: High Tech Nursing

(\$450,000) gross (\$207,945) state

Clinical evaluations for high tech service has resulted in fewer services/hours deemed medically necessary. The population may still have the need for other supports. This has led to an increased pressure now on Developmental Services (DS) within DAIL in particular for people with Unified Service Plans and having to fill the gap left by terminations or reductions to High Tech. This item is AHS Net Neutral.

# Global Commitment Appropriation Only

# Rate adjustment: Compliance to Federal Regulations

(\$1,500,000) gross (\$693,150) state

New federal regulations limit the State's ability to draw down match for some goods and services based on price. Stated another way, the State will not draw down federal financial participation if it sets a price beyond the Medicare limit. Medicaid expenditures for Durable Medical Equipment to Medicare rates. To meet this these requirements, DVHA is changing the methodology and rates paid to suppliers of Durable Medical Equipment, Prosthetics/Orthotics, and Supplies and Clinical Lab services. These changes will ensure compliance with the 21st Century Cures Act and are part of the DVHA's ongoing strategy to modernize the way it pays for healthcare services.

# Global Commitment Appropriation Only

# Cost avoidance due to increased COB and PI activities

(\$1,959,716) gross (\$905,585) state

The General Assembly proposed increased Coordination of Benefit (COB) and Program Integrity (PI) activities in the State Fiscal year 2018 budget; however, DVHA was not given any positions for these activities. DVHA has now reviewed its vacancies and resources and believes it can create an effective plan for SFY 2019 that honors the original budget directive.

# Global Commitment Appropriation Only

## "Clawback" Rate Increase

**\$1,211,632** gross *\$1,211,632* state

The Medicare Prescription Drug Improvement and Modernization Act of 2003 (MMA), which established the Medicare Part D prescription drug program, eliminated Medicaid prescription drug coverage for people dually eligible for Medicare and Medicaid (duals), and required all duals to receive their drug coverage through a Medicare Part D plan. This would reduce state costs; however, MMA also required states to reimburse the federal government for costs associated with the transfer of prescription drug coverage for this population from state Medicaid programs to Medicare. The reimbursement to the federal government is known as the "Clawback" payment and is paid out of State funds. The "Clawback" rate will increase on 1/1/2018 from \$138.97 per eligible member to \$143.72.

# State Only Appropriation Only

DVHA is committed to maintaining health care services for the most vulnerable Vermonters. This state funded only program is being eliminated to preserve those dollars to draw down federal financial participation for other Medicaid services.

State Only Appropriation Only

# **Technical Adjustment to Investments**

(\$838,252) gross (\$387,356) state

This is a technical correction to DVHA's Global Commitment Investment amount for inpatient psychiatric services delivered at Institutions of Mental Disease (IMD). This change aligns the budgeted amount with expected cost based on caseload and utilization.

State Only Appropriation Only

# Disproportionate Share Hospital (DSH) Rate Reduction (\$4,744,310) gross (\$2,192,364) state

The federal government is reducing state DSH allotments over time. This continued step-down of DSH payments is intended to align with the overall federal policy direction. Additionally, in a time of limited resources, DVHA proposes leaving overall hospital rates intact and instead reducing DSH payments. Vermont aims to be a predictable payer in its rates and value-based programs. Vermont's low uninsured rate and the anticipated phaseout of most DSH spending per federal law make gradual DSH reductions the most sensible choice for spending reductions.

Non-Waiver Appropriation Only

# **Choices for Care Changes Decision Items**

**\$6,567,562 gross** *\$3,043,615 state* 

DVHA reimburses providers for the Choices for Care (CFC) services, but DAIL is responsible for managing the long-term care component. DAIL is implementing the following changes in the program and will provide documentation in support of their decisions during their budget testimony:

- Statutory Nursing Home Inflationary Rate Increase;
- Nursing Home Bed Day Decrease in Utilization;
- Vermont Veteran's Home Rate Increase;
- Changes to the T&C of the GC waiver, the UPL for VVH has been lifted;
- Home and Community Cased Caseload Pressures;
- CFC Consumers funding changes from Money Follows the Person Grant to Global Commitment as demonstration grant ended (net neutral); and
- Choices for Care sick leave legislation implementation.

Summary of Program Adjustments by Appropriation

Summary of Frogram Adjustments by Appropriation								
Program Changes	Global Commitment	Choices for Care	State	Non- Waiver	Total			
SFY 2018 As Passed	\$752,459,668	\$196,483,201	\$50,175,082	\$37,213,898	\$1,036,331,849			
2018 Rescission	<b>\</b> (\$25,677,087)	↔ No Change	↓(\$2,122,652)	↓ (\$799,504)	↓ (\$28,599,243)			
SFY 2018 Post								
Rescission	\$726,782,581	\$196,483,201	\$48,052,430	\$36,414,394	\$1,007,732,606			
Caseload &								
Utilization	<b>\$2,649,001</b>	↔ No Change	↓ (\$242,695)	↓ (\$197,991)	^\$2,208,315			
PCCM								
Elimination	↓ (\$3,200,634)	$\leftrightarrow$ N/A	↔ N/A	\$126,845)	\$3,327,479)			
Transfer DMH:		3.7/1	3.7/4	3.7/.				
ABA Services	↓ (\$965,101)	↔ N/A	↔ N/A	↔ N/A	<b>\</b> (\$965,101)			
Dartmouth								
Hitchcock Medical								
Center Rate	<b>A # CTCTOT</b>	<b>3</b> T / A	<b>3</b> T / A	<b>&gt;</b> T / A	<b>*</b> #< <b>57</b> < <b>7</b> 07			
Increase	<b>\$6,576,707</b>	$\leftrightarrow$ N/A	↔ N/A	↔ N/A	<b>↑</b> \$6,576,707			
Transfer to DAIL:	L (# 450,000)	NT/A	NT/A	NT / A	L (# 4 F O OOO)			
High Tech	\$450,000)	↔ N/A	↔ N/A	↔ N/A	<b>\</b> (\$450,000)			
Rate adjustment:								
Compliance to Federal								
Regulations	<b>\</b> (\$1,500,000)	$\leftrightarrow$ N/A	↔ N/A	↔ N/A	<b>\</b> (\$1,500,000)			
Cost avoidance	ψ (ψ1,500,000)	( ) 11/11	11/11	11/11				
due to increased								
COB and PI								
activities	↓ (\$1,959,716)	$\leftrightarrow$ N/A	$\leftrightarrow$ N/A	$\leftrightarrow$ N/A	↓(\$1,959,716)			
Clawback Rate	<b>V</b> (   )	,	.,	.,				
Increase	↔ N/A	↔ N/A	↑ \$1,211,632	$\leftrightarrow$ N/A	<b>↑\$1,211,632</b>			
Cost Share		,	, , , ,	,	, , ,			
Reduction (CSR)								
Elimination	$\leftrightarrow$ N/A	$\leftrightarrow$ N/A	↓ (\$827,175)	$\leftrightarrow$ N/A	↓(\$827,175)			
Technical					,			
Adjustments to								
Investments	$\leftrightarrow$ N/A	$\leftrightarrow$ N/A	↓ (\$838,252)	$\leftrightarrow$ N/A	↓(\$838,252)			
DSH Rate								
Reduction	↔ N/A	$\leftrightarrow$ N/A	↔ N/A	<b>\$4,744,310</b> )	<b>\</b> (\$4,744,310)			
Combined								
Choices for Care								
Adjustments	↔ N/A	<b>\$6,567,562</b>	↔ N/A	↔ N/A	<b>↑</b> \$6,567,562			
SFY 2019								
Governor's	ABOR 033 053	**************************************	******	****	*4 000 <04 ===			
Recommend	\$727,932,839	\$203,050,763	\$47,355,940	\$31,345,248	\$1,009,684,779			

# **BUDGET CONSIDERATIONS ADMINISTRATION**

**Personal Services Management Savings** 

(\$2,352,130) gross / (\$874,341) state

**Workers Compensation** 

**(\$**144) gross *(\$*144) state

This represents DVHA's share of savings related a statewide project to re-evaluate workers comp costs.

COB and PI Funding

(\$303,574) gross (\$303,574) state

The SFY 2018 budget included an appropriation to enhance Coordination of Benefits and Program Integrity divisions to improve efficiency. The appropriation was not accompanied by positions. Accordingly, DVHA is returning the appropriation as management savings.

**Contract Reductions (ADS)** 

(\$2,048,412) gross (\$570,623) state

To meet Management Savings target, DVHA did a preliminary review of operations contracts and found that the anticipated annual spending for the Agency of Digital Services budgeted amounts were overstated. This activity helped lead to further scrutinizing of contracts to ensure that IT budget matches projects plans and anticipated annual spending. Further reductions supporting this effort are below in the Design, Development and Implementation (DDI) Contract Reductions

SFY 2019 Personal Services Changes

(\$24,837,496) gross / (\$4,820,329) state

Pay Act and Related Fringe

\$1,924 gross *\$962 state* 

Worker's Comp Allocation Change

\$3,848 gross *\$1,924 state* 

IT Position Transfer to ADS

(\$112,234) gross (\$56,117) state

On January 17<sup>th</sup>, 2017, Governor Scott issued executive order 06-17 calling for the creation of the Agency of Digital Services. At the core of ADS, the Divisions of Shared Services, Data, Security, Enterprise Architecture, and Project Management help ensure information technology services are standardized, coordinated, secure, and cost-effective across Vermont State government.

This item moves one (1) FTE to better align business functions and information technology (IT). This item is budget neutral within DVHA. There is a corresponding increase to our Operating budget.

Policy Unit Positions Transfer from AHS

\$804,454 gross *\$402,227 state* 

DVHA received eight positions transferred from AHS to better align the accountability of Medicaid policy to the department of responsibility. The Medicaid Policy Unit (MPU) consists of eight positions – Director of Healthcare Policy and Planning, Health Policy and Planning Chief, 3 Health Program Administrators, 1 Program Consultant, and 2 Staff Attorneys. The Medicaid Policy Unit works to ensure that DVHA and other AHS departments administer the Medicaid program in compliance with

federal and state regulations. Additionally, the Policy Unit works with AHS staff and other public and private partners to develop and implement effective Medicaid policy aimed at advancing the agency's goals of improving access and quality while reducing overall costs. Primary Functions of the MPU include: 1) Policy Development and Implementation, 2) Medicaid Legislative Coordination, 3) Medicaid Administrative Rulemaking, 4) Policy Research and Analysis, and 5) Administration of the Medicaid State Plan and Global Commitment Waiver. Given DVHA's substantial role in the administration of Medicaid as compared to other departments within the Agency of Human Services (AHS), the MPU was transferred from the AHS Central Office to DVHA to better align authority and accountability. No new positions were added to the MPU with the transfer and the transfer did not result in any new spending for DVHA or AHS.

### General Counsel Position Transfer from AHS \$149,322 gross \$74,661 state

DVHA gave up its General Counsel position during the transition to the new Administration, relying more on legal support from throughout the Agency and the Attorney General's Office. After further consideration, a General Counsel is essential to the operations of the department, both its administration of a public health plan and as the overseer of complex technology projects. A new General Counsel was hired with specific expertise in contracting.

### **Increase Vacancy Savings**

(\$716,094) gross (\$358,047) state

DVHA proposes to delay all hiring actions for thirty days to maximize vacancy savings. The delay comports with DVHA's management strategy of reviewing the purpose, efficacy, and organizational alignment of each newly vacant position to determine (a) whether it is needed and (b) its best use in the department.

### Realignment of Care Coordination Activities (\$1,826,928) gross (\$650,000) state

DVHA proposes to restructure its care coordination operations to develop new goals and aligned programs. DVHA would evaluate programs, staff, current technology, and future IT projects to identify redundancies and efficiencies. Specifically, DVHA leadership believes that VCCI, the Blueprint for Health, and its Clinical Operations Unit could be aligned and restructured to focus on Vermont's healthcare reform goals, driving better performance and greater efficiency. DVHA will set a target of \$650,000 in General Fund savings due to expected contract and staff efficiencies.

#### **Maintenance and Operation Contracts**

\$4,117,561 gross \$1,649,096 state

DVHA contracts with its claims processor DXC (formerly Hewlett Packard Enterprise) to operate our Medicaid Management Information System and provide fiscal agent services for approximately \$1 billion in program spending. This contract needed to be extended, and the extension required an increase in the contract value. Additionally, various contracts for both infrastructure and application maintenance and operations are experiencing modest cost increases including the hosting and the pharmacy benefit management contracts.

### Swap in Federal Participation

\$0 gross (\$1,794,906) state

Anticipated CMS certification of the MMIS pharmacy benefit management system means that the maintenance and operation of this system will be eligible for increased federal participation from 50% federally funded to 75% federally funded.

### Design, Development, and Implementation

(\$25,787,416) gross (\$2,570,631) state

DVHA has scrutinized its contracts to ensure that its budget matches project plans and anticipated annual spending. This direction supports DVHA's focus on an attainable modular procurement strategy for Integrated Eligibility and MMIS implementations. A memo detailing the procurement and development strategy will be provided at testimony.

### **Carrier Managed Premium Processing**

(\$2,136,305) gross (\$1,106,606) state

DVHA processes premium payments as part of Vermont Health Connect. DVHA proposes turning the premium payment processing directly over to the insurance carriers, which would allow DVHA to eliminate the payment processing-related contract. This would generate savings of \$4.5M (\$2.4M state dollars) on an annualized basis. The SFY 2019 savings target is for a half year. Specifically, these savings assume a development start date of 07/01/2018 with a go-live of 01/01/2019 for Carrier Managed Premium Collection and Vermont Premium Assistance. The schedule is aggressive and depends on the carrier's ability to collect the premiums from all members and apply the VPA appropriately. DVHA would retain Dr. Dynasaur premium collections using the legacy Access system and through the reassignment of vacant positions.

Additionally, state cost sharing reductions would be eliminated effective 01/01/2019 as part of this proposal. This is discussed in the program spending section.

### **Delivery System Reform Investments**

\$2,625,000 gross *\$941,438 state* 

DVHA runs the Vermont Medicaid Next Generation (VMNG) Program, a risk-based program connected to the Vermont All-Payer Accountable Care Organization (ACO) Model Agreement between the State of Vermont and CMS. The All-Payer Model agreement was negotiated together with a renewal of Vermont Global Commitment to Health 1115 Medicaid Waiver. The Medicaid Waiver granted Vermont the authority to make Delivery System Reform (DSR) investments, which allow the State to draw down federal match for certain approved investments in the care delivery system. AHS applied for, and was granted, permission to fund several investments in calendar year 2018.

These investments pertain to the creation and distribution of new tools and the development of existing tools to enhance OneCare's existing population health management analytics and care coordination platform by adding new analytic applications and system functionality, along with providing technical assistance and deployment support to ACO providers throughout the OneCare network. OneCare will undertake the following activities in 2018 to achieve goals related to this project:

- Integrate new data sources into OneCare's Health Information Technology systems to meet the State of Vermont's All Payer Accountable Care Organization Model requirements to support and improve the healthcare delivery system and promote transformation to valuebased and integrated models of care;
- Provide suite of new or enhanced quality and health improvement information dissemination tools and reports to network participants to help manage risk, monitor performance, assist in care delivery, and help achieve the quadruple aim across payer programs; and
- Provide technical assistance and training on information dissemination tools to help support adoption within communities.

Overall, these investments are designed to enhance healthcare quality and care coordination.

### HIT Investment Phasedown

**(**\$1,960,628) gross (*\$1,354,330*) state

Since 2005, DVHA has been able to make expenditures previously referred to as Managed Care Organization (MCO) Investments. As part of the 2017 Global Commitment to Health Waiver extension these expenditures are to be referred to as "Investments". The use of these Investment expenditure authority must be limited to the following areas:

- Reduce the rate of uninsured and/or underinsured in Vermont;
- Increase the access to quality healthcare by uninsured, underinsured, and Medicaid beneficiaries;
- Provide public health approaches and other innovative programs to improve health outcomes, health status and quality of life for uninsured, underinsured and Medicaid-eligible individuals in Vermont; and
- Encourage the formation and maintenance of public-private partnerships in healthcare
  including initiatives to support and improve the healthcare delivery system and promote
  transformation to value-based and integrated models of care.

As we move from the initial investment CMS has provided the state will a phase-down schedule of the HIT Investments. Beginning January 1, 2018, the DVHA is expected to replace 50% of the HIT Investment budget with HIT funds. Beginning calendar year 2019, the HIT fund will replace 100% of the HIT Investment funding.

In order to manage the HIT initiatives within the expected HIT revenue, DVHA has reduced HIT funded projects by \$1,960,628.

**Operating Management Savings** 

(\$2,850) gross / (\$2,850) state

**Travel Reduction** 

(\$2,716) gross (\$2,716) state

**VISION** Allocation Reduction

(\$134) gross *(\$134) gross* 

### Decrease in Operating Expenses and ISF

(\$3,491) gross (\$1,745) state

This item moves the operating expenses for one (1) FTE to ADS to better align business functions and information technology (IT). This item is budget neutral within DVHA. There is a corresponding increase to our Operating budget.

#### Increase in ADS Billed Service

\$115,724 gross *\$57,862 state* 

This item moves one (1) FTE to ADS to better align business functions and information technology (IT). This item is budget neutral within DVHA. There is a corresponding decrease for the related operating costs and the salary plus fringe benefits.

### **Allocation Changes**

\$227,002 gross \$109,334 state

DVHA receives allocations from the Department of Buildings and General Services (BGS) to cover our share of the VISION system and fee-for-space, Agency of Digital Services (ADS) costs, and Department of Human Resources (DHR) costs. Departments are notified annually of increases or decreases and the relative share in order to incorporate these changes into the budget request.

- DHR SFY 2019 Change
- Worker's Compensation SFY 2019 Change
- General Liability SFY 2019 Change
- AoA Commercial Policy SFY Change
- Fee for Space SFY 2019 Change
- VISION Development SFY 2019 Change

### Summary of Administration Adjustments by Group

Changes		Personal Services	C	perations		Grants		Total Admin
SFY 2018 As Passed		\$177,190,484		\$5,542,033		\$7,314,742		\$190,047,259
2018 Management Savings	$\downarrow$	(\$2,352,130)	$\downarrow$	(\$2,850)	$\leftrightarrow$	No Change	$\downarrow$	(\$2,354,980
SFY 2018 Post Rescission		\$174,838,354		\$5,539,183		\$7,314,742		\$187,692,279
Payact Salary & Fringe	$\downarrow$	(\$1,924)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	$\downarrow$	(\$1,924
Allocation Changes	1	\$3,848	1	\$227,002	$\leftrightarrow$	N/A	1	\$230,850
Position Transfers In	1	\$953,776	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	1	\$953,776
Position Transfer Out To ADS	$\downarrow$	(\$112,234)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	$\downarrow$	(\$112,234)
Increase Vacancy Savings	$\downarrow$	(\$716,094)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	$\downarrow$	(\$716,094)
Realignment of Care Coordination	↓	(\$1,826,928)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	↓	(\$1,826,928)
Increases to M&O Contracts	<b>↑</b>	\$4,117,561	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	<b>↑</b>	\$4,117,561
End Premium Processing	·			·			·	
Contract Decrease related to	<b></b>	(\$2,136,305)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	<b>1</b>	(\$2,136,305)
Updated Plan for DDI Efforts	$\downarrow$	(\$25,787,416)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	$\downarrow$	(\$25,787,416)
Delivery System Reform	<b>↑</b>	\$2,625,000	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	<u> </u>	\$2,625,000
HIT Investment Phasedown and Reduction to HIT		" ,						
Contracts Increase Operating	<u> </u>	(\$1,960,628)	$\leftrightarrow$	N/A	$\leftrightarrow$	N/A	<b></b>	(\$1,960,628)
Related to ADS Transfer	$\leftrightarrow$	N/A	<b> </b>	\$112,334	$\leftrightarrow$	N/A	<b>↑</b>	\$112,334
Operating Allocation Changes	$\leftrightarrow$	N/A	<b>↑</b>	\$227,002	$\leftrightarrow$	N/A	<b>↑</b>	\$227,002
SFY 2019 Governor's Recommend		\$150,000,858		\$5,878,419		\$7,314,742		\$163,194,019

### **CATEGORIES OF SERVICE**

Category of Service		Actual	BAA	Gov. Rec.	2018 BAA-2019	5-Yr. Avg. Growth	5-Yr. Total Change	10-Yr. Avg. Growth %	10-Yr. Total
Stabelett	Category of Service	SFY '17	SFY '18	SFY '19	GR % Change	% Chg.	3.		Change
Physions									80,875,976
Parmony									56,134,208
Second Decoration   155,766,000   177,889,488   126,004,283   0.87%   1.65%   9,753,984   1.46%   16,589,200   1.66%									
Moral brook   Farily	,								
Seels									
## Circle    12,54737   221,1576   225,118   1,69%   20,39%   93,380   86,47%   82,47%   1,70%									
12,571,572   12,594,209   12,647,594   0.19%   0.19%   7,797,211   2,179%   9,437,064   16   16   16   16   16   16   16									
Home Nearth   6, 810, 943   6, 636, 042   6, 644, 959   0, 976   41, 918   1, 70%   942, 748   945, 945, 945, 945, 945, 945, 945, 945,									
Piece   7,786,016   7,386,000   7,494,320   1.12%   4.08%   4.08%   4.55%   4.08%									
Height									2.692.238
Carporation									4,777,219
Nuse Paralletines								14.54%	20,503,761
Saled Nursing	Chiropractor	1,220,268	1,257,173	1,288,701	2.51%	9.46%	414,876	184.83%	1,171,484
Pedastist									239,231
Psychologis   26,887,788   26,415,381   26,680,462   0.93%   7,61%   6,164,525   7,39%   14,107,726	3								(1,439,791)
Quemerist   2,235,525   2,294,766   2,335,720   1,78%   13,39%   1,021,634   11,01%   1,422,460   1,426,461   1,901,88   193,114   194,514   0,73%   2,78%   33,339%   1,37%   35,627   1,78%   35,627   1,78%   35,627   1,78%   35,627   1,78%   1									3,067
Diskish   190.188									14,107,725
Transportion									
Therapy Services									
Proshek/Crife  3.600.818  3.607.489  3.758.6413  1.0999  1.770.344  1.775.315  0.8999  1.770.344  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.8999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.999999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.99999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.9999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.9999999  1.775.315  0.999999  1.775.315  0.999999  1.775.315  0.99999									
Medical Supplies									
DME									
HIGG Services Mend Services  60.086.889  60.081,924  65.151.272  7.44%  66.27%  15.680.231  5.44%  7.454.278  0.99%  173.548  1.09%  173.548  1.09%  173.548  1.09%  1.09%  1.15.818.23  1.15.818.33  1.10%  1.15.85.183  1.15.85.									
HIGG Services Mental Service  735,548  746,874  755,482  9,519,611  9,607,403  9,607,357  0,00%  7,55%  2,897,188  8,02%  4,743,975  11,585,183  12,043,040  12,218,303  1,405  1-12,99%  11,7778,828)  33,974  477,50%  7,59%  2,897,188  8,02%  11,585,183  12,043,040  12,218,303  1,405  1,10									
BIACS Services Membel Repartation									
Enhanced Resident Care   9,519,611   9,607,403   9,607,357   0,00%   1.600%   1.016   35,64%   21,811   1.685 Ohr   0,00%   1.46%   1.45%   933,874   477,50%   75,224   33,974   477,50%   75,224   33,874   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   33,974   477,50%   75,224   34			- 10,011						(34,556)
HCBS OHer Personal Care Services 11,585,183 12,043,040 12,218,303 1,48% 12,99% (11,778,288) 3,04% (5,247,20% (5,247,20%) 13,94% (11,218,303) 1,48% 12,99% (11,778,288) 3,04% (5,247,20%) 13,94% (11,218,30%) 14,94% (11,218,30%) 1		9,519,611	9,607,403	9,607,357					4,743,974
Targeted Case Management (Drug)		-	-	-					21,818
Assister Community Care 13,772,830 13,681,669 -0.66% 1.45% 938,879 3.50% 3.947.432   Day Treatment MHTS 0.00% -0.026% (19,770) -47.20% (75,894   Day Treatment MHTS - 0.00% -0.026% (11,47% 0.00% 0.00% -0.243.2% (1.521,120) -20.20% (4.443,955   Day Treatment MHTS - 0.00% -0	Personal Care Services	11,585,183	12,043,040	12,218,303	1.46%	-12.99%	(11,778,828)	-3.04%	(5,247,204)
Day Treatment MHS	Targeted Case Management (Drug)	77,996	77,432			22.13%	33,974	477.50%	75,226
ADAP Families in Recovery  3.194.014 3.366.189 3.481.464 3.42% Rehabilitation 535.325 541.915 538.313 -0.66% 2022.88% 517.483 1033.18% 523.519 2022.88% 517.483 1033.18% 523.519 2022.88% 517.483 1033.18% 523.519 2022.88% 517.483 1033.18% 523.519 2022.88% 517.483 1033.18% 523.519 2022.88% 517.483 1033.18% 523.519 2022.88% 617.483 1033.18% 523.519 2022.88% 617.483 1033.18% 523.519 2022.88% 617.483 1033.18% 523.519 2022.88% 617.483 1033.18% 523.519 202.88% 617.483 1033.18% 523.519 202.88% 617.483 1033.18% 523.519 202.88% 617.483 1033.18% 523.519 202.88% 617.483 1033.18% 624.493 202.88% 61.514.20% 2022.88% 617.483 1033.18% 624.893 124.397 202.88% 61.514.20% 202.88% 61.514.20% 202.88% 61.4407% 61.4403.93 6		13,772,830	13,772,459	13,681,669					3,947,433
Rehabilitation         535,325         541,015         538,313         -0.66%         2022,88%         517,483         1033,18%         523,514           0 & P Dept of Health         284,610         268,680         269,466         0.29%         -24,32%         (1,521,120)         -20,20%         (4,443,957)         -20,20%         -24,32%         (2,809,340)         4,49%         (1,444,957)         -24,37%         (2,809,340)         4,49%         (1,243,677)         -26,78%         55,89%         14,401,504         155,03%         16,464,698         18,241,973         13,357,305         -26,78%         55,89%         14,401,504         155,03%         16,464,698         0.28%         50,159%         14,401,504         155,03%         16,464,698         0.15%         50,159%         14,401,504         155,03%         16,464,698         0.15%         52,16%         10,555,318         16,044,939         21,331,513         0.15%         52,16%         10,555,318         16,044,939         22,144,929         827,176         6.86%         52,16%         10,555,318         16,000         10,00%         11,355,318         16,00%         15,355,318         16,00%         15,355,318         16,00%         6,519,628         0.48%         12,379         2,696,508         11,15%         4,136,20% <t< td=""><td></td><td>-</td><td>-</td><td>-</td><td></td><td></td><td></td><td></td><td>(75,895)</td></t<>		-	-	-					(75,895)
D. & P. Deptof Health									
PC-Clase Mgmf Fees   3,231,590   3,291,674   8,477   -99,74%   2,43%   (2,80,340)   4,49%   (1,243,67.2 m)   (1,243,67.2 m)   (2,80,340)   4,49%   (1,243,67.2 m)   (1,243,67.2 m)   (2,80,340)   (2,80,340)   (4,49%   (1,243,67.2 m)   (4,60,54.2 m)   (4,60,5									
Blueprint & CHT									
ACO Capitation									
Other Premiums (CSR)									
Cat. ESI, &VHAP ESI Premiums (VPA)         6,100,103         6,649,761         7,112,797         6.96%           Ambulance         6,424,310         6,489,960         6,519,628         0.46%         12,37%         2,669,508         11,519         4,136,599           Dialysis         1,410,716         1,430,938         1,434,956         0.28%         13,57%         (28,729)         36,833         718,309           ASC         58,653         61,168         62,498         2.17%         0.00%         0.00%         - 2.184%         (203,598           Miscellaneous         4,172,257         686,696         684,044         -0.39%         140,13%         4,011,712         63,60%         2,896,493           Provider Non Classified         (999,609)         (923,614)         (914,821)         -0.95%         4,41%         (613,598)         119,27%         (807,05%           Manual Payout         0.00%         0.00%         0.00%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         23,50%         20,00%         24,45%         (30,452)<									
Arribulance         6,424,310         6,489,960         6,519,628         0.46%         12.37%         2,669,508         11.51%         4,136,597           Dialysis         1,410,716         1,430,938         1,434,956         0.28%         1.35%         (28,729)         36,83%         718,30%           Outpatient Rehab         -         -         -         0.00%         13,102         63,22%         55,122           Outpatient Rehab         -         -         -         0.00%         0.00%         -         -21.84%         (203,589           Miscellaneous         4,172,257         686,696         684,044         -0.39%         140,13%         4,011,712         63,69%         2,996,49%           Provider Non Classitied         (909,609)         (923,614)         (914,821)         -0.95%         4,41%         (613,598)         119,27%         (807,055           Manual Payout         -         -         -         -         0.00%         -20,00%         -23,50%         -22,00%         -23,50%         -23,50%         -20,00%         -23,50%         -23,50%         -20,00%         -23,50%         -23,50%         -24,45%         (0.00%         -20,00%         -24,25,50%         -24,45%         (0.00%         -29,00%									
Dialysis									4,136,597
ASC 58,653 61,168 62,498 2.17% Outpainer Rehab 0.00% 0.00% 221.84% (203.59% Manual Payout 0.00% 0.00% 23.50% 0.00% 0.00% 23.50% 0.00% 0.00% 23.50% 0.0									718,308
Outpatient Rehab         -         -         0.00%           Miscellaneous         4,172,257         686,696         684,044         -0.39%           Provider Non Classified         (909,609)         (923,614)         (914,821)         -0.95%           Manual Payout         -         -         -         0.00%           Clawback         31,738,186         35,048,981         36,660,158         4.60%           DSH         37,448,780         27,448,781         22,704,471         -17.28%           HIV Insurance Fund F         7,001         8,199         8,421         2.71%           Legal Aid         547,983         547,983         547,983         0.00%           Buy-In         41,490,820         40,524,729         40,530,402         0.01%           Lund Family Cir Reto PNMI         -         -         -         0.00%           PDP Premium         1,492,070         2,215,234         2,891,513         30,53%           HIPPS         390,460         397,532         396,590         -0.24%           Drug Rebales         (110,464,537)         (115,369)         (12,236)         (114,478)         (114,40,623)         9,60%         (5,758,89           Drug Rebales Interest         (12,									55,123
Provider Non Classified   (909,609)   (923,614)   (914,821)   -0.95%	Outpatient Rehab	-	-	-	0.00%	0.00%	-	-21.84%	(203,595)
Manual Payout									2,896,493
Clawback         31,738,186         35,048,981         36,660,158         4.60%           DSH         37,448,780         27,448,781         22,704,471         -17.28%           HIVI insurance Fund F         7,001         8,199         8,421         2.71%           Legal Aid         547,983         547,983         547,983         0.00%         2.10%         45,665         0.15%         (16,95-80)           Buy-In         41,490,820         40,524,729         40,530,402         0.01%         0.00%         - 2.10%         45,665         0.15%         (16,95-80)         14,743,826           Lund Family Ctr Reto PNMI         0.00%         - 0.00%         0.00%         - 1.82%         (684,812         667,935)         - 3.76%         (929,556         48,613         14,743,826         1		(909,609)	(923,614)	(914,821)			(613,598)		(807,055)
DSH 37,448,780 27,448,781 22,704,471 -17.28%   HIV Insurance Fund F 7,001 8,199 8,421 2.71%   Eggl Ald 5547,983 547,983 547,983 0.00% 2.10% 45,665 0.15% (16,24)   Buy-In 41,490,820 40,524,729 40,530,402 0.01%   Lund Family Ct Reto PNMI 0.00%   Group Health Plan (Premiums) 0.00%   HIPPS 390,460 397,532 396,590 -0.24%   Drug Rebales (110,846,537) (115,301,921) (118,452,755) 2.73%   ACA Rebale (3,758,894) (2,819,171) (2,819,171) 0.00%   Drug Rebales (10,662,076) (10,210,330) (10,248,157) 0.37%   Cost Selflements (4,230,455) (3,161,185) (3,169,601) 0.27%   Drug Rebales (4,230,455) (			-	-			-		-
HIV Insurance Fund F									12,596,036
Legal Aid         547,983         547,983         547,983         0.00%           Buy-In         41,490,820         40,524,729         40,530,402         0.01%         4.78%         8,469,343         4.65%         14,743,824           Lund Family Cr Reiro PNMI         -         -         0.00%         -         1.82%         (684,813           Group Health Plan (Premiums)         -         -         -         0.00%         -         1822,25%         2.275         2.275         2.15,234         2,891,513         30.53%         -         -         1492,070         2,215,234         2,891,513         30.53%         -									
Buy-In         41,490,820         40,524,729         40,530,402         0.01%         4.78%         8,469,343         4.65%         14,743,826           Lund Family Ct Reto PNMI         -         -         -         0.00%         0.00%         -         1.82%         (684,813           Group Health Plan (Premiums)         -         -         -         0.00%         -         1.82%         (684,813           PDP Premium         1,492,070         2,215,234         2,891,513         30,53%         -3,14%         (267,935)         -3,76%         (929,556           HIPPS         390,460         397,532         396,590         -0,24%         5,58%         75,137         -51,72%         321,88           Drug Rebales         (110,846,537)         (115,301,921)         (118,452,755)         2,73%         10,57%         (39,118,761)         16,21%         (83,493,812           ACA Rebale         (3,758,894)         (2,819,171)         (2,819,171)         0.00%         -3,97%         1,026,020         -1,80%         (35,493,812           Drug Rebales Inlerest         (12,236)         (13,178)         (13,310)         1,00%         1,00%         -3,97%         1,056,020         -1,80%         (3,758,864)         (2,811,3178)         (13,31									
Lund Family Ctr Reto PNMI         -         -         0.00%           Group Health Plan (Premiums)         -         -         -         0.00%           PDP Premium         1,492,070         2,215,234         2,891,513         30.53%           PDP Premium         1,492,070         2,215,234         2,891,513         30.53%           HIPPS         390,460         397,532         396,590         -0.24%           Drug Rebates         (110,846,537)         (115,301,921)         (118,452,755)         2.73%           ACA Rebate         (3,758,894)         (2,819,171)         (2,819,171)         0.00%         -3.97%         1,026,020         -1.80%         (3,758,894)           Drug Rebate Interest         (12,236)         (13,178)         (13,310)         1.00%         127.57%         (7,135)         58.51%         (12,236           Supplemental Drug Rebates         (10,062,076)         (10,210,330)         (10,248,157)         0.37%         1.63%         (140,623)         9.60%         (5,319,686           Cost Settlements         5,961,998         6,014,374         6,003,169         -0.19%         34,02%         4,050,631         -17.07%         5,712,35           TPL - All         (4,230,455)         (3,161,185)         (3,1									
Group Health Plan (Premiums)         -         -         -         0.00%         -         1822.25%         2,270           PDP Premium         1,492,070         2,215,234         2,891,513         30.53%         -         3.14%         (267,935)         -3.76%         (929,556           HIPPS         390,460         397,532         396,590         -0.24%         5.58%         75,137         -51.72%         321,885           Drug Rebales         (110,846,537)         (115,301,921)         (118,452,755)         2.73%         10.57%         (39,118,761)         16,214         (83,493,818)           ACA Rebale         (3,758,894)         (2,819,171)         (2,819,171)         0.00%         -3.97%         1,026,020         -1.80%         (3,758,894)           Drug Rebale Interest         (12,236)         (13,178)         (13,310)         1.00%         127.57%         (7,135)         58.51%         (12,236           Supplemental Drug Rebales         (10,062,076)         (10,210,330)         (10,248,157)         0.37%         1.63%         (140,623)         9.60%         (5,319,686           Cost Settlements         5,961,998         6,014,374         6,003,169         -0.19%         34.02%         4,050,631         -17.07%         5,712,350									
PDP Premium									
HIPPS         390,460         397,532         396,590         -0.24%         5.58%         75,137         -51.72%         321,883           Drug Rebales         (110,846,537)         (115,301,921)         (118,257,55)         2.73%         10.57%         (39,118,761)         16.21%         (83,493,812           ACA Rebale         (3,758,894)         (2,819,171)         (2,819,171)         0.00%         -3.97%         1,026,020         -1.80%         (3,758,894)         (2,819,171)         0.00%         -3.97%         1,026,020         -1.80%         (3,758,894)         (2,11,78)         (13,310)         1.00%         127.57%         (7,135)         55.51%         (12,23         (10,220,020)         -1.80%         12,236         12,236         10,210,330         10,248,157)         0.37%         1.63%         (140,623)         9.60%         (5,319,686           Cost Selliements         5,961,998         6,014,374         6,003,169         -0.19%         34.02%         4,050,631         -17.07%         5,712,355           TPL - All         (4,230,455)         (3,161,185)         (3,169,601)         0.27%         2.22%         (153,760)         8.74%         (1,348,83)									(929,556)
Drug Rebales         (110,846,537)         (115,301,921)         (118,452,755)         2.73%           ACA Rebale         (3,758,894)         (2,819,171)         (2,819,171)         0.00%           Drug Rebale Inlerest         (12,236)         (13,178)         (13,310)         1.00%           Supplemental Drug Rebales         (10,062,076)         (10,210,330)         (10,248,157)         0.37%           Cost Settlements         5,961,998         6,014,374         6,003,169         -0.19%           TPL - All         (4,230,455)         (3,161,185)         (3,169,601)         0.27%									321,883
ACA Rebate (3,758,894) (2,819,171) (2,819,171) 0.00%									(83,493,812)
Supplemental Drug Rebales         (10,062,076)         (10,210,330)         (10,248,157)         0.37%         1.63%         (140,623)         9.60%         (5,319,686)           Cost Settlements         5,961,998         6,014,374         6,003,169         -0.19%         34.02%         4,050,631         -17.07%         5,712,353           TPL - All         (4,230,455)         (3,161,185)         (3,169,601)         0.27%         2.22%         (153,760)         8.74%         (1,348,833)			(2,819,171)						(3,758,894)
Cost Settlements         5,961,998         6,014,374         6,003,169         -0.19%         34.02%         4,050,631         -17.07%         5,712,353           TPL - All         (4,230,455)         (3,161,185)         (3,169,601)         0.27%         2.22%         (153,760)         8.74%         (1,348,833)	Drug Rebate Interest		(13,178)	(13,310)	1.00%	127.57%	(7,135)	58.51%	(12,236)
TPL - All (4,230,455) (3,161,185) (3,169,601) 0.27% 2.22% (153,760) 8.74% (1,348,833)									(5,319,686)
									5,712,353
Grand Total of All Expenditures 1,005,351,851 1,006,278,030 1,009,684,790 0.34% 3.70% 164,911,409 4.83% 374,441,156	TPL - All	(4,230,455)	(3,161,185)	(3,169,601)	0.27%	2.22%	(153,760)	8.74%	(1,348,837)
Grand Total of All Expenditures 1,005,351,851 1,006,278,030 1,009,684,790 0.34% 3.70% 164,911,409 4.83% 374,441,156						<u> </u>			
	Grand Total of All Expenditures	1,005,351,851	1,006,278,030	1,009,684,790	0.34%	3.70%	164,911,409	4.83%	374,441,158

### BUDGET BY ELIGIBILITY GROUP PULLOUT

PROGRAM EXPENDITURES																					
		SFY '15 Actuals			SFY '16 Actuals			SFY '17 Actuals			SFY '18 As Passed			SFY '18 Rescission			SFY '18 BAA		Ç	SFY '19 Gov Rec	
Adults	Enrollment	Expenses	PMPM	Enrollment	Expenses	PMPM	Enrollment	Expenses	PMPM	<u>Enrollment</u>	Expenses	PMPM	Enrollment	Expenses	PMPM	<u>Enrollment</u>	Expenses	PMPM	<u>Enrollment</u>	Expenses	PMPM
Aged, Blind, or Disab	15,967 \$	102,508,327	\$ 535.01	15,001			8,470		677.58	8,636		\$ 711.73	7,243 \$		\$ 762.26	7,218 \$	65,698,848		7,141		\$ 765.5
Dual Eligibles	18,244 \$	53,518,538	\$ 244.46	20,280			17,601	·····	249.02	18,007		\$ 274.64	17,645 \$			17,645 \$	***************************************	\$ 258.04	17,772	~~~~~	
General VHAP	17,381 \$	88,383,933	\$ 423.75	20,101		\$ 384.07	15,140	\$ 77,460,396 \$ \$ 187,968	426.37	15,222	84,987,048	\$ 465.27	14,343 \$	80,106,967	\$ 465.42	12,984 \$	/6,353,00/	\$ 490.03	12,958	\$ 71,955,447	\$ 462.7
VHAP ESI	3	(292,634)			\$ 208,896 \$ (425)			\$ 187,968 \$ -													
Catamount	\$	(9,233)			\$ (2,525)			\$ -							***************************************		***************************************				
ESIA	\$	(15,969)			\$ 78			\$ (983)													
New Adult Childless	42,798 \$	192,120,214	\$ 374.08	49,888	\$ 210,571,136	\$ 351.74	42,327	\$ 194,062,032	382.07	47,250	219,128,094	\$ 386.47	41,583 \$	195,714,512	\$ 392.22	41,165 \$	194,734,970	\$ 394.22	39,795	\$ 194,889,542	\$ 408.1
New Adult W/Child	10,355 \$	32,191,328	\$ 259.07	12,675	\$ 38,150,227	\$ 250.83	17,775	\$ 70,043,265	328.38	11,813	54,782,023	\$ 386.47	18,022 \$	74,209,397	\$ 343.15	18,439 \$	73,864,372	\$ 333.82	20,309	\$ 84,063,247	\$ 344.9
New Adult Historical										59,063	·····	\$ 386.47									
Premium Assistance	13,177 \$	5,611,465		14,893		\$ 29.47	17,961		28.30	16,828	5,706,135	\$ 28.26	19,381 \$		\$ 28.59	19,023 \$	6,649,761		20,524		
Cost Sharing	5,322 \$	1,138,775	\$ 17.83	5,340		\$ 18.52	5,816		19.42	5,376	1,232,289	\$ 19.10	6,483	2,640,929	\$ 33.95	6,483 \$	2,640,929		7,099		<u> </u>
Subtotal Adults Children	117,922 \$	475,146,697	\$ 335.78	132,837	\$ 502,853,828	\$ 315.46	119,273	\$ 470,671,253	328.85	117,756	498,945,012	\$ 353.09	118,216 \$	480,511,010	\$ 338.72	116,475 \$	474,579,198	\$ 339.54	118,499	\$ 478,010,133	\$ 336.1
	2 (02   6	20,000 /7/	¢ 714.50	2.242	¢ 27.174.572	¢ (00.00	2 2/0	¢ 22,022,707	010.47	2.450	24.0/4./22	¢ 042.74	2 221   6	24 204 004	¢ 000.25	2 420   ¢	24 000 010	T # 022.00	2 270	¢ 24.257.410	T # 052.2
Blind or Disabled (BD General	3,603 \$ 60,863 \$	30,889,676 144,338,098		3,243 63,301			2,368 60,114	······	810.47	2,459 S 61,159 S	······	\$ 842.64 \$ 212.43	2,221 \$ 60,360 \$			2,439 \$ 60,360 \$		\$ 822.99 \$ 211.32	2,379 60,372		
Underinsured	916 \$		\$ 197.03	826	***************************************	\$ 199.75	845		108.14	831	······	\$ 122.72	831 \$			831 \$		\$ 211.32	800	***************************************	\$ 212.7
SCHIP (Uninsured)	4,449 \$	7,471,592		4,499			5,142	<del>-</del>	127.94	5,562		\$ 139.13	5,020 \$		\$ 143.10	4,817 \$			4,905		<u> </u>
Subtotal Children	69,831 \$	183,952,788		71,870			68,468		226.31	70,011		\$ 227.68	68,432 \$		\$ 228.96	68,447 \$			68,456		<u> </u>
	11,978 \$	4,914,695		11,593			11,399		23.07	11,640			11,333 \$		\$ 34.46	11,182 \$		\$ 34.86	10,913		<b></b>
Pharmacy Only Programs	11,970 \$	4,914,093	\$ 34.19	11,093	\$ 2,302,437	\$ 10.00	11,399	\$ 3,100,724	23.07	11,040	0,3/3,1/1	\$ 40.04	11,333 \$	4,000,031	<b>Φ</b> 34.40	11,102 \$	4,076,042	\$ 34.00	10,913	\$ 0,134,024	\$ 40.0
Choices for Care	4 242	102 700 007	¢ 2 525 00	4.057	¢ 107.707.200	¢ 2 /F7 20	4 200	f 104 (00 010 )	2 701 /0	4.250	10/ 402 201		4.250 #	107 403 201	¢ 27/202	4.250 ¢	107 420 720	¢ 2.702.01	4 200	¢ 202.050.7/2	¢ 2.054.4
Nursing Home, Hom Acute-Care Services	4,342 \$ 4,342 \$	183,700,087 22,938,346		4,256 4,256			4,290 4,290		3,781.69 545.51	4,350 S		\$ 3,763.93 \$ 562.41	4,350 \$ 4,350 \$			4,350 \$ 4,350 \$		\$ 3,782.01	4,390 4,390		
Acute-Care Services	4,342 \$		\$ 440.28	4,256		\$ 515.50	4,290	·····	5 -	4,350		\$ 502.41	4,350 \$		\$ 557.67	4,350 \$		\$ 333.37	4,390		\$ 554.2
Buy-In	\$	2,639,101			\$ 2,869,715		,,	\$ 3,379,492		.,,,,,,	3,092,248	***************************************	\$	3,426,728		\$	3,426,728	<u> </u>	.,,,,,,	\$ 3,457,915	<u> </u>
Subtotal Choices for Care*	4,342 \$	210,788,377	\$ 4,045.92	4,256	\$ 215,984,826	\$ 4,228.78	4,290	\$ 226,152,323	4,392.84	4,350 5	228,934,388	\$ 4,385.58	4,350 \$	227,987,355	\$ 4,367.44	4,350 \$	228,794,988	\$ 4,383.05	4,390	\$ 234,651,126	\$ 4,454.2
Subtotal Direct Services	204,074 \$	874,802,557	\$ 4 286 70	220,556	\$ 908,264,892	\$ 4 118 07	203,430	\$ 885,919,423	\$ 435490	203,757	925,533,258	\$ 378.53	202,331 \$	901,200,213	\$ 371.17	200,454 \$	894,690,218	\$ 371.94	202,258	\$ 906,687,946	\$ 373.5
Miscellaneous Program	201,071	07 1/002/007	ψ 1/200.70	220,000	700/201/072	ψ 1/110.07	200, 100	÷ ccc,717,120	1,001.70	200/107	720/000/200	<del>*</del> 070.00	202,001	701/200/210	<b>V</b> 0/11/	200/101	0,1,0,0,210	<b>V</b> 07.1171	202,200	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<del>+ 070.0</del>
Medicare ACO	\$	(1,509,760)			\$ -			\$ 3,148,191		Ç	-	***************************************	\$	-		\$	5,055,417				
Refugee	1 \$	15,884	\$ 1,588.36	1	\$ 111,042	\$ 9,253.54	1	\$ 8,380	\$ 523.74	1 5	14,009	\$ 1,167.42	1 \$	6,285	\$ 523.74	1 \$	6,285	\$ 523.74	1	\$ 6,285	\$ 523.7
ACA Rebates	\$	(3,654,840)		ş.	\$ (3,793,338)		<b></b>	\$ (3,758,894)					\$			\$	(=/= · · / · · · /	-§		(=///	í
HIV	118 \$		\$ 7.12	120		\$ 5.90	143	······································	\$ 4.08	141 \$		\$ 5.71	167 \$		\$ 4.08	156 \$		\$ 4.38	172		\$ 4.0
Civil Unions Underinsured	3	285,335 10,539,574			\$ 601,912 \$ 8,112,696			\$ - \$ 8,682,104			9,597,071		\$			\$				\$ - \$ 8,816,210	
DSH	4	37,448,781			\$ 37,448,781			\$ 37,448,780			27,448,781		\$			\$				\$ 22,704,471	
Clawback	\$	25,888,658			\$ 29,011,845			\$ 31,738,186			36,207,593		\$			\$				\$ 36,660,158	1
Buy-In ~ GC	\$	27,792,073			\$ 30,475,367			\$ 33,855,164			36,447,184		\$			\$				\$ 33,856,070	<del></del>
Buy-In ~ Investments/	/State Only \$	27,169			\$ (64,963)			\$ 53,552		5	68,613		\$	62,722		\$	62,722			\$ 64,458	
Buy-In ~ Federal Only	/ \$	3,593,474			\$ 3,961,756			\$ 4,202,611		Ç	4,396,176		\$			\$		·}		\$ 3,151,959	-4
Legal Aid	\$	593,648			\$ 547,983			\$ 547,983	***************************************		017700	***************************************	\$			\$				\$ 547,983	
Misc. Pymts.  Healthy Vermonters I	4,315 \$	(9,223)	n/a	4,059	\$ (1,641)	n/a	3,381	\$ 3,499,372	n/a	5,820	(1,390)	n/a	4,040 \$	(1,390)	n/a	2,297 \$	(1,390)	(t	2,297		n/a
total Miscellaneous Program	4,434 \$	101.020.847	11/4	4,039		IVa	3,501	\$ 119.432.429	IVa	5,962	110.798.593	IVa	4,040 \$	106.532.395	IVa	2,454 \$	111.587.812	Φ -	2,470	\$ 102.996.843	3 -
							3,000				,,										-
TOTAL PROGRAM E	208,507	975,823,404		224,736	\$ 1,014,684,817		206,955	\$ 1,005,351,851		209,719	\$ 1,036,331,851		206,539	1,007,732,607		202,908 \$	1,006,278,030		204,728	\$ 1,009,684,789	
										_											
		SFY '15 Actuals			SFY '16 Actuals			SFY '17 Actuals			SFY '18 As Passed			SFY '18 Rescission			SFY '18 BAA			SFY '19 Gov Rec	
ADMINISTRATIVE EXPENDI		Expenses			Expenses			Expenses			Expenses		_	Expenses			Expenses	7		Expenses	
General	\$	6,997,923			\$ 6,851,198			\$ 10,039,437			9,960,991		\$	9,654,423		\$	9,984,277	·÷		\$ 10,237,113	<del></del>
Claims Services	\$	19,353,155			\$ 18,605,496			\$ 22,145,467		3	22,856,489		\$	22,856,489		\$	22,856,489	·		\$ 26,974,050	
Eligibility	\$	4,507,624			\$ 4,297,794			\$ 45,247,377		\$	48,272,806		[\$	47,702,183		[ \$	10,22 1,071			\$ 44,088,089	
Quality	\$	11,855,526			\$ 11,606,951			\$ 15,765,384			17,758,174		\$	17,758,174		\$	17,758,174	·		\$ 15,931,246	
Project	\$	91,518,391			\$ 108,633,897			\$ 96,516,383			91,198,799		\$	91,198,799		\$	67,405,963	8		\$ 65,963,521	÷
tal Administrative Expenses TOTAL ALL EXPEND	208 507	134,232,620		224.726	\$ 149,995,336 \$ 1.164,680,153		206.055	\$ 189,714,049 \$ 1.195.065.900		200.710	190,047,259 \$ 1,226,379,110		206.539	189,170,068 1,196,902,675		202 009 \$	164,229,297 5 1,170,507,326		204.729	\$ 163,194,019 \$ 1,172,878,808	
	ZU0,0U/	7,110,030,024		ZZ4,/30	<del>₮ 1,104,080,1</del> 33		200,900	<del>Φ 1,190,000,900</del>		209,719	P 1,220,379,110		200,339	1,190,902,075		202,900 \$	1,170,307,320		204,728	<del>-</del> Φ 1,1/2,8/8,808	

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### BUDGET BY ELIGIBILITY GROUP FUNDING PULLOUT

					PROGRAM EXPE	ENDITURES			
	SFY '18 As F	Passed	SFY '18 As Passed	d Rescission	SFY '18		SFY '19	9 GR	Funding Description
Adults	Expenses	General Funds	Expenses	General Funds	Expenses	General Funds	Expenses	General Funds	y i
Aged, Blind, or Disabled (ABD) \$	73,762,355 \$	34,137,218 \$	66,250,625 \$	30,660,789	65,698,848	\$ 30,405,427	\$ 65,601,177	\$ 30,314,304	Global Commitment Funded (GC)
Dual Eligibles \$	59,347,069 \$	27,465,823 \$	54,938,819 \$	25,425,686	5 54,637,311		\$ 53,560,746	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Global Commitment Funded (GC)
General \$	84,987,048 \$	39,332,006 \$	80,106,967 \$	37,073,504	76,353,007	\$ 35,336,171	\$ 71,955,447		Global Commitment Funded (GC)
VHAP									
VHAP ESI									
Catamount									
ESIA								***************************************	
New Adult Childless \$	219,128,094 \$	25,484,597 \$	195,714,512 \$	22,761,598	194,734,970	\$ 22,647,677	\$ 194,889,542	\$ 16,596,793	Enhanced for Childless New Adults ~ General Funds
New Adult W/Child \$	54,782,023 \$	25,353,120 \$	74,209,397 \$	34,344,109	73,864,372	\$ 34,184,431	\$ 84,063,247		Global Commitment Funded (GC) ~ General Funds
New Adult Historical \$	273,910,117	23,333,120 \$	74,207,377 \$	34,344,107	73,004,372	34,104,431	54,003,247	30,043,020	Global Communicat Fallaca (GC) - General Fallas
Premium Assistance \$	5,706,135 \$	2,640,799 \$	6,649,761 \$	3,077,509	6,649,761	\$ 3,077,509	\$ 7,112,797	\$ 3,286,824	Global Commitment Funded (GC)
		1,232,289 \$	iii	2,640,929		\$ 2,640,929		\$ 3,200,024	General Funds @ 100%
Cost Sharing <u>\$</u>	1,232,289 \$		2,640,929 \$		2,640,929		\$ 827,176		General Funds @ 100%
Subtotal Adults \$	498,945,012 \$	155,645,853 \$	480,511,010 \$	155,984,124	474,579,198	\$ 153,578,293	\$ 478,010,133	\$ 147,871,756	
hildren									
Blind or Disabled (BD) \$	24,864,632 \$	11,507,352 \$	24,204,894 \$	11,202,025	24,090,018	\$ 11,148,860	\$ 24,357,410	\$ 11,255,559	Global Commitment Funded (GC)
General \$	155,903,794 \$	72,152,276 \$	154,012,569 \$	71,277,017	153,061,657	\$ 70,836,935	\$ 154,108,565	\$ 71,213,568	Global Commitment Funded (GC)
Underinsured \$	1,224,168 \$	566,545 \$	1,177,236 \$	544,825	1,171,707	\$ 542,266	\$ 1,130,307	\$ 522,315	Global Commitment Funded (GC)
SCHIP (Uninsured) \$	9,286,093 \$	872,893 \$	8,620,617 \$	810,338	8,314,607	\$ 781,573	\$ 8,295,782	\$ 775,863	Title XXI Enhanced
Subtotal Children \$	191,278,687 \$	85,099,065 \$	188,015,317 \$	83,834,205	186,637,990		\$ 187,892,063		
Subtrait of midfell \$	171,270,007 \$	33,077,003 \$	130,013,317 \$	33,034,203	100,037,770	Q3,307,034	Q 107,072,003	-03,707,303	
h	/ OZE 121 A	4 FOZ 0/2 · *	1 (0) 501	1.0/0.5/0	1 (70 0 0	1.054.033	d (104 (C)	¢ 2.532.032	Michael Clabal Committee 15 1 (00) 10 10 15
harmacy Only Programs \$	6,375,171 \$	4,597,367 \$	4,686,531 \$	1,962,562	4,678,042	\$ 1,954,073	\$ 6,134,624	\$ 2,573,849	Mixture of Global Commitment Funding (GC) and General Funds
Choices for Care									
Nursing Home, Home & Community \$	196,483,201 \$	90,932,425 \$	196,483,201 \$	90,932,425	197,420,739	\$ 91,366,318	\$ 203,050,763	\$ 93,829,758	Global Commitment Funded (GC)
Acute-Care Services ~ DVHA \$	29,358,939 \$	13,587,317 \$	28,077,426 \$	12,994,233	27,947,521	\$ 12,934,113	\$ 28,142,448	\$ 13,004,625	Global Commitment Funded (GC)
Acute-Care Services ~ Other Depts. \$	- \$	- \$	- \$	- 5	- [ :	\$ -	\$ -	\$ -	Global Commitment Funded (GC)
Buy-In \$	3,092,248 \$	1,431,092 \$	3,426,728 \$	1,585,890	3,426,728	\$ 1,585,890	\$ 3,457,91 <u>5</u>	\$ 1,597,903	Global Commitment Funded (GC)
Subtotal Choices for Care* \$	228,934,388 \$	105,950,835 \$	227,987,355 \$	105,512,548	228,794,988	\$ 105,886,321	\$ 234,651,126	\$ 108,432,286	
Subtotal Direct Services \$	925,533,258 \$	351,293,120 \$	901,200,213 \$	347,293,438	894,690,218	\$ 344,728,320	\$ 906,687,946	\$ 342,645,195	
/liscellaneous Program	723,333,230 \$	331,273,120	701,200,213	347,273,430	074,070,210	344,720,320	700,007,740	ψ 342,043,173	
Medicare ACO \$	¢	¢	_		5,055,417	¢	¢	¢.	Federally Funded @ 100%
Refugee \$	14,009 \$	- 9	6,285 \$		6,285	ф ф	\$ 6,285	ф ф	Federally Funded @ 100%
ACA Rebates \$	(3,937,084) \$	- 9	(2,819,171) \$		(2,819,171)		\$ (2,819,171)	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Federally Funded @ 100%
HIV \$	9,657 \$	- Þ	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	2 705	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		\$ (2,619,171)		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
		4,469 \$	8,199 \$	3,795					Investments: Global Commitment Funded (GC)
Civil Unions \$	- \$	- 3	- \$	- 3	- 5		\$ -		N/A
Underinsured \$	9,597,071 \$	4,441,524 \$	9,194,726 \$	4,255,319	9,194,726	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	\$ 8,816,210	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Investments: Global Commitment Funded (GC)
DSH \$	27,448,781 \$	12,703,296 \$	27,448,781 \$	12,703,296	27,448,781	\$ 12,703,296	\$ 22,704,471		Global Commitment Funded (GC)
Clawback \$	36,207,593 \$	36,207,593 \$	35,048,981 \$	35,048,981	35,048,981	\$ 35,048,981	\$ 36,660,158	\$ 36,660,158	General Funds @ 100%
Buy-In ~ GC \$	36,447,184 \$	16,867,757 \$	33,883,321 \$	15,681,201	33,883,321	\$ 15,681,201	\$ 33,856,070	\$ 15,644,890	Global Commitment Funded (GC)
Buy-In ~ Investments/State Only \$	68,613 \$	31,754 \$	62,722 \$	29,028	62,722	\$ 29,028	\$ 64,458	\$ 29,786	Investments: Global Commitment Funded (GC)
Buy-In ~ Federal Only \$	4,396,176 \$	- \$	3,151,959 \$	- 5	3,151,959	\$ -	\$ 3,151,959	\$ -	Federally Funded @ 100%
Legal Aid \$	547,983 \$	253,607 \$	547,983 \$	253,607	5 547,983	\$ 253,607	\$ 547,983	\$ 253,223	Global Commitment Funded (GC)
Misc. Pymts. \$	(1,390) \$	(643) \$	(1,390) \$	(643)	(1,390)	\$ (643)	\$ -	\$ -	Global Commitment Funded (GC)
Healthy Vermonters Program \$	- \$	- \$	- \$	- 3	- !	\$ -	\$	\$ -	
Subtotal Miscellaneous Program \$	110,798,593 \$	70,509,357 \$	106,532,395 \$	67,974,582	111,587,812	\$ 67,974,582	\$ 102,996,843	\$ 67,157,654	
OTAL PROGRAM EXPENDITUE \$	1,036,331,851 \$	421,802,477 \$	1,007,732,607 \$	415,268,020		\$ 412,702,902	\$ 1,009,684,789	\$ 409,802,850	
THE PROSITIVITE AT ENDITOR		121,002,411	1,007,732,007	110,200,020	1,000,210,030	112,702,702	1,007,004,707	107,002,030	
					ADMINISTRATIVE E	XPENDITURES			
I	SFY '18 As F	Passed	SFY '18 As Passed	Rescission	SFY '18		SFY '19	9 GR	Funding Description
	Expenses	General Funds	Expenses	General Funds	Expenses	General Funds	Expenses	General Funds	ng Bosonphon
									Dlanded based on federal meganic media CE CE IDT
eneral \$	9,960,991 \$	4,560,371 \$	9,654,423 \$	4,420,017	9,984,277	\$ 4,571,800	\$ 10,237,113	\$ 5,210,690	Blended based on federal programs ~ match GF, SF, IDT
	22,856,489 \$	6,518,881 \$	22,856,489 \$	6,518,881	22,856,489	\$ 6,518,671	\$ 26,974,050	\$ 8,065,241	Blended based on federal programs ~ match GF, SF, IDT
		16,095,332 \$	47,702,183 \$	15,905,072	46,224,394	\$ 15,411,213	\$ 44,088,089	\$ 14,966,023	Eligible for both traditional and enhanced match
ligibility \$	48,272,806 \$								
Claims Services \$ Eligibility \$ Ouality \$	17,758,174 \$	6,686,219 \$	17,758,174 \$	6,686,219	17,758,174	\$ 6,685,952	\$ 15,931,246	\$ 6,643,330	Blended based on federal programs ~ match GF, SF, IDT
Eligibility \$					67,405,963	\$ 6,685,952 \$ 8,776,256	\$ 15,931,246 \$ 65,963,521	\$ 5,698,362	

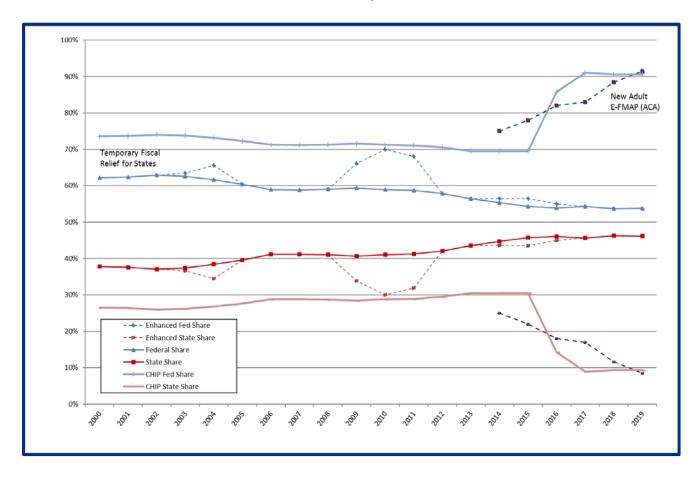
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### FEDERAL MEDICAL ASSISTANCE PERCENTAGE (FMAP)

The FMAP is the share of state Medicaid benefit costs paid by the federal government. The Secretary of the U.S. Dept. of Health and Human Services calculates the FMAPs each year, based on a three-year average of state per capita personal income compared to the national average.

No state can receive less than 50% or more than 83% federal match, with the exception of "enhanced FMAPs" for expansion populations under the ACA and for the Children's Health Insurance Program (CHIP).

### Vermont Medicaid & CHIP, SFY 2000 - 2019



### Vermont Medicaid & CHIP Detail, SFY 2017 – 2019

# FEDERAL MATCH RATES Fiscal Years 2017 to 2019

Title XIX / Medicaid (program) & Title IV-E\*\*/Foster Care (program):

		Fede	ral Fiscal Ye	<u>ear</u>				Sta	ate Fiscal Y	<u>′ear</u>			
<b>FFY</b> 2017 2018 2019	<u>From</u> 10/01/16 10/01/17 10/01/18	<u>To</u> 09/30/17 09/30/18 09/30/19	Federal Share w/o hold harmless 54.46% 53.47% 53.89%	e-FMAP	Total Federal Share 54.46% 53.47% 53.89%	<u>State</u> <u>Share</u> 45.54% 46.53% 46.11%	<u>SFY</u> 2017 2018 2019	7/1/2017	<u>To</u> 6/30/2017 6/30/2018 6/30/2019		<u>e-FMAP</u>	Total Federal Share 54.32% 53.72% 53.79%	<u>State</u> <u>Share</u> 45.68% 46.28% 46.21%

Title XXI / CHIP (program & admin) enhanced FMAP:

THICK	XII/ CIIII	(pi ogi ai	ii & auiiiii	i) Cililain	ccu i iviz	u .								
		<u>Feder</u>	al Fiscal Y	<u>ear</u>			State Fiscal Year							
					Total							<u>Total</u>		
			<b>Federal</b>		<b>Federal</b>	State				<b>Federal</b>		<b>Federal</b>		
FFY	<b>From</b>	<u>To</u>	<b>Share</b>	e-FMAP	Share	Share	SFY	<b>From</b>	<u>To</u>	Share	e-FMAP	Share	<u>Share</u>	
2017	10/01/16	09/30/17	68.12%	n/a	68.12%	31.88%	2017	7/1/2016	6/30/2017	68.02%	n/a	68.02%	31.98%	
Expa	inded CHIP	FMAP	68.12%	23.00%	91.12%	8.88%	Expar	ided CHIP F	MAP	68.02%	23.00%	91.02%	8.98%	
2018	10/1/2017	09/30/18	67.43%	n/a	67.43%	32.57%	2018	7/1/2017	6/30/2018	67.60%	n/a	67.60%	32.40%	
Expa	inded CHIP	FMAP	67.43%	23.00%	90.43%	9.57%	Expar	ided CHIP F	MAP	67.60%	23.00%	90.60%	9.40%	
2019	10/1/2018	09/30/19	67.72%	n/a	67.72%	32.28%	2019	7/1/2018	6/30/2019	67.65%	n/a	67.65%	32.35%	
Expa	nded CHIP	FMAP	67.72%	23.00%	90.72%	9.28%	Expar	nded CHIP F	MAP	67.65%	23.00%	90.65%	9.35%	

### **CHAPTER SEVEN: ADMINISTRATIVE**

### **COMMISSIONER'S OFFICE**

The Commissioner's Office provides strategic management for the Department as it pursues its mission of improving access, quality, and cost effectiveness in Vermont's publicly funded health insurance programs. The DVHA Commissioner is responsible for all DVHA's operations and serves on the Governor's healthcare leadership team. The office consists of the Commissioner, two Deputy Commissioners, and support staff. The Commissioner's office promotes a team-based approach across the department, valuing communication and coordination. The office convenes senior management, management, and all-DVHA meetings on a regular basis to ensure the department is focused on outcomes and putting the needs of Vermonters first.

#### **BUSINESS OFFICE**

The Business Office unit supports, monitors, manages, and reports on all aspects of fiscal planning and responsibility. The Business Office includes the Accounts Payable/Accounts Receivable (AP/AR), Grants and Contracts, and Fiscal Analytics units.

### Accounts Payable/Accounts Receivable (AP/AR)

The AP/AR unit is responsible for provider and drug manufacturer assessment billing and receipts, vendor payments, drug rebate receipts, internal expense approvals, and administration appropriation financial monitoring. As of SFY 2017, this unit also administers the ambulance assessments.

#### **Grants and Contracts**

The Grants and Contracts unit is charged with the procurement and management of DVHA's grants, contracts, Memorandums of Understanding (MOU), and any additional contractual agreements. Staff serve as liaisons throughout the entire life of an agreement, from initiating the Request for Proposal (RFP) through agreement closeout. This work requires close collaboration with Agency and State staff and a high degree of responsibility complying with processes, State statutes and bulletins, policies, and Federal/State regulations. Currently, the unit manages over 150 agreements, and typically processes approximately 200 agreements and/or amendments per year. In addition to the outgoing agreements, the unit supports Federal grant submissions and the administration of incoming grants. Working side by side with various program managers, the unit ensures comprehensive management over all agreements and vendors. The unit oversees the financial monitoring and management of invoices and payments to ensure adherence with State and Federal financial reporting requirements, responds to audit requests, and manages agreement closeout.

The Grants and Contracts unit is engaged in a process improvement project to introduce Lean-agile procurement techniques. This approach to procurements stresses collaboration between people as a key success factor. The goals are to:

- 1. Reduce preparation efforts and rework as much as possible (reduce waste)
- 2. Eliminate variation so that creation and comparison of multiple proposals/contracts becomes as easy as possible
- 3. Reduce time to execution which will allow for quicker implementations

### **Fiscal Analytics**

The Fiscal Analytics unit formulates and performs analysis of the budget, periodic financial reporting, and ad-hoc research requests providing analytic support for DVHA leadership. This team monitors changes in Medicaid spending and Medicaid Policy, Budget, and Reimbursement (PBR) forms to determine financial impact, assists with programmatic budget preparation, and ensures financial reporting alignment with federal and state regulations.

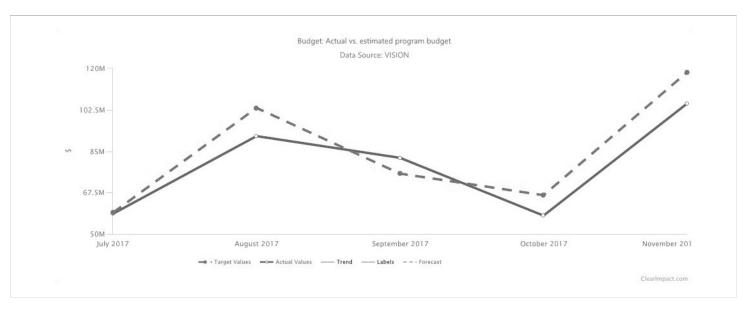
The Key Performance Indicators for the Business Office Unit are set forth on the next page.

### Business Office

### PM

### ВО

### Budget: Actual vs. estimated program budget



### Notes on Methodology

• Please note that the dotted target trend line represents the estimated budget in the above chart.

Program Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17
Estimated	\$59,074,858	\$103,349,282	\$75,572,703	\$66,444,826	\$118,383,240
Actual	\$58,589,271	\$91,422,871	\$82,239,485	\$57,815,936	\$105,151,563
Over/(Under)	\$485,587	\$11,926,411	(\$6,666,782)	\$8,628,890	\$13,231,677

#### Partners

ADS

### Story Behind the Curve

The Business Office (BO) utilizes KPIs to locate barriers to successful operations and to design strategies that will lead to better performance.

Last updated: 12/15/17

Author: Business Office

### **POLICY UNIT**

The Medicaid Policy Unit (MPU) was transferred from AHS to DVHA in SFY 2018. The MPU consists of 8 positions – Director of Healthcare Policy and Planning, Health Policy and Planning Chief, 3 Health Program Administrators, 1 Program Consultant, and 2 Staff Attorneys.

The MPU works to ensure that DVHA and other AHS departments administer the Medicaid program in compliance with Federal and State regulations. Additionally, the MPU works with AHS staff and other public and private partners to develop and implement effective Medicaid policy initiatives aimed at advancing the agency's goals of improving access and quality while reducing overall costs. Primary functions of the MPU include: 1) Policy Development and Implementation, 2) Medicaid Legislative Coordination, 3) Medicaid Administrative Rulemaking, 4) Policy Research and Analysis, and 5) Administration of the Medicaid State Plan and Global Commitment Waiver. Given DVHA's substantial role in the administration of Medicaid as compared to other departments within the AHS, the MPU was transferred from the AHS Central Office to DVHA to better align authority and accountability.



### **CONTACT LIST**

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(802) 879-5900

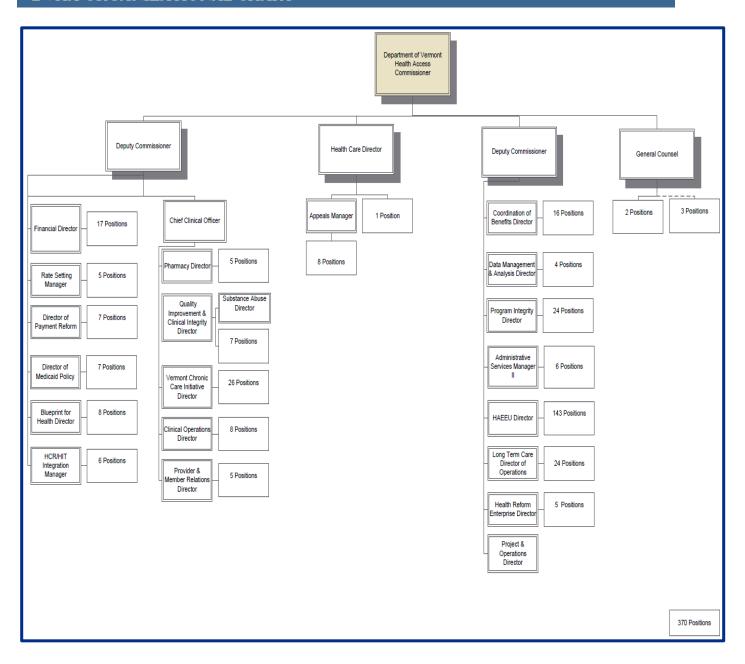
### **Address:**

280 State Drive Building NOB 1 South Waterbury, VT 05671-1010

### Web Sites:

DVHA.Vermont.gov
VermontHealthConnect.gov
GreenMountainCare.org
HCR.Vermont.gov

### **DVHA ORGANIZATIONAL CHART**



### APPENDIX A: GLOBAL COMMITMENT INVESTMENTS

	Global Co	ommitment l	Investment :	Expenditure	S	
Department	Investment Description	<u>SFY13</u>	<u>SFY14</u>	<u>SFY15</u>	<u>SFY16</u>	<u>SFY17</u>
AHSCO	Investments (STC-79) - 2-1-1 Grant (41)	\$415,000	\$499,792	\$499,667	<b>\$453,</b> 000	\$453,000
AHSCO	Investments (STC-79) - Designated Agency Underinsured Services (54)	\$6,232,517	\$7,184,084	\$6,894,205	\$5,632,253	\$7,652,462
AOA	Green Mountain Care	\$0	\$0	\$639,239	\$0	\$0
AOE	Non-state plan Related Education Fund Investments (School Health Services)	\$9,741,252	\$10,454,116	\$10,029,809	\$10,472,205	\$0
DCF	Investments (STC-79) - Residential Care for Youth/Substitute Care (1)	\$10,131,790	\$11,137,225	\$10,405,184	\$10,238,115	\$11,329,080
DCF	Investments (STC-79) - Lund Home (2)	\$181,243	\$237,387	\$405,034	\$261,081	\$1,769,128
DCF	Investments (STC-79) - Challenges for Change: DCF (9)	\$197,426	\$207,286	\$189,378	\$202,488	\$210,624
DCF	Investments (STC-79) - Strengthening Families (26)	\$429,154	\$399,841	\$370,003	\$426,417	\$439,420
DCF	Investments (STC-79) - Prevent Child Abuse Vermont: Shaken Baby (33)	\$86,969	\$111,094	\$54,125	\$54,125	\$38,795
DCF	Investments (STC-79) - Prevent Child Abuse Vermont: Nurturing Parent (34)	\$186,916	\$54,231	\$195,124	\$126,365	\$113,832
DCF	Investments (STC-79) - Building Bright Futures (35)	\$398,201	\$594,070	\$514,225	\$531,283	\$625,562
DCF	Investments (STC-79) - Medical Services (55)	\$37,164	\$33,514	\$32,299	\$55,400	\$85,151
DCF	Investments (STC-79) - Aid to the Aged, Blind and Disabled CCL Level III (56)	\$2,621,786	\$2,611,499	\$2,864,727	\$2,753,853	\$2,710,931

DCF	Investments (STC-79) - Aid to the Aged, Blind and Disabled Res Care Level III (57)	\$124,731	\$89,159	\$77,196	\$80,830	\$61,678
DCF	Investments (STC-79) - Aid to the Aged, Blind and Disabled Res Care Level IV (58)	\$269,121	\$183,025	\$160,963	\$190,066	\$172,218
DCF	Investments (STC-79) - Essential Person Program (59)	\$783,860	\$801,658	\$707,316	\$802,619	\$1,022,339
DCF	Investments (STC-79) - GA Medical Expenses (60)	\$275,187	\$253,939	\$211,973	\$181,835	\$221,199
DCF	Investments (STC-79) - Therapeutic Child Care (61)	\$557,599	\$543,196	\$605,419	\$712,884	\$612,052
DCF	Investments (STC-79) - Lamoille Valley Community Justice Project (62)	\$216,000	\$402,685	\$83,315	\$216,000	\$216,000
DCF	Investments (STC-79) - Children's Integrated Services Early Intervention	\$0	\$200,484	\$0	\$371,836	\$371,870
DCF	CUPS/Early Childhood Mental Health	\$45,491	\$0	\$0	\$0	\$0
DCF	GA Community Action	\$420,359	\$25,181	\$0	\$0	\$0
DDAIL	Investments (STC-79) - Flexible Family/Respite Funding (27)	\$1,088,889	\$2,868,218	\$1,400,997	\$1,919,377	\$1,877,363
DDAIL	Investments (STC-79) - Quality Review of Home Health Agencies (42)	\$84,139	\$51,697	\$44,682	\$35,203	\$21,928
DDAIL	Investments (STC-79) - Support and Services at Home (SASH) (43)	\$773,192	\$1,013,671	\$1,026,155	\$1,013,283	\$1,022,170
DDAIL	Investments (STC-79) - Mobility Training/Other Svcs Elderly Visually Impaired (63)	\$245,000	\$245,000	\$245,000	\$270,170	\$295,403
DCF	AABD Admin	\$0	\$0	\$0	\$0	\$0

			-			
DDAIL	Investments (STC-79) - DS Special Payments for Medical Services (64)	\$1,299,613	\$1,277,148	\$385,896	\$1,904,880	\$2,736,796
DDAIL	Investments (STC-79) - Seriously Functionally Impaired: DAIL (65)	\$1,270,247	\$859,371	\$333,331	\$120,997	\$74,041
DDAIL	Investments (STC-79) - HomeSharing (77)	\$310,000	\$317,312	\$327,163	\$339,966	\$340,882
DDAIL	Investments (STC-79) - Self-Neglect Initiative (78)	\$150,000	\$200,000	\$265,000	\$276,830	\$277,257
DFR	Health Care Administration	\$659,544	\$165,946	\$0	\$0	\$0
DMH	Investments (STC-79) - Institution for Mental Disease Servcies: DMH (3) - VPCH		\$0	\$0	\$0	\$21,804,310
DMH	Investments (STC-79) - Institution for Mental Disease Services: DMH (3) - BR	\$10,443,654	\$7,194,964	\$25,371,245	\$22,335,938	\$4,786,816
DMH	Investments (STC-79) - Mental Health Children's Community Services (12)	\$3,088,773	\$3,377,546	\$3,706,864	\$4,379,820	\$4,511,388
DMH	Investments (STC-79) - Acute Psychiatric Inpatient Services (13)	\$5,268,556	\$3,011,307	\$2,423,577	\$3,145,476	\$4,287,792
DMH	Investments (STC-79) - Mental Health CRT Community Support Services (16)	\$6,047,450	\$11,331,235	\$282,071	\$5,866,297	\$7,446,247
DMH	Investments (STC-79) - Emergency Support Fund (22)	\$874,194	\$985,098	\$463,708	\$914,858	\$995,193
DMH	Investments (STC-79) - Special Payments for Treatment Plan Services (28)	\$180,773	\$168,492	\$152,047	\$158,316	\$155,800
DMH	Investments (STC-79) - Emergency Mental Health for Children and Adults (29)	\$8,719,824	\$6,662,850	\$4,148,197	\$2,528,751	\$7,989,001
DMH	Investments (STC-79) - MH Outpatient Services for Adults (66)	\$1,454,379	\$2,661,510	\$3,074,989	\$4,446,379	\$2,702,991

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DMH	Investments (STC-79) - Respite Services for Youth with SED and their Families (67)	\$823,819	\$749,943	\$931,962	\$1,286,154	\$1,209,076
DMH	Investments (STC-79) - Seriously Functionally Impaired: DMH (68)	\$1,151,615	\$721,727	\$392,593	\$246,049	\$114,942
DMH	Investments (STC-79) - Mental Health Consumer Support Programs (79)	\$1,649,340	\$2,178,825	\$1,132,931	\$470,222	\$464,525
DMH	Challenges for Change: DMH	\$819,069	\$0	\$0	\$0	\$0
DOC	Return House	\$399,999	\$399,999	\$343,592	\$342,084	\$437,023
DOC	Northern Lights	\$393,750	\$335,587	\$354,909	\$768,289	\$370,155
DOC	Pathways to Housing - Transitional Housing	\$802,488	\$830,936	\$830,336	\$1,018,229	\$910,936
DOC	St. Albans and United Counseling Service Transitional Housing (Challenges for Change)	\$524,594	\$433,910	\$539,727	\$0	\$667,967
DOC	Northeast Kingdom Community Action	\$548,825	\$287,662	\$267,025	\$220,436	\$201,744
DOC	Intensive Substance Abuse Program (ISAP)	\$400,910	\$547,550	\$58,280	\$0	\$0
DOC	Intensive Domestic Violence Program	\$86,814	\$64,970	\$169,043	\$88,152	\$0
DOC	Community Rehabilitative Care	\$2,500,085	\$2,388,327	\$2,539,161	\$2,639,580	\$2,690,514
DOC	Intensive Sexual Abuse Program	\$69,311	\$19,322	\$15,532	\$6,375	<b>\$9,53</b> 0
DVHA	Investments (STC-79) - Institution for Mental Disease Services: DVHA (7)	\$6,214,805	\$6,948,129	\$7,792,709	\$7,839,519	\$8,034,408
DVHA	Investments (STC-79) - Vermont Information Technology Leaders/HIT/HIE/H CR (8)	\$1,517,044	\$1,549,214	\$2,915,149	\$1,887,543	\$3,694,675
DVHA	Investments (STC-79) - Patient Safety Net Services (18)	\$2,394	\$363,489	\$335,420	\$573,050	\$647,696
DVHA	Investments (STC-79) - Vermont Blueprint for Health (51)	\$2,002,798	\$2,490,206	\$1,987,056	\$2,594,329	\$2,474,551

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DVHA	Investments (STC-79) - Buy-In (52)	\$17,878	\$17,728	\$27,169	\$29,447	\$53,552
DVHA	Investments (STC-79) - HIV Drug Coverage (53)	\$39,881	\$26,540	\$10,072	\$8,484	\$7,000
DVHA	Investments (STC-79) - Family Supports (72)	\$4,015,491	\$3,723,521	\$2,982,388	\$273,177	\$0
DVHA	Civil Union	\$1,112,119	\$760,819	-\$50,085	-\$585	\$0
GMCB	Green Mountain Care Board	\$1,450,717	\$2,360,462	\$2,517,516	\$2,188,901	\$2,795,198
UVM	Vermont Physician Training	\$4,006,156	\$4,006,156	\$4,046,217	\$4,046,217	\$4,046,217
VAAFM	Agriculture Public Health Initiatives	\$90,278	\$90,278	\$90,278	\$90,278	\$90,278
VDH	Investments (STC-79) - Recovery Centers (17)	\$864,526	\$1,009,176	\$1,299,604	\$1,354,104	\$1,505,120
VDH	Investments (STC-79) - Emergency Medical Services (19)	\$378,168	\$498,338	\$480,027	\$442,538	\$547,703
VDH	Investments (STC-79) - Area Health Education Centers (AHEC) (21)	\$496,176	\$547,500	\$543,995	\$562,000	\$463,000
VDH	Investments (STC-79) - Public Inebriate Services, C for C (23)	\$353,625	\$288,691	\$426,000	\$784,155	\$1,229,572
VDH	Investments (STC-79) - Medicaid Vaccines (24)	\$482,454	\$707,788	\$557,784	\$578,183	\$0
VDH	Investments (STC-79) - Physician/Dentist Loan Repayment Program (25)	\$970,105	\$1,040,000	\$900,000	\$770,000	\$834,222
VDH	Investments (STC-79) - Substance Use Disorder Treatment (30)	\$2,435,796	\$2,363,671	\$2,913,591	\$2,169,074	\$4,483,334
VDH	Investments (STC-79) - Health Laboratory (31)	\$2,885,451	\$2,494,516	\$3,405,659	\$3,294,240	\$3,227,611
VDH	Investments (STC-79) - WIC Coverage (37)	\$77,743	\$317,775	\$1,824,848	\$1,201,498	\$1,592,077
VDH	Investments (STC-79) - Fluoride Treatment (38)	\$75,081	\$59,362	\$55,209	\$75,916	\$62,341
VDH	Investments (STC-79) - Health Research and Statistics (39)	\$497,700	\$576,920	\$715,513	\$1,195,231	\$1,304,587
VDH	Investments (STC-79) - Epidemiology (40)	\$766,053	\$623,363	\$872,449	\$750,539	\$876,737

VDH	Investments (STC-79) -	\$875,851	\$713,216	\$703,123	\$757,576	\$874,534
VDH	VT Blueprint for Health (44)	фо <i>/</i> <b>3,</b> 031	φ/13,210	\$703 <b>,</b> 123	φ/3/,3/0	φο/4,334
VDH	Investments (STC-79) - Enhanced Immunization (46)	\$457,757	\$165,770	\$253,245	\$109,373	\$251,577
VDH	Investments (STC-79) - Patient Safety - Adverse Events (47)	\$42,169	\$38,731	\$34,988	\$35,033	\$39,465
VDH	Investments (STC-79) - Poison Control (48)	\$152,250	\$152,433	\$105,586	\$85,586	\$136,390
VDH	Investments (STC-79) - Healthy Homes and Lead Poisoning Prevention Program (49)	\$101,127	\$479,936	\$421,302	\$187,784	\$258,563
VDH	Investments (STC-79) - Tobacco Cessation: Community Coalitions (50)	\$498,275	\$632,848	\$702,544	\$0	\$0
VDH	Investments (STC-79) - Renal Disease (73)	\$28,500	\$3,375	\$10,125	\$13,500	\$11,625
VDH	Investments (STC-79) - TB Medical Services (74)	\$34,046	\$59,872	\$28,571	\$9,738	\$139,946
VDH	Investments (STC-79) - Family Planning (75)	\$1,574,550	\$1,556,025	\$1,390,410	\$1,193,215	\$1,473,280
VDH	Investments (STC-79) - Statewide Tobacco Cessation (76)	\$487,214	\$1,073,244	\$1,148,535	\$257,507	\$257,507
VDH	Coalition of Health Activity Movement Prevention Program (CHAMPPS)	\$345,930	\$326,184	\$395,229	-\$26,262	\$0
VDH	Community Clinics	\$640,000	\$688,000	\$0	\$0	\$0
VDH	FQHC Lookalike	\$382,800	\$160,200	\$97,000	\$6,000	\$0
VSC	Health Professional Training	\$405,407	\$405,407	\$409,461	\$629,462	\$409,461
VVH	Vermont Veterans Home	\$1,410,956	\$410,986	\$410,986	\$410,986	\$410,986
Total		\$123,669,882	\$127,103,459	\$128,924,888	\$126,882,102	\$138,740,345

### APPENDIX B: QUALITY HEALTH PLAN PULLOUT

All Vermont Health Connect plans cover the same set of Essential Health Benefits. The difference lies in the plan designs, which determine how you pay for those benefits. Standard plans have the same designs across insurance carriers, while Blue Rewards and VT Plus plans were uniquely designed by the carriers, with a focus on wellness.

### **Vermont Health Connect** 2018 Plan Designs & Monthly Premiums (before subsidy)

Interested in the cost after subsidy? Most Vermonters who use Vermont Health Connect qualify for financial help to reduce their costs. To see if you qualify, visit the Plan Comparison Tool at https://vt.checkbookhealth.org or call 1-855-899-9600.

N/E	RMONT	Standard Plans					Standard High Deductible Health Plans (HDHP)				Blue Rewards				MVP VT Plus Non-Standard					
H W	EALTH	BCBSVT & MVP					Can Pair with Health Savings Account (HSA) BCBSVT only					MVP only								
	at's right for you.	Platinum	Gold	Silver	Bronze	Bronze without Rx MOOP (New in 2018)	Silver	HDHP	BCBSVT	HDHP	Gold	Silver	Bronze without Rx MOOP (New in 2018)	Gold CDHP (HDHP) Can pair with HSA	Bronze CDHP (HDHP) without Rx MOOP (Can pair with HSA)	Gold	Silver	Bronze	Gold HDHP Can pair with HSA	Bronze with MOOP (N 2018
		Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	Individual / Family	v Individual /
		monrocally runny			monviously running				Υ-	Υ-			Y -				morrodan y rummy			V
luctible (Ded.)	Integrated Ded.?	N	N	N	N	Y - \$7,350/\$14,700			\$5,250/\$10,500	\$5,250/\$10,500		Y - \$2,750/\$5,500 <sup>7</sup>	\$7,350/\$14,700	Y - \$2,750/\$5,500		N	N	N	Y - \$2,400/\$4,800	\$7,330/\$14
	Medical Ded.	\$300/\$600	\$850/\$1,700	\$2,600/\$5,200'	\$5,000/\$10,000	See above	See above	See above	See above	See above	See above	See above	See above	See above	See above	\$950/\$1,900	\$2,000/\$4,000	\$6,000/\$12,000	See above	See abo
	Waived for: (see Services below)	Prev, OV, UC, Amb, Den1 <sup>11</sup>	Prev, OV, UC, Amb, Den1 <sup>11</sup>	Prev, OV, UC, Amb, Den1 <sup>11</sup>	Prev, Den1	Prev, OV, Den 1	Prev	Prev	Prev	Prev	Prev, 3 PCP/MH OV, Den1	Prev, 3 PCP/MH OV, Den1	Prev, 3 PCP/MH OV, Den1	Prev	Prev	Prev, UC, OV, Den1 <sup>11</sup>	Prev, 3 PCP/MH, Den1	Prev	Prev	Prev, 3 PCP/Mi Den1
	Prescription (Rx) Ded.	\$0	\$100 <sup>8</sup>	\$300 <sup>78</sup>	\$900 <sup>B</sup>	See above	See above	See above	See above	See above	See above	See above	See above	See above	See above	\$250/\$500	\$600/\$1,2007	\$350/\$700	See above	See abo
	Waived for:	N/A (\$0 Ded)	Rx Generic	Rx Generic	Not Waived	Rx Generic	Rx Wellness	Not Waived	Rx Wellness	Not Waived	Not Waived	Not Waived	Not Waived	Rx Wellness	Rx Wellness	Rx Generic	Not Waived	Not Waived	Not Waived	Rx Gene
Max. Out-of- ocket (MOOP)	Integrated?	N	N	Y-\$6,800/\$13,600 <sup>7</sup>	Y-\$7,350/\$14,700	Y - \$7,350/\$14,700	Y-\$6,400/\$12,800	Y-\$6,400/\$12,800	Y-\$6,550/\$13,100	Y - \$6,550/\$13,100	Y-\$4,500/\$9,000	Y-\$7,350/\$14,700 <sup>7</sup>	Y - \$7,350/\$14,700	Y - \$2,750/\$5,500	Y - \$6,650/\$13,300	N	N	Y-\$7,350/\$14,700	Y - \$2,400/\$4,800	Y - \$7,350/\$14
	Medical	\$1,300/\$2,600	\$4,500/\$9,000	See above	See above	See above	See above	See above	See above	See above	See above	See above	See above	See above	See above	\$6,050/\$12,100	\$6,050/\$12,1007	See above	See above	See abo
Stacked,	Prescription (Rx)	\$1,300/\$2,600	\$1,300/\$2,600	\$1,300/\$2,600 <sup>7</sup>	\$1,300/\$2,600	See above	\$1,350/\$2,700 <sup>7</sup>	\$1,350/\$2,700 <sup>7</sup>	\$1,350/\$2,700	\$1,350/\$2,700	\$1,350/\$2,700	\$1,350/\$2,700 <sup>7</sup>	See above	\$1,350/\$2,700	See above	\$1,300/\$2,600	\$1,300/\$2,600 <sup>7</sup>	\$1,300/\$2,600	\$1,350/\$2,700	See abo
imbedded or Aggregate? <sup>6</sup>		Stacked <sup>6</sup>	Stacked <sup>6</sup>	Stacked <sup>6</sup>	Stacked <sup>6</sup>	Stacked <sup>6</sup>	Aggregate Embedded <sup>610</sup>	Aggregate Embedded <sup>610</sup>	Aggregate Embedded <sup>610</sup>	Aggregate Embedded <sup>610</sup>	Aggregate Embedded <sup>610</sup>	Aggregate Embedded <sup>610</sup>	Aggregate Embedded <sup>610</sup>	Aggregate <sup>6</sup>	Aggregate Embedded <sup>610</sup>	Stacked <sup>6</sup>	Stacked <sup>6</sup>	Stacked <sup>6</sup>	Aggregate <sup>6</sup>	Stacked
vice Category (	(Examples)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	Co-insurance (%) / Co-pay (\$)	/ Co-insuranc Co-pay
ventive (Prev)		\$0 \$0	\$0	\$0	SO SO	\$0	50 50	\$0 \$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	50	\$0	SO SO	\$0	\$0	\$0
fice Visit (OV)	PCP or Mental	\$10	\$15	\$25	Ded., then \$35	\$40	Ded., then 10%	Ded., then 10%	Ded., then 50%	Ded., then 50%	3 visits/person (9/fa applies + co-par	mily) with no cost-shar y: \$20 (Gold), \$30 (Silve	re; then deductible er), \$0 (Bronze)	Ded., then \$0	Ded., then \$0	\$15	\$30 x 3, then Ded.	Ded., then \$40	Ded., then 0%	\$0 x3 th deductil
	Specialist <sup>2</sup>	\$30	\$30	\$75	Ded., then \$90	\$100	Ded., then 30%	Ded., then 30%	Ded., then 50%	Ded., then 50%	Ded., then \$30	Ded., then \$50	Ded., then \$0	Ded., then \$0	Ded., then \$0	\$30	Ded., then \$60	Ded., then \$100	Ded., then 0%	Ded., the
ent Care (UC) bulance (Amb)		\$40 \$50	\$40 \$50	\$85 \$100	Ded., then \$100 Ded., then \$100	Ded., then \$0 Ded., then \$0	Ded., then 30% Ded., then 30%	Ded., then 30% Ded., then 30%	Ded., then 50% Ded., then 50%	Ded., then 50% Ded., then 50%	Ded., then \$30 Ded., then \$30		Ded., then \$0 Ded., then \$0	Ded., then \$0 Ded., then \$0	Ded., then \$0 Ded., then \$0	\$30 Ded., then \$50	Ded., then \$60 Ded., then \$100	Ded., then \$100 Ded., then \$100	Ded., then 0% Ded., then 0%	Ded., the Ded., the
ergency Room	(ER) <sup>3</sup>	Ded, then \$100	Ded, then \$150	Ded., then \$250	Ded., then 50%	Ded., then \$0	Ded., then 30%	Ded., then 30%	Ded., then 50%	Ded., then 50%	Ded., then \$250	Ded., then \$400	Ded., then \$0	Ded., then \$0	Ded., then \$0	Ded., then \$250	Ded., then \$400	Ded., then 50%	Ded., then 0%	Ded., the
pital Services <sup>4</sup>	Inpatient	Ded., then 10%	Ded., then 30%	Ded., then 40%	Ded., then 50%	Ded., then \$0	Ded., then 30%	Ded., then 30%	Ded., then 50%	Ded., then 50%	Ded., then \$500	Ded., then \$1,500	Ded., then \$0	Ded., then \$0	Ded., then \$0	Ded., then 20%	Ded., then 50%	Ded., then 50%	Ded., then 0%	Ded., the
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Outpatient	Ded., then 10%	Ded., then 30%	Ded., then 40%	Ded., then 50%	Ded., then \$0	Ded., then 30%	Ded., then 30%	Ded., then 50%	Ded., then 50%	Ded., then \$500	Ded., then \$1,500	Ded., then \$0	Ded., then \$0	Ded., then \$0	Ded., then 20%	Ded., then \$1,400	Ded., then 50%	Ded., then 0%	Ded., the
rescription (R	x) Drug Coverage	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day supply	30-day su
Rx Generic <sup>5</sup>		\$5	\$5	\$15	Ded., then \$20	\$25	Ded.9, then \$10	Ded.9, then \$10	Ded.9, then \$12	Ded., then \$12	Ded., then \$5	Ded., then \$5	Ded.9, then \$0	Ded.9, then \$0	Ded.9, then \$0	\$5	Ded., then \$5	Ded.9, then \$20	Ded., then 0%	\$30
Preferred Branc	d <sup>5</sup>	\$50	Ded., then \$50	Ded., then \$60	Ded., then \$85	Ded.9, then \$0	Ded.9, then \$40	Ded.9, then \$40	Ded.9, then 40%	Ded., then 40%	Ded., then 40%	Ded., then 40%	Ded.9, then \$0	Ded.9, then \$0	Ded.9, then \$0	Ded., then \$40	Ded., then 50%	Ded.9, then \$90	Ded., then 0%	Ded. <sup>9</sup> , the
Non-Preferred I ditional Benefit		50%	Ded., then 50%	Ded., then 50%	Ded., then 60%	Ded., then \$0	Ded., then 50%	Ded., then 50%	Ded., then 60%	Ded., then 60%	Ded., then 60%	Ded., then 60%	Ded., then \$0	Ded., then \$0	Ded., then \$0	Ded., then 50%	Ded., then 50%	Ded., then 60%	Ded., then 0%	Ded., ther
liness Benefits		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		Up to \$30	00 in wellness reward	ds per adult		VBID Rx co-pay o	f \$1/\$3, up to \$50 in	wellness rewards	N/A	VBID Rx co- \$1/\$3, up to wellness rev
miums by Tier	F	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost before subsidy	Cost bef
Single	BCBSVT MVP	\$751.92 \$705.42	\$657.15 \$596.79	\$561.02 \$528.79	\$488.26 \$425.27	\$499.22 \$456.68	\$571.48	\$505.48	\$492.22	\$429.17	\$633.59	\$549.55	\$484.78	\$607.36	\$484.56	\$604.43	\$474.08	\$425.35	\$568.54	\$422.1
	BCBSVT	\$1,503.84	\$1,314.30	\$1,122.04	\$976.52	\$998.44	\$1,142.96		\$984.44		\$1,267.18	\$1,099.10	\$969.56	\$1,214.72	\$969.12					
Couple	MVP	\$1,410.84	\$1,193.58	\$1,057.58	\$850.54	\$913.36		\$1,010.96		\$858.34						\$1,208.86	\$948.16	\$850.70	\$1,137.08	\$844.2
Parent and	BCBSVT	\$1,451.21	\$1,268.30	\$1,082.77	\$942.34	\$963.49	\$1,102.96		\$949.98		\$1,222.83	\$1,060.63	\$935.63	\$1,172.20	\$935.20					
Child(ren)	MVP	\$1,361.46	\$1,151.80	\$1,020.56	\$820.77	\$881.39		\$975.58		\$828.30						\$1,166.55	\$914.97	\$820.93	\$1,097.28	\$814.
Family	BCBSVT	\$2,112.90	\$1,846.59	\$1,576.47	\$1,372.01	\$1,402.81	\$1,605.86		\$1,383.14		\$1,780.39	\$1,544.24	\$1,362.23	\$1,706.68	\$1,361.61					
	MVP	\$1,982.23	\$1,676.98	\$1,485.90	\$1,195.01	\$1,283.27		\$1,420.40		\$1,205.97						\$1,698.45	\$1,332.16	\$1,195.23	\$1,597.60	\$1,186

Abbreviations—Ded: Deductible, Ro: Prescription Drugs, OV: Office Visits, UC: Urgent Care, Amb: Ambulance, VBID: Value-B (Iossary—Find definitions for VBID, Stacked, Aggregated, integrated, and other terms at http://info.healthconnect.vermont 2 Specialist co-pay also applies to PT/ST/OT, vision, and any alternative medicine benefits, as appropriate.

3 ER oo-pay is walved if admitted.

4 Hospital Services are Inpatient (including surgery, ICU/NICU, maternity, SNF and MH/SAI); Outpatient (including ambulatory surgery centers); and Radiology (MRI, CT, PET). This cost-sharing will also include physician and anesthesia costs, as appropriate.

5 Each instruction of the cost-sharing will also include physician and anesthesia costs, as appropriate.

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5 Each instruction of the cost-sharing will also include physician and anesthesia costs, as appropriate.

6 Each instruction of the cost-sharing will also include physician and anesthesia costs, as appropriate.

6 Each instruction of the cost-sharing will also include physician and anesthesia costs, as appropriate.

7 If you purchase a silver plan and your income qualifies for cost-sharing reductible before the plan pays benefits. With a stacked deductible, the plan pays benefits once you meet either your individual deductible or your farmity deductible.

7 If you purchase a silver plan and your income qualifies for cost-sharing reductions (for example, up to 572,900 for a farmity of four), your deductible on your deductible or your farmity plan.

9 With High Deductible Health Plans (HDHP), you do not have to pay the deductible for Wellness prescriptions. See the BCBSVT and MVP lists of Wellness drugs at http://info.healthconnect.vermont.gov/healthplans.

10 Some aggregate family deductibles have an embedded individual maximum out-of-pocket of \$7,350 for an individ

8http://info.healthconnect.vermont.gov/sites/hcexchange/files/2018%20Plan%20Designs%20with%20Final%20Rates\_final.pdf

Updated 10/12/17

Budget Recommendation - State Fiscal Year 2019

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## APPENDIX C: SCORECARDS

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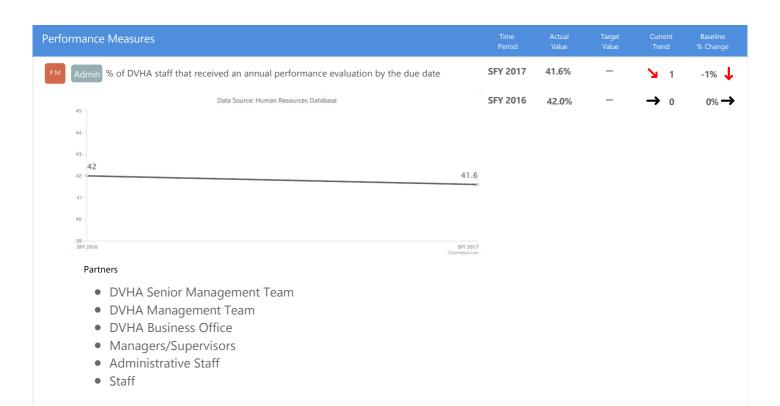
#### What We Do

The Administrative Services Unit supports all staff within DVHA on the hiring processes. They work on the development of training program and AHS initiatives such as the Red Cross blood drives, merit committee and domestic violence prevention. Staff work with stakeholders on the process and procedures needed for HR requirements.

Operations staff manages building related issues such as moves, space planning and floor plans, VOIP phones, and IT equipment. Staff oversees the departmental purchasing card, approves all Department purchases and signs off on commodity invoices. Staff also manage fleet vehicles and act as lead on Continuity of Operations plan and Public Records Staff work with stakeholders on the process and procedures needed for purchases to ensure audit requirements are met.

#### Who We Serve

#### How We Impact



#### Story Behind the Curve

Performance management is an effective supervisory tool that can enhance the productivity and motivation of employees. Clear job responsibilities and expectations are established in relation to organizational goals and objectives. Continuous feedback is provided to improve communication between employees and supervisors. Formal performance reviews document and evaluate performance in relation to established expectations.

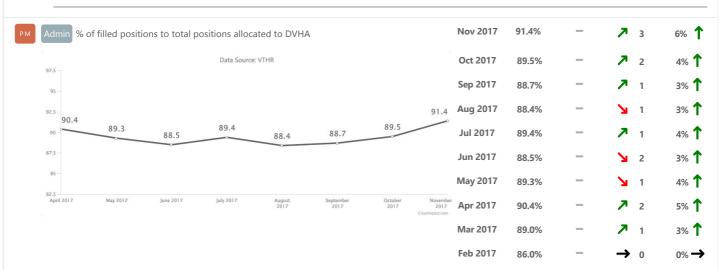
The completion rate for DVHA evaluations is low. DVHA has grown in size year over year. In July of 2016, the Health Access Eligibility & Enrollment Unit (HAEEU) merged with DVHA, bringing an additional 165 staff to the department for a total staff of 334. At times of rapid growth and transition, therein lies an opportunity to address inconsistencies. The Business Office is partnering with DVHA leadership to explore improvement strategies in the future. The Business Office can dive deeper into the data to identify certain units or projects that may be failing to meet performance evaluation expectations and how work with that unit or manager to help them be more

Last updated: 08/31/17

Author: Administrative Services Unit

#### Strategy

- Send monthly email reminders to managers/supervisors alerting them of any upcoming evaluations that are due for their staff.
- Ensure that new managers/supervisors receive a list of their staff evaluation due dates.
- Administrative staff can create reminders and block out time on a quarterly basis for working on evaluations for managers/supervisors.
- In order to create more of a culture around this and to express the importance, timely evaluations should be mentioned at all Senior Management Team, Management Team, and one-on-one check-ins with managers/supervisors.
- All managers/supervisors should have documented in their own evaluations the timely completion of evaluations for each of their staff. This should be a requirement across the board, and needs to be instituted from the top down organizationally.



#### Partners

- Senior Leadership
- DVHA Managers

#### Story Behind the Curve

Adequate staffing resources is an important component in the success of the Department's initiatives. The Department of Vermont Health Access (DVHA) must have a focus on recruitment and on professional development in order to recruit and retain talent. DVHA needs to ensure that adequate resources are allocated in order to continue to meet our deadlines for important projects and initiatives.

This key performance indicator shows how well DVHA is managing and filling position vacancies.

Last updated: 12/15/17

Author: Administrative Services Unit

#### Strategy

- Managers identify & report resource deficiencies and needs to Senior Leadership.
- As positions become vacant, Senior Leadership reviews the needs of the unit as well as the needs of the department.



% of staff hired during the quarter who attend the first available New Employee Orientation (NEO) training

#### Notes on Methodology

• This is a new measure for the Administrative Services Unit; the first data point will be SFY18 Q1, available in January 2018.

New Employee Orientation Training	SFY18 Q1	SFY18 Q2	SFY18 Q3	SFY18 Q4
Total # New Hires				
# Staff Attendance Waived				
# Staff Attendance Required				
% Staff Attend 1st Available NEO Training				

#### **Partners**

- Senior Leadership
- DVHA Managers
- DVHA Supervisors
- New DVHA staff

#### Story Behind the Curve

Research indicates that a successful onboarding process improves employee engagement and leads to retaining top talent. The Department of Vermont Health Access (DVHA) New Employee Orientation provides an opportunity for new staff to make the connection between the work that they do in their position and how that rolls up to our overall department and agency mission.

The new employee orientation scheduled for September 27, 2017 is the first orientation that has been scheduled using the new LINC system. Previously, orientations have been scheduled via Outlook with no way to track attendance.

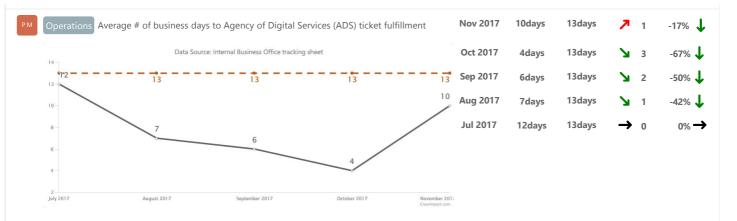
Going forward, all new employees will be assigned the DVHA New Employee Orientation in LINC as they are onboarded. There is a reporting feature in LINC that will allow the Business Office to track completion and develop this key performance indicator. The completion reports in LINC will be compared to reports in people soft (VTHR) for new hires/transfers into the department.

Last updated: 11/02/17

Author: Administrative Services Unit

#### Strategy

- DVHA's New Employee orientation is presented by Senior Leadership. They will continue to prioritize orientation as an opportunity to engage with new staff and provide insight into the important work that DVHA does.
- The DVHA Business Office will continue to work with Managers and Supervisors to ensure they are allowing and encouraging new staff to take time to attend orientation training in person at the Waterbury complex.



• The goal is to bring ADS tickets to fulfillment in ≤13 business days.

#### Partners

- DVHA Staff
- DVHA Managers & Directors
- DVHA IT Support
- The Agency of Digital Services (ADS)

#### Story Behind the Curve

If DVHA staff have a need for computer software or hardware, they submit an Agency of Digital Services (ADS) deployment request to their supervisor for approval. The ticket is then reviewed and approved by the DVHA Business Office, DVHA IT Support & the ADS. The total ticket turn around time is 13 business days; the Business Office has a turn around time of 3 business days & ADS has a turn around time of 10 business days.

This measure is important because it shows that the Business Office is ensuring that DVHA employees have equipment ordered and available for their use in a timely manner in order to deliver quality service to Vermonters.

### A variety of challenges may be faced in bringing a ticket to closure (including but not limited to):

- ADS does not have some items in stock and they need to be ordered
- Some items require installation which must be coordinated with the end user
- Staff vacation and sick time can influence ticket closure time
- ADS may not recommend or support a purchase; the ticket may take some time to negotiate

Last updated: 12/15/17

Author: Operations Staff

Actions					
Name	Assigned To	Status	Due Date	Progress	

#### What We Do

The health care appeals team is responsible for both covered services and eligibility appeals and fair hearing processes. It coordinates the internal covered services appeal process on standard and expedited timeframes. It also processes and, where possible, resolves requests for fair hearings on eligibility determinations. The health care appeals team serves both Medicaid and QHP members.



#### Partners

- Office of the Attorney General
- DVHA Health Access Eligibility & Enrollment Unit

#### Story Behind the Curve

This metric tracks the percentage of eligibility appeal requests received during a month that are resolved prior to a formal fair hearing. Because internal resolution may take longer than one month, the data points for previous months may be updated retrospectively.

This process benefits Vermonters by providing expeditious and favorable resolution to their eligibility appeals wherever possible. The appeals staff work to identify cases that can be resolved in the customer's favor prior to expending resources on the formal Fair Hearing process before the Human Services Board. The goal has been to resolve more than 50% in this manner. Given that the unit consistently surpassed this goal in SFY17, DVHA is increasing the goal to 65% for 2018.

Author: Appeals Unit

Last updated: 12/15/17

Actions					
Name	Assigned To	Status	Due Date	Progress	

#### **Budget Information**

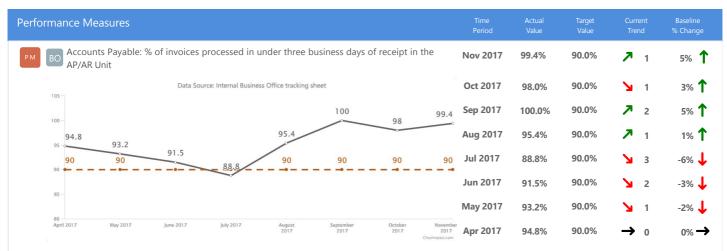
#### What We Do

**The Business Office (BO)** supports, monitors, manages, and reports on all aspects of fiscal planning and responsibility. The unit includes Accounts Payable/Accounts Receivable (AP/AR), Grants and Contracts, & Fiscal Analytics.

- AP/AR Team is responsible for provider and drug manufacturer assessment billing and receipts, vendor payments, drug rebate receipts, internal expense approvals, and administration appropriation financial monitoring. New to SFY 2017, this team also administers the ambulance assessments.
- The Grants and Contracts Team is charged with the procurement and management of DVHA's grants, contracts, Memorandums of Understanding (MOU), and any additional contractual agreements. Staff serve as liaisons throughout the entire life of an agreement, from initiating the Request for Procurement (RFP) through agreement close. This work requires close collaboration with Agency and state staff and a high degree of responsibility complying with processes, state statutes and bulletins, policies, and federal/state regulations. The team oversees the financial monitoring and management of invoices and payments in adherence with state and federal financial reporting requirements, responds to audit requests, and manages agreement closeout.
- The Fiscal Analytics Team formulates and performs analysis of the programmatic budget, periodic financial reporting, and ad-hoc research requests providing analytic support for DVHA leadership. This team monitors program changes to determine financial impact, assists with programmatic budget preparation, and ensures financial reporting alignment with federal and state regulations.

#### Who We Serve

#### How We Impact



#### Partners

- Department of Vermont Health Access
  - Accounts Payable Team
  - o Grants & Contracts Team
  - Operations Team
  - Administration Team
- Department of Finance & Management
- State of Vermont Treasurers Office
- DVHA Vendors
- DVHA Contractors
- DVHA Grantees

#### Story Behind the Curve

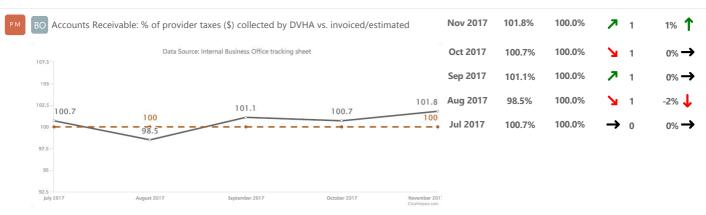
This measure shows how efficiently the Business Office (BO) is managing the financial and business aspects. The BO utilizes Key Performance Indicators (KPIs) to locate barriers to successful operations and design strategies that will lead to better performance.

The goal of the Business Office is to pay invoices as quickly as possible upon receipt, but at least 90% within three business days. At times, invoices require additional information, which results in a longer process time.

In July 2017, contract payments received in June could not be processed until July due to the VISION accounting system restrictions for year-end closeout. Therefore, the turnaround time exceeded the three-day goal for several invoices.

Last updated: 12/15/17

Author: Business Office



#### Partners

- Department of Vermont Health Access
  - o Accounts Receivable Team
  - o Administration Team
  - o Legal Unit
  - o Payment Reform Unit
- Department of Finance & Management
- Agency of Human Resources Central Office
- State of Vermont Treasurer's Office
- Community Facilities including Hospitals, Nursing Home Facilities, & Independent Care Facilities
- Home Health Agencies
- Pharmacies
- TD Bank

### Story Behind the Curve

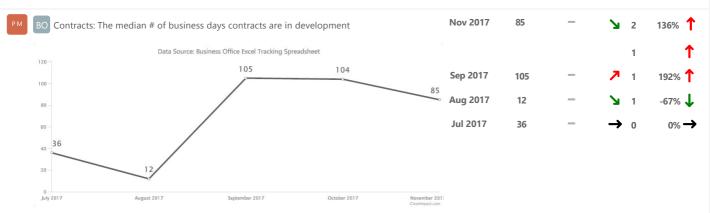
This performance measure shows how efficiently the DVHA Business Office is managing the financial and business aspects. Measure components include Provider Tax by type: Nursing Home Facilities, Hospitals, ICF (Independent Care Facilities), Home Health Agencies, and Pharmacies.

- Note 1: This excludes Ambulance Assessments, as they are only billed annually.
- Note 2: Pharmacies self-report each month, so some taxes are estimates.

DVHA has several providers that owe past due taxes. More aggressive collection processes were developed and implemented in the first half of 2017, accompanied by updated standard operating procedure (SOP)documents. This resulted in several providers making additional payments; which is reflected in the July statistics, as more taxes were collected than billed.

Last updated: 12/15/17

Author: Business Office



Story Behind the Curve

In order to execute agreements that enable work to happen on schedule and within budget, contracts need to be drafted, routed, and signed for execution in a timely manner. In order for contracts to guide the delivery of results, contract language related to business need and expectations must be clear, accurate, and understood by all parties. The current process related to drafting, routing, and executing contracts involves many required reviewers and signatories per the Agency of Administration's Bulletin 3.5 requirements. Department program staff would like to see this process shortened, while Business Office staff must ensure that all requirements of Bulletin 3.5 are adhered to and that reviewers have adequate time to perform their review.

Last updated: 12/15/17

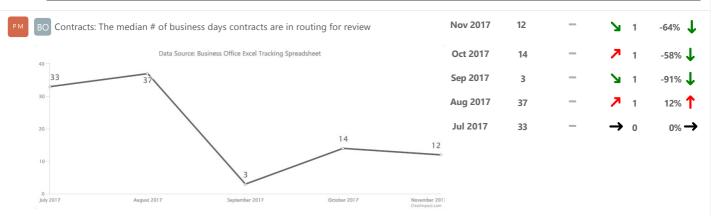
Author: Business Office

#### Strategy

With the help of the AHS Quality Improvement Manager, the DVHA Business Office is starting a Quality Improvement project to reduce the amount of time that it takes to execute a contract from the time drafting begins to a final signature. The goal is to reduce rework, duplication of efforts, and waste in the process.

#### Action Plan

The scope of this exercise is to document, analyze, and recommend improvements for the way that the DVHA Business Office works to execute contracts starting from the development of the first contract draft to the final signature.



Story Behind the Curve

In order to execute agreements that enable work to happen on schedule and within budget, contracts need to be drafted, routed, and signed for execution in a timely manner. In order for contracts to guide the delivery of results, contract language related to business need and expectations must be clear, accurate, and understood by all parties. The current process related to drafting, routing, and executing contracts involves many required reviewers and signatories per the Agency of Administration's Bulletin 3.5 requirements. Department program staff would like to see this process shortened, while Business Office staff must ensure that all requirements of Bulletin 3.5 are adhered

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Last updated: 12/15/17

Author: Business Office

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Last updated: 12/15/17

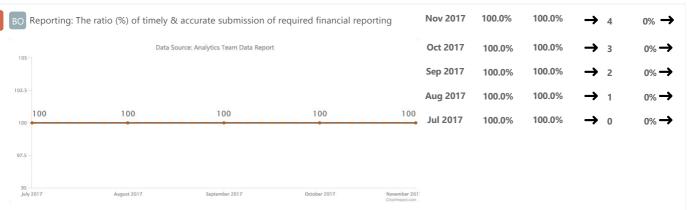
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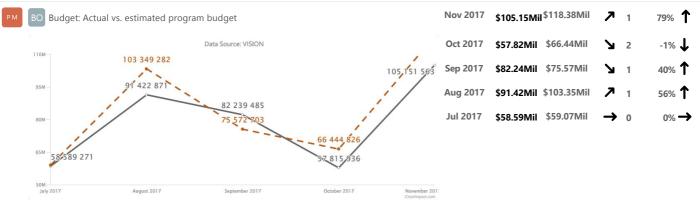
- DXC
- Change Health Care
- Business Office Account Receivable/Accounts Payable Team
- Business Office Administrative Team
- DVHA Policy Unit
- Vermont Health Connect
- Blueprint
- AHS Central Office

# Story Behind the Curve

This performance measure shows how efficiently the Business Office (BO) is managing the financial and business aspects. The BO utilizes Key Performance Indicators (KPIs) to locate barriers to successful operations and design strategies that will lead to better performance.

Last updated: 12/15/17

Author: Business Office



## Notes on Methodology

• Please note that the dotted target trend line represents the estimated budget in the above chart.

Program Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17
Estimated	\$59,074,858	\$103,349,282	\$75,572,703	\$66,444,826	\$118,383,240
Actual	\$58,589,271	\$91,422,871	\$82,239,485	\$57,815,936	\$105,151,563
Over/(Under)	\$485,587	\$11,926,411	(\$6,666,782)	\$8,628,890	\$13,231,677

## Partners

ADS

Story Behind the Curve

The Business Office (BO) utilizes KPIs to locate barriers to successful operations and to design strategies that will lead to better performance.

Last updated: 12/15/17

Author: Business Office





Budget: Actual vs. estimated administrative budget

## Notes on Methodology

• Please note that the dotted target trend line represents the estimated budget in the above chart.

Administrative budget	Report Period	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Арг-18	May-18	Jun-18
General	Estim												
General	Actual												
Claims	Estim												
Cidillis	Actual												
Eligibility & Ernollment	Estim												
Eligibility & Etholitient	Actual												
Quality	Estim												
Quality	Actual												
IT Projects	Estim												
II Projects	Actual												
	Estim												
Total	Actual												
	O/(U)												

## Partners

- DXC
- Change Health Care
- DVHA Account Receivable/Accounts Payable
- DVHA Business Office Admin
- DVHA Policy Unit
- Vermont Health Connect
- Blueprint
- AHS Central Office

## Story Behind the Curve

The Business Office utilizes KPIs to locate barriers to successful operations and to design strategies that will lead to better performance.

Last updated: 10/31/17

Author: Business Office

# Actions

Name	Assigned To	Status	Due Date	Progress







# Blueprint for Health

# What We Do

The Vermont Blueprint for Health is a state-led, nationally-recognized initiative that helps health care providers meet the medical and social needs of people in their communities. The Blueprint's aim is constant: better care, better health, and better control of health care costs.

The Blueprint encourages initiatives to support and improve health care delivery. It promotes innovative initiatives aimed at improving health outcomes, increasing preventive health approaches, addressing quality of life concerns, and increasing access to quality care through patient-centered medical homes and community health teams.

# Who We Serve

The Blueprint for Health serves all Vermonters.

# How We Impact

The activities of the Blueprint serve as the foundation for strengthening primary care and expanding the ACO programs. This initiative is especially focused on building the links between community and medical services, so that patients have better coordinated care across the spectrum of services.

Together the following performance measures focus on whether Vermonters are better off as a result of this program. They do so by looking at the quality and efficiency of these programs and services.



745% 🕇	2	7	149	93	SFY 2012
282% 🕇	1	7	149	42	SFY 2011
0%→	0	$\rightarrow$	149	11	SFY 2010

## Notes on Methodology

- The number of participating practices per quarter is generated from data stored in the Blueprint portal (<a href="https://blueprintforhealthport...">https://blueprintforhealthport...</a>). The Blueprint Data Analyst manages information stored in the Blueprint portal.
- The goal figure for this measure was obtained by identifying all primary care practices in the AHEC survey database and immunization registry database, validating these primary care practices with our Blueprint project managers, and eliminating from the count practices with 1 FTE or less of a provider.

## Partners

• The local Blueprint Transformation Network, which includes: Practice Facilitators, Community Health Team leaders, and Project Managers

## Story Behind the Curve

These are practices who meet the NCQA standard of a patient-centered medical home (PCMH) and participate in Blueprint initiatives. This measure is fundamental in assessing the reach of the Blueprint program. As larger numbers of practices are qualified as PCMHs and supported by Blueprint payments, increasing numbers of Vermonters should have access to high quality primary care.

The trend line above clearly highlights the rapid increase in practice participation in the Blueprint as NCQA-recognized Patient-Centered Medical Homes (PCMHs) in 2011. This rapid increase is the result of a coordinated effort by the Blueprint team to comply with the enactment of Act 128 in May 2010 by the Vermont General Assembly. The Act mandated the statewide expansion of the Blueprint, including practice recognition as PCMHs. Evidence of this expansion required a minimum of two primary care practices in each health service area (HSA) becoming PCMHs by July 2011. The Act additionally required the involvement of all willing primary care providers in Vermont by October 2013 (full statewide spread). A significant achievement in 2010 that paved the way towards compliance with Act 128 was the Blueprint's successful application for the Centers for Medicare & Medicaid Services' Multi-Payer Advanced Primary Care Practice (MAPCP) Demonstration Project. In mid-July, Medicare joined all other major insurers in Vermont in contributing to the financial payments to PCMHs.

Since the mandate that all willing primary care providers in Vermont be involved as a PCMH in the Blueprint by October 2013, Blueprint practice facilitators have continued to engage providers across the State to encourage and inspire participation. Practice facilitators, highly skilled and intensively trained clinical and process coaches, work with primary care practices throughout the state and guide them as they make quality improvement changes on the path towards becoming PCMHs. When practices achieve NCQA certification as a PCMH with the assistance of the Blueprint practice facilitators, they demonstrate adherence with important characteristics of high quality healthcare and well-coordinated health services. The practices find the NCQA PCMH standards and Blueprint program as value-adds to their practice, as since the inception of the Blueprint program, only one PCMH has dropped out of the Blueprint (pending an upcoming move out of state).

The Blueprint has approached a saturation point where the program has recruited most of the available primary care practices in the state, and the rate of onboarding of new practices has generally plateaued. Program expansion is continuing due to the outreach efforts of the Blueprint practice facilitators, who are making a coordinated effort to reach primary care practices in their communities that have not participated in the Blueprint as a patient-centered medical home in the past. Generally, the practices that are continuing to join the Blueprint are independent and naturopathic practices.

Last updated: 08/31/17

Author: Blueprint for Health



## Notes on Methodology

- The denominator is the number of Blueprint patients in the Vermont Clinical Registry who could be linked to claims data in VHCURES.
- The statewide average percentage of linked Blueprint patients with recorded measures in the Clinical Registry is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset (APCD). Onpoint links claims in the APCD to clinical records stored by Capitol Health Associates in the Clinical Registry. Onpoint updates this percentage every six months,

- accounting for the next 6 month time period.
- The goal figure for this measure is 100%, as the Blueprint is aiming to have all Blueprint patients in the Vermont Clinical Registry who could be linked to claims data in VHCURES to also have at least one recorded measure within the Vermont Clinical Registry.

- Vermont Information Technology Leaders (VITL)
- Capitol Health Associates
- Electronic Health Record (EHR) vendors
- Patient-Centered Medical Homes (PCMHs)
- HIE/HIT Unit

# Story Behind the Curve

This is a measure of the percentage of Blueprint patients that have been identified in claims and linked to the Clinical Registry, who also have key clinical measures recorded in the Clinical Registry.

This measure is an indicator of the effectiveness of the HIE to aggregate data and the effectiveness of the Clinical Registry to populate clinical measures. This measure also reflects the ability of EHR systems to send structured data in Clinical Continuity Documents (CCDs). These data can be used to enhance patient care and inform improvements throughout the system.

The trend line above suggests an opportunity for improvement given that the data is not moving in the right direction. Blueprint practices across the state have been populating the Clinical Registry for over 7 years. The Registry, previously referred to as DocSite, was purchased from Covisit under a perpetual software license and is now managed by Capitol Health Associates, LLC. After analysis of the data in the Clinical Registry for quality and completeness, the data are deidentified and linked at the person level with the corresponding individual's claims records in VHCURES. This linkage is conducted by the Blueprint's analytics vendor, Onpoint Health Analytics, who determines the portion of the population in VHCURES for which clinical data can be associated with claims, and of that population, the percentage that have recorded clinical measures.

In July 2015, a number of practices experienced interruptions in, or terminations to, their clinical data feeds to the VHIE as a result of upgrades made to their EHRs, including: switching to a cloud-based system, EHR vendors releasing updated software, and practices switching EHR vendors.

Last updated: 08/31/17

Author: Blueprint for Health



## Notes on Methodology

- The percentage of Blueprint patients from the population of VHCURES members with a primary care visit is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset. Onpoint updates this percentage every six months, accounting for the next 6 month time period.
- The trend line for this measure should increase as additional practices join the Blueprint.

## **Partners**

- The local Blueprint Transformation Network, which includes: Practice Facilitators, Community Health Team leaders, and Project Managers
- Staff at Blueprint Patient-Centered Medical Homes (PCMHs)
- Onpoint Health Analytics

## Story Behind the Curve

This is a measure of the percentage of Vermonters who receive their primary care from a Blueprint PCMH from the population of VHCURES members with a primary care visit. This is an access to care measure.

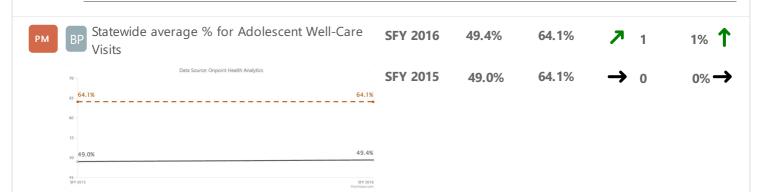
PCMHs provide top-quality primary care centered on several key evidence-based standards. By increasing the percentage of Vermonters who receive their primary care through PCMHs, we are increasing access to high quality care and the opportunity for improved health outcomes.

The trend line above, while moving towards the right direction, suggests an opportunity for improvement. Data points from 2013 to 2014 clearly highlight the effects of the rapid increase in practice participation in the Blueprint as NCQA-recognized Patient-Centered Medical Homes (PCMHs) in due to the mandate that all willing primary care providers in Vermont by involved as a PCMH in the

Blueprint by October 2013. Data points in 2015 show a decrease in the percentage of the Blueprint patients from the population of VHCURES members with a primary care visit due to either improvements in the accuracy of attributing individuals to PCMHs at Onpoint Health Analytics or access to care issues. The recent increase in the percentage in the latest study time period can be attributed to a continued engagement of providers across the State by Blueprint practice facilitators to encourage and inspire participation in the Blueprint.



Author: Blueprint for Health



# Notes on Methodology

- The statewide average percentage of the Adolescent Well-Child Visit performance measure is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset. Onpoint updates this measure every six months, accounting for the next 6 month time period. The statewide average percentage of the Adolescent Well-Child Visit performance measure is listed in every Health Service Area Pediatric profile, which can be found here (http://blueprintforhealth.verm...).
- The statewide average percentage of the Adolescent Well-Child Visit performance measure is a claim-based measure pertaining only to a subset of the Vermont population insured patients who received the majority of their primary care from a Blueprint practice. This measure is not a Vermont population-level estimate.
- The goal figure for this measure represents the weighted average of the HEDIS national Medicaid 90<sup>th</sup> percentile benchmark for 2016 and the HEDIS national Commercial 90<sup>th</sup> percentile benchmark for 2016.

## **Partners**

- The local Blueprint Transformation Network, which includes: Practice Facilitators, Community Health Team leaders, and Project Managers
- Staff at Blueprint Patient-Centered Medical Homes

## Story Behind the Curve

The Adolescent Well Care (AWC) measure is the first of the four key indicators of quality health care. This measure assesses the statewide average percentage of members, ages 12–21 years, who had at least one well-care visit with a primary care practitioner or OB/GYN during the measurement year.

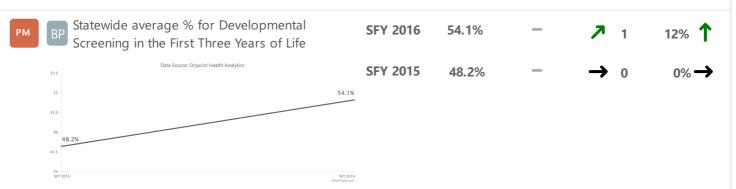
The Blueprint includes performance-based payments to encourage providers to participate in population and community health improvement initiatives with the goal of greater collaboration. These are key indicators that are in alignment with the All Payer Model core quality measures. Improvements in these areas are indicative of an evolving and improving system of care.

The trend line above, while moving towards the right direction, suggests an opportunity for improvement. The Blueprint implemented the pay for performance model on this measure in July 2015. This measure was chosen for payment because it reflected a priority of each of the provider networks (ACOs) in Vermont, it could be generated at the Health Service Area level using Vermont's centralized data source without any need for additional data collection or reporting by providers, it was tied to prevalent underlying health concerns involving complex medical and social determinants, and it could be improved through better coordination, outreach, and transitions between medical and non-medical providers. Since the implementation of the pay for performance model, a number of Health Service Areas have developed quality improvement policies on this measure, including Barre, Bennington, Burlington, Randolph, St. Albans, and Middlebury.

Middlebury in particular has been working on follow-up processes for patients that are overdue for adolescent well child visits (2016, 2017). Practice staff have been developing reports for the number of active 11-23 year old patients who have not had an adolescent well child visit in the past year, developing outreach materials and outreach processes for those patients that have not had a visit in the past year, and implemented a policy of ensuring that the next adolescent well child visit is scheduled when the patient visits the office for any reason. In addition, a reminder is sent to patients when the adolescent well child visit nears to avoid increased cancelations. Within the last year, there was an improvement in the rate of patients who had an adolescent well child visit.

Last updated: 08/31/17

Author: Blueprint for Health



## Notes on Methodology

- The statewide average percentage of the Developmental Screening in the First Three Years of Life performance measure is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset. Onpoint updates this measure every six months, accounting for the next 6 month time period. The statewide average percentage of the Developmental Screening in the First Three Years of Life performance measure is listed in every Health Service Area Pediatric profile, which can be found here (http://blueprintforhealth.verm...).
- The statewide average percentage of the Developmental Screening in the First Three Years of Life performance measure is a claim-based measure pertaining only to a subset of the Vermont population insured patients who received the majority of their primary care from a Blueprint practice. This measure is not a Vermont population-level estimate.
- Since HEDIS does not produce national benchmarks on this measure, the goal has been identified as the Blueprint's metric of improvement in the Blueprint performance payment methodology, which is an increase of 5% change each study period. The Blueprint performance payment methodology can be found here (<a href="http://blueprintforhealth.verm...">http://blueprintforhealth.verm...</a>)

## **Partners**

- The local Blueprint Transformation Network, which includes: Practice Facilitators, Community Health Team leaders, and Project Managers
- Staff at Blueprint Patient-Centered Medical Homes (PCMHs)
- Onpoint Health Analytics
- Vermont Department of Health
- Vermont Child Health Improvement Program

## Story Behind the Curve

The Developmental Screening in the First Three Years of life (DEV) measure is the second of the four key indicators of quality health care. This measure assesses the percentage of children screened for risk of developmental, behavioral, and social

delays using a standardized screening tool in the 12 months preceding their first, second, or third birthday.

The Blueprint includes performance-based payments to encourage providers to participate in population and community health improvement initiatives with the goal of greater collaboration. These are key indicators that are in alignment with the All Payer Model core quality measures. Improvements in these areas are indicative of an evolving and improving system of care.

The trend line above shows that there has been significant improvement on this measure due to the coordinated efforts of internal and external partners. The Blueprint implemented the pay for performance model on this measure in July 2015. This measure was chosen for payment because it reflected a priority of each of the provider networks (ACOs) in Vermont, it could be generated at the Health Service Area level using Vermont's centralized data source without any need for additional data collection or reporting by providers, it was tied to prevalent underlying health concerns involving complex medical and social determinants, and it could be improved through better coordination, outreach, and transitions between medical and non-medical providers. Following this measure's implementation as a payment measure in July 2015, practices showed renewed interest in developmental screening with almost fifty practices participating in the University of Vermont College of Medicine's Child Health Advances Measured in Practice (CHAMP) initiative funded by the Vermont Department of Health (VDH). The Blueprint worked collaboratively with VCHIP to provide each practice with their practice-level results for this measure in Fall 2016 (rather than Health Service Area results), and is happy to announce that practice-level results for this measure will be reported on all Blueprint practice profiles starting with Calendar Year 2016 data, set to be released in November 2017.



Author: Blueprint for Health



- The statewide average percentage of the Diabetes in Poor Control performance measure is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset. Onpoint links claims in the APCD to clinical records stored by Capitol Health Associates in the Clinical Registry. Onpoint updates this measure every six months, accounting for the next 6 month time period. The statewide average percentage of the Diabetes in Poor Control performance measure is listed in every Health Service Area Adult profile, which can be found here (<a href="http://blueprintforhealth.verm...">http://blueprintforhealth.verm...</a>). The statewide average percentage of the Diabetes in Poor Control performance measure relies on data from the Clinical Registry and therefore is influenced when practices interrupt their data feed to the Clinical Registry. The outcomes described here are estimated using data only from individuals for whom claims data could be linked with valid Clinical Registry data. This non-random sampling variability is not accounted for in the measure.
- It is important to note that the weighted average of the HEDIS national Medicaid 90<sup>th</sup> percentile benchmark for 2016 and the HEDIS national Commercial 90<sup>th</sup> percentile benchmark for 2016 is **28%**. Given that Vermont is performing significantly better than the national 90<sup>th</sup> percentile benchmark, the Blueprint has elected to not include a goal for this measure.

- The local Blueprint Transformation Network, which includes: Practice Facilitators, Community Health Team leaders, and Project Managers
- Staff at Blueprint Patient-Centered Medical Home
- Onpoint Health Analytics

## Story Behind the Curve

The Diabetes in Poor Control (i.e., Hemoglobin A1c>9%) measure is the third of 4 key indicators of quality health care. This measure assesses the percentage of continuously enrolled members with diabetes, ages 18–75 years, whose last recorded hemoglobin A1c test in the Clinical Registry was in poor control (>9%). This is a mixed methods measure relying both on claims and clinical data.

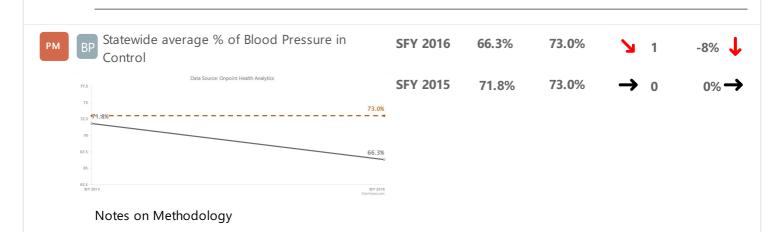
The Blueprint includes performance-based payments to encourage providers to participate in population and community health improvement initiatives with the goal of greater collaboration. These are key indicators that are in alignment with the All Payer Model core quality measures. Improvements in these areas are indicative of an evolving and improving system of care.

The trend line above suggests an opportunity for improvement given that the data is not moving in the right direction. The Blueprint implemented the pay for performance model on this measure in July 2015. This measure was chosen for payment because it reflected a priority of each of the provider networks (ACOs) in Vermont, it could be generated at the Health Service Area level using Vermont's centralized data source without any need for additional data collection or reporting by providers, it was tied to prevalent underlying health concerns involving complex medical and social determinants, and it could be improved through better coordination, outreach, and transitions between medical and non-medical providers. Since the implementation of the pay for performance model, a number of Health Service Areas have developed quality improvement policies on this measure, most notably, Morrisville.

Morrisville has been working on follow-up appointment processes and referrals to self-management services for patients with diabetes (2016, 2017). With regard to quality improvement work directed towards diabetes, practice staff conducted outreach to patients that were overdue for follow-up appointments, reminded patients of the importance of regular appointments with their PCP, and new staff members were trained on how to review physician follow-up recommendations and complete appropriate scheduling for patients for the next visit prior to the patients leaving the office. An improvement in the rate of patients with diabetes who were overdue for an appointment was observed. In addition, the care coordinator nurse was provided with a list of patients with diabetes who were determined to have an A1C greater than 9%, chart review was completed to determine current status of self-management activities, and depending on patient needs, assistance and referrals were completed. There was an improvement in the rate of patients who are engaged with a form of self-management within the last year.

Last updated: 08/31/17

Author: Blueprint for Health



- The statewide average % for the Blood Pressure in Control performance measure is generated by Onpoint Health Analytics, the statewide administrator of the All-Payer Claims Dataset. Onpoint links claims in the APCD to clinical records stored by Capitol Health Associates in the Clinical Registry. Onpoint updates this measure every six months, accounting for the next 6 month time period. The statewide average percentage of the Hypertension in Control performance measure is listed in every Health Service Area Adult profile, which can be found here (<a href="http://blueprintforhealth.verm...">http://blueprintforhealth.verm...</a>). The statewide average percentage of the Hypertension in Control performance measure relies on data from the Clinical Registry and therefore is influenced when practices interrupt their data feed to the Clinical Registry. The outcomes described here are estimated using data only from individuals for whom claims data could be linked with valid Clinical Registry data. This non-random sampling variability is not accounted for in the measure.
- The goal figure for this measure represents a weighted average of the HEDIS national Medicaid 90<sup>th</sup> percentile benchmark for 2016 and the HEDIS national Commercial 90<sup>th</sup> percentile benchmark for 2016.

- The local Blueprint Transformation Network, which includes: Practice Facilitators, Community Health Team leaders, and Project Managers
- Staff at Blueprint Patient-Centered Medical Homes
- Onpoint Health Analytics
- Vermont Department of Health
- OneCare Vermont
- Support And Services at Home
- New England Quality Innovation Network-Quality Improvement Organization
- Community Health Accountable Care, LLC
- Vermont Program for Quality in Health Care, Inc.

## Story Behind the Curve

The Blood Pressure in Control measure is the fourth of 4 key indicators of quality health care. This measure assesses the percentage of continuously enrolled members with hypertension, ages 18-85 years, whose last recorded systolic blood pressure was less than 140 mm/Hg and whose last recorded diastolic blood pressure was less than 90 mm/Hg.

The Blueprint includes performance-based payments to encourage providers to participate in population and community health improvement initiatives with the goal of greater collaboration. These are key indicators that are in alignment with

the All Payer Model core quality measures. Improvements in these areas are indicative of an evolving and improving system of care.

The trend line above suggests an opportunity for improvement given that the data is not moving in the right direction. The Blueprint implemented the pay for performance model on this measure in July 2015. This measure was chosen for payment because it reflected a priority of each of the provider networks (ACOs) in Vermont, it could be generated at the Health Service Area level using Vermont's centralized data source without any need for additional data collection or reporting by providers, it was tied to prevalent underlying health concerns involving complex medical and social determinants, and it could be improved through better coordination, outreach, and transitions between medical and nonmedical providers. The Blueprint for Health, in conjunction with the Vermont Department of Health, OneCareVT, SASH, New England QIN-QIO, CHAC, and VPQHC, has launched a 6-month long peer-learning community to support practices in implementing key strategies to improve blood pressure control in patients with hypertension. In the peer-learning community, we have bought together expert faculty to provide a dynamic learning environment and provided practices the opportunity to learn from peers and have quality improvement coaching support.

Last updated: 08/31/17

Author: Blueprint for Health

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Name	Assigned To	Status	<b>Due Date</b>	Progress
	7133191104110		240 240	1 109.000



## What We Do

The Coordination of Benefits (COB) Unit works to coordinate benefit and collection practices with providers, members, and other insurance companies to ensure that Medicaid is the payer of last resort. COB is responsible for Medicare Part D casework including claims processing assistance, coverage verification, and issue resolution. The unit also works diligently to recover funds from third parties where Medicaid should not have been solely responsible. Those efforts include estate recovery, absent parent medical support recovery, casualty recovery, patient liability recovery, Medicare recovery, Medicare prescription recovery, special needs recovery, and trust recovery. The unit has been able to increase Third Party Liability (TPL) cost avoidance dollars, a direct result of ensuring that correct TPL insurance information is in the payment systems and being used appropriately.

## Who We Serve

## How We Impact



## Notes on Methodology

Applications Processed by COB	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018
# Applications Completed	527	760	722			
# Applications Pended	27	41	41			
Total # Applications	554	801	763			

## Partners

- Health Access Eligibility & Enrollment Unit (HAEEU)
- OnBase (document processing)
- AHS Policy Unit
- Centers for Medicare & Medicaid Services (CMS)
- Social Security Administration (SSA)

## Story Behind the Curve

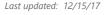
This measure will show how many 201P applications are processed on a monthly basis by the COB Unit, and whether they are completed or pended due to incomplete information.

Vpharm eligibility is determined by members completing either the 1) Vpharm application (201P) or 2) Medicaid application (202MED).

- If only the 201P Vpharm application is received, the Coordination of Benefit (COB) staff process it.
- If both the 201P Vpharm mixed household application and 202MED applications are received, HAEEU staff process them.

This measure looks at **201P Vpharm** applications put into the Coordination of Benefit (COB) Unit's working que in OnBase by the Application Data Processing Center (ADPC). The COB Unit has 3 employees with access to OnBase and who have the ability to work these applications. Counts are systematically tracked in OnBase, a reporting tool and calculated monthly.

If an application is found to be incomplete (not worked) due to missing information, a notice is sent to the applicant requesting information and an extra 30 days is given to respond. Members that are given this extra time to follow up with requested information are tracked manually for measure purposes but there are system edits to either complete or close the application.



Author: Coordination of Benefits Unit



## Partners

- Medicaid Beneficiaries
- Attorneys

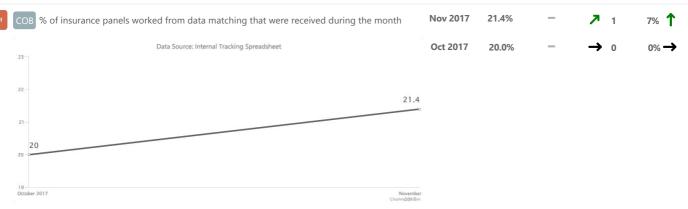
## Story Behind the Curve

State of Vermont Legislation passed Title 33 VSA 1910 (amended) which enhances the ability to collect from third party payers by establishing procedures which third party payers must adhere to in the State of Vermont. Attorneys representing clients that are Vermont Medicaid members must follow Vermont Statute 33 V.S.A. § 1910: Liability of third parties; liens: "(c) A recipient who has applied for or has received medical assistance under this subchapter and the recipient's attorney, if any, shall cooperate with the agency by informing the agency in writing within a reasonable period of time after learning that the agency has paid medical expenses for the recipient. The recipient's attorney shall take reasonable steps to discover the existence of the agency's medical assistance."

Attorneys outreach our Coordination of Benefits (COB) Casualty Recovery Team via phone, fax, email and snail mail to verify Medicaid coverage of their client and vice versa. This can begin with the client informing their attorney that they are covered by Medicaid, or by a returned Accident/Questionnaire, which states that the member has retained an attorney after a trauma related injury. Once the COB Unit receives an attorney's request for information, it has 45 days to respond. However, the goal has always been a timely and accurate response to all requests.

July 2017 results were a bit higher due to a couple of cases that had increased turn-around times. Sometime there are difficulties connecting with attorneys. Also, COB will not release information until a copy of an Authorization to Release Information form is received. This can increase the time to case closure.

Last updated: 12/15/17



Notes on Methodology

Insurance Panels	Oct 2017	Nov 2017
Total # rows	9819	8811
Total rows # worked	1966	1883
% rows worked	20.0%	21.4%
# new panels	2740	2191
# updated panels	515	318
Total # panels worked	3255	2509

As rows of data are worked, they often need more than one panel worked in the ACCESS system. The chart above shows the number of rows of data worked, and the subsequent number of new and updated panels worked.

### Partners

- United Health Care (UHC)
- Blue Cross Blue Shield of Vermont (BCBSVT)

## Story Behind the Curve

Data matching uses data files required by State of Vermont Statute: 33 V.S.A. § 1908 Medicaid; payer of last resort:

(d) On and after July 1, 2016, an insurer shall accept the Agency's right of recovery and the assignment of rights and shall not charge the Agency or any of its authorized agents fees for the processing of claims or eligibility requests. Data files requested by or provided to the Agency shall provide the Agency with eligibility and coverage information that will enable the Agency to determine the existence of third-party coverage for Medicaid recipients, the period during which Medicaid recipients may have been covered by the insurer, and the nature of the coverage provided, including information such as the name, address, and identifying number of the plan.

These data files are "matched" with the insurance panels captured in the DVHA's ACCESS system. ACCESS is the repository of a member's insurance data and is transferred to the payment systems. An "insurance panel" is a screen within the systems that contains the member's policy and group numbers, for their primary insurance. This includes policy holder and family members covered. By matching the ACCESS system's information against data received from an insurer, DVHA is able to capture missing or incorrect information. When ACCESS is missing "other" insurance info, a provider's claim will be paid by Medicaid incorrectly. The correct information once added to ACCESS will re-direct a request for payment to the other insurer, and Cost Avoid any future claims. Currently, all updates to insurance screens "panels" in ACCESS resulting from data matching are manually done.

The Coordination of Benefits (COB) Unit currently receive between 2500 to 5000 lines of data per month from United Health Care. The unit has received test files from BCBSVT and is working to refine the matching process by the end of 2017. This process will then be used with MVP and Cigna, as they will be using the same data format as BCBSVT. The COB Unit does not have an exact estimate of how many data files will come in from BCBSVT, but anticipate a significant increase of data to match.

Correcting beneficiary's "other insurance" information, in part through data matching efforts with insurance companies, ensures that accurate insurance billing information is identified and recorded in Medicaid systems. This decreases Medicaid costs, since the correct insurer pays, and maintains Medicaid as "payer of last resort". This is identified as Medicaid Cost Avoidance. The Medicaid Third Party Liability Cost Avoidance in 2017 was more than \$130 Million, as stated data matching plays a part in this savings.

Last updated: 12/15/17

Author: Coordination of Benefits Unit

Actions					
Name	Assigned To	Status	Due Date	Progress	





COU

# Clinical Operations Unit

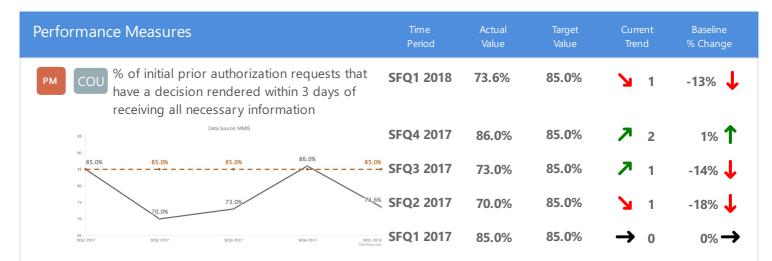
# **Budget Information**

# What We Do

**The Clinical Operations Unit (COU)** monitors the quality, appropriateness, and effectiveness of healthcare services requested by providers for members. The COU ensures that requests for services are reviewed and processed efficiently and within timeframes outlined in Medicaid Rule; identifies over- and under-utilization of healthcare services through the prior authorization (PA) review process and case tracking; develops and/or adopts clinical criteria for certain established clinical services, new technologies and medical treatments; assures correct coding for medical benefits; reviews provider appeals; offers provider education related to specific Medicaid policies and procedures; and performs quality improvement activities to enhance medical benefits for members.

# Who We Serve

# How We Impact



## **Partners**

- DXC contract staff
- Part time physician support
- Chief Medical Officer (CMO)

## Story Behind the Curve

The Clinical Operations Unit (COU) staff determine the medical necessity of a service or product provided to its members using the prior authorization (PA) process. Medical necessity determinations are made using evidence-based clinical guidelines. PA decisions must be made within time frames specified in the Medicaid Rules and in Federal regulations.

The 3 day goal for a decision to be rendered is based on CMS rule. Reaching this goal is heavily dependent on having adequate staffing. The COU has had extended review time due to vacancies:

- Nurse out for 6 weeks due to injuries
- Chief Medical Officer position being vacant with only part time coverage
- Administrative vacancy

# This performance measure is important because it shows:

- Timely access to treatment/services for members.
- Compliance with State and Federal Regulations.
- The PA turnaround times are reported to the External Quality Review Board (EQRO) and to KPMG, an auditing service that monitors the COU's regulatory compliance.

Last updated: 10/31/17

Author: Clinical Operations Unit



## **Partners**

- Part time physician support
- Chief Medical Officer (CMO)
- DXC contract staff
- DXC Provider Relations
- DVHA Provider Member Relations Unit
- DVHA Data Unit

• DVHA enrolled providers and vendors

## Story Behind the Curve

The Clinical Operations Unit (COU) staff determine the medical necessity of a service or product provided to its members using the prior authorization (PA) process. Medical necessity determinations are made using evidence-based clinical guidelines. PA decisions must be made within time frames specified in the Medicaid Rules and in Federal regulations.

There is variation in this data that is out of the control of the COU. This data heavily relies on Medicaid providers sending sufficient clinical information so a complete clinical review and decision can be rendered.

The COU has had extended review time due to vacancies:

- Nurse out for 6 weeks due to injuries
- Chief Medical Officer position being vacant with only part time coverage.

This performance measure is important because it shows:

- Timely access to treatment/services for members
- Compliance with State and Federal Regulations
- The PA turnaround times are reported to the External Quality Review Board (EQRO) and to KPMG, an auditing service that monitors the COU's regulatory compliance

Last updated: 11/14/17

Author: Clinical Operations Unit



# **Partners**

Change Healthcare

Story Behind the Curve

Inter-rater reliability (IRR) assessments are conducted on each of the clinical content areas, on an annual basis. They are performed to determine the uniform application of review criteria, confirm consistent clinical determinations are made by review staff and to ensure that the COU is in compliance with Federal and State Regulations.

The COU utilizes IRR tests created by Change Healthcare for the following:

- Durable Medical Equipment (DME)
- Acute Care Adults
- Acute Care Pediatric
- Outpatient Rehabilitation and Chiropractic
- Procedures

The COU has created IRR tests for administrative staff and for dental staff as these are not available from Change Healthcare.

The low score in 2013 was based on the subpar performance of one staff member. This staff had an extraordinary amount of one on one training, which still not help them become successful. This staff is no longer part of the COU.

# This measure is important to:

- Determine the uniform application of review criteria
- Confirm that consistent clinical determinations are made by review staff
- Ensure that the COU is in compliance with the Code of Federal Regulations (CFR):§438.210 Coverage and authorization of services (b)(2)(i) "Have in effect mechanisms to ensure consistent application of review criteria for authorization decisions;" §438.236 Practice guidelines (d) *Application of guidelines*. "Decisions for utilization management, enrollee education, coverage of services, and other areas to which the guidelines apply are consistent with the guidelines."

Last updated: 10/31/17

Author: Clinical Operations Unit



- Part time physician support
- Chief Medical Officer (CMO)
- DXC contract staff

# Story Behind the Curve

DVHA Clinical Operations Unit (COU) purchases clinical criteria from Change Healthcare. The purchased criteria does not contain criteria for all the procedures that Medicaid covers, therefore COU staff research and develop "homegrown" criteria. Staff utilize Vermont State Medicaid Rules; Hayes and Cochrane (Peer review journal libraries); and other nationally recognized evidence based criteria). Also, some of the purchased criteria is not strong enough to support state policies. In these cases, staff create supplemental criteria that are used in conjunction with the purchased criteria.

It is important to know that the COU does not have dedicated staff to research and develop these criteria. This is an additional task added to the Utilization Review Nurses role. When a criteria is completed, it is then reviewed by the Nurse Administrator II, the Nursing Operations Director, and then reviewed and approved by the Chief Medical Officer.

The data is not strong for several reasons:

- The COU does not have dedicated staff to do this work
- Staff vacancies which has included the following:
  - In 2014, the COU had 2 nurses retire which significantly decreased work efficiency and therefore the ability to work on clinical criteria
  - In 2017, the COU has already experienced the following vacancies:
    - Administrative staff (which requires the nursing staff to help in this role to keep the COU work flow going)
    - Nurse out for 6 weeks due to injuries
    - Vacant nurse position
    - Chief Medical Officer position being vacant with only part time coverage

*Last updated:* 08/10/17

Author: Clinical Operations Unit

# Actions

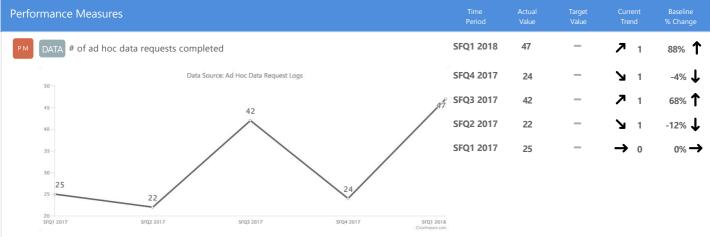
Name Assigned To Status Due Date Progress



## What We Do

The Data Management and Integrity Unit provides data analysis, distribution of Medicaid data extracts, reporting to state agencies, the legislature, and other stakeholders and vendors. It also delivers mandatory federal reporting to the Centers for Medicare and Medicaid Services (CMS), develops the annual Healthcare Effectiveness Data and Information Sets (HEDIS) for reporting, and provides ad hoc data analysis for internal DVHA divisions and other AHS departments and state agencies.

# Who We Serve



## **Partners**

- Agency of Human Services Central Office
- Vermont Department of Health Alcohol & Drug Abuse Program
- Vermont Department of Health Oral Health Program
- Green Mountain Care Board
- OneCare Vermont
- Joint Fiscal Office
- Clinical Utilization Review Board
- DVHA Business Office
- DVHA Clinical Operations Unit
- DVHA Coordination of Benefits Unit
- DVHA Policy Unit
- DVHA Provider & Member Relations Unit
- DVHA Payments Reform Unit
- DVHA Quality Unit
- Vermont Health Connect

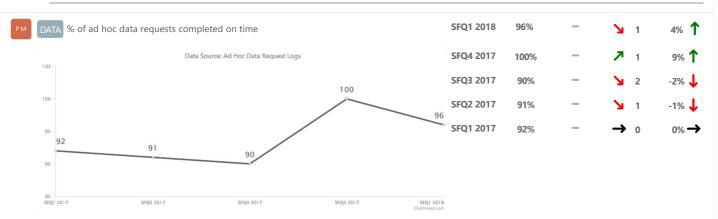
## Story Behind the Curve

Number of ad hoc data requests completed by the Data Unit.

As a support entity within the department responsible for the development of information resources required for effective policy making, planning, regulation and evaluation for the state's Medicaid program it is important to know how often the Data Unit is asked and relied on to provide data analysis to support ongoing policy

development and implementation of Medicaid programs. Requests come into the Data Unit from various program staff in DVHA and sister departments in the Agency on any given day.

Author: Data Management & Integrity Unit



#### Partners

- Agency of Human Services Central Office
- Vermont Department of Health Alcohol & Drug Abuse Program
- Vermont Department of Health Oral Health Program
- Green Mountain Care Board
- OneCare Vermont
- Joint Fiscal Office
- Clinical Utilization Review Board
- DVHA Business Office
- DVHA Clinical Operations Unit
- DVHA Coordination of Benefits Unit
- DVHA Policy Unit
- DVHA Provider & Member Relations Unit
- DVHA Payments Reform Unit
- DVHA Quality Unit
- Vermont Health Connect

## Story Behind the Curve

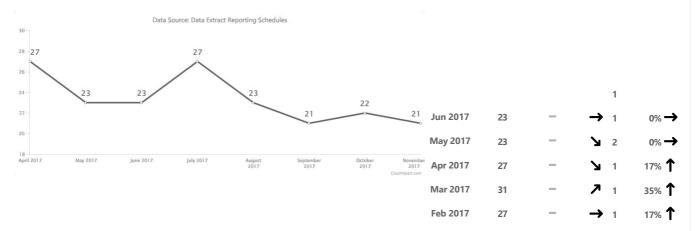
Percent of ad hoc data requests completed on time by the Data Unit.

As a support entity within the department responsible for the development of information resources required for effective policy making, planning, regulation and evaluation for the state's Medicaid program it is important to know how often the Data Unit is asked and relied on to provide data analysis to support ongoing policy development and implementation of Medicaid programs.

Requests come into the Data Unit from various program staff in DVHA and sister departments in the Agency on any given day. ASAP requests are assigned a 2 business day turn around time. As an example, if an ASAP request comes in on Monday, it is assigned a due date of Wednesday. Other requests that are not ASAP are assigned a 10 business day turn around time.

Last updated: 10/31/17

Author: Data Management & Integrity Unit



- Agency of Human Services Central Office
- Burns & Associates
- Centers for Medicare & Medicaid Services
- DVHA Business Office
- eQ Health Systems
- Onpoint Health
- OneCare Vermont

## Story Behind the Curve

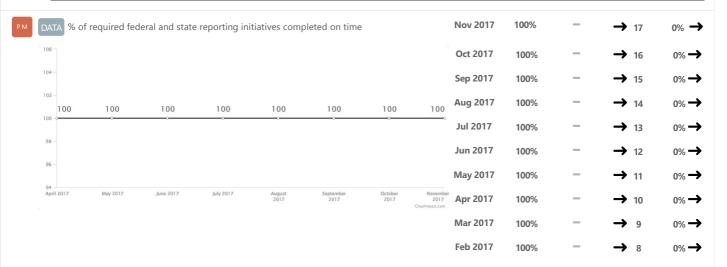
Number of data extracts/required reporting deliverables completed by the Data Unit.

As a support entity within the department responsible for the development of information resources required for effective policy making, planning, regulation and evaluation for the state's Medicaid program it is important to know how often the Data Unit is asked and relied on to provide data analysis to support ongoing policy development and implementation of Medicaid programs.

The Data Unit routinely completes ad hoc data requests, receives and provides data extracts (files) to and from contracted business partners to support department initiatives and complementary data systems, and regularly provides mandated reporting to state and federal entities.

Last updated: 12/15/17

Author: Data Management & Integrity Unit



## Partners

Agency of Human Services Central Office

- Burns & Associates
   Centers for Medicare & Medicaid Services
   DVHA Business Office
   eQ Health Systems
- Onpoint Health
- OneCare Vermont

## Story Behind the Curve

Percent of data extracts/required reporting deliverables completed by the Data Unit prior to or on the due date.

As a support entity within the department responsible for the development of information resources required for effective policy making, planning, regulation and evaluation for the state's Medicaid program it is important to know how often the Data Unit is asked and relied on to provide data analysis to support ongoing policy development and implementation of Medicaid programs.

The Data Unit routinely completes ad hoc data requests, receives and provides data extracts (files) to and from contracted business partners to support department initiatives and complementary data systems, and provides mandated reporting to state and federal entities.

Last updated: 12/15/17

Author: Data Management & Integrity Unit

Actions				
Name	Assigned To	Status	Due Date	Progress





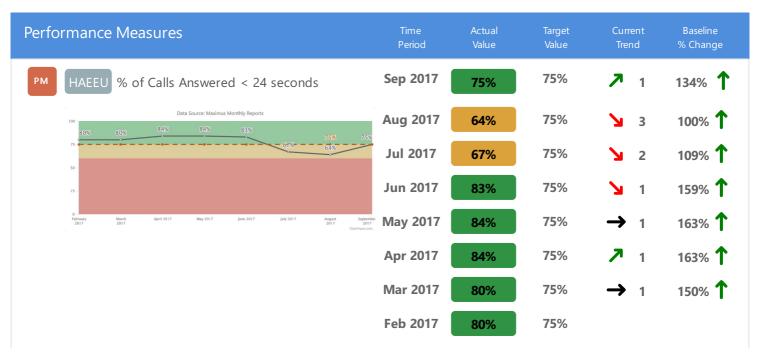
HAEEU

Healthcare Access, Eligibility & Enrollment Unit (HAEEU)

# What We Do

The Health Access Eligibility and Enrollment Unit (HAEEU) is responsible for eligibility and enrollment in Vermont's health care programs through Vermont Health Connect and Green Mountain Care. Vermont Health Connect includes MAGI-based Medicaid, Dr. Dynasaur, and Qualified Health Plans (QHP) including federal and state-based financial assistance. Green Mountain Care includes Medicaid for the Aged, Blind and Disabled, VPharm, and the Medicare Savings Programs. HAEEU is comprised of the following teams:

- Tier 2 Call Center Determines applicant eligibility for health care programs and provide ongoing customer service to Vermonters enrolled in these programs.
- Tier 3 Call Center Handles complex case resolution including extensive interaction with customers and ongoing customer service.
- Fair Hearing Provides investigative research and support of eligibility appeals.
- Enrollment Monitors the integrity, accuracy, and timeliness of transactions between the State's
  Case Management System, billing system, QHP issuers, and ACCESS. This team includes
  premium processing which researches and addresses customer and reconciliation issues related
  to premiums and the processing of payments.
- Training/Business Processes Facilitates the learning and professional development of the organization's workforce through proper training.
- Workflow Identifies resource needs and manages the assignment of resources. Staff are responsible for the development and utilization of consequent workflow forecasts to provide proactive staffing planning, as well as for day to day operational reporting.



			7	1	150%
Jan 2017	71%	75%	7	2	122% 🕇
Dec 2016	82%	75%	7	1	156% 🕇

DVHA-HAEEU's Tier 1 Customer Support Center is contracted through Maximus. Vermonters who need to apply for health benefits can call the Customer Support Center, as can members who need to ask questions or report changes to their accounts. A Service Level Agreement (SLA) in the contract between DVHA and Maximus calls for Maximus to receive a performance bonus for any months in which they answer at least 75% of calls within 24 seconds and have an abandoned rate of no more than 5.0%. It also calls for a financial penalty if fewer than 60% of calls are answered within 24 seconds. Tier 2 Customer Support is run directly by DVHA, handling eligibility-related questions and other escalations.

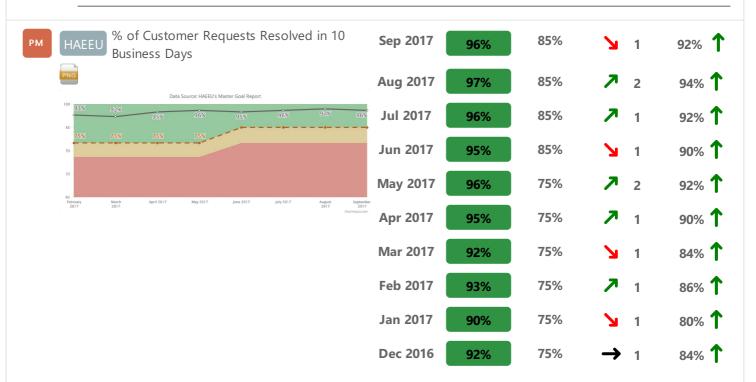
# Story Behind the Curve

DVHA-HAEEU's contracted Customer Support Center has largely performed well in relation to its primary performance metrics since fall 2016. Prior to this period, members faced significant frustration and inefficiencies during much of the spring and summer of 2016 as the Burlington call center struggled to handled call volume related to Medicaid renewals. In early August 2016, the State worked with Maximus on a turn-around plan that included opening an overflow call center in Chicago. By late September, overflow staff had been trained and onboarded and performance dramatically improved.

The Customer Support Center earned their performance bonus in the first two months of 2017 Open Enrollment (November and December 2016) and just missed in January. With nearly 150,000 calls received over the three months of Open Enrollment, eight in ten (79%) calls were answered within 24 seconds, and the abandoned rate was 3.6% (performance targets are 75% answered within 24 seconds and a 5.0% abandoned rate). The average speed of answer was less than two minutes, more than twice as fast as the previous year's Open Enrollment.

Call volume dipped after Open Enrollment and the Customer Support Center's strong performance continued. By July 2017 incoming call volume hit its lowest level since the 2013 launch of Vermont's health exchange as increasing numbers of Medicaid members were able to be renewed automatically and thus didn't need to call, Qualified Health Plan members had fewer reasons to call as Open Enrollment and tax season had passed, and improved system performance and work processing levels reduced the need for members to call multiple times to follow up on their requests.

As of July, Maximus had met their performance target in eight of the previous nine months. Unfortunately, their staffing then dipped in the summer and the Customer Support Center missed their target in July and August. In early August, DVHA-HAEEU asked Maximus to provide a corrective action plan that would be discussed on a weekly call, including reports on hiring progress and contingency planning. Twenty new staff members finished training and joined the phones in late August with more hiring cohorts coming on board in September and October. Maximus met their performance targets in September 2017.



## Story Behind the Curve

This metric measures the speed at which customer requests are processed. It includes requests related to Qualified Health Plan (QHP) and MAGI-Medicaid members in the Vermont Health Connect (VHC) system as well as those related to Medicaid for the Aged, Blind and Disabled (MABD) members in Green Mountain Care (GMC) programs in the State's legacy ACCESS system.

All Vermonters who are served by DVHA-HAEEU should expect that their requests will be addressed promptly. And yet, for the first few years of VHC, many requests took several weeks or months to complete. In the first quarter of 2016, fewer than 60% of requests were completed within ten business days. That spring HAEEU set a goal of completing 75% of customer requests within ten business days by October 2016 and 85% by June 2017.

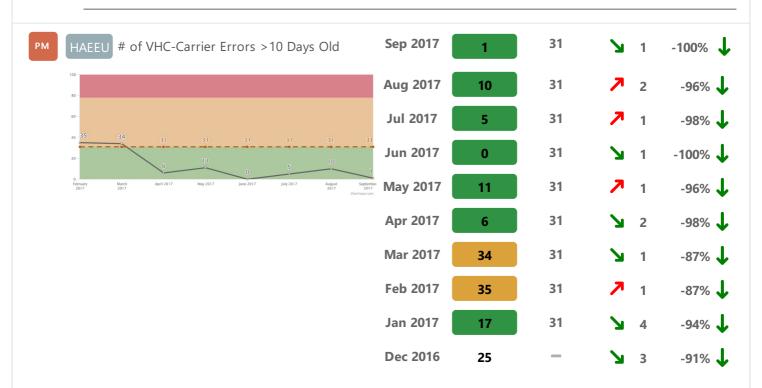
In March 2016, the State of Vermont and VHC Systems Integrator Optum deployed their final major release to enable the processing of Medicaid renewals. With the completion of major system development work, the teams no longer had to manage continual cycles of major code changes. Instead they could focus

on identifying and remediating defects and making process improvements within a stable system. This effort came to be known as the Maintenance and Operations (M&O) Surge. The M&O Surge began in March 2016 and continued into the summer of 2016.

The results of the M&O Surge were clearly visible by late spring 2016. Escalated case inventories fell 80% from March levels. Integration errors were also cut 80%. Customer requests were processed in an increasingly timely manner.

In June 2016, HAEEU surpassed its October goal of completing 75% of requests in ten business days. In October 2016, they surpassed their June 2017 goal of 85%. Over the following months, performance continued to improve. With the 2017 QHP Open Enrollment and Renewal Period's successful completion, system integration improved over prior years and errors fell. As a result, customer requests were promptly completed on a more consistent basis.

The second week of March 2017 marked the first time that 95% of VHC requests were completed in ten days. Every subsequent week through the time of this writing (October 2017) then surpassed that mark. GMC requests have not had quite the same level of consistently strong performance as VHC requests over that time, yet the combined average for every month since April 2017 has been at least 95%.



## **Partners**

DVHA-HAEEU partners with its three carrier partners (BlueCross BlueShield of Vermont, MVP Healthcare, and Northeast Delta Dental) as well as the State's systems integrator (Optum) to send new customer cases and changes to cases from the State's system to the partners' systems. Integration teams at DVHA-

HAEEU and the partners work together to clean up errors, identify the root cause of defects that cause errors, and deploy fixes to defects to reduce the occurrence of errors in the future.

# Story Behind the Curve

This metric measures the inventory of integration errors between the State of Vermont's system and the insurance carriers' systems that have been open more than ten days as of the last Thursday of every month.

The State's system is the system of record for Qualified Health Plans (QHPs) and dental plans, while the insurance carriers' systems ensure that providers and pharmacies can see coverage and bill for service. In order to deliver a smooth customer experience, changes that are made to customers' accounts must promptly be integrated across systems, and errors that do occur must be resolved in a timely manner in order to avoid customer impact.

And yet, for the first few years of the Vermont's health insurance exchange, DVHA-HAEEU lacked the ability to resolve many errors through the system. Hundreds of cases lingered in error status for weeks at a time, resulting in billing problems, customer confusion, and Access-to-Care escalations.

In March 2016, the State and VHC Systems Integrator Optum deployed their final major release to enable the processing of Medicaid renewals. With the completion of major system development work, the teams no longer had to manage continual cycles of major code changes. Instead they could focus on identifying and remediating defects and making process improvements within a stable system. This effort came to be known as the Maintenance and Operations (M&O) Surge. The M&O Surge began in March 2016 and continued into the summer of 2016.

The results of the M&O Surge were clearly visible by late spring 2016. Escalated case inventories fell 80% from March levels. Integration errors were also cut 80%. Progress continued into the fall.

For 2017, DVHA-HAEEU set a goal of having less than one-tenth of one percent of cases sit in error status for more than ten days. With more than 31,000 subscriber cases across the three carriers, that equates to an inventory of 31 or fewer errors open more than ten days.

After just missing the target in February and March 2017, DVHA-HAEEU has exceeded the goal for six consecutive months.



DVHA-HAEEU partners with its three carrier partners (BlueCross BlueShield of Vermont, MVP Healthcare, and Northeast Delta Dental) as well as its premium processing contractor (Wex Health).

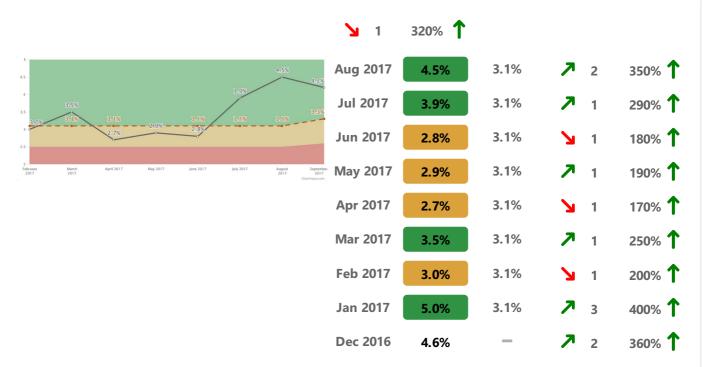
## Story Behind the Curve

This metric looks at the number of discrepancies between the State's system and the systems of its carrier partners that are identified and should be worked within 30 days, then evaluates how many of those items actually are worked within the month.

The ability to perform ongoing monthly reconciliation between the State's system and the systems of its carrier partners is essential to maintaining data integrity, ensuring a positive customer experience, and limiting financial liabilities. If the State and its partners can identify discrepancies that arise and address the vast majority (>90%) of those discrepancies within the month, they will be in a strong position to avoid lingering inventories and the accompanying risks.

False positives and items related to the timing of reports are screened out. MVP Health Care needs to improve the quality of its reports in order to enable reconciliation, which will be a priority after its new integration vendor is successfully in place in fall 2017.

In October 2017, the reconciliation team reported that it had completed 100% of September discrepancy work -- all with the Blue Cross Blue Shield of Vermont and Northeast Delta Dental systems -- within 30 days, surpassing the 90% goal for the eighth straight month. In addition, the number of new discrepancies continued to fall, leaving the team with the shortest work list of the year to complete by November.



DVHA-HAEEU works with partners across the state, including libraries, clinics, and community organizations in HAEEU's Assister Program to encourage Vermonters to set-up online accounts with Vermont Health Connect and then use those accounts to access their documents and report changes.

# Story Behind the Curve

This metric measures the percentage of Vermont Health Connect (VHC) change requests that members make online themselves, as opposed to calling and talking to a Customer Support Representative.

The VHC system offers self-service options for Vermonters to pay their bills, report changes, and access tax documents and other forms. Self-service can lead to an improved customer experience as Vermonters can log in at their convenience. It can also save the State money through automation. The goal is for a continual increase in self-service adoption at a rate of at least 10% growth year-over-year.

The percentage of new VHC applications submitted via the online self-serve option has increased more than 50% year-over-year, from 29% in August 2016 to 44% in August 2017. The percentage of change requests made via the self-serve option has also increase more than 50%, from 2.7% in August 2016 to 4.5% in August 2017. Nonetheless, with the vast majority of change requests continuing to be made over the phone, more work needs to be done to increase the uptake of self-serve as an alternative to the call center for reporting changes to income and other household information.

In 2017, DVHA-HAEEU has promoted self-serve using bill stuffers, call center staff and partner organizations, and social media. During 2018 Open Enrollment, DVHA-HAEEU will promote the self-serve option in email, postcards, and other direct outreach.

Members who receive Medicaid for the Aged, Blind and Disabled and other non-MAGI benefit programs are served by the State's legacy ACCESS system and cannot currently utilize self-service options.

Actions					
		•		_	
Name	Assigned To	Status	Due Date	Progress	





DVHA

HIE & HIT Unit

# What We Do

Performance Measures	Time Period	Actual Value	Target Value	Current Trend	Baseline % Change
# of providers receiving a Vermont Medicaid Electronic Health Record Incentive Program (EHRIP) payment	2016	531	-	1 لا	48% 🕇
Data Source: MAPIR, the Vermont Medicaid provider attestation system, and the EHRIP Case Management Database  553 530 537 531	2015	537	_	<b>7</b> 1	50% 🕇
500-	2014	490	-	<b>'</b> 1	36% 🕇
35,9	2013	553	-	<b>7</b> 2	54% 🕇
300 2011 2012 2013 2014 2015 2016 Chartengascom	2012	520	-	<b>7</b> 1	45% 🕇
	2011	359	_	<b>→</b> 0	0%→

#### Notes on Methodology

• This measure has no polarity because as more providers achieve their maximum six years of eligibility for payment, the number of payments each year will decrease.

#### **Partners**

- The MAPIR 14-state Collaborative: System design and development; HITECH policy consultation; technical support
- DXC: Vendor technical partner for system integration with MMIS, system deployment and technical support
- Vermont Information Technology Leaders (VITL): Education and outreach support

Story Behind the Curve

Providers receive an Electronic Health Record Incentive Program (EHRIP) payment for meeting acquisition and meaningful use standards for Certified Electronic Health Record (EHR) systems.

The EHRIP program was established by the 2009 Health Information Technology for Economic and Clinical Health (HITECH) Act of the American Recovery & Reinvestment Act (ARRA). The program is designed to support providers during the period of health information technology transition and to improve the quality, safety and efficiency of patient health care through the use of EHRs.

The EHRIP provides incentive payments to Eligible Hospitals and to clinicians who are designated by CMS as Eligible Professionals as they adopt, implement, upgrade or demonstrate meaningful use of certified EHR technology.

The Vermont Medicaid Electronic Health Record Incentive Program started issuing payments to providers for Program Year 2011, and will be issuing payments to through Program Year 2021. Eligible Hospitals can receive one payment per year for up to three years. Eligible Professionals (EPs) can receive one payment per year for up to 6 years. Not every provider can meet program requirements each year. EPs may skip a year of participation and resume in subsequent years.

Last updated: 10/31/17

Author: HIE-HIT Unit



#### Notes on Methodology

• VITL's goal for SFY18 is to establish 120 new interfaces. The state has contracted with VITL to remediate or create up to 85 interfaces.

#### Story Behind the Curve

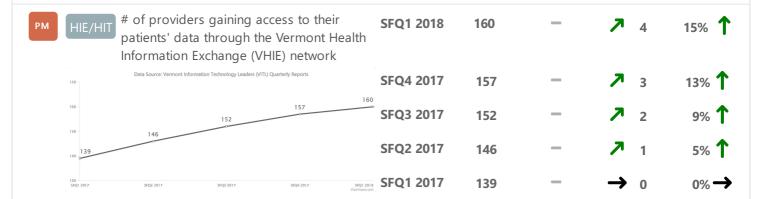
The Vermont Health Information Exchange (VHIE) exists to aggregate clinical data to support providers at the point of care and those measuring the population's health and the cost of health care. The mechanism for obtaining the clinical data is

an interface (technical connection) between an electronic health record system and the VHIE. Since 2009, the state has funded VITL to develop these interfaces and the VHIE to aggregate the clinical data documented in medical records.

The sharing of clinical data is essential to improving health care quality, making care more efficient, reducing administrative burden, engaging patients in their care, and supporting the health and well-being of the Vermont community. As more practices contribute to exchange data, the better able providers are to care for patients.

Last updated: 10/31/17

Author: HIE-HIT Unit



#### Notes on Methodology

• The goal for this measure is to increase the total health care locations (providers) that have gained access to their patient's clinical data via the VHIE by the close of SFY18 Q4.

#### **Partners**

- Vermont Information Technology Leaders (VITL)
- Vermont Providers

#### Story Behind the Curve

This measure quantifies the number of providers gaining access to their patients' clinical data via the Vermont Health Information Exchange (VHIE).

VHIE exists to provide clinical data to support providers at the point of care and to be used as a primary data source to assess population-level clinical outcomes and costs of care. The availability of clinical data from the VHIE, paired with claims data, helps AHS and DVHAs' partners quantify the impact of Vermont's health reform initiatives.

VITLAccess is a secure online provider portal supplied by VITL, the operator of Vermont's Health Information Exchange. The VITLAccess portal allows providers to access clinical data for their patients, which is not stored within their practice's electronic health record. The State paid VITL to develop VITLAccess and now supports the maintenance and continued operations of the tool. In SFY18, VITL is contracted to complete VITLAccess implementations that were not complete in SFY17 and continue to expand provider use of the tool.

Last updated: 10/31/17

Author: HIE-HIT Unit



% of Blueprint quality measures currently using Health Information Exchange (HIE) data as a primary or secondary source

Story Behind the Curve

HIE & BP discussed this measure & feel that it's duplicative of the BP PM #2 of "% of BP patients with recorded measures in the Vermont Clinical Registry". It is their recommendation to remove this measure from this section.

This measure will quantify the number of Blueprint quality measures quality measures that use HIE clinical data to support the measurement of health outcomes and health care costs.

Vermont's Health Information Exchange (HIE) exists to provide clinical data to support providers at the point of care and to be used as a primary data source to assess population-level clinical outcomes and costs of care. The availability of clinical data from the HIE, paired with claims data, helps AHS and our partners quantify the impact of Vermont's health reform initiatives.

Last updated: 09/08/17

Author: HIE-HIT Unit



HIE/HIT

% All-Payer Model quality measures currently using Vermont Health Information Exchange (VHIE) data as a primary or secondary source

**SFY 2017** 

16.7%



0 0% <del>→</del>



#### Notes on Methodology

• If clinical data from the VHIE is valued, the HIE-HIT Unit expects to see an annual increase in this figure.

#### Partners

Green Mountain Care Board

#### Story Behind the Curve

Vermont's Health Information Exchange (HIE) exists to provide clinical data to support providers at the point of care and to be used as a primary data source to assess population-level clinical outcomes and costs of care. The availability of clinical data from the HIE, paired with claims data, helps AHS and our partners quantify the impact of Vermont's health reform initiatives.

Vermont's All-Payer Model has a total of 18 measures supporting 3 overarching goals. The measures that currently rely on clinical data include:

- Multi-Payer ACO Screening for Clinical Depression and Follow-Up Plan
- Medicare ACO chronic disease composite (specifically two sub-measures:
   Diabetes HbA1c Poor Control and Controlling High Blood Pressure)
- Multi-Payer ACO tobacco use assessment and cessation intervention

To fully understand how clinical data is used to assess population health and the costs of care, other measure-based programs should be evaluated including the Blueprint for Health and the Shared Savings Program.

Last updated: 08/31/17

Author: HIE-HIT Unit

#### Actions

Name Assigned To Status Due Date Progress

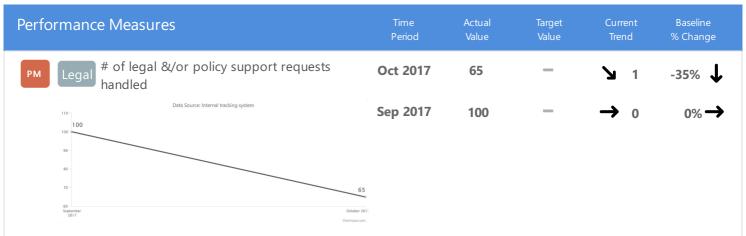






Legal Unit

# What We Do



#### Story Behind the Curve

This metric will quantify how many legal and policy inquiries are handled by the unit.

The Legal Unit is in essence a support unit for the Department. This metric would provide visibility into how much support the Legal Unit is providing to DVHA.

Last updated: 11/15/17

Author: Legal Unit



#### Story Behind the Curve

This metric will provide visibility into the timeliness of the support the Legal Unit provides to DVHA.

The Legal Unit is in essence a support unit for the Department. This metric would provide visibility into how well the Legal Unit is providing that support to DVHA. The unit is tracking the source of the inquiry and aging/time to resolution. This will allow the unit to set goals for timeliness of resolution and identify substantive trends among the requests.

Last updated: 11/15/17

Author: Legal Unit



#### **Partners**

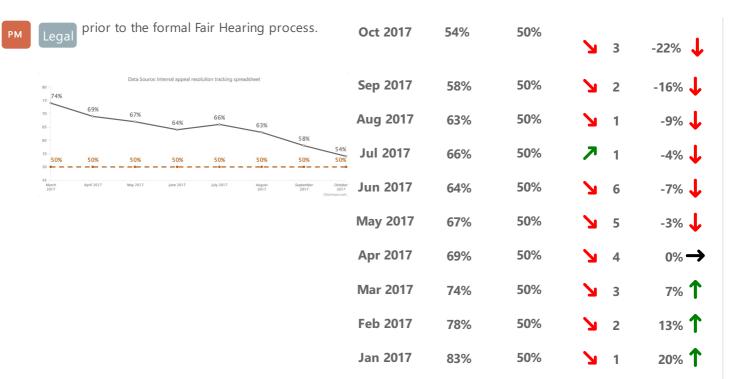
- Green Mountain Care Board
- Qualified Health Plan Issuers
- Department of Financial Regulation
- DVHA Health Access Enrollment & Eligibility Unit

#### Story Behind the Curve

DVHA's Legal Unit manages the certification process for qualified health plans. This process takes place on an annual cadence. DVHA has up to 10 plan management milestones per quarter with the exception of spring quarter (when the plan management process is primarily in the hands of DFR and GMCB). Milestones include publishing the annual certification timeline, releasing plan design guidance, meeting with the stakeholder advisory group, certifying plans, filing the plans in the federal system. This metric tracks whether the Legal Unit achieves the milestones by their deadlines within each quarter. For SFY2017, DVHA met nearly all its milestones on time.

Last updated: 10/31/17

Author: Legal Unit



#### **Partners**

- Office of the Attorney General
- DVHA Health Access Eligibility & Enrollment Unit

#### Story Behind the Curve

This process benefits Vermonters by providing expeditious and favorable resolution to their eligibility appeals wherever possible.

The appeals staff work to identify cases that can be resolved in the customer's favor prior to expending resources on the formal Fair Hearing process before the Human Services Board. The goal has been to resolve more than 50% in this manner. Given that the unit consistently surpassed this goal in SFY17, DVHA is increasing the goal to 65% for 2018.

*Last updated: 11/15/17* 

Author: Legal Unit

Actions					
Name	Assigned To	Status	Due Date	Progress	

#### **Budget Information**

#### What We Do

**Vermont's Long-Term Care (LTC) Medicaid Program is called** *Choices for Care.* Vermont's LTC staff assist eligible Vermonters with accessing services in their chosen setting. This could be in the client's home, an approved residential care home, assisted living facility or an approved nursing home.

#### There are two parts to determining Vermont LTC eligibility:

- 1. Clinical eligibility which is performed by the Department of Disabilities, Aging and Independent Living (DAIL)
- 2. Financial eligibility performed by the Long Term Care Unit in the Department for Vermont Health Access (DVHA)

The LTC application is usually submitted to the DVHA Long Term Care Unit and a copy is forwarded to DAIL for the clinical assessment. In addition, upon receipt of the LTC application, DVHA workers begin the financial eligibility determination process. Many applicants have complex financial histories and have hired elder law attorneys to assist them with planning and sheltering their assets. The more complicated applications take a significant amount of staff time to analyze before making a final financial eligibility determination.

#### Who We Serve

#### How We Impact



#### Partners

The Long Term Care (LTC) Unit has many internal & external partners. The eight most frequently contacted are:

- Family members of applicant
- Department of Disabilities, Aging and Independent Living (DAIL) staff
- DVHA Staff Attorney for LTC
- Area Agencies on Aging case managers
- Vermont nursing facility staff
- Vermont Assistant Attorney Generals
- Vermont Elder Law attorneys
- DCF Economic Services Division

#### Story Behind the Curve

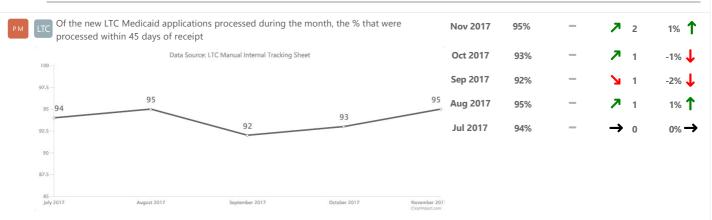
Total # of LTC Medicaid applications which received a financial eligibility determination during the month.

The Long Term Care (LTC) Unit is responsible for the financial eligibility determination necessary to ensure that eligible Vermonters are able to access high quality long term supports and services. The LTC financial eligibility rules are complex. Many Vermonters hire elder law attorneys to help them with the LTC planning and application process. The LTC applications have gotten increasingly detailed and complex over time.

For SFY17, there was an average of 571 Vermont LTC applications pending each month. LTC applications require a two part eligibility determination: DAIL nurses perform a clinical determination and DVHA workers perform the financial eligibility determination. LTC financial eligibility rules require a five year look back period of the applicant's financial documents. There are approximately 350 pages of financial documentation submitted with each LTC application which must be reviewed before a determination can be made.

The above trend line reflects the number of LTC applications that were processed in a given month of SFY17. An application was considered "processed" after both the DAIL LTC clinical eligibility and the DVHA LTC financial eligibility determinations are completed. The number includes both LTC application approvals and denials.





#### Partners

The Long Term Care (LTC) Unit has many internal & external partners. The eight most frequently contacted are:

- Family members of applicant
- Department of Disabilities, Aging and Independent Living (DAIL) staff
- DVHA Staff Attorney for LTC
- Area Agencies on Aging case managers
- Vermont nursing facility staff
- Vermont Assistant Attorney Generals
- Vermont Elder Law attorneys
- DCF Economic Services Division

#### Story Behind the Curve

This is a measure of how well staff are processing applications relative to the current timeliness standard.

Long Term Care (LTC) Medicaid applications must be processed within the 45 day federal timeliness standard. Some clients cannot access long term supports and services until their LTC application has been processed. Other clients are admitted to nursing facilities (NF) prior to submission of their LTC application. The NF's depend upon timely processing as they need to know if the client is LTC Medicaid eligible. Additionally, delays in payments for Medicaid eligible LTC services can create revenue issues for the facilities.

Sometimes applications are delayed because the Department of Aging & Independent Living (DAIL) cannot find a clinical placement for the applicant. Other delays are the result of the client needing additional time to submit verification documents for the five year look back period (LBP). Applications with these two delays are not included in this performance measure because the financial eligibility worker has no control over those delays.

The percentage of applications processed within the 45 day federal timeliness standard reflects Vermont's level of compliance with that federal rule. The higher the level of compliance, the lower the risk of financial penalties related

to payment errors for exceeding the federal timeliness standard. This measure receives extensive focus from the LTC Unit, as staff seek to continuously improve in this error through business process efficiencies, worker training and

The unit continues to review cases for July - September to determine if any of them should not be counted as financial eligibility worker delays (as per the discussion with DVHA Program Integrity). Those cases that are due to DAIL clinical delays, penalty periods the client is assessed or client requested extensions and delays will not be included in the counts as they are not a financial eligibility error risk (they meet the administrative exceptions or would be an error for DAIL staff).

Last updated: 12/15/17

Author: Long Term Care Unit





TC LTC Medicaid application audit error rate

#### Notes on Methodology

• This is a new performance measure for the Long Term Care (LTC) Unit. It is an annual State Fiscal Year measure & will be available in July 2018.

#### **Partners**

The Long Term Care (LTC) Unit has many internal & external partners. The eight most frequently contacted are:

- Family members of applicant
- Department of Disabilities, Aging and Independent Living (DAIL) staff
- DVHA Staff Attorney for LTC
- Area Agencies on Aging case managers
- Vermont nursing facility staff
- Vermont Assistant Attorney Generals
- Vermont Elder Law attorneys
- DCF Economic Services Division

#### Story Behind the Curve

Accuracy of determinations is an important indicator which ensures applications are processed according to federal and Vermont Health Benefits Eligibility and Enrollment (HBEE) rules. This not only ensures Vermonters receive parity in treatment but also ensures that DVHA remains compliant with federal regulations and does not expose Vermont to risk of financial penalties related to high error rates.

The most recent audit error rate information was the 2015 KPMG audit where the LTC Unit had zero case errors. Recently, a PERM pilot audit was conducted under the new draft rules in the federal register. The new draft rules have redefined the sample population and the definition payment error. Since receiving those audit results, there has been significant discussion between the Program Integrity Unit (PIU) and the Long Term Care (LTC) Unit around when DVHA can apply the federal rules for exceptions to avoid a payment error. These conversations continue in early October 2017. Additionally, there is currently a KPMG audit underway. Program Integrity will also be conducting Medicaid Quality Control reviews in the near future. These results will be reported to CMS.

Other unreported indicators used for quality assurance: The LTC supervisors will be conducting Supervisory Case Reviews (SCR's) periodically for all LTC workers. The audit and SCR results will be important indicators for the quality of the LTC eligibility decisions and the status of program integrity. Note that there is significant other "ad hoc" case reviews which are conducted by the LTC Benefit Programs Administration staff and the LTC supervisors. While this is useful in identifying trends or patterns, this is not captured as reportable data.

Future Error Avoidance: Very importantly, when reviewing all worker errors, the LTC Management team will identify the root cause of the error along with a corrective action plan (CAP). CAP's will include informing and training LTC workers to avoid future errors. All CAP's will be implemented fully and documented in a timely manner.

Last updated: 10/04/17

Author: Long Term Care Medicaid Program

Actions

Name	Assigned To	Status	Due Date	Progress
	7.0.19.104			

#### What We Do

The Payment Reform Unit supports the Vermont Healthcare Innovation Project (VHCIP), a program developed from a three year, \$45 million State Innovation Model (SIM) grant awarded to the State of Vermont by the Centers for Medicare and Medicaid Innovation (CMMI). The grant, jointly implemented by DVHA and the Green Mountain Care Board, is focused on three primary outcomes:

- 1. An integrated system of value-based provider payment;
- 2. An integrated system of care coordination and care management; and
- 3. An integrated system of electronic medical records.

The primary areas of focus for Medicaid payment reform are to support the design, implementation, and evaluation of innovative payment initiatives, including an accountable care organization (ACO) Shared Savings Program (SSP).

The Payment Reform Unit supports an array of payment reform and integration activities; ensures consistency across multiple program areas; develops fiscal analysis, data analysis, and reimbursement models; engages providers in testing models; and ensures the models encourage higher quality of care and are supported by robust monitoring and evaluation plans. Members of the payment reform team are also responsible for staffing VHCIP multi-stakeholder work groups to facilitate overall program decision-making.

Performance Measures	Time Period	Actual Value	Target Value	Current Trend	Baseline % Change
PM Payment Reform # of Medicaid members per month for whom a prospective payment was made to OneCare Vermont from DVHA as part of the Vermont Medicaid Next Generation (VMNG) ACO program	Dec 2017	24,038	-	<b>)</b> 11	-17% 👃
Data Source: Vermont Medicaid Management Information System (MMIS)	Nov 2017	24,332	_	10	-16% 👃
<sup>28k</sup> 27 115	Oct 2017	24,642	_	<b>)</b> 9	-15% 👃
27k 26 806 26 503 25 985	Sep 2017	25,197	-	8 🗹	-13% 👃
25 1 9 7 24 642 24 332 24 332 24 332 24 332 24 332 24 332 24 332	Aug 2017	25,985	-	<b>y</b> 7	-11% 👃
24 332 24 038 24k —	Jul 2017	26,503	_	<b>\( \)</b> 6	-9% 👃
23k —	Jun 2017	26,806	-	<b>ک</b> 5	-8% 👃
22k         Image: Control of the	May 2017	27,115	_	<b>\</b> 4	-7% 👃
	Apr 2017	28,240	_	<b>)</b> 3	-3% 👃
	Mar 2017	28,676	_	<b>)</b> 2	-1% 👃

#### Notes on Methodology

PMPM Payment Information by Medicaid Eligibility Group (MEG) by Month									
Report Period	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17			
% of 29,102	91.1%	89.3%	86.6%	84.5%	83.6%	82.6%			
Total #	26,503	25,985	25,197	24,642	24,332	24,038			
ABD#	1,790	1,791	1,773	1,764	1,755	1,742			
ABD %	6.8%	6.9%	7.0%	7.2%	7.2%	7.2%			
Gen Adult #	11,646	11,331	10,764	10,512	10,326	10,164			
Gen Adult %	43.9%	43.6%	42.7%	42.7%	42.4%	42.3%			
Gen Child#	13,067	12,863	12,660	12,366	12,251	12,132			
Gen Child %	49.3%	49.5%	50.2%	50.2%	50.4%	50.5%			

**Partners** 

- DVHA Payment Reform Unit
- DXC Technology
   OneCare Vermont

#### Story Behind the Curve

This measure shows ACO Attribution. It is broken down by Medicaid Eligibility Group (MEG) and shows what percentage of each MEG makes up the reported total.

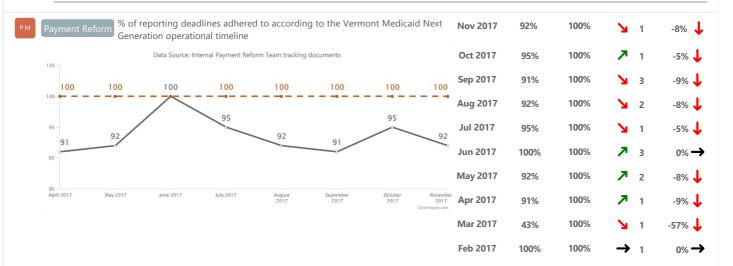
#### This measure is a useful indicator of:

- How many actively attributed members the ACO has in a given month (which helps quantify the program's scale)
- Any fluctuation in attribution on a month-to-month basis, overall and by MEG (which helps quantify population dynamism and the effects of changing Medicaid eligibility on prospective ACO attribution).

Member attribution to the VMNG ACO program is set prospectively (at the beginning of a performance year), and no new members are added to the population during a performance year. However, prospectively attributed members may be considered ineligible for attribution in a given month due to a number of factors, including eligibility changes (e.g. loss of Medicaid coverage); evidence of an additional source of insurance coverage or ageing into Medicare eligibility; death; or termination of a contractual relationship between an attributing provider practice and the ACO (at which time all members that had been attributed through that practice are no longer considered attributed to the ACO). Some members may subsequently become eligible for attribution again after losing eligibility in an earlier point in the year, but a 1-1.5% decrease in the number of PMPM payments made is expected month-to-month in a given program year. The more significant decrease (4%) in the number of members for whom payments were made between April and May highlights an instance in which an entire practice's membership was removed from the ACO-attributed population due to termination of a contractual relationship between that practice and the ACO (OneCare Vermont).

Last updated: 12/18/17

Author: Payment Reform Unit



#### Notes on Methodology

% of reporting dea	adlines adher	red to accordin	g to the VMNG	operational t	imeline	
Report Period	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	I
% met	95%	92%	91%	95%	92%	
% met after extension	5%	8%	9%	5%	8%	
% not met	0%	0%	0%	0%	0%	

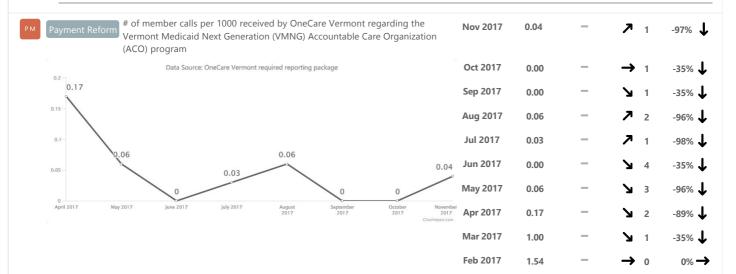
#### Partners

- DVHA Payment Reform Unit
- DVHA Data Unit

Reporting requirements for the ACO program began in January, 2017. Reporting considered for this measure includes ACO reports on performance (for example, member helpline reports, care management reports, and utilization reports) as well as DVHA data reports to the ACO (claims extracts for ACO attributed population). In general, close to 100% of reporting requirements have been met on time. To date, OneCare has submitted all required reports to DVHA, and DVHA has transferred all required data files to OneCare, either on time or by mutually agreed-upon adjusted deadlines (to allow other necessary processes to occur). For example, DVHA and OneCare agreed to extend the deadlines for OneCare's submission of four reports in March because OneCare would require claims-data to complete those reports, and DVHA's initial claims-sharing in that month could not occur until members had been notified of their initial opportunity to opt-out of having DVHA share their claims data with OneCare. As program operations continue and processes are streamlined to account for adjustments made to reporting templates and data elements, the Payment Reform team anticipates that 100% of reporting deadlines will be met on time month-to-month.

Last updated: 12/18/17

Author: Payment Reform Unit



#### Notes on Methodology

# of member calls per 1000 members							
Report Period	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17		
# Inquires	1	2	0	0	1		
# Complaints	1	0	0	0	0		
# Grievances	0	0	0	0	0		
# Appeals	0	0	0	0	0		
Total # Calls	2	2	0	0	1		
Calls/1000 att mem	0.03	0.06	0.00	0.00	0.04		

#### Partners

OneCare Vermont

#### Story Behind the Curve

This measure shows the number of member calls per 1000 members per month, broken out into the 4 categories of communication below:

1. Inquiry: routine communication from an ACO member or provider requesting information that is within the general scope of the ACO, or requesting a routine action be taken

- 2. Complaint: a routine communication from an ACO member or provider that requires the ACO to take an action to resolve issues
  - Grievance: a complaint that is not readily resolved through discussion with the ACO when first presented, and is elevated to senior leadership of the ACO, the DVHA payment reform team, and the Health Care Advocate as appropriate
- 4. Appeal: a grievance that has not been resolved to the satisfaction of the member or provider. The member or provider can bring their grievance through an appeals process that will include continued support from DVHA, the ACO and the Health Care Advocate as appropriate.

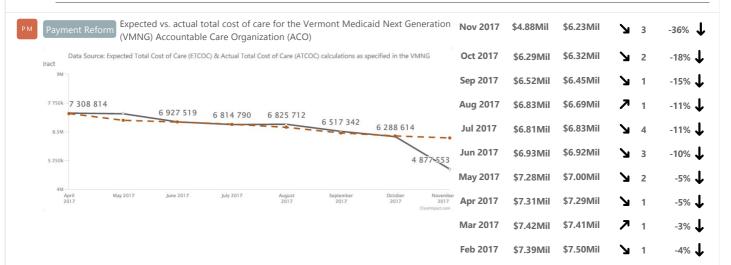
Reporting requirements for the VMNG ACO program's member helpline began in February, 2017, and the ACO is required to report monthly the number of member inquiries, complaints, grievances, and appeals received via their member/provider helpline.

Since the beginning of the VMNG pilot, Medicaid members' primary reason for contacting OneCare pertained to opting out of having their Medicaid claims data shared with OneCare. Letters were mailed to Medicaid members attributed to OneCare in the middle of February; these letters explained what ACOs are, notified members that their primary care provider was participating in the ACO, and gave members the option of not having DVHA share their claims data with OneCare. The higher volume of member inquiries for February and March was in response to this initial mailing.

As the program continues, it is expected that the monthly number of member inquiries will remain steadily low, unless other targeted or widespread communication activities occur. Monitoring trends for these types of member contact will remain important as key indicators of program performance from the perspective of the member. Any increases in complaints, grievances, or appeals will be treated as priority areas for expedient investigation and resolution by both OneCare and DVHA.

Last updated: 12/18/17

Author: Payment Reform Unit



Notes on Methodology

\*\*Please note in the chart above that the solid trend line shows the actual total cost of care (ATCOC) and the dotted trend line shows the expected total cost of care (ETCOC)

	ETCOC & ATCOC for the Vermont Medicaid Next Generation Accountable Care Organization										
Report Period	Jan-17	Feb-17	Mar-17	Арг-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17
ETCOC	\$7,522,630	\$7,498,277	\$7,413,414	\$7,292,219	\$6,997,783	\$6,923,243	\$6,829,556	\$6,691,562	\$6,449,538	\$6,318,547	\$6,231,854
ATCOC*	\$7,655,673	\$7,385,142	\$7,422,600	\$7,308,814	\$7,282,379	\$6,927,519	\$6,814,790	\$6,825,712	\$6,517,342	\$6,288,614	\$4,877,553
Over/(Under)*	\$133,043	(\$113,135)	\$9,186	\$16,595	\$284,596	\$4,276	(\$14,766)	\$134,150	\$67,804	(\$29,933)	(\$1,354,301)

\*Please note that data for ATCOC and the over/(under) will be updated for all historical months on a monthly basis as additional claims are processed. Expected values will remain constant.

#### Partners

- Payment Reform Unit
- Business Office
- DXC
- OneCare Vermont

#### Story Behind the Curve

The Accountable Care Organization's (ACO's) expected total cost of care (ETCOC) is derived based on actuarial projections of the cost of care in 2017 for the population of prospectively attributed Medicaid members, using 2015 claims for the attributed members as a baseline and trending it forward to 2017.

The ACO's actual total cost of care (ATCOC) is the sum of the Fixed Prospective Payment (FPP) paid to the ACO and the total actual Fee-For-Service expenditures paid by DVHA on behalf of the ACO to its providers for services not covered by the FPP.

The ACO has agreed to a risk-based spending target for the full attributed population during the performance year. If the ACO exceeds its spending target for the Performance Year, it is liable for expenses up to 103% of the target; if the ACO spends less than its target, it may retain savings to 97% of the target. This arrangement provides an incentive to use resources efficiently. If the ETCOC and ATCOC are equal, then the ACO's actual spending is on consistent with its projected spending for the performance year, and a minimal amount of financial reconciliation will occur between the ACO and DVHA during the final financial reconciliation. If the ETCOC is greater than the ATCOC, the ACO's spending has been less than the financial target, and the ACO would be eligible to retain a portion of the dollars saved relative to the target. Conversely, if the ATCOC is higher than the ETCOC, the ACO's spending has exceeded its financial target, and the ACO would be liable for a portion of the dollars spent in excess of the target.

Caution should be exercised when using this information to evaluate financial performance during the performance year, as claims lag has a significant impact on financial data, and the data does not factor in claims or payments that will need to be reconciled after the program year. At this time, the ACO's overall expenditure for January through June of 2017 is higher than the expected total cost of care for the corresponding months.

Last updated: 12/18/17

Author: Payment Reform Unit

Actions					
Name	Assigned To	Status	Due Date	Progress	

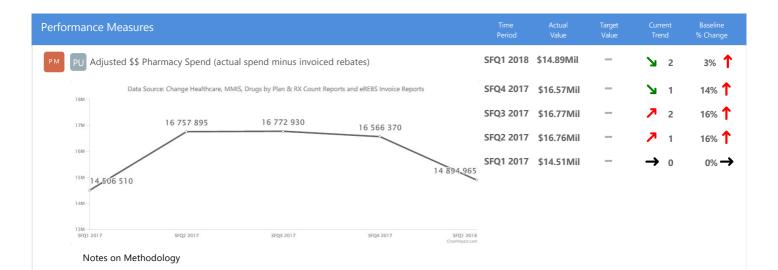
#### **Budget Informatior**

#### What We Do

The Pharmacy Unit (PU) manages the pharmacy benefit for members enrolled in Vermont's publicly funded healthcare programs. Responsibilities include ensuring members receive medically necessary medications in the most timely, cost-effective manner. Pharmacy unit staff and DVHA's contracted pharmacy benefit manager (PBM) work with pharmacies, prescribers, and members to resolve benefit and claims processing issues, and to facilitate appeals related to prescription drug coverage within the pharmacy benefit. The unit enforces claims rules in compliance with federal and state laws, implements legislative and operational changes to the pharmacy benefit programs, and oversees all the state, federal, and supplemental drug rebate programs. In addition, the unit and its PBM partner manage DVHA's preferred drug list (PDL), pharmacy utilization management programs, a local provider call center/help desk, and drug utilization review activities focused on promoting rational prescribing and alignment with evidence-based clinical guidelines.

#### Who We Serve

#### How We Impact



Spend/Rebate by Quarter	Total Drug Spend	Total Rebate Invoiced	Estimated Net Spend
SFY17 Q1	\$47,963,613	\$33,457,103	\$14,506,510
SFY17 Q2	\$47,495,762	\$30,737,867	\$16,757,895
SFY17 Q3	\$49,338,141	\$32,565,210	\$16,772,930
SFY17 Q4	\$50,412,440	\$33,846,070	\$16,566,370
SFY18 Q1	\$47,469,475	\$32,574,510	\$14,894,965

#### Partners

- Change Healthcare
- Pharmaceutical Manufacturers

#### Story Behind the Curve

The Pharmacy Unit oversees the rebate programs. DVHA's Pharmacy Benefit Manager, Change Healthcare, manages

the rebate processes. Rebates are invoiced every quarter. The measure shows an estimated net spend because it is based on rebates invoiced, not rebates collected.

The rebate program is vitally important to DVHA's overall healthcare spending. DVHA receives approximately 50-60% of its drug spend back in the form of federal, state and supplemental rebates.

The ultimate goal is to manage drug spend by maximizing rebate opportunities.

Last updated: 12/15/17

Author: Pharmacy Unit



#### Notes on Methodology

% of Manufacturer's Fees Collected	Total \$ Amount Invoiced	Total \$ Amount Received	% Collected
CY 2016*	\$3,235,116	\$2,113,311	65.3%

<sup>\*</sup>Invoices are billed in April of the following year (for the previous calendar year)

#### Partners

- Change Healthcare
- Pharmaceutical Manufacturers

#### Story Behind the Curve

The Pharmacy Unit, in collaboration with its pharmacy benefit manager Change Healthcare, annually invoices a fee to each pharmaceutical manufacturer paid by the Department of Vermont Health Access for prescriptions for individuals participating in Medicaid, Dr. Dynasaur or VPharm. The fee is 1.5 percent of the previous calendar year's prescription drug spend by the Department of Vermont Health Access.

The manufacturer fee funds the collection and analysis of information on pharmaceutical marketing activities, analysis of prescription drug data needed by the attorney general's office for enforcement activities, and the evidence-based education program established in subchapter 2 of chapter 91 of Title 18.

The Pharmacy Unit will provide further analysis as more data becomes available, with the goal of increasing the percentage of collections.

Last updated: 12/15/17

Author: Pharmacy Unit



#### Partners

• Change Healthcare

#### Story Behind the Curve

This performance measure allows the Pharmacy Unit to monitor prior authorization (PA) processing turnaround times. PA turn-around time is important to ensure that DVHA's Service Level Agreements are met by our vendor, Change Healthcare, in servicing our prescribers.

Last updated: 12/15/17

Author: Pharmacy Unit

**Assigned To** 

Name

Actions

**Due Date** 

**Progress** 

Status







# **Program Integrity Unit**

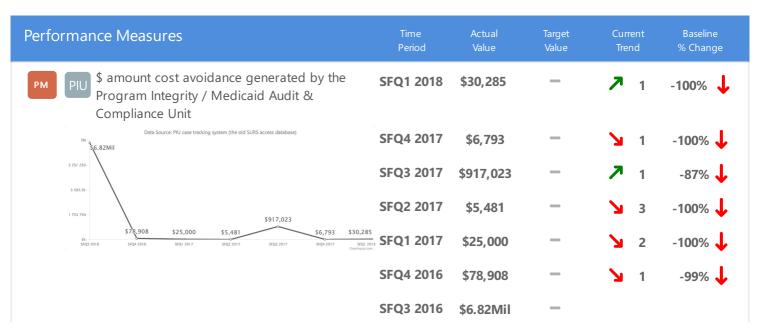
# **Budget Information**

## What We Do

The Program Integrity Unit (PIU) consists of three teams; the Medicaid Audit and Compliance Unit (MACU), Oversight & Monitoring (O&M) and most recently, Beneficiary Healthcare Fraud. The MACU team works to establish and maintain integrity within the Medicaid Program and engages in activities to prevent, detect and investigate Medicaid provider fraud, waste and abuse. Data mining and analytics, along with referrals received, are used to identify and support the appropriate resolution of incorrect payments made to providers. The Oversight & Monitoring (O&M) team is responsible for ensuring the effectiveness and efficiency of departmental control environments, operational processes, regulatory compliance, and financial and performance reporting in line with applicable laws and regulations. The third team to complete the Program Integrity Unit is the Beneficiary Healthcare Fraud team. This new team joined the Program Integrity Unit in July, 2015. The responsibility of this team is to investigate detect and prevent healthcare eligibility and enrollment fraud in the Vermont Medicaid Program.

## Who We Serve

# How We Impact



#### **Partners**

 Other DVHA Units (such as Clinical or Policy) who assist in policy or systems change in support of future "cost avoidance"

#### Story Behind the Curve

The Program Integrity / Medicaid Audit & Compliance Unit (MACU) measures cost avoidance or cost saving, when it refers to the projected reduction in future Medicaid expenditures for services/claims being reimbursed improperly. The actual avoidance occurs when edits and/or policy changes occur which support the case closure plan. This measure is time based and projects the potential reduction of expense within the category (claim type). These dollars are used in the system to provide additional services to qualified beneficiaries. Program Integrity cost saving based on the anticipated decrease or avoidance of future Medicaid expenditures related to the issue. Cost saving is projected and counted for a 1year period.

The MACU works to ensure Medicaid federal and state dollars are spent on authorized expenditures and to recover dollars expended on unauthorized expenditures. The goal of the Program Integrity Unit to increase payment integrity by recommending changes to DVHA policies or edits and audits within the MMIS. When these conditions are met, the projected cost avoidance represents future dollars remain available to be further reallocated to other services. This situation of cost avoidance doesn't exist with each case opened with PI.

Last Updated: 11/14/17

Author: Program Integrity / Medicaid Audit & Compliance Unit (MACU)



Audit Name		SFY16		SFY17				
	Total #	Repeat	Repeat %	Total #	Repeat	Repeat		
45 CFR VHC	10	0	0.0%	4	1	25.0%		
CAFR	5	5	100.0%	4	4	100.0%		
A133	14	12	85.7%	6	3	50.0%		
CMS PI	N/A	N/A		8	1	12.5%		
Total	29	17	58.6%	22	9	40.9%		

**45 CFR** is an annual audit of the Vermont State Exchange "VHC" by an independent qualified auditing entity which follows generally accepted governmental auditing standards (GAGAS) to perform an annual independent external financial and programmatic audit and must make such information available to HHS for review by CMS/CIIO/HHS.

**The Comprehensive Annual Financial Report (CAFR)** is a thorough and detailed annual presentation of the state's financial condition. It reports on the state's activities and balances for each fiscal year. The State's external accounting firm works with the State of Vermont to review prepared modified accrual financial statements for compliance with GAAS and GAAP guidelines.

**The A133 Single Audit** is an annual review by the State's external audit firm to ensure a recipient of federal funds is in compliance with the federal program's requirements for how the money can be used. Each federal agency that gives out grants outlines specific items it feels are important for recipients to meet to ensure the successful management of the program and alignment with the legislative intent of the program. These items are laid out in the A-133 Compliance Supplement.

**CMS PI Review** - Every 3 or 4 years, the Centers for Medicare & Medicaid Services (CMS) conduct a focused review to determine the extent of program integrity oversight of the managed care program at the state level.

#### Story Behind the Curve

This measure is shows the total number of audit findings in audits that closed during a state fiscal year (SFY) and the % that are repeat findings from previous audits.

DVHA is required to be compliant with all Federal and State policies regarding the administration of the Medicaid Program and the Qualified Health Plans. When DVHA is audited by an external auditor or regulator, and findings are identified, DVHA will correct the issue, in the approved time frames to ensure there are no repeat findings when that auditor or regulator returns.

Federal and State policies define the regulations for which DVHA must follow to be compliant with the administration of the Medicaid Program, including the Qualified Health Plans. When repeat findings exist, it brings to light that

deficiencies and/or material weaknesses remain and that the programs are not compliant with the requirements. A compliant program will help to strengthen the economy, make Vermont more affordable and protect the most vulnerable.

Tracking of this data is limited, historically, as the Oversight & Monitoring unit has only been in existence for a few years. Historical data is captured, as current audits present, where repeat findings may be brought forward. At present, approximately 2 years of data has been captured so for any audit that happens more than every 2 years (CMS IAG Review is every 3-4 years), the data may need to be captured for the first time, as the beginning of the next review time frame.

The 45 CFR VHC audit that closed in SFY 2016 was the first audit of VHC and resulted in an Adverse Opinion due to the lack of documented Standard Operating Procedures (SOPs). A tremendous undertaking was made by DVHA HAEEU with assistance from Oversight & Monitoring to complete numerous SOPs before the next year's review. As noted in the above table, there was only one repeat finding and an Unqualified Opinion was issued.

In 2016, the Oversight & Monitoring unit was established within Program Integrity to formalize an Oversight & Monitoring Program for the Medicaid Program, including the Vermont Health Connect, in line with the strategic direction of DVHA and Agency Leadership to ensure the effectiveness and efficiency of departmental control environments and operational processes in alignment with applicable laws and regulations. Working closely with DVHA departments, corrective action plans were put in place and actively pursued to ensure a reduction in repeat findings. The result was a reduction from 12 to 3 repeat findings reduction for SFY 2017 Single audit.

**Adverse Opinion** – the State did not comply in all material respects with the federal compliance requirements that could have a direct and material effect on major federal programs.

**Unqualified Opinion** – The State compiled in all material respects with federal requirements that could have a direct and material effect on major federal programs.

Last updated: 11/14/17

Author: Program Integrity Oversight & Monitoring Unit



claims)

% of clean claims adjudicated during the month Oct 2017 within 30 days of receipt (excluding drug

98.6%

90.0%

105		Data Source: DXC	Technology's Servi	ice Level Requireme	ent Dashboard		Sep 2017	98.7%	90.0%	<b>&gt;</b> 3	0%→
99.1%	99.1%	99.5%	99.6%	99.2%	99.1%	98.7% 98.6%				<b>3</b> 5	
95 —							Aug 2017	99.1%	90.0%	2	0% →
90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0% 90.0%	Jul 2017	99.2%	90.0%	<b>\</b> 1	0%→
85 March 2017	April 2017	May 2017	June 2017	July 2017	August 2017	September October 2017 2017 ClearImpact.com	Jun 2017	99.6%	90.0%	<b>7</b> 2	1% 🕇
							May 2017	99.5%	90.0%	<b>7</b> 1	0%→
							Apr 2017	99.1%	90.0%	<b>→</b> 1	0%→
							Mar 2017	99.1%	90.0%	<b>\</b> 1	0%→
							Feb 2017	99.4%	90.0%	<b>7</b> 1	0%→
							Jan 2017	99.1%	90.0%	<b>→</b> 0	0%→

#### **Partners**

• DXC Technology Claims Processing Unit

#### Story Behind the Curve

In accordance with federal rules for prompt payments (31 U.S Code Chapter 39 – Prompt Payment), any bills or invoices submitted to government must be paid within 30 days. DXC SLR 3.1.8 requires that at least 90% of clean claims (those without missing or invalid information) are adjudicated within 30 calendar days of receipt.

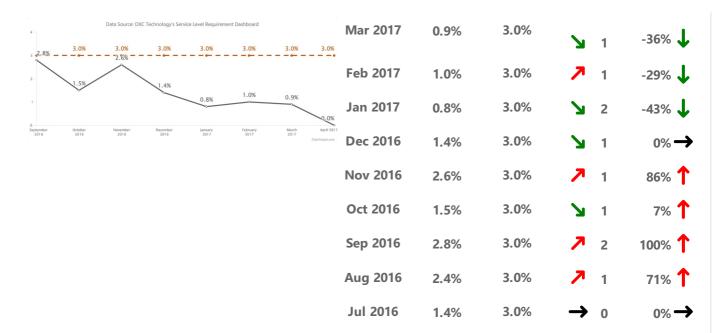
The Vermont Medicaid Provider network relies on timely Medicaid payments to maintain their operations and facilities so that they can continue to serve Vermont Medicaid members.

This requirement has been consistently met and exceeded for many years. The current claims processing system is able to auto-adjudicate a high percentage of claims.

Last updated: 11/15/17

Author: Program Integrity Unit

PM PIU % error rate for all processed claims Apr 2017 0.0% 3.0% 3.0% 2 -29% 1



#### Notes on Methodology

• The goal is to have a **less than 3%** error rate for all claims processed.

#### **Partners**

DXC Technology Claims Processing Unit

#### Story Behind the Curve

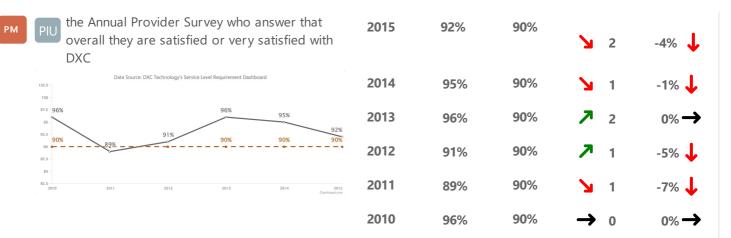
In accordance with the DXC contract, a quality assurance review is performed on a sample of claims that were adjudicated by the DXC Claims Unit staff. DXC SLR 3.1.12 requires that the error rate for the sample is less than 3%.

This is important because Vermont Medicaid and the Vermont Medicaid Provider network rely on DXC to process claims correctly in order to have proper reimbursement.

The claim error rate methodology changed, effective January 2017, with increased criteria for the quality review. Prior to 2017, the quality review comprised of a much smaller sample that was derived for each of the claims processing clerks. Due to the increased scrutiny and sample size, the error rate may fluctuate in early 2017.

Last updated: 10/31/17

Author: Program Integrity Unit



#### Notes on Methodology

Overall Performance	Very Satisfied	Satisfied	Dissatisfied	Very Dissatisfied
2010	48%	48%	3%	1%
2011	33%	56%	9%	2%
2012	38%	53%	9%	0%
2013	35%	61%	4%	0%
2014	45%	50%	3%	2%
2015	39%	53%	5%	3%

#### **Partners**

- DXC Technology Provider Services Unit
- DVHA Provider & Member Relations Unit

#### Story Behind the Curve

In accordance with the DXC contract, a survey is made available to all Vermont Medicaid enrolled providers. This survey asks the provider to rate their overall satisfaction with DXC.

This is important because allowing providers to give their feedback is key to provider relations. Understanding the Vermont Medicaid provider network's overall satisfaction with the Vermont Medicaid Fiscal Agent (DXC) is critical to maintaining good relationships between DVHA and providers. The information gathered from the survey is analyzed and used to implement improvements within DXC. The annual provider survey is under way during September 2017 and the results for 2016 will be available soon.

Last updated: 10/04/17

Author: Program Integrity Unit

Actions					
Name	Assigned To	Status	Due Date	Progress	

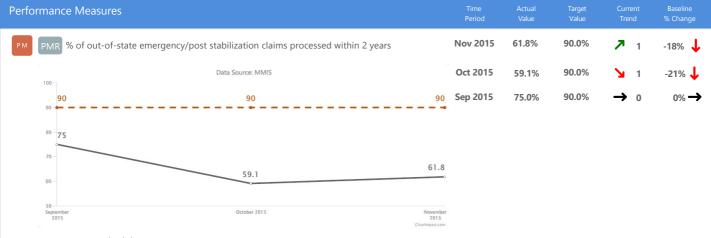


#### What We Do

The Provider and Member Relations Unit (PMR) ensures members have access to appropriate healthcare for their medical, dental, and mental health needs. The unit monitors the adequacy of the Green Mountain Care (GMC) network of providers and ensures that members are served in accordance with managed care requirements. The Green Mountain Care Member Support Center contractor is the point of initial contact for members' questions and concerns.

#### Who We Serve

#### How We Impact



#### Notes on Methodology

Out-of-State Emergency/Post Stabilization Claims	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016
# claims submitted	4	44	34			
34# claims paid w/in 2 years	3	26	21			
% claims paid w/in 2 years	75.0%	59.1%	61.8%			

#### Partners

- Medicaid members
- Out of state providers
- DXC

#### Story Behind the Curve

DVHA is required to pay for out-of-state emergency/post-stabilization claims that are brought to the Department's attention by Medicaid members. These claims must be paid within 2 years of the date of service to receive federal dollars. None of the providers rendering these services are enrolled with VT Medicaid. The Provider Member Relations (PMR) Unit assures that claims are emergency/post stabilization and are valid to be paid under this process to ensure that DVHA is not paying for services that could be covered by an enrolled provider. The PMR Unit manages the process of getting these claims paid by DXC.

This measure is important as many Medicaid members are faced with collection agency notices for claims that were emergency related. The PMR Unit helps to assure Medicaid members are afforded the coverage they are entitled

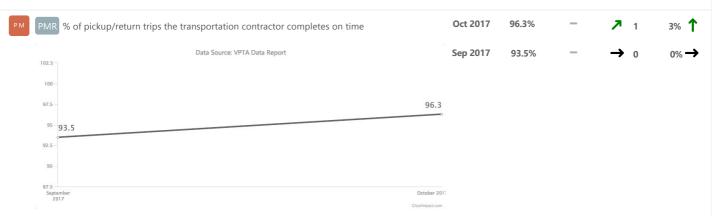
to. The unit also monitors whether services are being utilized correctly and whether or not the member is entitled for payment of the claims.

In 2011, the PMR Unit began to handle all work related to provider outreach, member communication and DXC oversight with respect to the out of network emergency related claims. DVHA's mission was two-fold: remain compliant with 42 CFR 438.114 and attend to members' needs. A call with the regional CMS office in 2011 proved that the unit was headed in the right direction. CMS staff were surprised to hear that the unit was even attempting to reconcile such cases, as other states rarely, if ever, attempt to actively resolve out of network billing issues, emergent or not.

Since the PMR Unit has taken over outreach and tracking of these cases, hundreds of claims have been successfully paid that would have otherwise remained a financial burden to VT Medicaid members who simply had no choice but to seek emergency medical services at the time. And although it remains difficult to convince certain providers to willingly submit a claim and accept the VT Medicaid rate as payment in full, the unit's outreach efforts have proven to be a success and have alleviated many Vermonters of unnecessary stress.

Last updated: 12/15/17

Author: Provider & Member Relations Unit



Notes on Methodology

Member Rides	Sep 2017	Oct 2017	Nov 2017	Dec 2017
# rides given	34,345	45,119		
# rides on time	32,115	43,456		
% rides on time	93.5%	96.3%		

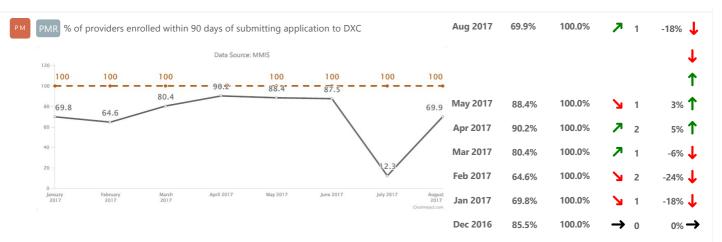
#### Story Behind the Curve

This measure captures the non-emergency transportation (NEMT) timely pick up and drop off of Medicaid members to medical appointments. The measure is important to the Provider Member Relations (PMR) Unit because it looks at whether or not Medicaid members are receiving NEMT services within the designated timeframes as defined in the NEMT manual. The PMR Unit is monitoring this measure because significant complaints have been received from members not getting to appointments and not getting picked up in a timely manner.

Prior to August 2017, NEMT was operating as 8 separate entities As of 8/1/2017, the Vermont Public Transportation Association (VPTA) holds the sole contract for non-emergency transportation. Therefore, the measure data will begin at the start of the VPTA contract. VPTA reporting is due to the PMR Unit within 30 days of the end of the month.

Last updated: 12/15/17

Author: Provider & Member Relations Unit



#### Notes on Methodology

#### # of days it took to process all provider applications that came in during the month:

# Days	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017
1-30 days	10	54	57	35	36	15	34
31-60 days	31	18	6	4	5	5	54
61-90 days	134	183	276	374	274	4	79
91-120 days	30	55	23	39	45	128	64
121+ days	66	7	14	15	0	43	8
Total	271	317	376	467	360	195	239
% w/in 90 days	64.6%	80.4	90.2%	88.4%	87.5%	12.3%	69.9%

#### Partners

- Medicaid Providers
- DXC

#### Story Behind the Curve

The Provider Member Relations (PMR) Unit ensures that providers are enrolled in Medicaid in a timely manner to ensure access to services for members.

This measure is important to the PMR Unit because their goal is to ensure Medicaid members have the ability to see enrolled providers for their medical needs as well as to ensure Medicaid providers have the ability to bill and be paid for the services they deliver.

The data that is currently being inputted into MMIS by the DXC Enrollment team to capture the enrollment application received date and application completion date is not always being used correctly. This has been addressed and meetings are happening the week of November 13<sup>th</sup> to better understand the numbers. Starting in June 2017, a high number of new applications starting coming to DXC as any provider listed on a claim must be actively enrolled with Vermont Medicaid. The PMR Unit is closely monitoring these numbers.

Last updated: 12/15/17

Author: Provider & Member Relations Unit

# Actions Name Assigned To Status Due Date Progress





Special Proj

# MMIS, IE & HITECH Projects

# What We Do

The Agency of Human Services' Health and Human Services Enterprise (HSE) activities are building a foundation of our business and technological transformations for enhancing the intersection of AHS' service delivery. DVHA is responsible for a vast array of business demands including health care eligibility and claims processing.

Vermont continues to proceed with the building of the HSE in a modular fashion transforming into a data driven, person-centric enterprise. The first step is the implementation of the HSEP (Platform), providing a shared suite of modern technology services, tools, and components that are positioned to be utilized to address business needs for optimizing service delivery including transactional capabilities, analytic performance and all aspects of data management.

# There are three primary programs under which this work is being performed:

- 1. Medicaid Management Information System (MMIS) program
- 2. Integrated Eligibility and Enrollment (IE) program
- 3. Health Information Exchange/Health Information Technology (HIE/HIT) program

**The MMIS claims processing and provider payment system** allows Vermont to maintain compliance with Federal and State regulations for administering Medicaid. The State processes over \$1 billion in Medicaid claims annually and the claims information itself (e.g., the services an individual receives) provides care and case managers with the information they need to effectively serve our members.

**Through the Integrated Eligibility and Enrollment (IE) program**, additional capabilities will be added to the HSEP allowing for automation and standardization of the health & human services case management and program administration systems (screening, application, eligibility determination and enrollment). This represents the continued integration of the Agency's programs as part of one enterprise. This means that our staff and the Vermonters we serve will use one system - one door - to manage services resulting in more efficient accessibility to programs and services for those in need.

The Health Information Technology (HIT) program exists to put high quality health data in the hands of those who need it, whether their focus is caring for individual patients or working to improve the health of Vermont's population through health analytics. Health information informs our decisions and allows us to see opportunities and progress made with regards to controlling health care costs and improving Vermonter's health and well-being. The HIT program initiatives are federally and state funded to support a variety of dependent HIT efforts such as Vermont's Health Information Exchange (HIE), the Blueprint for Health's Clinical Registry, and the Department of Health's Immunization Registry. The HIT program continues to evolve as state policy evolves as a tool to understand, coordinate and support the health care landscape. The Medicaid Electronic Health

**Record (EHR) Incentive Program** provides incentive payments to eligible professionals, eligible hospitals and critical access hospitals as they adopt, implement, upgrade or demonstrate meaningful use of certified EHR technology. The funds used to support the incentive payment are 100% federal.

#### **Partners**

• New England States Consortium of Systems Organization

# Strategy

Projects Included in Each Category							
MMIS Projects	IE Projects	HITECH Projects					
Pharmacy Benefit Management (PBM) Care Management Provider Management Module SSNRI T-MSIS Electronic Visit Verification System (EVVS) State Self-Assessment (SS-A) update Medicaid Analytics (DVHA pilot) Electronic Data Interface (EDI) On-Demand (ECM solution for MMIS) Business Objects (BOBJ) Coordination of Benefits (COB) Analysis Program Integrity (PI) Analysis	Asset Verification Service (AVS)     Plan the Business     ESD - Business Rules Management (BRM)     House of Brick (HOB) - Oracle Roadmap     Oracle Policy Modeler (OPM)     IE RFP Creation/Release	<ul> <li>HIT/HIE Evaluation (VITL evaluation)</li> <li>EHRIP / MAPIR</li> <li>HIE Development</li> <li>Blueprint Infrastructure Development</li> <li>VHIE Interface Extension (SFY17)</li> <li>VHIE Connectivity &amp; Access</li> <li>Bi-State Quality Improvement Initiative</li> <li>Blueprint Clinical Registry M &amp; O</li> <li>VCCI Interfaces Phase 2</li> </ul>					

# The MMIS Program addresses:

- The modernization of the current MMIS solution in a modular way
- CMS mandated business and system requirements for components that are in-addition to traditional MMIS solution
- Provider Management environment which overlaps in certain areas of HITECH and value-based payment and payment reform efforts

**The HIT program** focuses on health information exchange (HIE) in Vermont - the electronic sharing of clinical data which supports doctors in providing the highest level of care and enables measurement of the health care system to: improve health care quality, make care more efficient, reduce administrative burden, engage patients in their care, and support the health and well-being of the Vermont community.

Performance Measures	Time	Actual	Target	Current	Baseline
	Period	Value	Value	Trend	% Change
Special Proj % MMIS, IE & HITECH projects on time	SFQ1 2018	82.1%	-	<b>→</b> 0	0% →

82.1% 22.00 78.00

Notes on Methodology

Report Period		SFY18 Q1		SFY18 Q2					
	Total # Projects	# Projects on time	% Projects on time	Total # Projects	# Projects on time	% Projects on time			
MMIS	13	11	84.6%						
IE	6	5	83.3%						
нітесн	9	7	77.8%						
Total	28	23	82.1%						

Story Behind the Curve

# For the % behind schedule, the story behind why:

**MMIS:** PBM and Care Management are running behind pending approved Change Requests (CR) to align remaining DDI activities.

**IE:** AVS is running behind on time due to complexities with executing a Software as a Service (SaaS) solution involving a third party vendor. Additionally, resource constraints during procurement have also hindered progress.

**HITECH:** IAPD is late. Feds have exceeded 60-day review period which includes Blueprint infrastructure development projects. Blueprint is pursuing two development contracts, one RFP has been published, the other still in development.

Last updated: 11/15/17

Author: ??

Special Proj % MMIS, IE & HITECH projects within SFQ1 2018 95.7% -  $\rightarrow$  0 0%  $\rightarrow$ 

98-96-95-95-95-95-95-95-

Notes on Methodology

Report Period	,,,,,	SFY18 Q1	HITECH pro		SFY18 Q2	
10104	Total # Projects	# Projects w/in scope	% Projects w/in scope	Total # Projects	# Projects w/in scope	% Projects w/in scope
MMIS	13	13	100.0%			
IE	6	6	100.0%			
нітесн	9	9	100.0%			
Total	28	28	100.0%	*		

Story Behind the Curve

For the % that is behind schedule, scope or budget - what's the story behind why?

Last updated: 11/15/17

Author: ???



Notes on Methodology

Report Period		SFY18 Q1		SFY18 Q2					
	Total # Projects	# Projects on budget	% Projects on budget	Total # Projects	# Projects on budget	% Projects on budget			
MMIS	13	13	100.0%						
IE	6	5	83.3%						
нітесн	9	9	100.0%						
Total	28	27	96.4%						

Story Behind the Curve

# For the % that is behind budget - what's the story behind why?

**IE:** AVS is over-budget because initial estimated costs were less than contractual costs.

**HITECH:** For the HIT/HIE Evaluation (VITL evaluation), VITL has requested additional budget for evaluation support.

Last updated: 11/15/17

Author: ??

# Actions

Name	Assigned To	Status	Due Date	Progress	





QICIU

Quality Improvement & Clinical Integrity Unit

# **Budget Information**

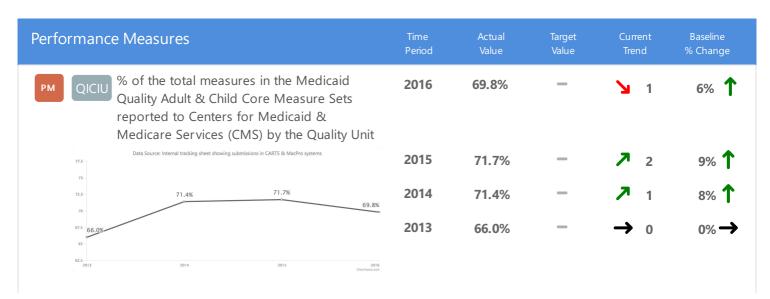
## What We Do

**The Quality Improvement & Clinical Integrity Unit (QICIU)** includes the Quality Team and the Clinical Utilization Review Team. The Quality Team collaborates with AHS partners to develop a culture of continuous quality improvement, maintains the Vermont Medicaid Quality Plan and Work Plan, coordinates quality initiatives including formal performance improvement projects, coordinates the production of standard performance measure, and is the DVHA lead unit for the Results Based Accountability (RBA) methodology & produces the DVHA RBA Scorecards.

The Clinical Utilization Review Team (UR) is responsible for the utilization management of mental health and substance use disorder services. The team works toward the integration and coordination of services provided to Vermont Medicaid members with substance use disorder and mental health needs. The team performs utilization management activities including concurrent review and authorization of mental health and substance use disorder services. The UR Team also administers the Team Care program, which locks a member to a single prescriber and a single pharmacy. In addition, the Autism Specialist prior authorizes applied behavior analysis (ABA) services for children.

## Who We Serve

# How We Impact



### **Partners**

- DVHA Data Unit
- Contractor to produce the performance measures

## Story Behind the Curve

Medicaid provides coverage to low-income adults, children, elderly persons, pregnant women, and people with disabilities. In short, Medicaid covers some of the most high-need populations in the country.

Accordingly, federal legislation called for the creation of core sets of healthcare quality measures to assess the quality of care for adults and children enrolled in Medicaid. The U.S. Department of Health & Human Services established the Adult and Child Core Sets to standardize the measurement of healthcare quality across state Medicaid programs, assist states in collecting and reporting on the measures, and facilitate use of the measures for quality improvement.

The Adult and Child Core Sets are often used to provide a snapshot of quality within Medicaid. They are not comprehensive, but prior to their creation and implementation, performance measurement varied greatly by state, and it was not possible to glean an overall picture of quality. Statute requires CMS to release annual reports on behalf of the Secretary on the reporting of state-specific adult Medicaid quality information.

The DVHA was awarded Adult Medicaid Quality Grant funding starting in CY 2013 through CY 2015. A portion of this funding was used to facilitate quality improvement projects, as well as to assist in collecting and reporting on these core measures. The DVHA focused some of the funding on producing measures that require medical record review in order for results to be accurate and complete. This funding was no longer available to the State starting in 2016, so the Department was not able to produce the measures that require record review, thus the drop in the trend line above. We strive to build this funding back into our budget in years to come, as the production of measures that require record review will be key to the state's ability to keep pace with other state Medicaid plans and to evaluate the effectiveness of our payment reform models. These models are required to report out on key health indicators (hypertension for example) for their attributed populations. In order to achieve alignment and a comparison cohort, we need to produce these same measures for the general Medicaid population.

Last updated: August 2017

Author: Quality Improvement & Clinical Integrity Unit



## Notes on Methodology

Admissions by Type	SFY17 Q1	SFY17 Q2	SFY17 Q3	SFY17 Q4	SFY18 Q1
Adult	282	280	312	288	330
Detox	156	97	109	106	77
Children	79	77	101	92	93
Total	517	454	522	486	500

SFQ2 2017

SFQ1 2018 SFQ1 2017

454

517

### **Partners**

Vermont Medicaid Inpatient Providers

## Story Behind the Curve

This measure reflects the total number of behavioral health inpatient admissions authorized by the Quality Unit Clinical Utilization Review (UR) Team. The UR Team reviews all admission notifications within 1 business day of receipt.

The data shows that for the adult and children admissions there was a jump in the third quarter of the fiscal year. The Quality Unit has outreached their partners to determine an explanation for the shift. The detox admissions showed a different trend. Q1 was significantly (50) higher than the other quarters. Looking at co-occurring mental health and substance use conditions, it can be noted that most of the detox admissions were withdrawing from alcohol. Because opiate withdrawal usually doesn't require medical management and isn't a covered benefit without medical necessity, there was concern that members withdrawing from opiates would be admitted for mental health needs. The data suggests that concern was not realized in this fiscal year.

Last updated: 10/19/17

Author: Quality Improvement & Clinical Integrity Unit



## Notes on Methodology

Paid Claims by Type	SFY17 Q1	SFY17 Q2	SFY17 Q3	SFY17 Q4	SFY18 Q1	
Adult	\$2,454,107	\$2,418,881	\$2,571,705	\$2,073,740	\$2,203,703	
Detox	\$845,469	\$437,773	\$545,029	\$496,944	\$232,521	
Children	\$1,769,510	\$1,793,968	\$1,890,571	\$1,690,421	\$796,255	
Total	\$5,069,086	\$4,650,622	\$5,007,305	\$4,261,105	\$3,232,479	

### **Partners**

- Vermont Medicaid Inpatient Providers
- DVHA Business Office
- DXC Technology

## Story Behind the Curve

The Quality Unit reviews paid claims and tracks the costs of inpatient hospitalization for specific populations. The \$ amounts above include all paid claims for the Medicaid members who had an inpatient stay prior authorized by a Quality Unit Utilization Review Clinician.

The Quality Unit is currently working with the Business Office to review the claims reconciliation process with the goals of ensuring that the appropriate paid claims are being captured in the most efficient way and that DVHA is paying for the approved level of care at the appropriate rate. It is anticipated that process will be revised by the end of CY2017.

Last updated: 10/19/17

Author: Quality Improvement & Clinical Integrity Unit



## Notes on Methodology

Average LOS by Type	SFY17 Q1	SFY17 Q2	SFY17 Q3	SFY17 Q4	SFY18 Q1	
Adult	8.3	7.4	6.7	7.0	7.2	
Detox	5.5	4.9	5.5	5.1	4.8	
Children	19.8	18.0	15.4	14.6	10.8	
Total	9.3	8.7	8.1	8.0	7.5	

### **Partners**

- Vermont Medicaid Inpatient Providers
- Department of Children & Families
- Department of Mental Health

## Story Behind the Curve

As a part of DVHA's utilization management program, the Quality Unit impacts and tracks the average length of inpatient psychiatric and detox stays for Vermont Medicaid members over time

The Utilization Review (UR) Clinicians conduct numerous utilization management and review activities to ensure that quality services, those which increase the likelihood of desired health outcomes and are consistent with prevailing professionally-recognized standards of medical practice, are provided to members and that providers are using the program appropriately, effectively and efficiently. The UR Clinicians utilize clinical criteria for making utilization review decisions that are objective and based on sound medical evidence.

The data in the above trend lines show relatively consistent average lengths of stay for the psychiatric adult and detox populations. In January of 2017, UR Clinicians began participation in weekly status calls for all children placed in the Brattleboro Retreat. In doing so, some disposition issues were addressed. This may have contributed to the decrease in the average length of stay for children.

Last updated: 10/19/17

Author: Quality Improvement & Clinical Integrity Unit

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Name Assigned To Status Due Date Progress

## What We Do

The Reimbursement Unit oversees rate setting, pricing, provider payments and reimbursement methodologies for a large array of services provided under Vermont's Medicaid Program. The unit works with Medicaid providers and other stakeholders to support equitable, transparent, and predictable payment policy in order to ensure efficient and appropriate use of Medicaid resources. The Reimbursement Unit is primarily responsible for implementing and managing prospective payment reimbursement methodologies developed to align with CMS Medicare methodologies for outpatient, inpatient and professional fee services. While these reimbursement streams comprise the majority of payments through DVHA, the unit also oversees a complementary set of specialty fee schedules including but not limited to: durable medical equipment, ambulance, clinical labs, blood tests, physician administered drugs, dental, and home health. The Reimbursement Unit also manages the Federally Qualified Health Center (FQHC) and Rural Health Clinic (RHC) payment process as well as supplemental payment administration such as the Disproportionate Share Hospital (DSH) program.

## Who We Serve

### How We Impact



### Partners

- Medicaid Providers
- DXC
- Department of Mental Health
- Department of Aging & Independent Living
- Department for Children & Families

### Story Behind the Curve

Medicaid has regulations on how long providers have to submit claims for reimbursement, this is called timely filling. For claims originally submitted in a timely manner but denied payment, The DVHA Reimbursement Unit will review for payment. This performance measure will track how long the Reimbursement Unit takes to review denied claims and make a final decision on whether or not to pay them.

This measure is important to ensure that provider reviews of timely filings are processed in a consistent and timely manner. Providers will appreciate having a decision sooner rather than later.

The Reimbursement Unit recently worked with DXC to update the Timely Filing process. Prior to the update, the process was entirely manual with claims handed off in person from DXC to DVHA Reimbursement staff to work the timely filing request and then return to DXC for MMIS processing, if approved for payment. No tracking system was in place so it was difficult and time consuming to determine where a claim was in the process when a provider called for a status update. With the Reimbursement Unit's move to the Waterbury complex the process became even more difficult and lengthier. Claims now had to be transported between Williston and Waterbury by currier, adding an additional 3 to 6 days on each end to the time it took to determine whether to pay the claim(s) or not.

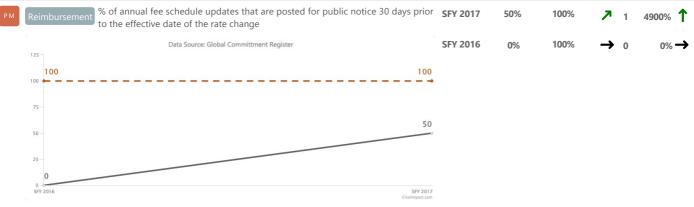
The Reimbursement Unit, recognizing the process was inefficient and cumbersome, started working with DXC staff to update and streamline the process. Starting in June 2017, scanned documentation replaced the need for a currier and a tracking spreadsheet is now available in SharePoint that is continually updated and viewable by both DXC and Reimbursement. The electronic process tracks the timely filing request from the day it arrives at DXC to the day a final determination is made by Reimbursement and communicated to DXC.

Now that a tracking system is in place, the Reimbursement Unit has set a goal to review and make a payment determination on 80% of timely filing requests within 15 business days of being received in the unit. There are various challenges to achieving this goal such as:

- 1. The free flow of requests in a timely manner to the unit
- 2. The appropriateness of documentation included in the request (i.e. does it support the providers claim or is additional support needed to make a determination)
- 3. Complexity of the case
- 4. For timely filing requests received that require a determination by a sister department, receiving the determination in a timely manner
- 5. Obtaining management approval, when appropriate
- 6. Working out the "bugs" of a new process.

Last updated: 12/15/17

Author: Reimbursement Unit



### Partners

- Burns and Associates Inc. (consultants)
- Medicaid Providers
- Trade associations such as Vermont Association of Hospitals and Health Systems (VAHHS), VNA's of Vermont and Bi-State, etc.
- DXC
- DVHA Policy Unit
- DVHA Business Office
- DVHA Program Integrity Unit

### Story Behind the Curve

During the 2016 legislative session the Reimbursement Unit received a lot of push back from hospitals related to its proposed policy to eliminate Provider Based Billing (PBB), with specific complaints on the length of the public notice period. In this case, public notice was posted to the Global Commitment Register on February 13, 2016 and slated to run until February 29<sup>th</sup> (Leap Year), a total of 17 days. The new policy was to have been implemented on March 1, 2016

While Vermont Medicaid does not have a specific policy related to the length of a public notice period, it has

followed Medicare guidelines which states public notice should be posted for a "reasonable" length of time. As a result, the Reimbursement Unit has established the goal that 100% of annual fee schedule/policy change updates

There are many challenges to the Reimbursement Unit meeting the goal of posting public notice 30 days prior to the effective date for a fee schedule/policy change update. Some of those barriers are as follows:

- 1. Obtaining consensus of stakeholders
- 2. Having clear and concise language in legislative directives
- 3. Having sufficient time to review and model rate/policy changes prior to legislatively directed implementation dates
- 4. Estimating budget impacts and obtaining PBR approval
- 5. Length of time needed by DXC to make necessary system changes to MMIS

Last updated: 09/08/17

Author: Reimbursement Unit



eimbursement % of annual fee schedule updates implemented by goal date

### Notes on Methodology

• This is a new performance measure for the Reimbursement Unit; the SFY18 data point will be available in July 2018.

### Story Behind the Curve

Currently there are no specific requirements on how often or exactly when Medicaid fee schedules get updated, so the Reimbursement Unit sets an internal target date for annual updates. This measure tracks what percentage of the time the unit is able to meet its target goal date.

Fee schedules let providers know what they will get reimbursed for providing a particular service. It is important to have consistency and predictability for fee schedule updates both for workflow purposes within the unit and for DVHA to continue to align with Medicare fee schedule updates and policy changes.

Last updated: 10/03/17

Author: Reimbursement Unit

### Actions

Name Assigned To Status Due Date Progress



## What We Do

The Vermont Chronic Care Initiative (VCCI) is a healthcare reform strategy to support Medicaid members with chronic health conditions and/or high utilization of medical services to access clinically appropriate healthcare information and services; to coordinate the efficient delivery of healthcare to these members by addressing barriers to care, gaps in evidence-based treatment and duplication of services; and to educate and empower members to eventually self-manage their conditions.

## Who We Serve

### How We Impact



### **Partners**

- Medicaid Medical Director
- Medicaid Providers
- Community Health Teams
- MMIS & Care Management vendors

## Story Behind the Curve

The Vermont Chronic Care Initiative (VCCI) eligible cohort is established based on criteria including high risk/cost members that are Medicaid primary and receive no other waiver services (CRT, Choices for Care). This measure represents the total number of **new enrollments** during the reporting month and directly impacts the VCCI ability to meet clinical and financial outcome measures among the target population. This measure captures new cases only, not the total case load. Staff case loads average 20- 25 members per month for 'short term, intensive case management, prior to transition to a lower level of case management within the medical home".

The VCCI implemented a new Care Management system for member identification and case management documentation during SFYs 2016 & 2017; in 2018 there are continued deployments of new functionality and related user acceptance testing by and training requirements for end users. In January 2017, the VCCI lost the ability to enroll members assigned to the ACO. This prompted a related transfer of active members and a drop in both the eligible population and provider referrals in these communities.

The VCCI turn over in SFY 2017 (6 FTE's) and SFY to date 2018 (3 FTE's) due to career advancement, retirement and

out-of-state relocation has adversely impacted VCCI enrollment. The required recruitment, orientation, training and case load development for new staff hired in the past 6 months, pushes down our team's case load capacity. Concurrently, the VCCI new target population identification methodology and testing, necessitated by the next generation ACO pilot efforts, were manually being implemented by field staff, pending the deployment of new logic into production; and, the new ACO population exclusion rules, which are currently in development, also generates a manual workaround by professional staff performing outreach to our target population. Summer vacations and staff out on FMLA further confound performance in the last 2 measurement months. A continued drop in VCCI enrollment over desired levels may continue to be a risk in the near term, as the final deployment of the care management system (originally targeted for 12/31/17) will require significant end user testing and predeployment training, prior to the final scheduled deployment. As the MMIS/Care Management project slows in 2018 and the business stabilizes the operating system, VCCI will continue PDSAs toward increasing member engagement.

Last updated: 12/15/17

Author: Vermont Chronic Care Initiative



### Partners

- Medicaid Beneficiaries
- Medicaid Providers
- Community Health Teams
- Housing Coalitions
- AHS Field Directors
- Probation & Parole
- Others who support intensive case management of high risk/cost members and opportunities for face to face visiting in the safest environment

### Story Behind the Curve

One of the important and differentiating elements of the Vermont Chronic Care Initiative (VCCI) model is member face to face meetings as a measure of member engagement and trust, to support effective self-management and sustainable change. This measure is calculated as the percent of all members enrolled during the reporting month that received at least one face to face visit.

Face to face visits are a component of short term, intensive case management and a factor in overall assessment of need and relationship building. Both are required to generate effective self-management and sustainable change.

The VCCI continues to work on staffing goals and standardized documentation and reporting in the new MMIS/Care Management system. While measurement is based on the month activity, there may be new enrollments for a partial month, members lost to contact (phone/home address change), member 'no shows' and/or case closures during the enrollment month, thus impacting face to face visit calculation in the measurement period. Staff goals are set toward improvement using PDSA cycles and to better evaluate baseline and 'stretch' goals.

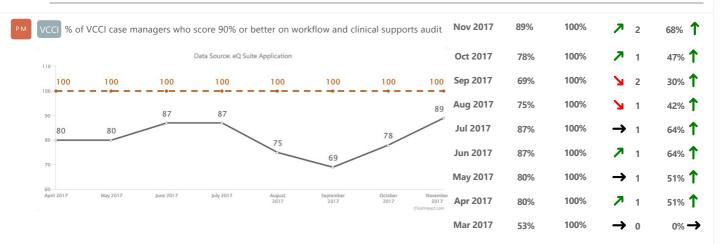
While face to face visits have increased over prior months, the overall percentage of VCCI enrolled members with visits is under goal. This may be related to general issues of member no show rates, being lost to follow up or incarcerated or inpatient; as well as the method for calculation. For example, staff close a case after 3 unsuccessful attempts to reach a member, which could result in a member on their monthly case load with no face to face visits or successful interventions, as they are 'lost to follow-up' during the reporting period, although still on the active case load. Staff re-education related to timing of cases is in process to facilitate the case closure timeline (i.e. on 10/30 vs. on 11/6, thus showing no activity for the month of November)

Last updated: 12/15/17

Author: Vermont Chronic Care Initiative

### What Works

<u>Face to face visits</u> offer an opportunity for further member assessment and establishing meaningful relationship/engagement and trust required for health coaching/education on behavioral changes required for improved health. Home visits support assessment of the home environment, precipitating factors in their health/chronic health conditions (i.e. mold exposure for asthmatics with recurrent ED usage) and also offer the chance to perform medication reconciliation and assess adherence to pharmacy treatment. The literature does support the effectiveness of face to face case management vs. telephonic as regards results and sustainable change.



### Notes on Methodology

• Scores are generated by a manual review of records in the eQ Suite application using audit tool designed to measure adherence VCCI workflow. One case/month is "self-audited" and the remainder performed by designated staff. Only scores of current staff still working with VCCI are included.

## Story Behind the Curve

Monthly staff audits on priority elements of workflow and clinical supports are performed using 5 cases/month on each staff, with the goal of each staff averaging a 90% audit results toward a team goal of 90%. Individual staff with 90% in each of 3 consecutive months are then audited only once each quarter. The measure is calculated monthly based on the average of a rolling 3 months.

Audits are an indicator of staff understanding of and adherence to the VCCI workflow and which inform program outcome reporting on population intervened, goals achieved, etc.

VCCI audits demonstrate improvement over prior months, however there remain individual staff members who 'hover' below the 90% benchmark and thus, continue to be audited monthly versus every 3 months for those demonstrating successful results, thus holding the overall result below goal (100% of staff hitting 90% on audit). A variable in the September result is a change in the auditing approach from one non-clinical staff member to several clinical auditors. This change was necessitated by the ramp up in the MMIS care management effort and reassignment of the lead auditor to a broader role in the time sensitive final deployment, with a goal of completion of 12/31/17.

Additional strategies toward improvement of scores is the availability of 1:1 staff training as indicated by audit

scores. These will be scheduled over the next month using trained trainers in the system workflow.

Last updated: 12/15/17

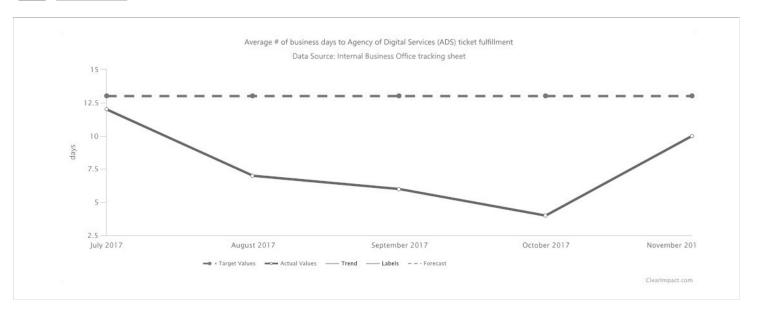
Author: Vermont Chronic Care Initiative

Actions

Name Assigned To Status Due Date Progress

# Administrative Services Unit & Operations

Operations Average # of business days to Agency of Digital Services (ADS) ticket fulfillment



The goal is to bring ADS tickets to fulfillment in ≤13 business days.

### Partners

- **DVHA Staff**
- **DVHA Managers & Directors**
- **DVHA IT Support**
- The Agency of Digital Services (ADS)

## Story Behind the Curve

If DVHA staff have a need for computer software or hardware, they submit an Agency of Digital Services (ADS) deployment request to their supervisor for approval. The ticket is then reviewed and approved by the DVHA Business Office, DVHA IT Support & the ADS. The total ticket turn around time is 13 business days; the Business Office has a turn around time of 3 business days & ADS has a turn around time of 10 business days.

This measure is important because it shows that the Business Office is ensuring that DVHA employees have equipment ordered and available for their use in a timely manner in order to deliver quality service to Vermonters.

## A variety of challenges may be faced in bringing a ticket to closure (including but not limited to):

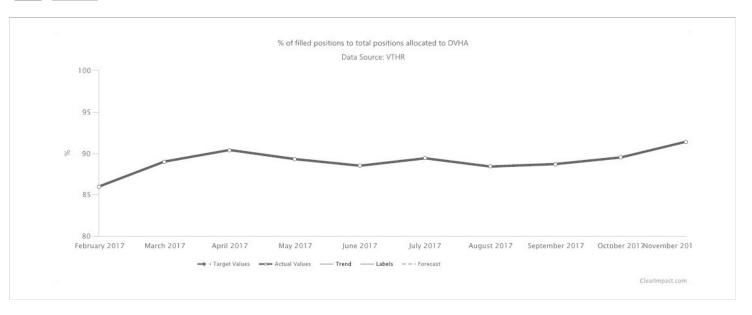
- ADS does not have some items in stock and they need to be ordered
- Some items require installation which must be coordinated with the end user
- Staff vacation and sick time can influence ticket closure time
- ADS may not recommend or support a purchase; the ticket may take some time to negotiate

Last updated: 12/15/17

Author: Operations Staff

# Administrative Services Unit & Operations

PM Admin % of filled positions to total positions allocated to DVHA



### Partners

- Senior Leadership
- DVHA Managers

## Story Behind the Curve

Adequate staffing resources is an important component in the success of the Department's initiatives. The Department of Vermont Health Access (DVHA) must have a focus on recruitment and on professional development in order to recruit and retain talent. DVHA needs to ensure that adequate resources are allocated in order to continue to meet our deadlines for important projects and initiatives.

This key performance indicator shows how well DVHA is managing and filling position vacancies.

Last updated: 12/15/17

Author: Administrative Services Unit

## Strategy

- Managers identify & report resource deficiencies and needs to Senior Leadership.
- As positions become vacant, Senior Leadership reviews the needs of the unit as well as the needs of the department.

## **APPENDIX D: AHS OVERVIEW**

The Agency of Human Services (AHS) has the widest reach in state government and a critical mission: "To improve the conditions and well-being of Vermonters and protect those who cannot protect themselves." Whether helping a family access health care or child care, protecting a young child from abuse, supporting youth and adults through addiction and recovery, providing essential health promotion and disease prevention services, reaching out to elder Vermonters in need of at-home or nursing home assistance, enabling individuals with disabilities to have greater independence, or supporting victims and rehabilitating offenders, AHS serves Vermonters with compassion, dedication and professionalism. For the Medicaid population, AHS manages the development, implementation and monitoring of the Agency's budget to ensure that departmental programs reflect the Governor's priorities and are in compliance with legislative requirements.

Specifically, AHS develops financial status reports and monitors key program performance indicators for each Agency department and:

- o Coordinates all federal block grant and statewide single audit functions;
- o Develops and coordinates agency budget submission;
- o Updates federal cost allocation plans;
- o Works with the Medicaid Policy Unit to update the State plan; and
- o Coordinates the master grant negotiations with Designated Agencies (DAs) and Specialized Service Agencies (SSAs).

The Rate Setting Unit audits and establishes Medicaid payment rates for nursing facilities for the Department of Vermont Health Access (DVHA), intermediate care facilities for people with developmental disabilities for the Department of Disabilities, Aging and Independent Living (DAIL) and private non-medical institutions for the Department of Children and Family (DCF).

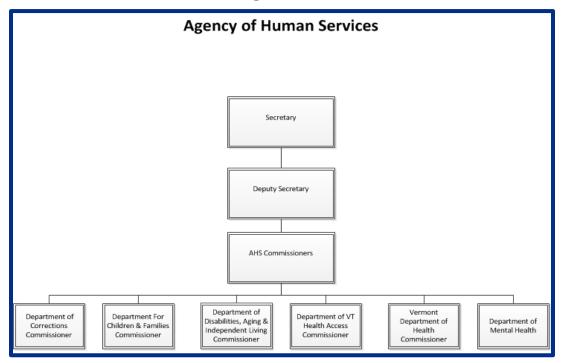
The AHS Healthcare Operations, Compliance, and Improvement Unit manages activities pertaining to Medicaid and associated healthcare operations. It is responsible for integrated planning, policy development, regulatory compliance and funding. These initiatives require cross-departmental (and intra-governmental) operations for successful implementation and outcomes. Activities include but are not limited to: federal negotiations relative to changes in the AHS Medicaid structure; oversight of the DVHA and AHS operations of the Vermont Global Commitment to Health Medicaid Waiver; quality assurance, improvement and performance measurements of program activities; providing technical assistance to departments; overseeing AHS Consumer Information and Privacy Standards; and federal Health Information Portability and Accountability Act (HIPAA) requirements.

The following table depicts the average Medicaid caseload for all of AHS as a percentage of the total estimated State of Vermont population.

State Fiscal Year	VT Population Estimate <sup>7</sup>	Green Mountain Care Enrollment	Percent of Population Enrolled
SFY 2017	623,657	206,955	33.18%
SFY 2016	624,594	220,556	35.31%
SFY 2015	626,562	209,395	33.42%
SFY 2014	626,855	178,650	28.50%
SFY 2013	626,138	173,849	27.77%
SFY 2012	626,450	171,610	27.39%
SFY 2011	625,792	169,179	27.03%

<sup>7</sup>Annual estimates of the Resident Population: April 1, 2010 to July 1, 2017, U.S. Census Bureau, Population Division, Release Date: July 2017

**AHS Organization Chart** 



### Medicaid within AHS

The Agency of Human Services (AHS), its Departments, and the Agency of Education (AOE) oversee and operate numerous programs designed to address the health and wellness needs of Vermont. The AHS' Department of Vermont Health Access (DVHA) manages the State's Medicaid program, which is designed to provide traditional, mandatory, and optional healthcare services for low-income Vermonters. The remaining AHS Departments and the AOE are responsible for the oversight of specialized healthcare programs within Medicaid. Additional clinical determination may need to be met in order to access other Departments' specialized healthcare programs.

A partial list of Medicaid programs and services managed by each department is below:

Department	Division/Programs/Services
Department of Vermont Health Access (DVHA)	Traditional Healthcare Services  Blueprint for Health  Coordination of Benefits (COB)  Mental Health and Substance Use  Program Integrity (PI)  Vermont Chronic Care Initiative (VCCI)  Quality Reporting  Eligibility and Enrollment
Agency of Education (AOE)	School-based Health Services (IEP) Program
Department of Disabilities, Aging and Independent Living (DAIL)	Adult Services Division (ASD)  Developmental Disabilities Services (DDS) Program  Traumatic Brain Injury Services (TBI) Program  Long Term Care (LTC or CFC) Program
Department for Children and Families (DCF)	Child Development Division (CDD)  Children's Integrated Services (CIS) Program  Family Services Division (FSD)  Contracted Treatment Service Programs

Department of Corrections (DOC)	Medicaid for Incarcerated Individuals Admitted to Hospital or Other Facility
Department of Mental Health (DMH)	Adult Mental Health Division (AMH) Children's Mental Health Division (CMH)
Vermont Department of Health (VDH)	Alcohol and Drug Abuse Program (ADAP)  Ladies First Program  HIV/AIDS Program

Since 2005, Vermont has used the Global Commitment to Health (GCH) Waiver to operate its Medicaid program under an innovative model developed to provide essential services for Vermont's most vulnerable populations including people with disabilities, seniors, and those with low incomes; and ensuring affordable health care coverage for children and adults alike. These efforts have positioned Vermont as a national leader in state-based health care reform.

AHS received Center for Medicare and Medicaid Services (CMS) approval to continue the waiver for an additional five-year term from January 1, 2017 through December 31, 2021. This extension allows Vermont to preserve several key benefits for our Medicaid members:

- Medicaid coverage of essential services for Vermont's most vulnerable populations, including people with disabilities, seniors, and those with low incomes;
- Affordable health care coverage for children through Dr. Dynasaur;
- Premium assistance for Vermonters through Vermont Health Connect; and
- Payment and delivery system reform by ensuring Medicaid participation and alignment with the All-Payer Model.

The extension will require additional reporting and federal oversight monitoring and requires restructuring of the funding of certain investments, formerly commonly known as MCO (Managed Care Organization) Investments. With the changes in the Global Commitment Waiver, the investment will henceforth be termed just "Investments".

Department of Vermont Health Access will be subject to the requirements that are applicable to a non-risk pre-paid inpatient health plan (PIHP). Vermont will continue adhering to the managed care requirements for risk-bearing entities including the rate certification requirements and the value-based payment requirements for any payment that is made outside of the traditional fee-for-service model.

Under the extension, Vermont has moved from an aggregate budget neutrality agreement to a per member per month (PMPM) budget neutrality model. This will safeguard the State against risks of caseload growth.

In support of the CMS, the AHS is pursuing an amendment to the GCH waiver to support its substance use disorder initiatives. An estimated 12 percent of the adult Medicaid population aged 18–64 are experiencing substance use disorders. CMS is interested in working with the State to provide the necessary support and the efforts in Vermont are closely aligned with CMS' goals.

SFY 2017	M	edicaid Spend	l - C	Global Comr	nitm	ent, CHIP	, &	CFC - BY C	ATE	GORY OF	SER	VICE		
Category of Service		DVHA		DMH		VDH		DCF		AOE		DAIL		Total AHS
Inpatient	\$	138,544,384	\$	10,605,351	\$	-	\$	18,672	\$	-	\$	(1,260)	\$	149,167,146
Outpatient	\$	118,139,830	\$	-	\$	28,344	\$	28,226	\$	-	\$	-	\$	118,196,400
Physician	\$	119,045,147	\$	(164)	\$	25,287	\$	219,544	\$	220,186	\$	-	\$	119,509,999
Pharmacy	\$	191,311,860	\$	-	\$	606,289	\$	10,113	\$	-	\$	-	\$	191,928,262
Nursing Home	\$	125,765,820	\$	-	\$	-	\$	-	\$	-	\$	-	\$	125,765,820
ICF/MR Private	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,150,508	\$	1,150,508
Mental Health Facility	\$	350,934	\$	17,088	\$	-	\$	-	\$	-	\$	-	\$	368,022
Dental	\$	27,664,428	\$	-	\$	-	\$	192,304	\$	-	\$	-	\$	27,856,732
MH Clinic	\$	215,437	\$ :	138,014,669	\$	-	\$	-	\$	-	\$	645,877	\$	138,875,983
Independent Lab/Xray	\$	12,371,572	\$	-	\$	701	\$	-	\$	-	\$	-	\$	12,372,273
Home Health	\$	6,610,943	\$	_	\$	_	Ś	423,125	\$	(250)	\$	-	\$	7,033,818
Hospice	\$	5,719,227	\$	_	\$	_	\$	-	\$	-	\$	_	\$	5,719,227
FQHC & RHC	\$	35,260,367	\$	_	\$	_	\$	_	\$	_	\$	_	\$	35,260,367
Chiropractor	\$	1,220,268	Ś	_	\$	_	Ś	-	\$	_	\$	_	Ś	1,220,268
Nurse Practitioner	\$	805,429	\$	_	\$	79	\$		\$	_	\$	_	\$	805,508
Skilled Nursing	\$	2,695,313	\$	_	\$		\$		\$	_	\$		\$	2,695,313
Podiatrist	\$	221,835	\$	_	\$	_	\$		\$		\$		\$	221,835
Psychologist	\$	26,887,786	\$	(329)	\$	_	\$		\$	_	\$	_	\$	26,887,457
Optometrist/Optician	\$	2,426,714	\$	(323)	\$	_	\$		\$		\$		\$	2,426,714
Transportation	\$	12,517,142	\$		\$		\$		\$		\$		\$	12,517,142
	\$		\$		\$	_	\$	1 202 226	\$		\$		\$	
Therapy Services	\$	6,282,319	\$	-	\$		\$	1,303,226	\$	-	\$	-	\$	7,585,545 3,620,818
Prosthetic/Ortho	\$	3,620,818	\$		\$		\$		\$		\$		\$	, ,
Medical Supplies & DME	\$	10,262,729	\$	-	\$	-	\$	-	\$		\$		<del>-</del>	10,262,729
H&CB Services	\$	60,086,859	·	1 741 224	\$	-	\$	44 200	\$	-	\$		\$	60,086,859
H&CB Services Mental Service	\$	735,548	\$	1,741,224	Ş	-	Ş	41,300	Ş	-	\$	-	Ş	2,518,072
H&CB Services Development Services	\$	_	\$	_	\$	_	\$	_	\$	_	¢ 1	184,962,391	\$	184,962,391
TBI Services	\$		\$	101,993	\$	_	\$		\$		\$	5,207,584	\$	5,309,578
Enhanced Resident Care	\$	9,519,611	\$	101,555	\$	_	\$		\$		\$	3,207,304	\$	9,519,611
Personal Care Services	\$	11,585,183	\$		\$	_	\$	_	\$		\$	1,334,107	\$	12,919,290
Targeted Case Management (Drug)	\$	77,996	\$	(359,286)	\$	_	\$		\$		\$	382,613	\$	101,324
	\$		\$		\$		- 7	11,953,279	\$		\$	382,013	\$	
Assistive Community Care	\$	13,772,830	·	5,347,715 59,656,611	\$	-	\$		\$		\$	2 024 540	\$	31,073,825
Day Treatment MHS	\$	3,194,014	\$	- 29,030,011	<u> </u>		\$	-	\$		\$	2,034,549	\$	61,691,160
OADAP Families in Recovery	\$		\$			8,516,223	\$	-	\$	-	\$	-	\$	31,710,237
Rehabilitation	\$	535,325	\$		\$	2,162,152	<u> </u>			1 015 240	\$	-	\$	535,325
D & P Dept of Health PcPlus Case Mgmt and Special	>	264,610	Ş	581,400	Ş.	2,162,152	Ş	37,419,340	\$5	1,815,340	Ş		Ş	92,242,841
Program Payments	Ś	3,231,590	\$	_	\$	_	Ś	_	\$	_	\$	_	Ś	3,231,590
Blue Print & CHT Payments	\$	15,453,914	\$		\$	_	\$		\$		\$		\$	15,453,914
ACO Capitation	\$	29,164,439	\$		\$	_	\$		\$		\$		\$	29,164,439
PDP Premiums	\$	1,492,070	\$		\$	614	\$		\$		\$		\$	1,492,684
VPA Premiums	\$	6,100,378	_		\$	- 014	\$		\$		\$		\$	6,100,378
Ambulance	\$	6,424,310			\$	_	\$		\$		\$		\$	6,424,310
	\$		\$		\$	-	\$	-	\$		\$	<u> </u>	\$	
Dialysis	\$	1,410,716	_		\$	-	\$	-	\$	-	\$		\$	1,410,716
ASC Other Expenditures	\$	58,653			_		٠.		_		_	<u> </u>		58,653
	·	117,251,704		(2.204)	\$	43,847	\$	288,400	\$	-	\$	-	\$	117,583,951
Total Offsets		(122,948,201)		(2,264)	\$	(81,879)		(1,938)	\$		\$	(61,883)		(123,096,166)
Total All Program Expenditures	<b>\$</b> 1	1,005,351,851	Ş :	215,704,009	\$3:	1,301,656	<b>Ş</b>	51,895,589	Ş 5	2,035,275	Ş 1	195,654,486	Ş 1	,551,942,867

# APPENDIX E: VANTAGE REPORTS

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**Run Date:** 01/25/2018 **Run Time:** 10:54 AM

## **State of Vermont**

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410010000 - Department of Vermont Health Access -

Administration Budget Object Group: 1. PERSONAL SERVICES

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Salaries and Wages	20,532,589	22,048,610	22,077,884	22,579,249	530,639	2.4%
Fringe Benefits	9,370,838	11,238,541	11,238,253	11,710,000	471,459	4.2%
Contracted and 3rd Party Service	88,260,889	143,899,121	118,057,873	115,702,534	(28,196,587)	-19.6%
PerDiem and Other Personal Services	9,075	4,212	4,212	9,075	4,863	115.5%
Budget Object Group Total: 1. PERSONAL SERVICES	118,173,391	177,190,484	151,378,222	150,000,858	(27,189,626)	-15.3%

## **Budget Object Group: 2. OPERATING**

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Equipment	127,873	52,710	52,710	120,157	67,447	128.0%
IT/Telecom Services and Equipment	1,257,572	1,617,501	1,617,233	1,488,161	(129,340)	-8.0%
Travel	120,352	160,032	154,600	116,577	(43,455)	-27.2%
Supplies	258,179	199,549	199,549	244,166	44,617	22.4%
Other Purchased Services	8,677,397	1,442,426	1,442,426	1,512,469	70,043	4.9%
Other Operating Expenses	37,383	0	0	37,383	37,383	0.0%
Rental Other	47,011	13,166	13,166	47,011	33,845	257.1%
Rental Property	1,665,484	1,580,263	1,580,263	1,825,879	245,616	15.5%
Property and Maintenance	37,265	21,064	21,064	37,268	16,204	76.9%
Rentals	51,924	455,322	455,322	0	(455,322)	-100.0%
Repair and Maintenance Services	449,347	0	0	449,348	449,348	0.0%
Budget Object Group Total: 2. OPERATING	12,729,787	5,542,033	5,536,333	5,878,419	336,386	6.1%

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## **State of Vermont**

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410010000 - Department of Vermont Health Access -

Administration Budget Object Group: 3. GRANTS

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Grants Rollup	18,954,774	7,314,742	7,314,742	7,314,742	0	0.0%
Budget Object Group Total: 3. GRANTS	18,954,774	7,314,742	7,314,742	7,314,742	0	0.0%
Total Expenses	149,857,951	190,047,259	164,229,297	163,194,019	(26,853,240)	-14.1%
Fund Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
General Funds	10 220 100	04 540 700	00 -00 -10	00.074.004	(4.044.740)	-15.4%
General Funds	19,339,180	31,518,780	28,580,516	26,674,061	(4,844,719)	-13.4%
Special Fund	984,465	31,518,780	28,580,516 3,577,938	3,522,585	(4,844,719) (55,353)	-1.5%
					* ' '	
Special Fund			3,577,938	3,522,585	(55,353)	-1.5%
Special Fund State Health Care Resources Fund	984,465 0	3,577,938 0	3,577,938 0	3,522,585 0	(55,353) 0	-1.5% 0.0%
Special Fund State Health Care Resources Fund Federal Funds	984,465 0 85,247,812	3,577,938 0 139,552,196	3,577,938 0 116,793,972	3,522,585 0 118,955,295	(55,353) 0 (20,596,901)	-1.5% 0.0% -14.8%
Special Fund State Health Care Resources Fund Federal Funds ARRA Funds	984,465 0 85,247,812 0	3,577,938 0 139,552,196 0	3,577,938 0 116,793,972 0	3,522,585 0 118,955,295 0	(55,353) 0 (20,596,901) 0	-1.5% 0.0% -14.8% 0.0%
Special Fund State Health Care Resources Fund Federal Funds ARRA Funds Global Commitment	984,465 0 85,247,812 0 39,566,813	3,577,938 0 139,552,196 0 7,915,736	3,577,938 0 116,793,972 0 7,915,736	3,522,585 0 118,955,295 0 6,795,089	(55,353) 0 (20,596,901) 0 (1,120,647)	-1.5% 0.0% -14.8% 0.0% -14.2%
Special Fund State Health Care Resources Fund Federal Funds ARRA Funds Global Commitment IDT Funds	984,465 0 85,247,812 0 39,566,813 4,719,681	3,577,938 0 139,552,196 0 7,915,736 7,482,609	3,577,938 0 116,793,972 0 7,915,736 7,361,135	3,522,585 0 118,955,295 0 6,795,089 7,246,989	(55,353) 0 (20,596,901) 0 (1,120,647) (235,620)	-1.5% 0.0% -14.8% 0.0% -14.2% -3.1%

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## **State of Vermont**

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410015000 - DVHA- Medicaid Program/Global Commitment

**Budget Object Group: 1. PERSONAL SERVICES** 

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Contracted and 3rd Party Service	452,459	0	0	0	0	0.0%
Budget Object Group Total: 1. PERSONAL SERVICES	452,459	0	0	0	0	0.0%

**Budget Object Group: 2. OPERATING** 

					Difference Between Recommend and	Percent Change Recommend and
Budget Object Rollup Name	FY2017 Actuals				As Passed	As Passed
Other Purchased Services	0	0	0	0	0	0.0%
Budget Object Group Total: 2. OPERATING	0	0	0	0	0	0.0%

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Grants Rollup	718,741,414	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%
Budget Object Group Total: 3. GRANTS	718,741,414	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%
Total Expenses	719,193,873	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%

## State of Vermont

**Run Date:** 01/25/2018 **Run Time:** 10:54 AM

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410015000 - DVHA- Medicaid Program/Global Commitment

Fund Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Global Commitment	719,193,873	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%
Funds Total	719,193,873	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%

Position Count			
FTE Total			

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# **State of Vermont**

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410016000 - DVHA-Medicaid/Long Term Care Waiver

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Grants Rollup	192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Budget Object Group Total: 3. GRANTS	192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Total Expenses	192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Fund Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
General Funds	512,724	753,720	512,723	0	(753,720)	-100.0%
Federal Funds	1,731,386	896,280	896,280	0	(896,280)	-100.0%
Global Commitment	190,393,133	194,833,201	196,011,736	203,050,763	8,217,562	4.2%
Funds Total	192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Position Count						
FTE Total						

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# **State of Vermont**

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410017000 - DVHA- Medicaid/State Only Programs

FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
44,577,958	50,175,082	48,052,430	47,355,940	(2,819,142)	-5.6%
44,577,958	50,175,082	48,052,430	47,355,940	(2,819,142)	-5.6%
44,577,958	50,175,082	48,052,430	47,355,940	(2,819,142)	-5.6%
FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
35,838,878	40,507,054	38,794,096	38,474,163	(2,032,891)	-5.0%
35,838,878 8,739,080	40,507,054 9,668,028	38,794,096 9,258,334	38,474,163 8,881,777	(2,032,891) (786,251)	-5.0% -8.1%
				* ' ' '	
	44,577,958 44,577,958 44,577,958	FY2017 Actuals  As Passed Budget  44,577,958  50,175,082  44,577,958  50,175,082  FY2018 Original As Passed	FY2018 Original As Passed Budget  44,577,958 50,175,082 44,577,958 50,175,082 44,577,958 50,175,082 FY2018 FY2018 Original As Passed FY2018 Original As Passed Recommended FY2018 Governor's BAA Recommended	FY2018 Original As Passed Budget  44,577,958  50,175,082  44,577,958  50,175,082  44,577,958  50,175,082  FY2018  FY2018  FY2018  FY2018  Governor's Recommended Budget  84,052,430  47,355,940  44,577,958  FY2018  FY2018  Governor's FY2018  Governor's FY2018  Governor's FY2019  Recommended	FY2018 Original As Passed Between FY2019 Governor's BAA Recommended Budget Budget Budget Budget FY2017 Actuals Budget Budget Budget Budget FY2018 As Recommended Budget Budget FY2018 As F

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## **State of Vermont**

# FY2019 Governor's Recommended Budget: Rollup Report

Organization: 3410018000 - DVHA-Medicaid/Non-Waiver Matched Programs

**Budget Object Group: 1. PERSONAL SERVICES** 

Budget Object Rollup Name	FY2017 Actuals				Difference Between Recommend and As Passed	Percent Change Recommend and As Passed
Contracted and 3rd Party Service	1,010,783	0	0	0	0	0.0%
Budget Object Group Total: 1. PERSONAL SERVICES	1,010,783	0	0	0	0	0.0%

Budget Object Rollup Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Grants Rollup	47,931,994	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%
Budget Object Group Total: 3. GRANTS	47,931,994	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%
Total Expenses	48,942,777	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%

Fund Name	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
General Funds	17,895,238	13,685,694	13,594,534	11,400,406	(2,285,288)	-16.7%
Federal Funds	31,047,539	23,528,204	27,569,267	19,944,842	(3,583,362)	-15.2%
Funds Total	48,942,777	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%

Position Count			
FTE Total			

**Report ID:** VTPB-07 **Run Date:** 01/25/2018

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## **State of Vermont**

# FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

**Budget Object Group: 1. PERSONAL SERVICES** 

Salaries and Wages		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Classified Employees	500000	20,056,083	21,451,672	21,480,946	21,879,687	428,015	2.0%
Exempt	500010	0	1,290,456	1,290,456	1,474,368	183,912	14.3%
Other Regular Employees	500020	0	63,128	63,128	0	(63,128)	-100.0%
Overtime	500060	476,506	0	0	0	0	0.0%
Market Factor - Classified	500899	0	681,371	681,371	643,399	(37,972)	-5.6%
Vacancy Turnover Savings	508000	0	(1,438,017)	(1,438,017)	(1,418,205)	19,812	-1.4%
Total: Salaries and Wages		20,532,589	22,048,610	22,077,884	22,579,249	530,639	2.4%

Fringe Benefits		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
FICA - Classified Employees	501000	1,503,523	1,655,374	1,655,374	1,722,688	67,314	4.1%
FICA - Exempt	501010	0	94,861	94,861	106,346	11,485	12.1%
Health Ins - Classified Empl	501500	4,068,470	4,928,988	4,928,988	4,904,651	(24,337)	-0.5%
Health Ins - Exempt	501510	0	170,734	170,734	231,389	60,655	35.5%
Retirement - Classified Empl	502000	3,472,002	3,780,314	3,780,314	3,926,193	145,879	3.9%
Retirement - Exempt	502010	0	185,810	185,810	218,282	32,472	17.5%
Dental - Classified Employees	502500	200,149	260,459	260,459	279,291	18,832	7.2%

**Report ID:** VTPB-07 **Run Date:** 01/25/2018

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Organization: 3410010000 - Department of Vermont Health Access - Administration

Fringe Benefits		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Dental - Exempt	502510	0	9,529	9,529	11,358	1,829	19.2%
Life Ins - Classified Empl	503000	61,746	75,858	75,858	78,289	2,431	3.2%
Life Ins - Exempt	503010	0	5,448	5,448	5,966	518	9.5%
LTD - Classified Employees	503500	4,148	2,991	2,991	2,914	(77)	-2.6%
LTD - Exempt	503510	0	2,970	2,970	3,389	419	14.1%
EAP - Classified Empl	504000	9,420	10,722	10,722	10,650	(72)	-0.7%
EAP - Exempt	504010	0	391	391	450	59	15.1%
Employee Tuition Costs	504530	2,444	0	0	2,444	2,444	0.0%
Workers Comp - Other	505030	0	0	0	205,700	205,700	0.0%
Workers Comp - Ins Premium	505200	0	54,092	53,804	0	(54,092)	-100.0%
Unemployment Compensation	505500	36,984	0	0	0	0	0.0%
Catamount Health Assessment	505700	11,953	0	0	0	0	0.0%
Total: Fringe Benefits		9,370,838	11,238,541	11,238,253	11,710,000	471,459	4.2%

**State of Vermont** 

Contracted and 3rd Party Service		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
IT Contracts - IT Finance & Administration	507105	0	538,583	538,583	0	(538,583)	-100.0%
Contr&3Rd Pty-Educ & Training	507350	198	0	0	198	198	0.0%
IT Contracts - Project Managment	507542	5,728,661	0	0	8,307,500	8,307,500	0.0%
IT Contracts - Storage	507544	873,869	0	0	873,870	873,870	0.0%
IT Contracts - Application Development	507565	4,403,034	0	0	42,500,765	42,500,765	0.0%
IT Contracts - Application Support	507566	22,526,470	0	0	33,467,637	33,467,637	0.0%

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**Run Date:** 01/25/2018 **Run Time:** 10:56 AM

## **State of Vermont**

# FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

Contracted and 3rd Party Service		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Other Contr and 3Rd Pty Serv	507600	54,687,588	143,360,538	117,519,290	30,511,494	(112,849,044)	-78.7%
Interpreters	507615	40,900	0	0	40,900	40,900	0.0%
Custodial	507670	170	0	0	170	170	0.0%
Total: Contracted and 3rd Party Service		88,260,889	143,899,121	118,057,873	115,702,534	(28,196,587)	-19.6%

PerDiem and Other Personal Services		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Per Diem	506000	7,925	4,212	4,212	7,925	3,713	88.2%
Other Pers Serv	506200	0	0	0	0	0	0.0%
Sheriffs	506230	1,150	0	0	1,150	1,150	0.0%
Total: PerDiem and Other Personal Services		9,075	4,212	4,212	9,075	4,863	115.5%
Total: 1. PERSONAL SERVICES		118,173,391	177,190,484	151,378,222	150,000,858	(27,189,626)	-15.3%

# **Budget Object Group: 2. OPERATING**

				FY2018		Difference	Percent Change FY2019
				Governor's	FY2019	Between FY2019	Governor's
			FY2018 Original	BAA	Governor's	Governor's	Recommend and
			As Passed	Recommended	Recommended	Recommend and	FY2018 As
Equipment		FY2017 Actuals	Budget	Budget	Budget	FY2018 As Passed	Passed
Description	Code						

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Organization: 3410010000 - Department of Vermont Health Access - Administration

Equipment		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Hardware - Desktop & Laptop Pc	522216	57,802	0	0	57,803	57,803	0.0%
Hw - Printers, Copiers, Scanners	522217	18,303	0	0	18,303	18,303	0.0%
Hardware - Data Network	522273	7,347	0	0	0	0	0.0%
Software-Application Development	522283	2,640	0	0	2,640	2,640	0.0%
Software - Application Support	522284	9,184	0	0	9,184	9,184	0.0%
Software - Desktop	522286	6,689	0	0	6,689	6,689	0.0%
Software-Security	522288	578	0	0	578	578	0.0%
Other Equipment	522400	370	0	0	0	0	0.0%
Furniture & Fixtures	522700	24,960	52,710	52,710	24,960	(27,750)	-52.6%
Total: Equipment		127,873	52,710	52,710	120,157	67,447	128.0%

**State of Vermont** 

IT/Telecom Services and Equipment		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Communications	516600	0	0	0	0	0	0.0%
Telecom-Data Telecom Services	516651	0	0	0	0	0	0.0%
Telecom-Video Conf Services	516653	0	7,372	7,372	0	(7,372)	-100.0%
Telecom-Conf Calling Services	516658	31,155	0	0	31,156	31,156	0.0%
It Intsvccost-Vision/Isdassess	516671	512,617	520,575	520,307	636,348	115,773	22.2%
ADS Centrex Exp.	516672	51,910	0	0	489,307	489,307	0.0%
It Intsvccos-Dii Data Telecomm	516673	0	42,128	42,128	0	(42,128)	-100.0%
It Inter Svc Cost User Support	516678	437,397	368,722	368,722	0	(368,722)	-100.0%
It Inter Svc Cost Webdev&Maint	516682	14,468	0	0	0	0	0.0%

Report ID: VTPB-07

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## **State of Vermont**

# FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

IT/Telecom Services and Equipment		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
ADS Allocation Exp.	516685	209,882	409,875	409,875	331,350	(78,525)	-19.2%
Hw - Other Info Tech	522200	0	163,509	163,509	0	(163,509)	-100.0%
Hw - Computer Peripherals	522201	143	0	0	0	0	0.0%
Software - Other	522220	0	105,320	105,320	0	(105,320)	-100.0%
Total: IT/Telecom Services and Equipment		1,257,572	1,617,501	1,617,233	1,488,161	(129,340)	-8.0%

Other Operating Expenses		FY2017 Actuals			FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and As Passed	Percent Change FY2019 Governor's Recommend and As Passed
Description	Code						
Single Audit Allocation	523620	37,100	0	0	37,100	37,100	0.0%
Bank Service Charges	524000	283	0	0	283	283	0.0%
Cost of Property Mgmt Services	525280	0	0	0	0	0	0.0%
Total: Other Operating Expenses		37,383	0	0	37,383	37,383	0.0%

Other Purchased Services		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Insurance Other Than Empl Bene	516000	96,938	1,800	1,800	0	(1,800)	-100.0%
Insurance - General Liability	516010	0	28,912	28,912	121,541	92,629	320.4%
Dues	516500	48,919	31,596	31,596	48,919	17,323	54.8%

Run Time: 10:56 AM FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

				FY2018 Governor's	FY2019	Difference Between FY2019	Percent Change FY2019 Governor's
			FY2018 Original	BAA	Governor's	Governor's	Recommend and
Other Purchased Services		FY2017 Actuals	As Passed Budget	Recommended Budget	Recommended Budget	Recommend and FY2018 As Passed	FY2018 As Passed
Description	Code						
Licenses	516550	37,253	20,436	20,436	37,254	16,818	82.3%
Telecom-Mobile Wireless Data	516623	0	15,798	15,798	0	(15,798)	-100.0%
Telecom-Telephone Services	516652	85,018	169,828	169,828	85,018	(84,810)	-49.9%
ADS PM SOV Employee Expense	516683	247,191	345,448	345,448	247,192	(98,256)	-28.4%
Advertising	516800	0	58,979	58,979	0	(58,979)	-100.0%
Advertising-Other	516815	6,573	0	0	6,574	6,574	0.0%
Advertising - Job Vacancies	516820	10,488	0	0	10,488	10,488	0.0%
Sponsorships	516872	500	0	0	0	0	0.0%
Printing and Binding	517000	358,789	210,640	210,640	358,790	148,150	70.3%
Photocopying	517020	69	0	0	70	70	0.0%
Registration For Meetings&Conf	517100	5,729	10,532	10,532	5,728	(4,804)	-45.6%
Training - Info Tech	517110	3,500	0	0	3,500	3,500	0.0%
Empl Train & Background Checks	517120	479	0	0	479	479	0.0%
Postage	517200	353,183	263,670	263,670	353,184	89,514	33.9%
Freight & Express Mail	517300	24,237	15,283	15,283	24,237	8,954	58.6%
Instate Conf, Meetings, Etc	517400	25,873	0	0	25,873	25,873	0.0%
Catering-Meals-Cost	517410	1,145	0	0	0	0	0.0%
Outside Conf, Meetings, Etc	517500	16,147	0	0	16,147	16,147	0.0%
Other Purchased Services	519000	32,784	73,724	73,724	32,785	(40,939)	-55.5%
Human Resources Services	519006	98,600	195,780	195,780	118,776	(77,004)	-39.3%
Administrative Service Charge	519010	15,915	0	0	15,914	15,914	0.0%
Infrastructure as a Service	519081	7,208,068	0	0	0	0	0.0%
Total: Other Purchased Services		8,677,397	1,442,426	1,442,426	1,512,469	70,043	4.9%

**State of Vermont** 

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

Property and Maintenance		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Water/Sewer	510000	67	0	0	68	68	0.0%
Disposal	510200	940	0	0	940	940	0.0%
Repair & Maint - Buildings	512000	4,064	21,064	21,064	4,064	(17,000)	-80.7%
Repair & Maint - Office Tech	513010	29,619	0	0	29,620	29,620	0.0%
Other Repair & Maint Serv	513200	16	0	0	16	16	0.0%
Repair&Maint-Property/Grounds	513210	2,559	0	0	2,560	2,560	0.0%
Total: Property and Maintenance		37,265	21,064	21,064	37,268	16,204	76.9%

Rental Other		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Rental - Auto	514550	20,594	13,166	13,166	20,594	7,428	56.4%
Rental - Office Equipment	514650	26,417	0	0	26,417	26,417	0.0%
Total: Rental Other		47,011	13,166	13,166	47,011	33,845	257.1%

Rental Property		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Rent Land & Bldgs-Office Space	514000	1,359,731	1,343,618	1,343,618	1,461,768	118,150	8.8%
Rent Land&Bldgs-Non-Office	514010	0	21,064	21,064	0	(21,064)	-100.0%

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

Rental Property		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Fee-For-Space Charge	515010	305,753	215,581	215,581	364,111	148,530	68.9%
Total: Rental Property		1,665,484	1,580,263	1,580,263	1,825,879	245,616	15.5%

Supplies		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Office Supplies	520000	64,820	81,624	81,624	64,820	(16,804)	-20.6%
Gasoline	520110	305	0	0	305	305	0.0%
It & Data Processing Supplies	520510	108	0	0	0	0	0.0%
Recognition/Awards	520600	414	3,158	3,158	0	(3,158)	-100.0%
Food	520700	4,425	7,372	7,372	4,425	(2,947)	-40.0%
Water	520712	1,160	0	0	1,160	1,160	0.0%
Electricity	521100	855	36,861	36,861	855	(36,006)	-97.7%
Propane Gas	521320	400	0	0	400	400	0.0%
Books&Periodicals-Library/Educ	521500	936	65,268	65,268	936	(64,332)	-98.6%
Subscriptions	521510	169,615	5,266	5,266	169,915	164,649	3,126.6%
Other Books & Periodicals	521520	13,792	0	0	0	0	0.0%
Household, Facility&Lab Suppl	521800	304	0	0	304	304	0.0%
Paper Products	521820	1,046	0	0	1,046	1,046	0.0%
Total: Supplies		258,179	199,549	199,549	244,166	44,617	22.4%

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

Travel		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Travel-Inst-Auto Mileage-Emp	518000	58,615	107,373	101,941	55,899	(51,474)	-47.9%
Travel-Inst-Other Transp-Emp	518010	4,866	0	0	4,866	4,866	0.0%
Travel-Inst-Meals-Emp	518020	599	0	0	599	599	0.0%
Travel-Inst-Lodging-Emp	518030	274	0	0	0	0	0.0%
Travel-Inst-Incidentals-Emp	518040	1,059	0	0	274	274	0.0%
Travl-Inst-Auto Mileage-Nonemp	518300	3,928	0	0	3,928	3,928	0.0%
Travel-Outst-Auto Mileage-Emp	518500	717	0	0	717	717	0.0%
Travel-Outst-Other Trans-Emp	518510	20,866	52,659	52,659	20,865	(31,794)	-60.4%
Travel-Outst-Meals-Emp	518520	3,213	0	0	3,213	3,213	0.0%
Travel-Outst-Lodging-Emp	518530	24,470	0	0	24,470	24,470	0.0%
Travel-Outst-Incidentals-Emp	518540	1,746	0	0	1,746	1,746	0.0%
Total: Travel		120,352	160,032	154,600	116,577	(43,455)	-27.2%

Rentals		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Software-License-ApplicaSupprt	516551	51,924	0	0	0	0	0.0%
Software-License-ApplicaDevel	516552	0	0	0	0	0	0.0%
Software-License-Security	516554	0	0	0	0	0	0.0%
Software-License-DeskLaptop PC	516559	0	455,322	455,322	0	(455,322)	-100.0%
Total: Rentals		51,924	455,322	455,322	0	(455,322)	-100.0%

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410010000 - Department of Vermont Health Access - Administration

					FY2019 Governor's	Difference Between FY2019 Governor's	Percent Change FY2019 Governor's
Repair and Maintenance Services		FY2017 Actuals			Recommended Budget	Recommend and As Passed	Recommend and As Passed
Description	Code						
Software-Rep&Maint-ApplicaSupp	513050	449,347	0	0	449,348	449,348	0.0%
Total: Repair and Maintenance Services		449,347	0	0	449,348	449,348	0.0%
Total: 2. OPERATING		12,729,787	5,542,033	5,536,333	5,878,419	336,386	6.1%

Grants Rollup		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Grants	550220	0	3,900,028	3,900,028	3,900,028	0	0.0%
Other Grants	550500	10,148,922	3,414,714	3,414,714	3,414,714	0	0.0%
Medical Services Grants	604250	8,805,852	0	0	0	0	0.0%
Ahs Cost Allocation Exp. Acct.	799090	(0)	0	0	0	0	0.0%
Total: Grants Rollup		18,954,774	7,314,742	7,314,742	7,314,742	0	0.0%
Total: 3. GRANTS		18,954,774	7,314,742	7,314,742	7,314,742	0	0.0%
Total Expenses:		149,857,951	190,047,259	164,229,297	163,194,019	-26,853,240	-14.1%

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#### **State of Vermont**

#### FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410015000 - DVHA- Medicaid Program/Global Commitment

**Budget Object Group: 1. PERSONAL SERVICES** 

Contracted and 3rd Party Service		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Other Contr and 3Rd Pty Serv	507600	452,459	0	0	0	0	0.0%
Total: Contracted and 3rd Party Service		452,459	0	0	0	0	0.0%
Total: 1. PERSONAL SERVICES		452,459	0	0	0	0	0.0%

#### **Budget Object Group: 2. OPERATING**

Other Purchased Services	FY2017	Actuals				Difference Between Recommend and As Passed	Percent Change Recommend and As Passed
Description	Code						
Registration For Meetings&Conf	517100	0	0	0	0	0	0.0%
Total: Other Purchased Services		0	0	0	0	0	0.0%
Total: 2. OPERATING		0	0	0	0	0	0.0%

**State of Vermont** Run Date: 01/25/2018

Run Time: 10:56 AM FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410015000 - DVHA- Medicaid Program/Global Commitment

Grants Rollup		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Grants	550220	0	0	0	0	0	0.0%
Other Grants	550500	547,983	0	0	0	0	0.0%
Medical Services Grants	604250	713,559,761	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%
Ahs Cost Allocation Exp. Acct.	799090	4,633,670	0	0	0	0	0.0%
Total: Grants Rollup		718,741,414	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%
Total: 3. GRANTS		718,741,414	752,459,668	719,641,059	727,932,838	(24,526,830)	-3.3%
Total Expenses:		719,193,873	752,459,668	719,641,059	727,932,838	-24,526,830	-3.3%

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#### **State of Vermont**

FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410016000 - DVHA-Medicaid/Long Term Care Waiver

Grants Rollup		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Medical Services Grants	604250	190,604,437	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Ahs Cost Allocation Exp. Acct.	799090	2,032,805	0	0	0	0	0.0%
Total: Grants Rollup		192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Total: 3. GRANTS		192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%
Total Expenses:		192,637,243	196,483,201	197,420,739	203,050,763	6,567,562	3.3%

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#### **State of Vermont**

FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410017000 - DVHA- Medicaid/State Only Programs

Grants Rollup		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Other Grants	550500	3,500,000	0	0	0	0	0.0%
Medical Services Grants	604250	46,467,444	50,175,082	48,052,430	47,355,940	(2,819,142)	-5.6%
Ahs Cost Allocation Exp. Acct.	799090	(5,389,486)	0	0	0	0	0.0%
Total: Grants Rollup		44,577,958	50,175,082	48,052,430	47,355,940	(2,819,142)	-5.6%
Total: 3. GRANTS		44,577,958	50,175,082	48,052,430	47,355,940	(2,819,142)	-5.6%
Total Expenses:		44,577,958	50,175,082	48,052,430	47,355,940	-2,819,142	-5.6%

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#### **State of Vermont**

#### FY2019 Governor's Recommended Budget: Detail Report

Organization: 3410018000 - DVHA-Medicaid/Non-Waiver Matched Programs

**Budget Object Group: 1. PERSONAL SERVICES** 

Contracted and 3rd Party Service		FY2017 Actuals				Difference Between Recommend and As Passed	Percent Change Recommend and As Passed
Description	Code						
Other Contr and 3Rd Pty Serv	507600	1,010,783	0	0	0	0	0.0%
Total: Contracted and 3rd Party Service		1,010,783	0	0	0	0	0.0%
Total: 1. PERSONAL SERVICES		1,010,783	0	0	0	0	0.0%

Grants Rollup		FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Description	Code						
Medical Services Grants	604250	49,208,983	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%
Ahs Cost Allocation Exp. Acct.	799090	(1,276,989)	0	0	0	0	0.0%
Total: Grants Rollup		47,931,994	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%
Total: 3. GRANTS		47,931,994	37,213,898	41,163,801	31,345,248	(5,868,650)	-15.8%
Total Expenses:		48,942,777	37,213,898	41,163,801	31,345,248	-5,868,650	-15.8%

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget: Detail Report

Fund Name	Fund Code	FY2017 Actuals	FY2018 Original As Passed Budget	FY2018 Governor's BAA Recommended Budget	FY2019 Governor's Recommended Budget	Difference Between FY2019 Governor's Recommend and FY2018 As Passed	Percent Change FY2019 Governor's Recommend and FY2018 As Passed
Default Fund	0	0	0	0	0	0	0.0%
General Fund	10000	73,586,020	86,465,248	81,481,869	76,548,630	(9,916,618)	-11.5%
Global Commitment Fund	20405	957,892,900	964,876,633	932,826,865	946,660,467	(18,216,166)	-1.9%
Insurance Regulatory & Suprv	21075	0	0	0	0	0	0.0%
Inter-Unit Transfers Fund	21500	4,719,681	7,482,609	7,361,135	7,246,989	(235,620)	-3.1%
Evidence-Based Educ & Advertis	21912	137,609	0	0	0	0	0.0%
Vermont Health IT Fund	21916	846,856	3,577,938	3,577,938	3,522,585	(55,353)	-1.5%
State Health Care Resources Fd	21990	0	0	0	0	0	0.0%
Federal Revenue Fund	22005	118,026,737	163,976,680	145,259,519	138,900,137	(25,076,543)	-15.3%
ARRA Federal Fund	22040	0	0	0	0	0	0.0%
Funds Total:		1,155,209,803	1,226,379,108	1,170,507,326	1,172,878,808	(53,500,300)	-4.4%
Position Count					370		
FTE Total					366.63		

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#### **State of Vermont**

## FY2019 Governor's Recommended Budget Position Summary Report

### 3410010000-Department of Vermont Health Access - Administration

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730001	501100 - DVHA Program Consultant	1	1	54,205	33,763	4,147	92,115
730002	002000 - Administrative Secretary	1	1	36,212	25,083	2,771	64,066
730003	499800 - DVHA COB Director	1	1	85,738	24,627	6,559	116,924
730005	459400 - Managed Care Compliance Dir	1	1	94,473	41,184	7,227	142,884
730006	495100 - Pharmacy Project Administrator	1	1	73,278	30,842	5,606	109,726
730007	495900 - Med Hithcare Data & Stat Anal	1	1	71,281	13,595	5,454	90,330
730009	460500 - Program Integrity Director	1	1	97,636	41,758	7,470	146,864
730011	534900 - Business Appl Support Manager	1	1	82,950	38,905	6,346	128,201
730012	000070 - Nurse Case Manager / URN I	1	1	79,101	23,440	6,051	108,593
730013	004700 - Program Technician I	1	1	39,500	7,908	3,022	50,430
730014	499700 - Medicaid Operations Adm	1	1	66,435	35,950	5,082	107,467
730018	089130 - Financial Director I	1	1	67,766	30,728	5,184	103,678

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730020	495600 - Associate Prog Integrity Dir	1	1	72,738	30,745	5,565	109,048
730021	459800 - Health Program Administrator	1	1	70,991	30,433	5,431	106,855
730023	501100 - DVHA Program Consultant	1	1	50,773	18,157	3,884	72,814
730024	089240 - Administrative Srvcs Cord III	1	1	59,239	19,885	4,531	83,655
730025	501100 - DVHA Program Consultant	1	1	61,402	20,273	4,698	86,373
730027	459500 - Provider Relations Specialist	1	1	63,190	12,149	4,833	80,172
730028	469900 - Provider & Member Serv Dir	1	1	80,267	38,426	6,141	124,834
730029	459800 - Health Program Administrator	1	1	65,000	20,642	4,972	90,614
730030	514400 - Dir Data Mgn Analysis & Integ	1	1	88,649	39,655	6,781	135,085
730031	498800 - Medicaid Fiscal Analyst	1	1	62,837	12,083	4,807	79,727
730032	089120 - Financial Manager III	1	1	80,558	32,143	6,162	118,863
730034	000070 - Nurse Case Manager / URN I	1	1	96,230	34,751	7,362	138,342
730035	000078 - Nurse Auditor	1	1	87,313	39,685	6,679	133,677
730036	000070 - Nurse Case Manager / URN I	1	1	76,181	32,235	5,827	114,243

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730037	501100 - DVHA Program Consultant	1	1	50,773	37,673	3,884	92,330
730047	000086 - Nurse Administrator II	1	1	123,227	22,890	9,427	155,544
730049	089150 - Financial Director III	1	1	77,189	32,594	5,904	115,687
730050	000090 - Nursing Operations Director	1	1	100,984	27,588	7,725	136,297
730051	089210 - Administrative Srvcs Tech IV	1	1	47,403	26,212	3,626	77,241
730053	089120 - Financial Manager III	1	1	87,735	33,427	6,712	127,874
730054	089060 - Financial Administrator II	1	1	50,169	33,037	3,840	87,046
730056	459500 - Provider Relations Specialist	1	1	61,318	11,814	4,691	77,823
730059	089141 - Financial Director IV	1	1	97,636	41,754	7,468	146,858
730060	495900 - Med Hithcare Data & Stat Anal	1	1	64,542	35,611	4,937	105,090
730061	480200 - DVHA Quality Improvement Dir	1	1	85,572	39,374	6,546	131,492
730067	501100 - DVHA Program Consultant	1	1	55,952	34,076	4,280	94,308
730068	533500 - Coord of Benefits Supervisor	1	1	70,887	21,671	5,423	97,981
730069	000075 - Nurse Case Manager / URN II	1	1	102,212	42,351	7,820	152,382

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Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730070	000070 - Nurse Case Manager / URN I	1	1	76,181	32,235	5,827	114,243
730073	000070 - Nurse Case Manager / URN I	1	1	93,197	33,816	7,130	134,143
730074	000070 - Nurse Case Manager / URN I	0.34		38,697	7,208	2,960	48,865
730074	000075 - Nurse Case Manager / URN II	0.66	1	75,757	14,112	5,795	95,664
730075	000075 - Nurse Case Manager / URN II	1	1	117,767	45,135	9,009	171,911
730076	000070 - Nurse Case Manager / URN I	1	1	98,926	26,569	7,568	133,062
730078	000090 - Nursing Operations Director	1	1	132,612	33,319	9,809	175,741
730081	089040 - Financial Specialist III	1	1	46,446	32,371	3,554	82,371
730082	486400 - Project & Operations Dir	1	1	82,805	38,879	6,335	128,019
730084	464900 - DVHA Program & Oper Auditor	1	1	62,836	12,084	4,807	79,727
730086	486400 - Project & Operations Dir	1	1	94,473	34,235	7,227	135,935
730087	735500 - Healthcare Assistant Admin II	1	1	66,435	21,173	5,082	92,690
730088	501100 - DVHA Program Consultant	1	1	59,675	19,964	4,565	84,204
730089	501100 - DVHA Program Consultant	1	1	57,824	27,880	4,424	90,128

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#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730090	533500 - Coord of Benefits Supervisor	1	1	77,875	37,998	5,958	121,831
730091	000075 - Nurse Case Manager / URN II	1	1	84,072	38,837	6,431	129,339
730093	000070 - Nurse Case Manager / URN I	1	1	79,101	14,995	6,051	100,147
730094	000075 - Nurse Case Manager / URN II	1	1	98,926	35,430	7,568	141,923
730097	089150 - Financial Director III	1	1	91,438	34,300	6,995	132,733
730098	000070 - Nurse Case Manager / URN I	1	1	76,181	32,235	5,827	114,243
730102	498000 - Health Enterprise Director II	1	1	107,452	43,537	8,221	159,210
730103	050200 - Administrative Assistant B	1	1	43,077	25,438	3,293	71,808
730105	089210 - Administrative Srvcs Tech IV	0.76	1	21,539	27,646	1,648	50,833
730105	089210 - Administrative Srvcs Tech IV	0.76	1	25,262	28,313	1,933	55,508
730107	501100 - DVHA Program Consultant	1	1	54,205	18,985	4,147	77,337
730108	536900 - VHC Support Services Spec	1	1	50,772	18,371	3,883	73,026
730109	460600 - Coordination of Benefit Spec	1	1	54,829	27,541	4,195	86,565
730110	478100 - Business Process Manager	1	1	80,558	32,145	6,162	118,865

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#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730112	536900 - VHC Support Services Spec	1	1	50,772	33,150	3,883	87,805
730113	536900 - VHC Support Services Spec	1	1	55,952	19,199	4,282	79,433
730114	536900 - VHC Support Services Spec	1	1	52,416	18,443	4,010	74,869
730115	499700 - Medicaid Operations Adm	1	1	64,293	35,568	4,918	104,779
730123	434100 - Public Health Dentist	0.83	1	50,940	29,901	3,897	84,738
730123	434100 - Public Health Dentist	0.75	1	25,469	4,586	1,948	32,003
730123	434100 - Public Health Dentist	0.75	1	23,337	5,017	1,785	30,139
730124	464900 - DVHA Program & Oper Auditor	1	1	53,248	28,132	4,074	85,454
730125	459450 - MMIS Compliance Specialist	1	1	73,008	22,349	5,585	100,942
730126	498800 - Medicaid Fiscal Analyst	1	1	69,056	21,643	5,282	95,981
730127	499400 - Medicaid Transptation QC Chief	1	1	71,281	30,484	5,454	107,219
730129	550200 - Contracts & Grants Administrat	1	1	60,882	19,923	4,657	85,462
730130	034550 - HCR-HIT Integration Manager	1	1	94,473	26,409	7,228	128,110
730131	000070 - Nurse Case Manager / URN I	1	1	90,080	33,849	6,892	130,821

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#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730132	000070 - Nurse Case Manager / URN I	1	1	79,101	14,995	6,051	100,147
730133	000070 - Nurse Case Manager / URN I	1	1	96,230	41,281	7,362	144,872
730134	000070 - Nurse Case Manager / URN I	1	1	79,101	38,217	6,051	123,369
730135	482800 - Clinical Social Worker	1	1	73,278	37,175	5,605	116,058
730136	482800 - Clinical Social Worker	1	1	66,726	20,944	5,104	92,774
730137	089260 - Administrative Srvcs Mngr I	1	1	60,487	28,552	4,628	93,667
730138	068510 - Blueprint Data Analyst	1	1	60,487	21,497	4,626	86,610
730139	034550 - HCR-HIT Integration Manager	1	1	94,474	41,184	7,227	142,885
730140	458902 - Health Services Researcher	1	1	85,571	39,372	6,545	131,488
730141	501100 - DVHA Program Consultant	1	1	54,205	33,762	4,147	92,114
730142	464900 - DVHA Program & Oper Auditor	1	1	60,881	34,700	4,657	100,238
730143	464900 - DVHA Program & Oper Auditor	1	1	55,182	27,604	4,222	87,008
730144	495600 - Associate Prog Integrity Dir	1	1	72,738	37,078	5,565	115,381
730145	486300 - Clinical Util Rev Data Analyst	1	1	62,546	20,214	4,785	87,545

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730146	486200 - Asst Dir of Blueprint for Hlth	1	1	72,738	22,302	5,564	100,604
730147	486200 - Asst Dir of Blueprint for Hlth	1	1	67,767	36,187	5,184	109,138
730170	550200 - Contracts & Grants Administrat	1	1	55,183	9,905	4,220	69,308
730171	464900 - DVHA Program & Oper Auditor	1	1	60,881	20,081	4,657	85,619
730172	480210 - DVHA Quality Assurance Mgr	1	1	66,726	20,944	5,105	92,775
730174	464900 - DVHA Program & Oper Auditor	1	1	65,000	29,361	4,972	99,333
730175	499700 - Medicaid Operations Adm	1	1	68,640	36,345	5,252	110,237
730176	498800 - Medicaid Fiscal Analyst	1	1	62,837	20,165	4,807	87,809
730177	499700 - Medicaid Operations Adm	1	1	77,876	37,997	5,957	121,830
730178	004800 - Program Technician II	1	1	47,403	27,085	3,627	78,115
730180	735700 - Healthcare Eligib & Enorll Dir	1	1	97,634	41,347	7,468	146,449
730181	334100 - Audit Liaison/Int Control	1	1	58,594	34,548	4,483	97,625
730182	536900 - VHC Support Services Spec	1	1	52,416	18,443	4,010	74,869
730183	494000 - Exchange Project Director	1	1	96,200	41,274	7,359	144,833

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#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730184	089080 - Financial Manager I	1	1	60,487	20,108	4,628	85,223
730185	464910 - DVHA Healthcare QC Auditor	1	1	53,248	28,130	4,074	85,452
730186	550200 - Contracts & Grants Administrat	1	1	53,248	28,130	4,072	85,450
730187	089240 - Administrative Srvcs Cord III	1	1	52,146	9,358	3,989	65,493
730188	089080 - Financial Manager I	1	1	56,431	34,158	4,316	94,905
730189	089090 - Financial Manager II	1	1	62,276	11,983	4,763	79,022
730190	536900 - VHC Support Services Spec	1	1	50,772	18,157	3,883	72,812
730192	000070 - Nurse Case Manager / URN I	1	1	110,775	30,751	8,474	150,001
730193	000075 - Nurse Case Manager / URN II	1	1	95,697	34,853	7,320	137,870
730194	089220 - Administrative Srvcs Cord I	1	1	51,168	32,733	3,915	87,816
730195	503801 - Data Analytics & Info Admin	1	1	85,758	15,374	6,561	107,693
730196	630500 - Pharmacy Operations Manager	1	1	67,767	30,729	5,184	103,680
730197	090000 - Dir. of Integrated Health Care	1	1	90,210	16,982	6,901	114,093
730198	334000 - DVHA Bhav Hith Cnrnt RvwCre Mg	1	1	60,486	11,408	4,627	76,521

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#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730199	334000 - DVHA Bhav Hith Cnrnt RvwCre Mg	1	1	73,278	37,175	5,606	116,059
730200	000086 - Nurse Administrator II	1	1	119,683	45,207	9,157	174,047
730201	000086 - Nurse Administrator II	1	1	106,380	36,764	8,139	151,281
730202	053100 - DVHA Data Anlyst and Info Chie	1	1	75,504	14,351	5,776	95,631
730204	334000 - DVHA Bhav Hlth Cnrnt RvwCre Mg	1	1	69,035	36,416	5,281	110,732
730205	334000 - DVHA Bhav Hith Cnrnt RvwCre Mg	1	1	64,542	20,834	4,937	90,313
730206	487900 - Reimbursement Analyst	1	1	58,905	34,354	4,506	97,765
730207	499700 - Medicaid Operations Adm	1	1	66,435	12,728	5,082	84,245
730208	454300 - DVHA Rate Setting Mang	1	1	93,351	34,433	7,141	134,925
730210	000070 - Nurse Case Manager / URN I	1	1	79,101	14,995	6,051	100,147
730211	497901 - Health Reform Portfo Dir II	1	1	91,437	56,927	6,995	155,359
730212	464900 - DVHA Program & Oper Auditor	1	1	56,992	27,929	4,359	89,280
730213	422000 - Clinical Informatics Analyst	1	1	69,035	30,083	5,281	104,399
730214	468600 - Legal Hearing Support Speciali	1	1	49,546	17,942	3,788	71,276

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730215	000070 - Nurse Case Manager / URN I	1	1	96,230	34,948	7,362	138,539
730216	000070 - Nurse Case Manager / URN I	1	1	96,230	34,948	7,362	138,539
730218	000070 - Nurse Case Manager / URN I	1	1	79,101	38,217	6,051	123,369
730219	537300 - DVHA Quality Improvement Admin	0.87	1	60,216	34,567	4,606	99,389
730222	089120 - Financial Manager III	1	1	66,290	21,050	5,070	92,410
730226	735800 - Healthcare Deputy Dir of Ops	1	1	75,192	37,201	5,752	118,145
730227	089130 - Financial Director I	1	1	96,200	28,143	7,359	131,702
730229	410300 - Workforce Management Coord II	1	1	56,992	34,262	4,360	95,614
730230	330310 - VHC Business Process Coord	1	1	66,436	29,140	5,082	100,658
730232	590200 - VHC Educ & Outreach Coord	1	1	60,486	21,754	4,628	86,868
730233	735800 - Healthcare Deputy Dir of Ops	1	1	105,560	42,680	8,076	156,316
730234	496600 - Grant Programs Manager	1	1	56,430	28,702	4,316	89,448
730235	089270 - Administrative Srvcs Mngr II	1	1	66,436	32,907	5,082	104,425
730236	087800 - Dir. VHC Customer Srv Center	1	1	70,449	21,891	5,389	97,729

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730238	459800 - Health Program Administrator	1	1	62,837	35,309	4,806	102,952
730239	459800 - Health Program Administrator	1	1	53,248	28,131	4,073	85,452
730240	857200 - Communications & Outreach Coor	1	1	52,416	27,109	4,010	83,535
730241	463100 - Health Care Project Director	1	1	80,267	38,426	6,141	124,834
730242	463100 - Health Care Project Director	1	1	91,541	27,193	7,004	125,738
730243	550200 - Contracts & Grants Administrat	1	1	58,906	19,826	4,506	83,238
730244	442100 - Project Administrator Bluepri	1	1	62,546	34,983	4,783	102,312
730245	098300 - Quality Oversight Analyst II	1	1	80,288	14,868	6,142	101,298
730248	854000 - Senior Policy Advisor	1	1	62,546	28,461	4,785	95,792
730249	854000 - Senior Policy Advisor	1	1	60,486	20,108	4,627	85,221
730251	464950 - Grant Project Programs Manager	1	1	59,946	29,328	4,586	93,860
730252	533900 - Medicaid Provider Rel Oper Chf	1	1	69,035	36,416	5,281	110,732
730253	049601 - Grants Management Specialist	1	1	50,169	27,578	3,840	81,587
730254	048000 - Health Senior Policy Analyst	1	1	56,992	19,244	4,359	80,595

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730255	735750 - HAEEU Reporting Manager	1	1	63,773	30,015	4,879	98,667
730256	496600 - Grant Programs Manager	1	1	66,726	29,670	5,105	101,501
730257	857300 - Communications & Notices Mgr	1	1	73,278	37,176	5,607	116,061
730260	089090 - Financial Manager II	1	1	62,276	29,745	4,763	96,784
730261	208800 - Business Analyst	1	1	64,543	20,834	4,937	90,314
730263	089230 - Administrative Srvcs Cord II	1	1	50,772	33,146	3,885	87,803
730265	410300 - Workforce Management Coord II	1	1	60,882	34,701	4,657	100,240
730266	460550 - Oversight & Monitoring Dir	1	1	82,930	38,901	6,343	128,174
730267	089290 - Administrative Srvcs Dir I	1	1	67,766	30,729	5,184	103,679
730268	089270 - Administrative Srvcs Mngr II	1	1	59,946	11,568	4,586	76,100
730271	089280 - Administrative Srvcs Mngr III	1	1	75,503	37,575	5,776	118,854
730272	501100 - DVHA Program Consultant	1	1	54,205	18,985	4,147	77,337
730273	513410 - HAEEU Training/Commun Admin	1	1	73,008	30,793	5,585	109,386
730275	089220 - Administrative Srvcs Cord I	1	1	49,546	9,498	3,790	62,834

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730276	089270 - Administrative Srvcs Mngr II	1	1	68,640	36,343	5,251	110,234
730277	499700 - Medicaid Operations Adm	1	1	59,945	29,329	4,586	93,860
730278	501100 - DVHA Program Consultant	1	1	50,773	18,371	3,884	73,028
730279	501100 - DVHA Program Consultant	1	1	47,403	27,085	3,626	78,114
730280	543701 - Senior Program Consultant	1	1	64,292	29,038	4,918	98,248
730281	501100 - DVHA Program Consultant	1	1	49,130	9,631	3,759	62,520
730282	459800 - Health Program Administrator	1	1	58,905	34,603	4,506	98,014
730283	501100 - DVHA Program Consultant	1	1	49,130	26,520	3,759	79,409
730284	148400 - Senior Autism Specialist	1	1	73,278	21,990	5,606	100,874
730286	499700 - Medicaid Operations Adm	0.89	1	68,640	36,345	5,252	110,237
730287	442100 - Project Administrator Bluepri	1	1	56,430	33,889	4,316	94,635
730288	463100 - Health Care Project Director	1	1	85,738	24,627	6,559	116,924
730289	735200 - Benefits Program Mentor	1	1	52,146	33,174	3,989	89,309
730290	735100 - VT Healthcare Service Spec II	1	1	50,772	33,150	3,883	87,805

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730291	735100 - VT Healthcare Service Spec II	1	1	49,130	32,043	3,759	84,932
730292	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730293	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730294	735110 - VT Healthcare Service Spec III	1	1	50,170	27,581	3,839	81,590
730295	735100 - VT Healthcare Service Spec II	1	1	50,772	19,803	3,883	74,458
730296	735100 - VT Healthcare Service Spec II	1	1	49,130	9,632	3,759	62,521
730297	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730298	735000 - VT Healthcare Service Spec I	1	1	47,944	17,863	3,668	69,475
730299	735000 - VT Healthcare Service Spec I	1	1	47,944	17,863	3,668	69,475
730300	480210 - DVHA Quality Assurance Mgr	1	1	56,430	28,701	4,316	89,447
730301	735110 - VT Healthcare Service Spec III	1	1	53,746	18,577	4,112	76,435
730302	735100 - VT Healthcare Service Spec II	1	1	50,772	26,816	3,883	81,471
730303	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730304	735000 - VT Healthcare Service Spec I	1	1	46,446	9,152	3,554	59,152

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730305	735000 - VT Healthcare Service Spec I	1	1	47,944	9,419	3,668	61,031
730306	735100 - VT Healthcare Service Spec II	1	1	47,403	16,955	3,627	67,985
730307	735100 - VT Healthcare Service Spec II	1	1	49,130	18,076	3,759	70,965
730308	735000 - VT Healthcare Service Spec I	1	1	46,446	31,563	3,554	81,563
730309	735100 - VT Healthcare Service Spec II	1	1	49,130	9,632	3,759	62,521
730310	735000 - VT Healthcare Service Spec I	1	1	46,446	9,152	3,554	59,152
730311	208800 - Business Analyst	1	1	56,430	34,162	4,316	94,908
730312	330320 - Knowledge Management Sys Admin	1	1	56,992	10,798	4,360	72,150
730313	735100 - VT Healthcare Service Spec II	1	1	50,772	33,150	3,883	87,805
730314	735100 - VT Healthcare Service Spec II	1	1	49,130	30	3,759	52,919
730315	735000 - VT Healthcare Service Spec I	1	1	46,446	32,375	3,554	82,375
730316	735000 - VT Healthcare Service Spec I	1	1	49,545	32,931	3,791	86,267
730317	735000 - VT Healthcare Service Spec I	1	1	46,446	9,152	3,554	59,152
730318	735100 - VT Healthcare Service Spec II	0.36		19,574	12,167	1,497	33,238

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730318	735110 - VT Healthcare Service Spec III	0.64	1	34,172	21,242	2,615	58,029
730319	735000 - VT Healthcare Service Spec I	1	1	46,446	9,152	3,554	59,152
730320	735000 - VT Healthcare Service Spec I	1	1	46,446	9,152	3,554	59,152
730321	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730322	735100 - VT Healthcare Service Spec II	1	1	52,416	18,664	4,010	75,090
730323	735100 - VT Healthcare Service Spec II	1	1	50,772	18,157	3,883	72,812
730324	735000 - VT Healthcare Service Spec I	1	1	47,944	26,106	3,668	77,718
730325	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730326	735110 - VT Healthcare Service Spec III	1	1	52,146	26,643	3,989	82,778
730327	735110 - VT Healthcare Service Spec III	1	1	52,146	18,615	3,989	74,750
730328	735200 - Benefits Program Mentor	1	1	50,170	27,581	3,839	81,590
730329	735200 - Benefits Program Mentor	1	1	53,746	18,901	4,112	76,759
730330	735100 - VT Healthcare Service Spec II	1	1	50,772	9,927	3,883	64,582
730331	735100 - VT Healthcare Service Spec II	1	1	49,130	9,632	3,759	62,521

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730332	735200 - Benefits Program Mentor	1	1	50,170	26,511	3,839	80,520
730333	735100 - VT Healthcare Service Spec II	1	1	49,130	26,521	3,759	79,410
730334	735100 - VT Healthcare Service Spec II	1	1	49,130	32,855	3,759	85,744
730335	735100 - VT Healthcare Service Spec II	1	1	52,416	10,220	4,010	66,646
730336	735110 - VT Healthcare Service Spec III	1	1	50,170	18,263	3,839	72,272
730337	735200 - Benefits Program Mentor	1	1	52,146	9,951	3,989	66,086
730338	735100 - VT Healthcare Service Spec II	1	1	50,772	26,602	3,883	81,257
730339	735110 - VT Healthcare Service Spec III	1	1	53,746	18,901	4,112	76,759
730340	536900 - VHC Support Services Spec	1	1	47,403	27,085	3,627	78,115
730341	459800 - Health Program Administrator	1	1	55,183	10,715	4,221	70,119
730342	735300 - Fair Hearing Specialist	1	1	53,746	10,457	4,112	68,315
730343	536900 - VHC Support Services Spec	1	1	49,130	19,722	3,759	72,611
730344	004700 - Program Technician I	1	1	38,168	16,113	2,920	57,201
730345	735000 - VT Healthcare Service Spec I	1	1	46,446	9,152	3,554	59,152

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### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730346	536900 - VHC Support Services Spec	1	1	49,130	26,117	3,759	79,006
730347	735000 - VT Healthcare Service Spec I	1	1	49,130	26,521	3,759	79,410
730348	536900 - VHC Support Services Spec	1	1	49,130	9,425	3,759	62,314
730349	735100 - VT Healthcare Service Spec II	1	1	49,130	18,076	3,759	70,965
730350	089220 - Administrative Srvcs Cord I	1	1	47,944	9,419	3,668	61,031
730352	735200 - Benefits Program Mentor	1	1	63,190	35,370	4,834	103,394
730353	513700 - Benefits Programs Specialist	1	1	64,958	35,686	4,970	105,614
730354	735100 - VT Healthcare Service Spec II	1	1	64,958	12,464	4,970	82,392
730355	503400 - Benefits Progrms Administrator	1	1	90,834	33,982	6,949	131,765
730356	513700 - Benefits Programs Specialist	1	1	55,952	33,804	4,282	94,038
730357	513700 - Benefits Programs Specialist	1	1	50,772	18,372	3,884	73,028
730358	513700 - Benefits Programs Specialist	1	1	50,772	32,934	3,884	87,590
730359	459900 - ESD Health Care Elig Dir	1	1	94,474	26,408	7,228	128,110
730360	735510 - Healthcare Assistant Admin I	1	1	62,837	28,709	4,806	96,352

Run Time: 10:58 AM

### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730361	735500 - Healthcare Assistant Admin II	1	1	64,292	35,297	4,917	104,506
730362	513700 - Benefits Programs Specialist	1	1	61,402	20,274	4,696	86,372
730363	513700 - Benefits Programs Specialist	1	1	59,676	28,410	4,566	92,652
730364	735200 - Benefits Program Mentor	1	1	70,782	36,728	5,414	112,924
730365	503400 - Benefits Progrms Administrator	1	1	80,288	32,095	6,141	118,524
730366	503400 - Benefits Progrms Administrator	1	1	88,255	33,326	6,752	128,333
730367	513700 - Benefits Programs Specialist	1	1	55,952	27,742	4,282	87,976
730368	513700 - Benefits Programs Specialist	1	1	66,788	29,682	5,108	101,578
730369	513700 - Benefits Programs Specialist	1	1	54,204	33,762	4,146	92,112
730370	735510 - Healthcare Assistant Admin I	1	1	62,837	20,264	4,806	87,907
730371	513700 - Benefits Programs Specialist	1	1	55,952	10,852	4,282	71,086
730372	513700 - Benefits Programs Specialist	1	1	50,772	9,926	3,884	64,582
730373	513700 - Benefits Programs Specialist	1	1	52,416	26,914	4,010	83,340
730374	513700 - Benefits Programs Specialist	1	1	52,416	27,112	4,010	83,538

**Run Time**: 10:58 AM

#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730375	735510 - Healthcare Assistant Admin I	1	1	62,837	34,772	4,806	102,415
730377	735500 - Healthcare Assistant Admin II	1	1	70,886	36,748	5,422	113,056
730378	501200 - Economic Services Supervisor	1	1	64,542	20,836	4,938	90,316
730379	735500 - Healthcare Assistant Admin II	1	1	68,640	12,311	5,251	86,202
730380	050200 - Administrative Assistant B	1	1	40,290	24,940	3,082	68,312
730381	735510 - Healthcare Assistant Admin I	1	1	56,992	19,144	4,360	80,496
730382	735500 - Healthcare Assistant Admin II	1	1	68,640	30,014	5,252	103,906
730383	513700 - Benefits Programs Specialist	1	1	50,772	33,148	3,884	87,804
730384	513700 - Benefits Programs Specialist	1	1	50,772	18,372	3,884	73,028
730385	501200 - Economic Services Supervisor	1	1	71,282	30,484	5,454	107,220
730386	513400 - Healthcare Training/Curr Coord	1	1	50,170	26,708	3,839	80,717
730387	503400 - Benefits Progrms Administrator	1	1	67,766	30,729	5,184	103,679
730388	503400 - Benefits Progrms Administrator	1	1	88,254	24,978	6,752	119,984
730389	735500 - Healthcare Assistant Admin II	1	1	62,276	20,165	4,765	87,206

Run Time : 10:58 AM

### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730390	735510 - Healthcare Assistant Admin I	1	1	55,183	19,159	4,221	78,563
730391	735510 - Healthcare Assistant Admin I	1	1	53,248	28,131	4,073	85,452
730392	735500 - Healthcare Assistant Admin II	1	1	59,946	29,330	4,586	93,862
730393	735510 - Healthcare Assistant Admin I	1	1	56,992	33,991	4,360	95,343
730394	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730395	735100 - VT Healthcare Service Spec II	1	1	47,403	27,085	3,627	78,115
730396	735100 - VT Healthcare Service Spec II	1	1	50,772	33,150	3,883	87,805
730397	089280 - Administrative Srvcs Mngr III	1	1	73,008	37,127	5,585	115,720
730398	735110 - VT Healthcare Service Spec III	1	1	52,146	9,359	3,989	65,494
730399	735100 - VT Healthcare Service Spec II	1	1	50,772	26,816	3,883	81,471
730400	735110 - VT Healthcare Service Spec III	1	1	52,146	37,698	3,989	93,833
730401	735200 - Benefits Program Mentor	1	1	55,516	10,540	4,248	70,304
730402	735400 - VT Healthcare Srvc Supervisor	1	1	60,486	28,298	4,628	93,412
730403	735200 - Benefits Program Mentor	1	1	65,083	35,439	4,980	105,502

**Run Time**: 10:58 AM

### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730404	735200 - Benefits Program Mentor	1	1	57,304	34,077	4,384	95,765
730405	735000 - VT Healthcare Service Spec I	1	1	52,416	18,664	4,010	75,090
730406	735400 - VT Healthcare Srvc Supervisor	1	1	62,545	12,032	4,785	79,362
730407	735400 - VT Healthcare Srvc Supervisor	1	1	60,486	19,853	4,628	84,967
730408	735400 - VT Healthcare Srvc Supervisor	1	1	60,486	11,664	4,628	76,778
730409	735100 - VT Healthcare Service Spec II	1	1	49,130	18,076	3,759	70,965
730410	735110 - VT Healthcare Service Spec III	1	1	52,146	26,863	3,989	82,998
730411	735200 - Benefits Program Mentor	1	1	63,190	20,592	4,835	88,617
730412	735100 - VT Healthcare Service Spec II	1	1	61,402	20,273	4,697	86,372
730413	735100 - VT Healthcare Service Spec II	0.36		19,574	6,801	1,497	27,872
730413	735110 - VT Healthcare Service Spec III	0.64	1	34,172	11,874	2,615	48,661
730414	735100 - VT Healthcare Service Spec II	1	1	52,416	10,220	4,010	66,646
730415	735600 - Healthcare Call Center Dir	1	1	72,738	30,745	5,564	109,047
730416	735000 - VT Healthcare Service Spec I	1	1	54,205	18,756	4,147	77,108

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#### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730417	735100 - VT Healthcare Service Spec II	1	1	54,204	18,984	4,147	77,335
730418	735400 - VT Healthcare Srvc Supervisor	1	1	56,430	28,701	4,316	89,447
730420	735100 - VT Healthcare Service Spec II	1	1	47,404	17,570	3,626	68,600
730421	735400 - VT Healthcare Srvc Supervisor	1	1	62,545	28,921	4,785	96,251
730422	735400 - VT Healthcare Srvc Supervisor	1	1	71,281	30,486	5,452	107,219
730423	735100 - VT Healthcare Service Spec II	1	1	47,403	27,085	3,627	78,115
730424	089230 - Administrative Srvcs Cord II	1	1	54,204	27,201	4,147	85,552
730425	735200 - Benefits Program Mentor	1	1	55,516	33,998	4,248	93,762
730426	735100 - VT Healthcare Service Spec II	1	1	50,772	18,371	3,883	73,026
730427	735100 - VT Healthcare Service Spec II	1	1	55,952	33,840	4,282	94,074
730428	735400 - VT Healthcare Srvc Supervisor	1	1	60,486	20,108	4,628	85,222
730429	735100 - VT Healthcare Service Spec II	1	1	52,416	18,345	4,010	74,771
730430	735100 - VT Healthcare Service Spec II	1	1	50,772	26,816	3,883	81,471
730431	735100 - VT Healthcare Service Spec II	1	1	47,403	17,767	3,627	68,797

**Run Time**: 10:58 AM

### **State of Vermont**

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730432	208800 - Business Analyst	1	1	56,430	19,383	4,316	80,129
730433	735400 - VT Healthcare Srvc Supervisor	1	1	60,486	34,887	4,628	100,001
730434	735100 - VT Healthcare Service Spec II	1	1	49,130	9,632	3,759	62,521
730435	735100 - VT Healthcare Service Spec II	1	1	47,403	17,767	3,627	68,797
730436	536900 - VHC Support Services Spec	1	1	47,403	17,767	3,627	68,797
730437	735300 - Fair Hearing Specialist	1	1	52,146	33,123	3,989	89,258
730438	735100 - VT Healthcare Service Spec II	1	1	49,130	9,632	3,759	62,521
730439	536900 - VHC Support Services Spec	1	1	50,772	18,371	3,883	73,026
730440	735100 - VT Healthcare Service Spec II	1	1	47,403	27,085	3,627	78,115
730441	735110 - VT Healthcare Service Spec III	1	1	52,146	26,643	3,989	82,778
730442	735400 - VT Healthcare Srvc Supervisor	1	1	60,486	10,852	4,628	75,966
730443	735300 - Fair Hearing Specialist	1	1	52,146	18,395	3,989	74,530
730444	735300 - Fair Hearing Specialist	1	1	53,746	18,901	4,112	76,759
730445	513400 - Healthcare Training/Curr Coord	1	1	55,516	18,984	4,248	78,748

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**Run Time**: 10:58 AM

#### **State of Vermont**

### FY2019 Governor's Recommended Budget Position Summary Report

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
730446	735300 - Fair Hearing Specialist	1	1	55,516	33,998	4,248	93,762
730447	735300 - Fair Hearing Specialist	1	1	63,190	35,371	4,835	103,396
730448	080400 - Program Integrity Investigator	1	1	49,546	18,152	3,790	71,488
730449	048500 - Hlth AccessPolicy & Plng Chief	1	1	63,772	30,014	4,879	98,665
730450	454200 - AHS Director Healthcare Policy	1	1	85,572	39,209	6,546	131,327
730451	459800 - Health Program Administrator	1	1	77,272	31,231	5,911	114,414
730452	501100 - DVHA Program Consultant	1	1	52,416	33,442	4,009	89,867
730453	081550 - Appeals Manager	1	1	68,640	30,011	5,251	103,902
730454	459800 - Health Program Administrator	1	1	58,905	28,270	4,506	91,681
730455	459800 - Health Program Administrator	1	1	72,967	37,119	5,582	115,668
737001	95010E - Executive Director	1	1	137,862	49,048	9,885	196,795
737002	90120A - Commissioner	1	1	125,922	46,883	9,634	182,439
737003	90570D - Deputy Commissioner	1	1	101,711	36,162	7,780	145,653
737004	90570D - Deputy Commissioner	1	1	100,006	42,184	7,650	149,840

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget Position Summary Report

Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
737006	91590E - Private Secretary	1	1	173,827	38,508	10,408	222,743
737008	95867E - Staff Attorney II	1	1	63,960	16,930	4,893	85,783
737012	95360E - Principal Assistant	1	1	173,827	39,381	10,408	223,616
737014	95866E - Staff Attorney I	1	1	53,394	24,985	4,083	82,462
737015	95866E - Staff Attorney I	1	1	53,830	33,816	4,119	91,765
737016	95870E - General Counsel I	1	1	90,002	16,341	6,885	113,228
737028	95880E - Deputy State's Attorney	1	1	68,016	21,612	5,203	94,831
737036	95867E - Staff Attorney II	1	1	61,797	18,056	4,728	84,581
737037	95868E - Staff Attorney III	1	1	80,122	23,806	6,129	110,057
737038	95868E - Staff Attorney III	1	1	80,122	32,250	6,129	118,501
737100	96700E - Director Blueprint for Health	1	1	109,970	30,872	8,412	149,254
Total		368.6	370	23,997,461	9,672,822	1,829,034	35,499,310

Fund Code	Fund Name	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
0	Default Fund	0	1	0	0	0	0
10000	General Fund	141.99	24	9,362,948	3,778,377	715,281	13,856,602

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#### **State of Vermont**

### FY2019 Governor's Recommended Budget Position Summary Report

Fund Code	Fund Name	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
20405	Global Commitment Fund	6.86		526,264	207,790	40,255	774,309
21500	Inter-Unit Transfers Fund	7.85		452,137	183,761	34,578	670,476
21916	Vermont Health IT Fund	0.6		42,203	19,352	3,231	64,786
22005	Federal Revenue Fund	211.3	345	13,613,909	5,483,542	1,035,689	20,133,137
Total		368.60	370	23,997,461	9,672,822	1,829,034	35,499,310

Note: Numbers may not sum to total due to rounding.

#### **State of Vermont**

#### FY2019 Governor's Recommended Budget Federal - Receipts Detail Report



#### Department: 3410010000 - Department of Vermont Health Access - Administration

Budget Request Code	Fund	Justification	Est Amount
8243	22005	CFDA 93.778	\$118,955,295
		Total	\$118,955,295

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#### **State of Vermont**

#### FY2019 Governor's Recommended Budget Federal - Receipts Detail Report



#### Department: 3410018000 - DVHA-Medicaid/Non-Waiver Matched Programs

Budget Request Code	Fund	Justification	Est Amount
8244	22005	CFDA 93-767	\$7,519,919
8244	22005	CFDA 93-778	\$12,424,923
		Total	\$19,944,842

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Report ID: VTPB-24 EST\_FED\_RECEIPTS

Report ID: VTPB-23 IDT\_RECEIPTS

#### State of Vermont FY2019 Governor's Recommended Budget Interdepartmental Transfers Inventory Report



#### **Department: 3410010000 - Department of Vermont Health Access - Administration**

Budget Request Code	Fund	Justification	Est Amount
8245	21500	ADAP 3420060000	\$395,000
8245	21500	IE 3400991601	\$3,780,853
8245	21500	VHC Sust. 3400004000	\$3,071,136
		Total	7,246,989

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# State of Vermont FY2019 Governor's Recommended Budget Grants Out Inventory Report



#### **Department: 3410018000 - DVHA-Medicaid/Non-Waiver Matched Programs**

Budget Request Code	Fund	Justification	Est Amount
8292	10000	Non Waiver Program	\$11,400,406
8292	22005	Non Waiver Program	\$19,944,842
		Total	31,345,248

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# State of Vermont FY2019 Governor's Recommended Budget Grants Out Inventory Report



Department: 3410017000 - DVHA- Medicaid/State Only Programs

Budget Request Code	Fund	Justification	Est Amount
8291	10000	State Only Program	\$38,474,163
8291	20405	GC Investments Program	\$8,881,777
		Total	47,355,940

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# State of Vermont FY2019 Governor's Recommended Budget Grants Out Inventory Report



**Department: 3410016000 - DVHA-Medicaid/Long Term Care Waiver** 

Budget Request Code	Fund	Justification	Est Amount
8290	20405	CFC Program	\$203,050,763
		Total	203,050,763

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# State of Vermont FY2019 Governor's Recommended Budget Grants Out Inventory Report



Department: 3410015000 - DVHA- Medicaid Program/Global Commitment

Budget Request Code	Fund	Justification	Est Amount
8289	20405	GC Program	\$727,932,838
		Total	727,932,838

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# State of Vermont FY2019 Governor's Recommended Budget Grants Out Inventory Report



Department: 3410010000 - Department of Vermont Health Access - Administration

Budget Request Code	Fund	Justification	Est Amount
8238	10000	AAA Grants	\$119,261
8238	10000	Blueprint Annual Conference	\$3,422
8238	10000	Blueprint Facilitator	\$117,901
8238	10000	Blueprint H.S.A. Grants	\$436,646
8238	10000	Blueprint WHI	\$38,610
8238	10000	Navigator Grants	\$22,889
8238	20405	Blueprint Annual Conference	\$12,656
8238	20405	Blueprint Facilitator	\$435,998
8238	20405	Blueprint H.S.A. Grants	\$1,800,635
8238	20405	Blueprint WHI	\$142,780
8238	20405	HIT Grants	\$1,755,824
8238	21500	AAA Grants	\$15,418
8238	21500	Blueprint ADAP	\$395,000
8238	21500	Navigator Grants	\$31,017
8238	21916	HIT Grants	\$602,043
8238	22005	AAA Grants	\$125,321
8238	22005	Blueprint Annual Conference	\$3,422

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# State of Vermont FY2019 Governor's Recommended Budget Grants Out Inventory Report



Budget Request Code	Fund	Justification	Est Amount
8238	22005	Blueprint Facilitator	\$117,901
8238	22005	Blueprint H.S.A. Grants	\$486,921
8238	22005	Blueprint WHI	\$38,610
8238	22005	HIT Grants	\$588,416
8238	22005	Navigator Grants	\$24,052
		Total	7,314,743

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#### **ACRONYMS**

#### 

#### A

A/R	Accounts Receivable
<b>AAA</b>	Area Agencies on Aging
AAG	Assistant Attorney General
<b>ABA</b>	Applied Behavior Analysis
ABD	Aged Blind and Disabled
ACA	Affordable Care Act
ACCESS	Legacy Eligibility System
ACH	Automated Clearing House
ACO	Accountable Care Organization
ACT 248	Supervision of people with developmental disabilities
AD	Active Directory
ADAP	Alcohol and Drug Abuse Programs
ADD	Attention deficit disorder
ADS	Agency of Digital Services
<b>AEP</b>	Annual Enrollment Period
AG	Attorney General
AGO	Office of the Attorney General
AHS	Agency of Human Services
AIDS	Acquired Immune Deficiency Syndrome
ALS	Advanced Life Support
AMA	American Medical Association
AMH	Adult Mental Health Division
ANFC	Aid to Needy Families with Children
AOA	Agency of Administration
AOE	Agency of Education
AOEP	Annual Open Enrollment Period

AOPS	Assistant Operations Unit
APA	Administrative Procedures Act
AP/AR	Accounts Payable/Accounts Receivable
APD	Advanced Planning Document
	Advance Planning Document Update
	All Payer Model
	Advanced Premium Tax Credit
	American Recovery & Reinvestment Act of 2009
В	
BA	Business Analyst
BAA	Budget Adjustment Act
	Best and Final Offer
BC/BS	Blue Cross/Blue Shield
-	Blue Cross/Blue Shield of Vermont
BCCT	
	Breast Cancer Screening
	Blind & Disabled
	Beneficiary Healthcare Fraud Investigative Unit
	Building and General Services
	Benefits Improvement and Protection Act
	Business Office
BP	
	Blueprint for Health
	Dideplint for Freath
C	
CAC	Certified Application Counselors
CAFR	Comprehensive Annual Financial Report
CAH	Critical Access Hospital
<b>CAP</b>	Corrective Action Plan
CC	Chronic Care
CFC	Choices for Care
CFR	Code of Federal Regulations
CHAC	Community Health Accountability Care
CHC	Change Healthcare
CHIP	Children's Health Insurance Program
CHT	Community Health Team
CIS	Children's Integrated Services
CLD	Claim Level Detail

	. Case Manager Conference
	. Children's Mental Health Division
	. Community Mental Health Center
	Center for Medicare and Medicaid Innovation
	. Centers for Medicare & Medicaid Services
	. Compliance officer
	. Coordination of Benefits
	Consolidated Omnibus Reconciliation Act of 1986 (health coverage)
	. Cost of Living Adjustment
	. Certificate of Need
	. Chronic Obstructive Pulmonary Disease
	. Comprehensive Outpatient Rehabilitation Facilities
	. Category of Service
	. Cost of Service
	. Clinical Operations Unit
	. Common Procedural Terminology
	. Children with Special Health Needs
	. Cost Sharing Reductions
	.Central Vermont Hospital
CY	. Calendar Year
D	
DA	. Designated Agency
DAIL	. Department of Disabilities, Aging & Independent Living
<b>DCF</b>	.Department for Children & Families
DCF BO	. Department for Children and Families Business Office
	. Department for Gindren and Lamines Dusiness Office
DD	Developmental Disabilities
	-
DD HCBS	. Developmental Disabilities
DD HCBS	. Developmental Disabilities . Developmental Disability Home and Community Based Services
DD HCBS DDI DDS	. Developmental Disabilities . Developmental Disability Home and Community Based Services . Design, Development & Implementation
DD HCBS DDI DDS DEA	. Developmental Disabilities . Developmental Disability Home and Community Based Services . Design, Development & Implementation . Developmental Disability Services
DD HCBS DDI DDS DEA DFCU	. Developmental Disabilities . Developmental Disability Home and Community Based Services . Design, Development & Implementation . Developmental Disability Services . Drug Enforcement Administration
DD HCBS DDI DDS DEA DFCU DHHS	. Developmental Disabilities . Developmental Disability Home and Community Based Services . Design, Development & Implementation . Developmental Disability Services . Drug Enforcement Administration . DVHA Fiscal Compliance Unit
DD HCBS DDI DDS DEA DFCU DHHS DHHS/HHS	. Developmental Disabilities . Developmental Disability Home and Community Based Services . Design, Development & Implementation . Developmental Disability Services . Drug Enforcement Administration . DVHA Fiscal Compliance Unit . Department of Health & Human Services (Federal)
DD HCBS DDI DDS DEA DFCU DHHS DHHS/HHS	Developmental Disabilities  Developmental Disability Home and Community Based Services  Design, Development & Implementation  Developmental Disability Services  Drug Enforcement Administration  DVHA Fiscal Compliance Unit  Department of Health & Human Services (Federal)  United States Department of Health and Human Services
DD HCBS  DDI  DDS  DEA  DFCU  DHHS  DHHS/HHS  DHMC  DHRS	. Developmental Disabilities . Developmental Disability Home and Community Based Services . Design, Development & Implementation . Developmental Disability Services . Drug Enforcement Administration . DVHA Fiscal Compliance Unit . Department of Health & Human Services (Federal) 6 United States Department of Health and Human Services . Dartmouth Hitchcock Medical Center
DD HCBS  DDI  DDS  DEA  DFCU  DHHS  DHHS/HHS  DHMC  DHRS  DII	Developmental Disabilities  Developmental Disability Home and Community Based Services  Design, Development & Implementation  Developmental Disability Services  Drug Enforcement Administration  DVHA Fiscal Compliance Unit  Department of Health & Human Services (Federal)  United States Department of Health and Human Services  Dartmouth Hitchcock Medical Center  Day Health Rehabilitation Services
DD HCBS  DDI  DDS  DEA  DHHS  DHHS/HHS  DHMC  DHRS  DII  DME	Developmental Disabilities  Developmental Disability Home and Community Based Services  Design, Development & Implementation  Developmental Disability Services  Drug Enforcement Administration  DVHA Fiscal Compliance Unit  Department of Health & Human Services (Federal)  United States Department of Health and Human Services  Dartmouth Hitchcock Medical Center  Day Health Rehabilitation Services  Department of Information & Innovation
DD HCBS  DDI  DDS  DEA  DFCU  DHHS  DHHS/HHS  DHMC  DHRS  DII  DME  DMEPOS	Developmental Disabilities  Developmental Disability Home and Community Based Services  Design, Development & Implementation  Developmental Disability Services  Drug Enforcement Administration  DVHA Fiscal Compliance Unit  Department of Health & Human Services (Federal)  United States Department of Health and Human Services  Dartmouth Hitchcock Medical Center  Day Health Rehabilitation Services  Department of Information & Innovation  Durable Medical Equipment

	. Department of Corrections
DOS	.Date of Service
DRA	. Deficit Reduction Act
DR. D	.Dr. Dynasaur Program
DRG	Diagnosis Related Grouping
DS	. Developmental Services
DS	. Day Supply
DSH	. Disproportionate Share Hospital
DSHP	. Designated State Health Plan
DSR	. Delivery System Reform
DUR	. Drug Utilization Review (Board)
DVHA	.Department of Vermont Health Access
$\mathbf{E}$	
E&E	Eligibility & Enrollment (Funding for more than IE)
	Emergency Assistance
	. Enterprise Architecture
	. Economic Assistance
	Electronic Asset Verification System
	Electronic Claims Submission
	Emergency Department
	Electronic Data Interchange
	Electronic Funds Transfer
	Enhanced Family Treatment
	Electronic Health Record
	.Electronic Health Record Incentive Program
	.Emergency Medical Services
	. Explanation of Benefits
	Explanation of Medicare (or Medicaid) Benefits
	Enhanced Primary Care Payment
	Enterprise Project Management Office
	Early & Periodic Screening, Diagnosis & Treatment
	. External Quality Review
	.External Quality Review Organization
	.Emergency Room
	Electronic Remittance Advice
	Enhanced Residential Care
	. Economic Services Division (part of DCF)
	Employer Sponsored Insurance
	. Employer Sponsored Insurance Assistance
E3KD	. End Stage Renal Disease

T774 T T	
	Enhanced Vermont Ad Hoc (query & reporting system)
	Eligibility Verification System
F	
FA	Fiscal Agent
FADS	Fraud, Abuse & Detection System
FAQ	Frequently Asked Questions
FBR	Fiscal Budget Report
FCR	Federal Case Registry
FDA	Food & Drug Administration
FED	Front End Deductible
FEIN	Federal Employer's Identification Number
FEMA	Federal Emergency Management Administration
FFP	Federal Financial Participation
FFS	Fee for Service
FFY	Federal Fiscal Year
FH	Fair Hearing
FHU	Fair Hearing Unit
FI	Fiscal Intermediary
FICA	Federal Insurance Contribution Act
FITP	Family, Infant and Toddler Program
FMAP	Federal Medical Assistance Percentage
FOA	Funding Opportunity Announcement
FPL	Federal Poverty Level
FQHC	Federally Qualified Health Center
FSA	Flexible Spending Account
FSD	Family Services Division
FTE	Full Time Equivalent
FUL	Federal Upper Limit (for pricing & payment of drug claims)
FYE	Fiscal Year End
G	
G/L	General Ledger
	General Assistance
GA/EA	General Assistance/Emergency Assistance
	Generally Accepted Accounting Principles
	General Accounting Office
	Government Accounting Office
	Global Commitment
	Global Commitment to Health
	General Enrollment Period
	General Fund

GMCGreen Mountain Care
GMCBGreen Mountain Care Board
GMEGraduate Medical Education
H
HAEEU Health Access Eligibility and Enrollment Unit
HB Home-based
HBE Health Benefit Exchange
HBEE Rule Health Benefits Eligibility and Enrollment Rule
HBKF Healthy Babies, Kids and Families
HCBS Home & Community Based Services
HCPCS Healthcare Common Procedure Coding System
HCQCHealthCare Quality Control Unit
HCRHealthcare Reform
HEDIS Health Plan Employer Data and Information Set
HEDIS Healthcare Effectiveness Data & Information Set
HEPO Healthcare Eligibility Policy and Operations
HHAHome Health Agency
HHSHealth & Human Services (U.S. Department of)
HIEHealth Information Exchange
HIM Health Insurance Marketplace
HIMSS Healthcare Information Management Systems Society
HINHealth Information Network
HIPAA Health Insurance Portability & Accountability Act
HIPP Health Insurance Premium Program
HITHealth Information Technology
HITECH HIT for Economic & Clinical Health
HIVHuman Immunodeficiency Virus
HPEHewlett-Packard Enterprise Services
HRHealth Reform
HRAHealth Reimbursement Account
HRAHealth Risk Assessment
HSBHuman Services Board
HVP Healthy Vermonters Program
I
IAPDImplementation Advance Planning Document
IAPDUImplementation Advanced Planning Document Update
IBNRIncurred but Not Reported
ICDInternational Classification of Diseases (diagnosis codes & surgical codes)
ICD-9ICD 9 <sup>th</sup> Edition (prior version)-clinical modification
ICD-10ICD 10 <sup>th</sup> Edition (current version)-clinical modification
1CD-10 Edition (current version)-chincal modification

ICFIntermediate Care Facility
ICF/DD Intermediate Care Facility for people with Developmental Disabilities
ICF/MR Intermediate Care Facilities for Mentally Retarded
ICNInternal Control Number
ICUIntensive Care Unit
IDIdentification
IDTInterdepartmental Transfer
IDTFIndependent Diagnostic Testing Facilities
IEPInitial Enrollment Period
IET Initiation and Engagement of Alcohol and Other Drug Dependence Treatment
IFSIntegrating Family Services
IFSPIndividual Family Services Plan
IGInspector General
ILIndependent Living
ILAIndependent Living Assessment
IMD Institute for Mental Disease
INS Immigration and Naturalization Service
IPInternet Protocol
IPAIn-Person Assister
IRS Internal Revenue Service
ISAP Intense Substance Abuse Program
IT Information Technology
IV-A Title IV-A of the Social Security Act governing TANF programs (Temporary
Assistance to Needy Families)
·
IV-DTitle IV-D of the Social Security Act governing child support program
IV E Title of the Social Security Act governing foster care
IV&VIndependent Verification and Validation
J
JFOJoint Fiscal Office
JRJudicial Review
K
KPI Key Performance Indicator
L
LAMPLegal Aid Medicaid Project
LARC Long Acting Reversible Contraception
LOCLevel of Care
LTCLong-Term Care
M
M&OMaintenance and Operations

MA	Medicare Advantage (Medicare Part C in Vermont)
	Medical Assistance
	Medicaid Advisory Board
	Medicaid for the Aged, Blind, and Disabled
	Medicare Access and CHIP Reauthorization Act
	Medicaid Audit & Compliance Unit
	Modified Adjusted Gross Income (expanded Medicaid)
	Medical Audit Program
	Medicaid Assistance Provider Incentive Repository
MARS	Management & Administrative Reporting System
	Medication Assisted Therapy
MCA	Medicaid for Children and Adults
MCO	Managed Care Organization
MCP	Managed Care Plan
MEAB	Medicaid & Exchange Advisory Board
MEC	Minimum Essential Coverage
MECT	Medicaid Enterprise Certification Toolkit
MEG	Medicaid Eligibility Group
MED	Mental or emotional disturbance (or disorder)
MEI	Medicare Economic Index
MEQC	Medicaid Eligibility Quality Control
MES	Medicaid Enterprise Solution
MFCU	Medicaid Fraud & Control Unit
MFP	Money Follows the Person (DAIL)
MFRAU	Medicaid Fraud & Residential Abuse Unit
MFS	Medical Fee Schedule
MFT	Managed File Transfer
MH	Mental Health
MHSA	Mental Health and Substance Abuse
MI	Mental Illness
MID	Medicaid Identification Number (for member, see UID)
	Management Information System
	Medicaid Information Technology Architecture
	Medicare Modernization Act
	Medicaid Management Information System
	Medicaid Obstetrical and Maternal Supports
	Memorandum Of Understanding
	Medicaid Policy Unit
	Medicaid Statistical Information System
MSP	Medicare Savings Programs

2.677	36
	Meaningful Use
	Medically Underserved Areas
MVP	MVP Health Care
N	
NCCI	National Correct Coding Initiative
NCQA	National Committee for Quality Assurance
NDC	National Drug Code
NEDD	Northeast Delta Dental
NEMT	Non-Emergency Medical Transportation
NESCSO	New England States Consortium Systems Organization
NF	Nursing Facility
NH	Nursing Home
NICU	Neonatal Intensive Care Unit
NIMH	National Institute of Mental Health
NOD	Notice of Decision
NP	Naturopathic Physician
NP	Nurse Practitioner
NPF	National Provider File
NPI	National Provider Identifier
NPRM	Notice of Proposed Rulemaking
NQF	National Quality Forum
NSF	Non-Sufficient Funds
O	
OADAP	Office of Alcohol & Drug Abuse Programs
OEP	Open Enrollment Period
O&E	Outreach and Education
OIG	Office of the Inspector General
O&M	Oversight and Monitoring
OPPS	Outpatient Prospective Payment System
OPS	Operations
OSHA	Occupational Safety & Health Administration
OTC	Over the Counter
P	
PA	Payment Authorization
PA	Physician Assistant
PA	Prior Authorization
PA	Public Assistance
PAPD	Planning Advanced Planning Document (CMS)
PATH	Prevention, Assistance, Transition and Health Access

DDM	DI D. C. M.
	Pharmacy Benefit Management
	Pharmacy Benefits Management System
	Primary Care Plus (Vermont Program)
	Personal Care Attendant
	Primary Care Association
	Primary Care Case Management
	Patient-Centered Medical Home
	Primary Care Network
	Primary Care Provider
	Procedure Coding System
PDL	Preferred Drug List
PDP	Prescription Drug Plan
PDP	Pharmacy Drug Plan
PDP	Medicare Part D Prescription Drug Plan
PDP	Pharmacy Discount Program
PDSA	Plan-Do-Study-Act
PE	Presumptive Eligibility
PERM	Payment Error Rate Measurement
PES	Provider Electronic Solutions
PHC	Personalized Healthcare
PHI	Protected Health Information
PHR	Personal Health Record
PI	Program Integrity
PIDL	Physician Injectable Drug List
PIE	Payer Initiated Eligibility
PIHP	Prepaid Inpatient Hospital Plan
PII	Personally Identifiable Information
PIL	Protected Income Level (Poverty Income Guidelines)
PIP	Performance Improvement Project
PIRL	Plan Information Request Letter
PM	Project Manager
PMM	Provider Management Module
PMPM	Per Member Per Month
PMPY	Per Member Per Year
PMR	Provider and Member Relations
POC	Plan of Care
POLST	Physician Orders for Life-Sustaining Treatment
	Place of Service
	Point of Sale
	Point of Service

PPA	Prior Period Adjustment
PPACA	Patient Protection & Affordable Care Act
PPO	Preferred Provider Organization
PPS	Prospective Payment System
PQA	Prior Quarter Adjustment
PQAS	Prior Quarter Adjustment Statement
ProDUR	Prospective Drug Utilization Review
PSU	Provider Services Unit
PT	Physical Therapy
PXRS	Portable X-rays Suppliers
Q	
•	Quality Assurance
	Quality Control
_	Qualified Health Plans
	Qualified Individual
_	Quality Improvement
	Qualified Medicare Beneficiary
	Qualified Medicare Deficienciary
R	
	Remittance Advice
RBA	Results Based Accountability
RBRVS	Resource-Based Relative Value Scale
RCH	Residential Care Home
REMS	Risk Evaluation and Mitigation Strategies
REOMB	Recipient Explanation of Medicaid Benefits
RetroDUR	Retrospective Drug Utilization Review
REVS	Recipient Eligibility Verification System
RFB	Request for Bid
RFI	Request for Information
RFP	Request for Proposals
RFQ	Request for Quote
RHC	Rural Health Clinic
RMP	Risk Management Plan
RN	Registered Nurse
ROP	Reasonable Opportunity Period
ROSI	Reconciliation of State Invoice
RPMS	Resource and Patient Management System
	Rebate Price per Unit
	Respiratory Syncytial Virus
	Relative Value Units
RWJ	Robert Wood Johnson Foundation
-	-

S	
SADScreening, Application and Determination	
<b>SAMHSA</b> Substance Abuse & Mental Health Services Administration	n
SASStatement on Auditing Standards	
SASHSupport and Services at Home	
SBCSummary of Benefits & Coverage	
SBMState-Based Marketplace	
SDXState Data Exchange System	
SESystems Engineer	
SEPSpecial Enrollment Periods	
SEVCASoutheastern Vermont Community Action	
SFYState Fiscal Year	
SGFState General Fund	
SGOSurgeon General's Office	
SHIPState Health Insurance (and Assistance) Program	
SHIPSenior Health Insurance Program	
SISystems Integration	
SISystems Integrator	
SIDSSudden Infant Death Syndrome	
SIMState Innovation Model	
SITSystem Integration Test	
SLAService Level Agreement	
SLCService Level Credits	
<b>SLMB</b> Specified Low-income Medicare Beneficiary	
SLRSystem/Service Level Requirement	
SMAState Medicaid Agency	
SMDL State Medicaid Directors Letter	
SMESubject Matter Expert	
SNFSkilled Nursing Facility	
SOState Office	
SOPStandard Operating Procedure	
SOVState of Vermont	
SOW Statement of Work	
SPService Plan	
SPAState Plan Amendment	
SPAPState Pharmacy Assistance Program	
SPAPState Pharmaceutical Assistance Program	

**SR**.....Supplemental Rebate

**SPAP** ......State Prescription Drug Assistance Program

**SPP** ......Specialized Programs Project (under the MMIS program)

SRA	. Supplemental Rebate Agreement
SSA	. Specialized Service Agency
SSDC	. Sovereign States Drug Consortium
SSI	. Supplemental Security Income
SSN	. Social Security Number
STD	. Sexually Transmitted Disease
SUR	.Surveillance & Utilization Review
SURS	.Surveillance and Utilization Review Subsystem
T	
ТВ	. Tuberculosis
	. To Be Determined
TBI	. Traumatic Brain Injury
	. Therapeutic Class Review
	. Therapeutic Classification
	. Total Days of Care
	. Transitional Medicaid
TMSIS	. Transformed Medicaid Statistical Information System
	. Third Party Administrator
	. Third Party Claim Management
	.Third Party Liability
TRS	. Treatment and Recovery Services
TXIX	. Title XIX
U	
UB	. Uniform Billing/Uniform Bill
	. Unique Identification Number
	. Utilization Management
	. Utilization Review
	. Unit Rebate Amount
UVM	. University of Vermont
V	•
VA	. Vaccine Administration
VBC	. Value-Based Contracts
VCCI	. Vermont Chronic Care Initiative
	. Vermont Child Health Improvement Program
	. Vermont Cost Sharing Assistance
	. Vermont Cost Sharing Reduction
	. Vermont Department of Health
	. Vermont Health Access Plan
VHC	. Vermont Health Connect

VHCURES .... Vermont Healthcare Claims Uniform Reporting and Evaluation System

VHIE ......Vermont Health Information Exchange

VHITP.....Vermont Health Information Technology Plan

VISION....... Vermont's Integrated Solution for Information and Organizational Needs – the statewide accounting system

VITL ......Vermont Information Technology Leaders

VLA ......Vermont Legal Aid

VMAP ...... Vermont Medication Assistance Program

VMNG...... Vermont Medicaid Next Generation

VNA ...... Visiting Nurses Association

**VPA** ...... Vermont Premium Assistance

**VPharm** ....... Vermont Pharmacy Program

**VPTA**......Vermont Public Transportation Agency

VRU......Voice Response Unit

VScript......Vermont Pharmacy Assistance Program

VSEA......Vermont State Employees Association

VTHR......Vermont Human Resources

W

WC......Worker's Compensation

WRAP ...... Wellness Recovery Action Plan

X

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Z